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[00:02:38] IS CALLED TO SPEAK AND WILL TURN THEM
[00:02:40] BACK OFF AGAIN AT THE CONCLUSION OF
[00:02:42] THEIR REMARKS. FOR ANYONE AT THE DAIS
[00:02:44] HERE TODAY, PLEASE TURN OFF THE SPEAKERS
[00:02:46] ON ANY COMPUTERS AND SILENCE YOUR
[00:02:48] DEVICES. PLEASE ALSO REMEMBER TO ADDRESS
[00:02:50] YOUR REQUEST TO BE RECOGNIZED, TO SPEAK
[00:02:52] THROUGH THE CHAIR, AND TO WAIT TO SPEAK
[00:02:54] UNTIL YOU HAVE BEEN RECOGNIZED. YOU'LL
[00:02:56] TURN ON YOUR MICROPHONES ON AND OFF AS
[00:02:58] NEEDED. ALL THE ITEMS NOTED HERE WILL
[00:03:00] ENSURE A SMOOTHER MEETING, SO I THANK
[00:03:01] YOU IN ADVANCE. ALL VOTES TODAY WILL BE
[00:03:04] TAKEN BY ROLL CALL METHODS SO THAT IT'S
[00:03:06] CLEAR FOR ANYONE PARTICIPATING VIRTUALLY
[00:03:08] HOW VOTES ARE CAST. COMMISSIONERS WILL
[00:03:10] SAY AYE OR NAY WHEN THEIR NAME IS
[00:03:11] CALLED. WE ARE MEETING ON THE ANCESTRAL
[00:03:13] LANDS AND WATERS OF THE COAST SALISH
[00:03:15] PEOPLE WITH WHOM WE SHARE A COMMITMENT
[00:03:17] TO STEWARD THESE NATURAL RESOURCES FOR
[00:03:19] FUTURE GENERATIONS. THIS MEETING IS
[00:03:21] BEING DIGITALLY RECORDED AND MAY BE
[00:03:23] VIEWED OR HEARD AT ANY TIME ON THE
[00:03:25] PORT'S WEBSITE AND MAY BE REBROADCASTED
[00:03:29] BY KING COUNTY TELEVISION. PLEASE JOIN
[00:03:31] ME NOW AND STAND FOR THE PLEDGE OF ALLEGIANCE
[00:03:36] [Reciting the Pledge of Allegience]
[00:03:51] FIRST ITEM OF BUSINESS DAY IS APPROVAL
[00:03:53] OF THE AGENDA. AS A REMINDER, IF A
[00:03:55] COMMISSIONER WISHES TO COMMENT FOR
[00:03:57] AGAINST AN ITEM ON THE CONSENT AGENDA,
[00:03:58] IT IS NOT NECESSARY TO PULL THE ITEM.
[00:04:00] RATHER, A COMMISSIONER MAY OFFER
[00:04:00] NATHER, A COMMISSIONER MIATOTTER [00:04:02] SUPPORTING OR OPPOSING COMMENTS ONCE THE
[00:04:04] MOTION TO APPROVE THE CONSENT AGENDAS ON
[00:04:06] THE FLOOR AND BEFORE THE VOTE IS TAKEN.
[00:04:08] HOWEVER, IF A COMMISSIONER WANTS TO ASK
[00:04:10] QUESTIONS OF STAFF OR WISHES TO HAVE A
[00:04:12] DIALOGUE ON A CONSENT AGENDA ITEM, IT IS
[00:04:14] APPROPRIATE TO REQUEST THE ITEM TO BE
[00:04:15] PULLED FOR SEPARATE DISCUSSION. ARE
[00:04:17] THERE ANY ITEMS TO BE PULLED FROM THE
[00:04:18] CONSENT AGENDA OR MOTIONS TO REARRANGE
[00:04:20] THE ORDERS OF THE DAY? YES,
[00:04:22] COMMISSIONER FELLEMAN? I'D LIKE TO JUST
[00:04:24] ASK A QUESTION ABOUT ITEM EIGHT E.
[00:04:29] OKAY, SO WE WILL TABLE THAT ONE.
[00:04:32] ACTUALLY, WE WILL GO AHEAD AND VOTE ON
[00:04:35] IT AND THEN YOU CAN ASK YOUR QUESTION
[00:04:36] AFTERWARDS.
[00:04:50] YES, I THINK ITEM EIGHT E SHOULD BE
[00:04:53] PULLED BEFORE THE VOTE. THE DISCUSSION
[00:04:55] SHOULD HAPPEN BEFORE THE VOTE.
[00:04:58] SO CLERK, I THINK WE CAN IF WE'RE JUST
[00:05:01] ASKING QUESTIONS, DO WE NEED TO PULL IT?
[00:05:04] OH, YOU'RE ASKING QUESTIONS, NOT JUST
[00:05:05] MAKING COMMENTS. RIGHT. I'D SUPPORT
[00:05:08] COMMISSIONER. OKAY. MOHAMMED'S REQUEST
[00:05:11] TO PULL IT INSTEAD OF JUST ASKING A
[00:05:13] QUESTION. IF THAT'S WHAT YOU PREFER.
[00:05:14] OKAY. AND THEN, COMMISSIONER HASEGAWA,
[00:05:16] DO YOU HAVE QUESTIONS OR JUST COMMENTS
[00.00.10] DO TOO HAVE QUESTIONS ON JUST COMMENTS

#### Transcript of Regular Meeting on Aug 08, 2023 12:00pm



100:05:171 REGARDING EIGHT C? OH. A QUESTION. [00:05:20] OKAY, SO THEN WE HAVE A MOTION TO MOVE [00:05:23] EIGHT C AND EIGHT E. IS THERE A FIRST AND A [00:05:25] SECOND? SO MOVED. [00:05:29] SECOND. GREAT. SO THE MOTION ON THE [00:05:31] BOARD IS TO AMEND THE CONSENT AGENDA TO [00:05:33] REMOVE EIGHT C AND EIGHT E AND VOTE ON A, [00:05:36] B AND D. DO I HAVE A FIRST AND A SECOND? [00:05:39] SO MOVED SECOND. [00:05:43] I GUESS WE'LL TAKE A ROLL CALL VOTE. [00:05:45] OKAY. [00:05:49] COMMISSIONER FELLEMAN? [00:05:52] AYE. COMMISSIONER HASAGAWA? AYE. [00:05:56] COMMISSIONER MOHAMED? AYE. AND [00:05:58] COMMISSIONER CHO? AYE. WE HAVE FOUR AYES [00:06:01] AND ZERO NAYS. GREAT. SO WE HAVE JUST [00:06:03] APPROVED EIGHT A, EIGHT B AND 8D ON THE [00:06:06] CONSENT AGENDA. WE WILL NOW GO TO EIGHT [00:06:08] C AND TURN IT OVER TO STEVE METRUCK AND [00:06:12] COMMISSIONER TOSHIKO HASEGAWA FOR [00:06:14] QUESTIONS. BUT FIRST, STEVE, GO AHEAD [00:06:15] AND INTRODUCE THE ITEM REAL QUICK. [00:06:20] SORRY, SHE'S GOING QUICKLY. SO, ITEM [00:06:22] EIGHT C. EIGHT C. YES. [00:06:35] LITERALLY, THIS IS THE MONTHLY LOCATION [00:06:38] OF PRIOR EXECUTIVE DIRECTOR DELEGATION [00:06:40] ACTIONS. I GUESS THIS IS A NON REPORT 100:06:441 FOR THIS MONTH. I GUESS BASICALLY IT'S [00:06:47] SUPPOSED TO BUY THE TRANSPARENCY FOR THE [00:06:50] DELEGATION OF RESPONSIBILITY AND [00:06:52] AUTHORITY THAT ARE DELEGATED TO ME UNDER [00:06:54] THE AVIATION TO DO THAT. AND THERE WERE [00:06:56] NO APPROVALS THAT I APPROVED FOR THIS 100:06:581 MONTH OF JULY, RIGHT, MY ONLY QUESTION [00:07:01] ON IT WAS, DOES IT NEED TO BE ON CONSENT [00:07:05] IF THERE'S NOTHING'S IN THE NEGATIVE [00:07:07] REPORT? IT'S A NEGATIVE REPORT. I TAKE [00:07:10] THAT, COMMISSIONER, AND WE'LL TAKE A [00:07:12] LOOK AT THAT. IF THERE'S NOTHING, THEN [00:07:13] WHAT ARE YOU VOTING ON? THEY'RE NOT [00:07:16] VOTING. [00:07:19] I THINK WE SHOULD REMOVE IT. THEN IT'S [00:07:22] REMOVED. [00:07:26] SO NO IMPLICATIONS FOR US. IS THAT [00:07:28] CORRECT? CORRECT. YES, I THINK IS IT [00:07:31] OKAY? YES, YOU CAN DO I TRIED ASKING [00:07:34] BEFORE THE MEETING AND NOBODY HAD. I'M [00:07:36] SORRY ABOUT THAT, COMMISSIONER. NO, I [00:07:37] THINK THAT'S CLARIFIED. ALL RIGHT, [00:07:39] THANK YOU. ALL RIGHT, GREAT. AND THEN [00:07:40] WE'LL MOVE ON TO EIGHT EIGHT E. [00:07:49] ALL RIGHT. ITEM EIGHT E FOR CRUISE. [00:07:54] STEVE, IF YOU WANT TO QUICKLY GIVE US A [00:07:55] SYNOPSIS AND THEN WE'LL LET COMMISSIONER [00:07:58] FELLEMAN ASK US QUESTIONS. SURE. I'LL [00:08:01] READ INTO THE RECORD FIRST, [00:08:02] COMMISSIONER JOE AUTHORIZATION FOR THE [00:08:05] EXECUTIVE DIRECTOR TO EXECUTE A CONTRACT [00:08:08] FOR TWO NEW CRUISE PASSENGER SECONDARY [00:08:10] GATEWAYS FOR THE SMITH COVE CRUISE [00:08:12] TERMINAL AT PIER 91 IN THE AMOUNT OF [00:08:15] \$8,700,000 OF A TOTAL ESTIMATED PROJECT [00:08:18] COST OF \$9 MILLION.



100:08:211 COMMISSIONERS. OUR EXISTING CRUISE SHIP [00:08:23] CRUISE PASSENGER GANGWAYS AT TERMINAL 91 [00:08:26] ARE NEAR THE END OF THEIR USEFUL LIFE. [00:08:28] PROCURING TWO NEW GANGWAYS WILL IMPROVE [00:08:30] SAFETY, ACCESSIBILITY, AND CRUISE [00:08:32] PASSENGER VESSEL EMBARKMENT AND [00:08:36] DISEMBARKMENT EXPERIENCE. [00:08:41] IT'LL ALSO PROVIDE US WITH THE ABILITY [00:08:43] TO CONTINUE OPERATIONS IN THE CASE OF 100:08:451 THE GANGWAY GOING OUT OF SERVICE AND TO [00:08:47] ANSWER QUESTIONS, WE HAVE MARIE [00:08:50] ELLINGSON, I DON'T KNOW IF SHE'S ON [00:08:52] VIRTUALLY AND TIM LATTER, THE CAPITAL [00:08:55] PROJECT MANAGER, AND MARIE SO ARE [00:08:58] YOU THERE, TIM? I SEE YOU, TIM. AND I [00:09:00] SEE MARIE. VERY GOOD. EXCELLENT. [00:09:01] COMMISSIONER FELLEMAN, GO AHEAD AND ASK [00:09:03] YOUR WELL, ACTUALLY, [00:09:06] COMMISSIONER MOHAMMED WANTED THIS ITEM [00:09:07] PULLED. SO DO YOU WANT TO GO FIRST? [00:09:11] I JUST HAD A QUESTION ABOUT SO [00:09:14] REALLY MOSTLY ABOUT THE ACCOUNTING FOR [00:09:16] IT, BUT I GUESS I'M DRAWING MY ATTENTION [00:09:19] DOWN HERE. FIRST OF ALL, DOES 66 HAVE [00:09:22] TWO GATEWAYS GANGWAYS? [00:09:28] YES, IT DOES. OKAY. AND IT SEEMS TO ME, [00:09:30] CERTAINLY WITH THE LARGER SHIPS, IT ONLY 100:09:321 MAKES SENSE AND YOU SAY THAT THIS [00:09:36] PROVIDES INCREASED, ACTUALLY, [00:09:37] FLEXIBILITY FOR THE SHORE POWER, WHICH [00:09:40] IS A SEPARATE ITEM FOR BEING ABLE TO [00:09:42] ACCESS SHIPS OF DIFFERENT SIZES AND [00:09:45] STUFF. WHAT MY QUESTION HAD TO DO WITH 100:09:481 WAS THAT IT SAYS THIS PROJECT WILL BE [00:09:51] FUNDED BY THE GENERAL FUND, WHEREAS THE [00:09:55] ITEM WITH THE SHORE POWER, WHICH I KIND [00:09:58] OF THOUGHT THESE WOULD BE PRESENTED [00:09:59] TOGETHER, SAYS IT'S FROM THE [00:10:03] CRUISE BUDGET. AND THIS IS JUST [00:10:05] SOMETHING I BRING UP ALL THE TIME IN [00:10:08] THAT JUST CRUISES ARE BRIGHTEST LIGHT [00:10:11] IN THE MARITIME BUDGET, [00:10:15] BUT THOSE THINGS THAT ARE ASSOCIATED [00:10:18] WITH OPERATIONS VERSUS CAPITAL ARE KEPT [00:10:23] APART. SO WHEN I KEEP ON ASKING IT, [00:10:26] WHAT IS THE NET PROFITABILITY OF CRUISE [00:10:28] AT THE END OF THE YEAR? THESE SORT OF [00:10:31] INVESTMENTS ARE NOT PART OF THAT [00:10:34] CALCULATION. IT'S A LUCRATIVE REVENUE [00:10:37] GENERATOR, BUT IT COSTS MONEY TO MAKE [00:10:39] MONEY. AND SO I JUST THINK THAT THE NET [00:10:41] RESULT SHOULD BE PRESENTED AS THE NATURE [00:10:45] OF THE CRUISE. NOW, CLEARLY, WE HAVE [00:10:47] LEASE OBLIGATIONS TO MAINTAIN OUR BIRTHS [00:10:50] VENDORING AND THINGS LIKE THAT IS PART [00:10:52] OF THAT INCREASING THE CAPACITY TO [00:10:55] HANDLE ADDITIONAL GANGWAYS. THIS, TO ME, [00:10:58] WOULD BE SEEN AS, WHILE IMPORTANT, [00:11:01] POTENTIALLY SOMETHING WE WOULD SHARE [00:11:03] WITH THE CRUISE OPERATOR. [00:11:07] AND IF WE'RE JUST GOING TO ABSORB IT, [00:11:09] THEN I JUST AM TALKING ABOUT HOW IT [00:11:11] WOULD BE ACCOUNTED FOR.



[00:11:18] IS THERE A QUESTION, COMMISSIONER, I
100.11.10113 THERE A QUESTION, COMMISSIONER, I
•
[00:11:19] UNDERSTAND THAT KELLY ZUPAN JUST CAME TO
[00:11:22] THE CHAMBERS THERE,
•
[00:11:26] AND I THINK HE WAS GOING TO ADDRESS THIS
[00:11:28] QUESTION. YES, THANK YOU. YEAH. KELLY,
[00:11:30] DO YOU WANT TO JOIN US? WELL, LET ME
[00:11:32] JUST SAY IN GENERAL, COMMISSIONER, THAT
[00:11:35] AS WE LOOK AT HERE, YOUR QUESTION IS
[00:11:37] MORE ABOUT HOW DO YOU ACCOUNT FOR IT TO
[00:11:40] REFLECT ON IT? AND I THINK KELLY CAN
[00:11:41] TALK ABOUT THAT AS WE ROLL THEM IN. I
[00:11:43] MEAN, WE DON'T HAVE SEPARATE FUNDS TO
[00:11:45] PAY FOR SEPARATE ITEMS, BUT I'LL LET
[00:11:47] KELLY ADDRESS THAT. YES, COMMISSIONER,
[00:11:50] WE TYPICALLY ACCOUNT FOR IT IN THE
[00:11:52] DEPRECIATION LINE, AND WE LOOK AT THAT
[00:11:55] WHEN WE GO THROUGH THE BUDGET WITH YOU.
•
[00:11:57] WE LOOK AT THAT OVERALL AS WELL. WE
[00:12:00] DON'T LOOK AT IT AS MUCH ON THE YEAR TO
[00:12:03] DATE NUMBERS BECAUSE ESPECIALLY WITH
[00:12:06] CRUISE, BECAUSE THE REVENUE IS VERY
[00:12:09] CYCLICAL. IT HITS MOSTLY IN JULY AND
[00:12:12] AUGUST. BUT WE DO HAVE THAT IN BUDGET
[00:12:14] NUMBERS, AND WE LOOK AT IT THAT WAY,
[00:12:16] AND IT STILL CLEARS PROFIT, EVEN
[00:12:18] INCLUDING THE DEPRECIATION COST. BUT
[00:12:20] OBVIOUSLY, THERE'S A BIG CHUNK OF IT. I
[00:12:22] DON'T HAVE THAT NUMBER RIGHT OFFHAND,
[00:12:24] BUT WE DO HAVE THAT. AND WHEN WE GO
[00:12:26] THROUGH THE BUDGET PRESENTATION WITH YOU
[00:12:28] IN OCTOBER, WE WILL DISPLAY IT AS THE
[00:12:30] OVERALL FOR ALL THE BUSINESS LINES. WE
[00:12:33] WILL DISPLAY THAT OVERALL PROFITABILITY
[00:12:35] FOR YOU AS WELL. I GUESS THAT WAS MY
[00:12:38] QUESTION, HOW IT'S BROKEN DOWN BY
[00:12:40] BUSINESS LINE? BECAUSE WE DO THINGS LIKE
[00:12:42] WE INCREASE THE WATER MAIN, WE DO OTHER
[00:12:44] THINGS TO ACCOMMODATE THIS BURGEONING
[00:12:44] THINGS TO ACCOMMODATE THIS BURGEONING [00:12:46] BUSINESS. I'M JUST SAYING, AT THE END OF
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[00:13:54] SOMETHING FROM CRUISE TO GO INTO
[00:13:56] WORKFORCE DEVELOPMENT, WHICH IS A GOOD
[00:14:00] THING. BUT TO BE ABLE TO SAY THAT CAME
[00:14:02] FROM CRUISE. THAT MEANS THAT WE
[00:14:04] UNDERSTAND WHAT THE EXPENSES, OTHER
[00:14:07] EXPENSES FROM CRUISE WERE, TO KNOW WHAT
[00:14:10] THE DELTA WAS THAT WE BECAUSE TO ME,
[00:14:13] WE SHOULD BE REINVESTING CRUISE INTO
[00:14:15] CRUISE FIRST. RIGHT? SO THOSE EXPENSES
[00:14:18] SHOULD BE COVERING THOSE REVENUES SHOULD
[00:14:21] BE COVERING THE MAINTENANCE AND
[00:14:23] OPERATION OF CRUISE. ANYTHING LEFT OVER
[00:14:26] FROM THAT, IT'S LIKE A GENERAL FUND KIND
[00:14:28] OF A QUESTION. AND THAT'S A GENERAL
[00:14:29] WELL, I THINK GOING BACK TO THAT ONE
[00:14:31] SPECIFIC CASE I THINK WE WERE LOOKING AT
[00:14:35] DURING THE ACTUAL BUDGET WE WERE
[00:14:37] EXECUTING THAT PROBABLY WOULDN'T
[00:14:41] RETURN TO THAT ALL THE TIME, BUT I THINK
[00:14:44] THAT WAS A SPECIFIC CASE. BUT I HEAR
[00:14:45] YOUR QUESTION ABOUT THAT REFLECTING
[00:14:50] REALLY IT'S THE CASH FLOW OF WHAT IT
[00:14:52] COMES OUT TO AND HOW THE EXPENSES
[00:14:54] AGAINST THOSE INDIVIDUAL THINGS. SO WE
[00:14:56] CAN COVER THAT IN THE BUDGET BRIEFING
[00:14:58] WHEN WE GO FORWARD. GREAT. THANK YOU
[00:15:01] VERY MUCH. THANKS, KAI. I APPRECIATE YOU
[00:15:02] COMING UP, ANSWERING THOSE QUESTIONS. I
[00:15:04] WENT A LITTLE OUT OF ORDER HERE. WE'RE
[00:15:06] ACTUALLY GOING TO VOTE ON THE CONSENT
[00:15:07] AGENDA LATER IN THE AGENDA RIGHT NOW,
[00:15:09] WHERE THE QUESTION IS APPROVAL OF THE
[00:15:10] AGENDA, IS THERE A MOTION TO APPROVE THE
[00:15:13] AGENDA AS AMENDED? SO MOVED. GREAT.
[00:15:17] SECOND. I THOUGHT WE DID. YEAH, I
[00:15:20] THOUGHT SO TOO. THE MOTION HAS BEEN MADE
[00:15:22] AND SECONDED. IS THERE ANY OBJECTION TO
[00:15:23] THE APPROVAL OF THE AGENDA AS AMENDED
[00:15:26] HEARING? NONE. THE AGENDA IS APPROVED AS
[00:15:28] AMENDED. WE HAVE NO SPECIAL ORDERS FOR
[00:15:31] TODAY. SO THEN WE'LL MOVE ON TO THE
[00:15:33] EXECUTIVE DIRECTOR'S. PORT EXECUTIVE
[00:15:35] DIRECTOR METRUCK. NO ADDITIONAL
[00:15:38] QUESTIONS, BUT WE'RE GOING TO GO BACK TO
[00:15:39] IT. YEAH, CONSENT IS AFTER PUBLIC
[00:15:41] COMMENT, SO WE'LL COME BACK TO CONSENT
[00:15:43] AGENDA AFTERWARDS. SORRY, THAT'S MY
[00:15:44] FAULT.
[00:15:47] COMMISSIONER, GOOD AFTERNOON. I HOPE
[00:15:49] EVERYONE HAD A GREAT WEEKEND AND THAT
[00:15:51] YOU WERE ABLE TO ENJOY AT LEAST SOME OF
[00:15:53] THE SEAFAIR AND SEATTLE FLEET WEEK LAST
[00:15:55] WEEK. IF YOU JUST GIVE ME A MOMENT OF
[00:15:57] PRIVILEGE. I JUST WANT TO REFLECT
[00:15:59] BECAUSE ACTUALLY THIS AUGUST 4, LAST
[00:15:59] BECAUSE ACTUALLY THIS AUGUST 4, LAST [00:16:01] FRIDAY WAS MEANINGFUL FOR ME BECAUSE IT
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[00:15:59] BECAUSE ACTUALLY THIS AUGUST 4, LAST [00:16:01] FRIDAY WAS MEANINGFUL FOR ME BECAUSE IT [00:16:04] WAS 45 YEARS AGO ON LAST FRIDAY, WHERE I [00:16:07] WAS ON A VESSEL DOCKED AT PIER 70 45 [00:16:12] YEARS AGO LAST FRIDAY ON AUGUST 4. SO I [00:16:15] WAS FIVE YEARS OLD, AND I [00:16:19] DON'T KNOW HOW THEY GOT ME IN THE COAST
[00:15:59] BECAUSE ACTUALLY THIS AUGUST 4, LAST [00:16:01] FRIDAY WAS MEANINGFUL FOR ME BECAUSE IT [00:16:04] WAS 45 YEARS AGO ON LAST FRIDAY, WHERE I [00:16:07] WAS ON A VESSEL DOCKED AT PIER 70 45 [00:16:12] YEARS AGO LAST FRIDAY ON AUGUST 4. SO I [00:16:15] WAS FIVE YEARS OLD, AND I



100:16:251 FULL CIRCLE FOR ME LAST FRIDAY, LOOKING [00:16:26] AT THAT WHEN WE HAD THE ARCHIVE OF WHERE [00:16:28] SHIPS WERE DOCKED AT THAT TIME AND [00:16:31] REFLECTING BACK ON THAT TIME ONLY 45 [00:16:33] YEARS AGO AND COMING FULL CIRCLE HERE, [00:16:36] AS I'VE SAID BEFORE, AN HONOR TO BE HERE [00:16:37] AT THE PORT OF SEATTLE TO DO THAT. [00:16:40] THANKS FOR THAT. JUST A MOMENT OF [00:16:42] REFLECTION ON THAT AND LAST WEEK'S [00:16:44] CELEBRATION, IT ALSO REMIND ME OF FLEET [00:16:46] WEEK AND THE SEAFAIR CELEBRATION [00:16:49] INCLUDED A NUMBER OF PORT RELATED [00:16:51] HIGHLIGHTS HERE AT THE PORT, THE PARADE [00:16:54] OF NAVAL AND COAST GUARD VESSELS FROM [00:16:55] THE US. AND CANADA WAS ENJOYED BY [00:16:57] HUNDREDS FROM PIER 62 VIEWPOINT AND [00:17:00] INCLUDED A US. COAST GUARD SEARCH AND [00:17:02] RESCUE DEMONSTRATION FEATURING A WATER [00:17:05] HELICOPTER WATER RESCUE, WHICH I'M SURE [00:17:08] WAS MUCH BETTER THAN THE BLUE ANGELS. [00:17:10] SO LET ME JUST SAY THAT AND THEN A [00:17:12] NATURALIZATION CEREMONY FOR 21 [00:17:14] CITIZENSHIP CANDIDATES AT PIER 66, [00:17:16] WHERE COMMISSIONER CHO PROVIDED SOME [00:17:18] INSPIRATIONAL WORDS ALONG WITH REAR [00:17:21] ADMIRAL FOSSE, THE NEWLY INSTALLED COAST [00:17:23] GUARD DISTRICT 13 COMMANDER AND THEN 100:17:271 COMMISSIONER CALKINS ALSO JOINED THE [00:17:28] STUDENTS FROM AVIATION HIGH SCHOOL AND [00:17:30] THE BLUE ANGELS AT BOEING FIELD. ALSO [00:17:32] LAST WEEK, AND FOR THE FIRST TIME, THE [00:17:34] FLEET GATHERED AT TERMINAL 46 TO WELCOME [00:17:36] THE GENERAL PUBLIC. IN FACT, NEARLY 4600 [00:17:39] COMMUNITY MEMBERS HAD THE OPPORTUNITY TO [00:17:41] MEET SAILORS, TOUR THE VESSELS AND ALSO [00:17:44] SEE EXHIBITS, INCLUDING THE ILWU, I [00:17:47] BELIEVE HAD AN EXHIBIT THERE ALONG ON [00:17:49] 46, ALONG WITH OTHER PROGRAMS. [00:17:52] AND MY SPECIAL THANKS TO THE NORTHWEST [00:17:53] SEAPORT ALLIANCE FOR THEIR COLLABORATION [00:17:55] ON THIS EFFORT AND TO EVERYONE ON OUR [00:17:56] TEAM THAT WORKED TO MAKE THESE EVENTS [00:17:58] HAPPEN. AND AS MANY OF YOU KNOW. [00:18:01] COMMISSIONER SEATTLE IS ALSO IN THE [00:18:03] MIDST OF HOSTING THE ASIA PACIFIC [00:18:05] ECONOMIC COOPERATION SENIOR OFFICIALS [00:18:07] AND MINISTERIAL MEETINGS. APEC IS A [00:18:10] REGIONAL ECONOMIC FORUM ESTABLISHED IN [00:18:13] 1989 TO LEVERAGE THE GROWING [00:18:14] INTERDEPENDENCE OF THE ASIA PACIFIC [00:18:17] REGION. APEC'S 21 MEMBER ECONOMIES, [00:18:20] INCLUDING THE UNITED STATES, AIM TO [00:18:22] CREATE GREATER PROSPERITY FOR THE PEOPLE [00:18:24] OF THE REGION BY PROMOTING BALANCED, [00:18:26] INCLUSIVE, SUSTAINABLE, INNOVATIVE AND [00:18:28] SECURE GROWTH, AS WELL AS BY [00:18:30] ACCELERATING REGIONAL ECONOMIC [00:18:32] INTEGRATION AS THE TRANS PACIFIC GATEWAY [00:18:35] FOR PEOPLE AND GOODS. THE PORT OF [00:18:36] SEATTLE IS PARTICULARLY ATTUNED TO THE [00:18:38] IMPORTANCE OF THESE RELATIONSHIPS. AND [00:18:40] SO WE ARE EXCITED TO BE PLAYING A MAJOR [00:18:41] ROLE IN HOSTING THIS YEAR'S MEETINGS.



[00:18:44] FROM FACILITAT	ING INTERNATIONAL RIVALS
[00:18:45] AT SEA FOR VISI	TING FOREIGN DIGNITARIES,
	PANELS, TO HOSTING MAJOR
	EVENTS AT PIER 69, WE ARE
[00:18:54] DEEPLY ENGAGE	ED IN BOTH THE CONTENT AND
[00:18:56] THE LOGISTICS (	OF MAKING THE MINISTERIALS
	A HUGE THANK YOU TO KAREN
[00:19:00] ZOG BLACK FOR	
[00:19:03] COORDINATING	
[00:19:05] THE COMINGS AN	ND GOINGS AND ACTUALLY THE
[00:19:08] EVENTS THEMSE	LVES ON OUR BEHALF TO THE
	PORT EMPLOYEES AND PARTNERS
	ORTING HER IN THESE EFFORTS.
[00:19:15] FINALLY, I WANT	
[00:19:17] PLEASED TO JOII	N COMMISSIONER CHO,
[00:19:19] COMMISSIONER	CALKINS AND AVIATION
	CTOR LANCE LITTLE LAST WEEK
	F DIRECTORS MEETING FOR
	UP, THE PARENT COMPANY OF
[00:19:26] ALASKA AIRLINES	S AND HORIZON AIRLINES.
[00:19:29] WE'VE HAD AN O	PPORTUNITY TO MEET WITH
[00:19:30] THE BOARD IN TH	
	ORTUNITY FOR COLLABORATION
	TION WITH SEATTLE'S HOMETOWN
[00:19:36] AIRLINE. THIS YE	AR'S MEETING WAS
[00:19:38] PARTICULARLY T	IMELY GIVEN THAT THE
[00:19:40] ALASKA BOARD I	
[00:19:42] MODERNIZATION	
[00:19:44] IMPORTANT STR	
[00:19:45] PRIORITIES. WE	ARE ALREADY COLLABORATING
[00:19:47] WITH THEM ON M	IAJOR CAPITAL PROJECTS LIKE
[00:19:49] THE NORTH MAIN	NE TERMINAL MODERNIZATION
	KNOWN AS THE SEA GATEWAY,
	ANY SHARED PRIORITIES ON
[00:19:56] TOPICS LIKE SUS	
[00:19:59] ANTI HUMAN TRA	AFFICKING, AND WORKFORCE
[00:20:01] DEVELOPMENT.	
	AD THE CHANCE TO HIGHLIGHT
[00:20:04] SOME OF THE MA	
[00:20:06] ACTIVITIES GOIN	
[00:20:09] OVERALL, IT WAS	S A VERY PRODUCTIVE
[00:20:10] CONVERSATION	ON TOPICS BIG AND SMALL,
[00:20:12] AND IT WAS EXC	
	ITIES. I LOOK FORWARD TO
	ERSATIONS WITH ALL OF OUR
[00:20:18] TENANTS AND PA	ARTNERS ABOUT CONTINUING TO
[00:20:20] IMPROVE OUR FA	ACILITIES AND THE CUSTOMER
[00:20:22] EXPERIENCE AT	
[00:20:26] COMMISSIONER	
	WITEMS. ON THE CONSENT
	CTION THAT WILL MAXIMIZE
[00:20:32] THE FLEXIBILITY	OF AIRLINE GATES,
[00:20:34] AIRPLANE GATES	S TO ACCOMMODATE INCREASED
	AND IN ANTICIPATED GATE
[00:20:38] OUTAGES CAUSE	
	PROJECTS. WE'RE ALSO ASKING
[00:20:43] FOR APPROVAL I	FOR THE PURCHASE OF NEW
[00:20:44] CRUISE GANGWA	AYS, WHICH ARE ESSENTIAL TO
[00:20:47] OUR OPERATION	
	OUR ACTION AGENDA TODAY,
[00:20:51] WE HAVE SEVER	
	IDING ADDITIONAL ACTIONS
[00:20:55] TO INCREASE TH	IE USE OF SHORE POWER FOR



100:20:571 CREWS AT TERMINAL 91. THE REDEVELOPMENT [00:20:59] OF COMMERCIAL FISHING FACILITIES AT [00:21:01] PIERS SIX AND EIGHT AT TERMINAL 91, AND [00:21:04] CONSTRUCTION OF OUR MARITIME INNOVATION [00:21:05] CENTER. WE'LL CLOSE OUR MEETING WITH THE [00:21:08] SECOND QUARTER 2023 FINANCIAL [00:21:10] PERFORMANCE BRIEFING, WHICH I KNOW THAT [00:21:12] ALL OF YOU ARE LOOKING FORWARD TO. [00:21:14] COMMISSIONERS, THIS CONCLUDES MY [00:21:16] REMARKS, OKAY, THANK YOU VERY MUCH. [00:21:19] I ALSO WANT TO GIVE A SHOUT OUT TO KAREN [00:21:21] ZOGBLACK FOR ALL THE GREAT WORK SHE'S [00:21:23] DOING FOR APEC. IT'S NOT AN [00:21:26] EASY LIFT. ALL RIGHT, SO I [00:21:29] UNDERSTAND THAT THERE ARE NO COMMITTEE [00:21:30] REPORTS TODAY, SO WE WILL GO AHEAD AND [00:21:33] MOVE ON IN THE AGENDA. WE ARE NOW AT THE [00:21:35] PUBLIC COMMENT SECTION OF OUR AGENDA. [00:21:36] THE PORT COMMISSION WELCOMES PUBLIC [00:21:38] COMMENT AS AN IMPORTANT PART OF THE [00:21:39] PUBLIC PROCESS. COMMENTS ARE RECEIVED [00:21:41] AND CONSIDERED BY COMMISSION IN ITS [00:21:43] DELIBERATIONS. BEFORE WE TAKE PUBLIC [00:21:45] COMMENT, LET'S REVIEW OUR RULES FOR IN [00:21:47] PERSON AND VIRTUAL PUBLIC COMMENT. [00:21:49] DEPUTY CLERK PAYNE, PLEASE PLAY THE [00:21:51] RECORDED RULES. [00:22:16] YOU MAY NEED TO RESHARE WITH SOUND. [00:22:17] BARRY CRUISE. [00:22:28] YOU HAVE TO READ IT WELL. [00:22:35] THE PORT OF SEATTLE COMMISSION WELCOMES [00:22:37] YOU TO OUR MEETING TODAY. AS NOTED, [00:22:40] PUBLIC COMMENT IS AN IMPORTANT PART OF 100:22:421 THE PUBLIC PROCESS. AND THE PORT OF [00:22:44] SEATTLE COMMISSION THANKS YOU FOR [00:22:46] JOINING US. THE COMMISSION ACCEPTS IN [00:22:48] PERSON, VIRTUAL AND WRITTEN PUBLIC [00:22:51] COMMENT REGARDING MATTERS RELATED TO THE [00:22:53] CONDUCT OF COURT BUSINESS. BEFORE WE [00:22:56] PROCEED, HERE ARE THE COMMISSION'S [00:22:58] PUBLIC COMMENT RULES OF PROCEDURE. FOR [00:23:00] YOUR INFORMATION, EACH COMMENTER WILL [00:23:03] HAVE TWO MINUTES TO SPEAK AND SHOULD [00:23:05] STAY WITHIN THE ALLOTTED TIME. A TIMER [00:23:08] WILL APPEAR ON THE SCREEN AND A BUZZER [00:23:10] WILL SOUND AT THE END OF THE TWO MINUTE [00:23:12] PERIOD. FOR EACH SPEAKER, THE [00:23:14] COMMISSIONER RESERVES THE RIGHT TO [00:23:16] RECEIVE COMMENTS SPECIFICALLY RELATED TO [00:23:18] THE CONDUCT OF PORT BUSINESS. IF [00:23:20] COMMENTS ARE NOT RELATED TO THE CONDUCT [00:23:22] OF PORT BUSINESS, THE PRESIDING OFFICER [00:23:25] WILL STOP THE SPEAKER AND ASK THAT [00:23:27] COMMENTS BE KEPT TO MATTERS RELATED TO [00:23:29] THE CONDUCT OF PORT BUSINESS. THIS RULE [00:23:32] APPLIES TO BOTH INTRODUCTORY AND [00:23:34] CONCLUDING REMARKS. ALL REMARKS SHOULD [00:23:37] BE ADDRESSED TO THE COMMISSION AS A BODY [00:23:39] AND NOT TO INDIVIDUAL COMMISSIONERS. [00:23:42] DISRUPTIONS OF COMMISSION PUBLIC [00:23:44] MEETINGS ARE PROHIBITED. DISRUPTIONS [00:23:47] INCLUDE, BUT ARE NOT LIMITED TO THE [00:23:48] FOLLOWING REFUSAL OF A SPEAKER TO LIMIT



100:23:521 REMARKS TO TOPICS RELATED TO THE CONDUCT [00:23:54] OF PORT BUSINESS THREATS AND ABUSIVE [00:23:57] OR HARASSING BEHAVIOR AND LANGUAGE [00:24:00] OBSCENE LANGUAGE AND GESTURES. [00:24:03] REFUSAL OF A SPEAKER TO COMPLY WITH THE [00:24:05] ALLOTTED TIME SET FOR THE INDIVIDUAL [00:24:07] SPEAKER'S PUBLIC COMMENT LEAVING THE [00:24:10] PODIUM OR TESTIMONY TABLE TO PHYSICALLY [00:24:13] APPROACH COMMISSIONERS OR STAFF DURING 100:24:151 ONE'S PUBLIC COMMENT PROVIDED SPEAKERS [00:24:18] MAY AUTHOR WRITTEN MATERIALS TO THE [00:24:20] COMMISSION CLERK AND ANY BEHAVIOR THAT [00:24:24] DISRUPTS, DISTURBS, OR OTHERWISE IMPEDES [00:24:26] THE MEETING. ANY DISRUPTION WILL RESULT [00:24:30] IN A SPEAKER'S MICROPHONE BEING [00:24:32] IMMEDIATELY SHUT OFF BY THE PRESIDING [00:24:34] OFFICER AND A WARNING OR LOSS OF [00:24:37] SPEAKING PRIVILEGES OR REMOVAL FROM THE [00:24:39] MEETING ROOM MAY OCCUR AS PROVIDED IN [00:24:42] THE COMMISSION'S BYLAWS WRITTEN [00:24:44] MATERIALS PROVIDED TO THE CLERK WILL BE [00:24:46] INCLUDED IN TODAY'S MEETING RECORD. THE [00:24:49] CLERK HAS A LIST OF THOSE PREPARED TO [00:24:51] SPEAK. WE ARE TAKING COMMENTS FROM [00:24:54] ANYONE WHO HAS SIGNED UP TO SPEAK [00:24:55] VIRTUALLY, AS WELL AS FROM ANYONE WHO [00:24:57] HAS JOINED US TODAY HERE IN THE MEETING [00:24:59] ROOM WHEN YOUR NAME IS CALLED. IF YOU [00:25:02] ARE JOINING VIRTUALLY, PLEASE UNMUTE [00:25:04] YOURSELF. THEN PLEASE REPEAT YOUR NAME [00:25:07] FOR THE RECORD AND STATE YOUR TOPIC [00:25:09] RELATED TO THE CONDUCT OF FORT BUSINESS. [00:25:11] YOU MAY TURN ON YOUR CAMERA AT THIS [00:25:13] TIME. THE TWO MINUTE TIMER WILL THEN [00:25:16] BEGIN. IF YOU'RE ON THE TEAM'S MEETING [00:25:19] AND AT THE SAME TIME STREAMING THE [00:25:21] MEETING ON THE WEBSITE, PLEASE MUTED THE [00:25:23] WEBSITE STREAM TO AVOID FEEDBACK. WHEN [00:25:26] YOU HAVE CONCLUDED YOUR REMARKS, YOU MAY [00:25:28] AGAIN TURN OFF YOUR CAMERA AND MUTED [00:25:30] YOUR SPEAKER. IF YOU ARE SPEAKING FROM [00:25:33] THE MEETING ROOM, PLEASE COME TO THE [00:25:34] TESTIMONY TABLE, REPEAT YOUR NAME FOR [00:25:37] THE RECORD, AND STATE YOUR TOPIC RELATED [00:25:39] TO THE CONDUCT OF PORT BUSINESS. OUR [00:25:41] PUBLIC COMMENT PERIOD WILL NOW COMMENCE. [00:25:44] THANK YOU AGAIN FOR JOINING US TODAY. [00:25:47] ALL RIGHT. THANK YOU, MS. CLERK HART. A [00:25:50] REMINDER THAT EVEN WHEN SHE'S NOT HERE, [00:25:51] SHE'S ALWAYS WITH US. WE WILL START [00:25:54] WITH OUR FIRST IN PERSON. I'M GOING TO [00:25:56] DO MY USUAL ROTATING BETWEEN IN PERSON [00:25:59] AND VIRTUAL COMMENTS. OUR FIRST IN [00:26:01] PERSON IS ALEX ZIMMERMAN. [00:26:04] THANK YOU. PLEASE STATE YOUR [00:26:08] NAME AND THE TOPIC RELATED TO POOR [00:26:09] CONDUCT AND THEN WE'LL START THE CLOCK. [00:26:12] YES, THANK YOU VERY MUCH. [00:26:15] YEAH. MY NAME ALEX ZIMMERMAN. [00:26:20] WE'LL START AFTER YOU SAY YOUR NAME AND [00:26:23] STATE YOUR TOPIC. AND I LIVE IN BELLY [00:26:25] FOR 25 YEARS. I COME TODAY FOR A [00:26:28] PARTICULAR REASON, BECAUSE I SAID CHURCH



[00:26:31] DISCRIMINATE ME AND HATE ME BECAUSE I	
	AM
[00:26:34] A JEW AND HE SUPPORT IRANIAN MUSLIM	
[00:26:37] COUNTRY THAT IN BELLEVUE. WHAT IS MY	
[00:26:39] COMPETITOR. SO THIS IS EXACTLY WHAT HA	١S
[00:26:41] HAPPENED, AND I WILL BE COMPLAINING	
[00:26:43] ABOUT THIS TO POLICE. ALEX, THIS IS	
	_
[00:26:45] GOING TO BE YOUR FIRST WARNING. YOU'RE	-
[00:26:46] NOT ALLOWED TO MAKE REFERENCES TO	
[00:26:48] POLITICAL CAMPAIGNS OR ACTIVITIES	
	-
[00:26:50] RELATED TO YOUR CAMPAIGN. AND I WILL BI	
[00:26:54] COMPLAINING TO POLICE. NOW, THIS IS	
[00:26:56] EXACTLY WHAT IS EVEN DELIVERING TO YOU	J
[00:26:58] BECAUSE IT'S TOO MUCH. WHAT IS DEMOCR	
[00:27:02] MAFIA DOING WITH SOMEBODY WHO GO AGA	AIINOI
[00:27:05] HER KINDLY? THAT YOU	
[00:27:08] UNDERSTAND WHY I'M TALKING. YOU CAN CI	JT
[00:27:10] ME OR YOU DON'T CUT. THERE'S NOTHING	
[00:27:11] CHANGED. I WILL COMPLAIN ABOUT YOU	
[00:27:13] CRYING CRIME. ANTI SEMITISM.	
[00:27:17] ALEX, YOU'RE NOT ALLOWED TO MAKE DIRE	CT
[00:27:19] COMMENTS TO COMMISSIONERS. PLEASE RI	
[00:27:20] TO THE BODY OF THE COMMISSION AND NO	
[00:27:22] INDIVIDUAL COMMISSIONERS. THAT'S YOUR	
[00:27:24] SECOND WARNING. THIS A HATE CRIME. I	
[00:27:26] WILL COMPLAIN TO POLICE NOW AND I DOING	C
	G
[00:27:28] THIS BEFORE TOO MANY DEMOCRAT MAFIA.	
[00:27:30] YEAH. DON'T THINKING ABOUT THIS. I GO TO	
[00:27:33] POLICE NOW AND THIS HATE CRIME IS A	
[00:27:36] FELONY RIGHT NOW. IT'S EXACTLY WHAT WI	1.1
	LL
[00:27:39] BE HAPPENING. YEAH. BYE MY FRIEND.	
[00:27:42] THANK YOU. MOVING ON IN PUBLIC COMMEN	IT.
[00:27:45] WE'RE GOING TO GO VIRTUAL REBECCA	
[00:27:47] LAVELLE, ARE YOU WITH US?	
[00:27:51] I THINK SHE'S VIRTUAL REBECCA.	
[00:28:01] OKAY, WE'LL MOVE ON TO THE NEXT VIRTUA	١L
[00:28:04] COMMENTATOR AND COME BACK TO REBEC	
	0/1
[00:28:05] ABIGAIL BELGNAP.	
[00:28:10] ABIGAIL, CAN YOU HEAR ME?	
[00:28:16] AYE.THERE. YES, CAN YOU HEAR ME? OKAY,	
[00:28:18] THERE YOU GO. YEP. AYE.ABIGAIL. GO AHEA	_
	1)
[00:28:20] AND RESTATE YOUR FULL NAME AND THE TO	
	OPIC
[00:28:22] RELATED TO POOR BUSINESS AND WE'LL ST	OPIC
	OPIC
[00:28:23] THE CLOCK. YES, MY NAME	OPIC
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M	OPIC ART
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER'	OPIC ART
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER'	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A [00:28:38] COMMENT IN SUPPORT OF THE CRUISE	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A [00:28:38] COMMENT IN SUPPORT OF THE CRUISE [00:28:40] INDUSTRY HERE IN SEATTLE. AS I	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A [00:28:38] COMMENT IN SUPPORT OF THE CRUISE	OPIC ART WORKS
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[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A [00:28:38] COMMENT IN SUPPORT OF THE CRUISE [00:28:40] INDUSTRY HERE IN SEATTLE. AS I [00:28:43] MENTIONED, WE'RE ON THE WATERFRONT. [00:28:45] WE'RE RIGHT ACROSS FROM MINERS LANDIN	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER' [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A [00:28:38] COMMENT IN SUPPORT OF THE CRUISE [00:28:40] INDUSTRY HERE IN SEATTLE. AS I [00:28:43] MENTIONED, WE'RE ON THE WATERFRONT. [00:28:45] WE'RE RIGHT ACROSS FROM MINERS LANDIN [00:28:47] WE GET A LOT OF TRAFFIC IN SUMMERTIME.	OPIC ART WORKS
[00:28:23] THE CLOCK. YES, MY NAME [00:28:27] IS ABIGAIL BELNAP AND TOPIC TODAY I'M [00:28:30] JUST COMMENTING ON BEHALF OF COPPER! [00:28:32] DISTILLING COMPANY LOCATED ON THE [00:28:34] WATERFRONT. I AM THE MARKETING MANAG [00:28:35] FOR THIS COMPANY AND THIS IS JUST A [00:28:38] COMMENT IN SUPPORT OF THE CRUISE [00:28:40] INDUSTRY HERE IN SEATTLE. AS I [00:28:43] MENTIONED, WE'RE ON THE WATERFRONT. [00:28:45] WE'RE RIGHT ACROSS FROM MINERS LANDIN [00:28:47] WE GET A LOT OF TRAFFIC IN SUMMERTIME. [00:28:50] THIS IS OUR PEAK SEASON AND WE GET A	OPIC ART WORKS
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100:29:171 DAYS, WE'VE NOTICED THESE FOLKS COMING [00:29:19] IN EARLY FROM THE CRUISES AND THEY'RE [00:29:21] WAITING OUTSIDE OUR DOOR BEFORE WE ARE [00:29:23] OFFICIALLY OPEN SO THAT THEY CAN COME IN [00:29:25] AND ENJOY TASTING WITH US. SO WE HAD [00:29:27] THOUGHT ABOUT ADJUSTING OUR BUSINESS [00:29:29] HOURS TO ACCOMMODATE THAT. WE HAD [00:29:32] PLANNED TO DO THIS ANYWAYS BECAUSE WE'VE [00:29:33] NEEDED TO BEEF UP STAFFING FOR A WHILE. 100:29:351 BUT WE HAVE ADDED ANOTHER FULL TIME [00:29:37] POSITION TO OUR TASTING ROOM ON THE [00:29:39] WATERFRONT TO HELP WITH THAT AS WELL. [00:29:41] AND IT'S REALLY WONDERFUL. WE SEE FOLKS [00:29:43] ALL OVER THE COUNTRY THANKS TO THE [00:29:45] CRUISE INDUSTRY BRINGING IN WATERFRONTS. [00:29:47] AND THESE ARE FOLKS THAT NORMALLY WE [00:29:49] WOULD NEVER HAVE A CHANCE TO MEET AND [00:29:51] HAVE NOT REALLY INTERACTED WITH OUR [00:29:53] BUSINESS AND OUR BRAND BEFOREHAND. SO [00:29:55] APPRECIATE THAT HELPFUL PUSH FOR OUR [00:29:58] SMALL BUSINESS. THANK YOU. THANK YOU SO [00:30:00] MUCH, ABIGAIL. MOVING BACK IN PERSON, [00:30:02] WE HAVE HAROLD EUGLES. [00:30:12] HELLO, MY NAME IS HAROLD EUGLES. I'M [00:30:15] PRESIDENT OF ILW LOCAL 19 HERE IN THE [00:30:17] PORT OF SEATTLE. WE REPRESENT THE [00:30:19] WORKERS THAT WORK ON THE CRUISE SHIPS [00:30:20] AND THE CONTAINER SHIPS, GRAIN SHIPS, [00:30:22] EVERYTHING HERE. I WANT TO THANK [00:30:26] EXECUTIVE DIRECTOR METRUCK AND THE [00:30:28] COMMISSIONERS ALLOWING ME TO SPEAK, [00:30:30] SPEAKING ON BEHALF OF THE SUPPORT FOR [00:30:33] THE CRUISE INDUSTRY. IT HAS BEEN A VERY 100:30:361 GOOD JOB FOR OUR MEMBERSHIP. WE [00:30:39] APPRECIATE THE CHANCE TO WORK TOGETHER [00:30:43] WITH THE DIFFERENT VENDORS AND THAT'S [00:30:45] WHY WE'RE KIND OF EXCITED ABOUT THIS NEW [00:30:48] COLD IRON THAT'S GOING TO COME IN PLACE. [00:30:51] WATTS ELECTRIC. WE LOOK FORWARD TO [00:30:53] WORKING WITH THEM. HOPEFULLY WE'LL BE [00:30:55] ABLE TO GET 100% COMPLIANCE OF PLUGGING [00:30:58] IN EVERY SHIP. WE'VE HAD A HISTORY OVER [00:31:00] THE LAST 1012 YEARS OF BEING ABLE TO [00:31:02] PLUG IN AND HOPEFULLY WE CAN MAKE THAT [00:31:04] 100% ALONG WITH WHAT'S GOING ON WITH THE [00:31:06] SEAPORT ALLIANCE. WE GREATLY APPRECIATE [00:31:09] THAT. ALSO ON THE SECOND GANGWAY, [00:31:12] WE KNOW IT'S VITAL TO HAVE THAT BECAUSE [00:31:15] AS THESE SHIPS GET BIGGER AND BIGGER, [00:31:17] SOMETIMES WE'RE MOVING OFF OF 5000 [00:31:20] PASSENGERS ON AND OFF A VESSEL AND THEY [00:31:22] TURN THESE SHIPS OVER WITHIN ONE SHIFT. [00:31:25] AND I KNOW IT'S VERY IMPORTANT. 66 HAS [00:31:28] BEEN DOING THE TWO GANGWAY OPERATION AND [00:31:31] SO WE LOOK FORWARD TO THAT. AND WE ALSO [00:31:35] APPLAUD THE CRUISE SHIP INDUSTRY AND THE [00:31:38] PORT DIRECTIVE TO TRY TO BRING IN GREEN [00:31:42] INITIATIVES. I THINK IT'S VERY IMPORTANT [00:31:45] BECAUSE WE'RE NOT ONLY IMPORTANT TO [00:31:49] HAVE JOBS, WE HAVE TO TAKE CARE OF THE [00:31:51] PUGET SOUND AND ALASKA, AND WE GOT TO [00:31:54] SPEAK UP FOR THE OTHER PEOPLE WHO DON'T [00:31:57] HAVE A CHANCE TO. AND SO WE WANT TO



[00:31:59] REPRESENT EVERYBODY AND JUST WANT TO SAY
[00:32:03] THANKS AGAIN. WE SUPPORT THE CRUISE
[00:32:05] INDUSTRY, WE SUPPORT THE GREEN
[00:32:07] INITIATIVE AND WE SPECIALLY SUPPORT
[00:32:12] THAT WE WORK TOGETHER, THE ILW, THE PORT
[00:32:15] COMMISSIONS AND ALL THE VENDORS AND MAKE
[00:32:17] SURE THIS HAPPENS. THANK YOU VERY MUCH.
•
[00:32:20] EXCELLENT. THANK YOU SO MUCH, HAROLD,
[00:32:21] FOR THOSE COMMENTS AND THE COMMENTARY.
[00:32:23] WE'RE MOVING BACK VIRTUALLY TO JOSHUA
[00:32:26] BERGER. JOSHUA, YOU WITH US?
[00:32:32] GOOD AFTERNOON. YOU CAN HEAR ME? OKAY,
[00:32:34] CAN HEAR YOU. GREAT. PLEASE STATE YOUR
[00:32:36] NAME AND YOUR TOPIC. GO AHEAD. YEAH,
[00:32:39] JOSHUA BERGER, YOUR ENTHUSIASTIC SUPPORT
[00:32:41] OF THE FULL AUTHORIZATION RENOVATION OF
[00:32:44] THE SEATTLE SHIP SUPPLY BUILDING. I AM
[00:32:47] THE PRESIDENT CEO OF WASHINGTON MARITIME
[00:32:49] BLUE. WE ARE THE NONPROFIT ORGANIZATION,
[00:32:51] INNOVATION CLUSTER ORGANIZATION
[00:32:52] INTENDING TO BE THE PRIME TENANT AND
[00:32:54] OPERATOR OF THE PROPOSED MARITIME
[00:32:56] INNOVATION CENTER. IT'S BEEN QUITE A
[00:32:58] JOURNEY TO GET TO THIS POINT. SINCE
[00:32:59] 2016, WE'VE JOINED FORCES TO ENVISION,
[00:33:02] DESIGN AND IMPLEMENT THE ORGANIZATION
[00:33:04] PROGRAMMING AND ECOSYSTEM TO BECOME A
[00:33:06] GLOBAL LEADER IN MARITIME, OCEANS AND
[00:33:08] FISHERIES INNOVATION FOR A SUSTAINABLE
[00:33:11] AND EQUITABLE BLUE ECONOMY. IN THE LAST
[00:33:13] FOUR YEARS, WE'VE DELIVERED A NATIONALLY
[00:33:15] AND NOW GLOBALLY RENOWNED ACCELERATOR
[00:33:17] PROGRAM. WE'VE RUN THE FIRST EVER
[00:33:18] INTERNATIONAL ACCELERATOR, ATTRACTING
[00:33:20] THE BEST OF THE BEST ACROSS THE GLOBE TO
[00:33:22] SEATTLE. AND WE'RE ABOUT TO LAUNCH THE
[00:33:24] NEW SEATTLE MARITIME BLUE INCUBATOR. WE
[00:33:27] DO ALL THIS NOW AT THE BLUE HUB,
[00:33:29] CURRENTLY LOCATED IN THE SECOND FLOOR OF
[00:33:30] THE FISHERMAN'S CENTER BUILDING
[00:33:32] OVERLOOKING THE TERMINAL. WE LEAD 6000
[00:33:34] SQFT. WHERE WE OPERATE A. COLLABORATIVE
•
[00:33:36] WORKSPACE WITH SUBTENANTS HOST EVENTS,
[00:33:39] RUN PROGRAMMING FOR STARTUPS STUDENTS,
[00:33:41] MEMBERS, AND PARTNERS, AS WELL AS HOST
[00:33:43] HIGH LEVEL GOVERNMENT OFFICIALS AND
[00:33:45] BUSINESS DELEGATIONS FROM AROUND THE
[00:33:46] WORLD, AND GENERALLY FOSTER
[00:33:48] COLLABORATION IN ALL THINGS MARITIME,
[00:33:50] OCEANS AND FISHERIES. WE'RE NOW READY TO
[00:33:53] SCALE THIS WORK INTO THE NEW MARITIME
[00:33:55] INNOVATION CENTER AND FULLY LEVERAGE ITS
[00:33:57] 20,000 ACHIEVE. OUR SHARED MISSION.
[00:34:00] WE'VE WORKED CLOSELY WITH PORT STAFF
[00:34:02] THROUGH THE DESIGN PROCESS. WE'VE
[00:34:03] ENGAGED ARCHITECTS ON DESIGN AND
•
[00:34:05] PLANNING THE TENANT IMPROVEMENTS ON TOP
[00:34:07] OF THE CORN SHELL AND ARE CURRENTLY
[00:34:09] NEGOTIATING LEASE FOR LONG TERM TENANCY
[00:34:11] AND OPERATIONS IN THIS NEW LIVING
[00:34:13] BUILDING RESTORATION, A FIRST OF ITS
[00:34:15] KIND IN THE WORLD. WE'RE GOING TO BE
[00:34:16] ABLE TO TELL THE REMARKABLE STORY OF THE



[00:34:19] LEGACY INDUSTRIAL SECTOR, ITS HISTORY. [00:34:21] ALONGSIDE THE STORY OF INNOVATION, [00:34:23] RESILIENCE, AND INCLUSION. IT WILL BE A [00:34:25] BEAUTIFUL AND ATTRACTIVE AND MULTIPLE [00:34:28] SENSES OF THE WORD AND A BEACON FOR THE [00:34:30] NATURAL EVOLUTION OF OUR WORK ON NEAR [00:34:32] AND FOR THE WATER. SO I KINDLY ASK FOR A [00:34:35] FULL VOTE OF AUTHORIZATION OF FUNDS, [00:34:37] AND I'M THRILLED TO TAKE THIS NEXT STEP [00:34:39] TOGETHER. REALLY, THANK YOU ALL FOR YOUR [00:34:42] LEADERSHIP, YOUR INVESTMENT AND [00:34:43] COMMITMENT TO THIS REGION'S CONTINUED [00:34:45] GROWTH AS THE CENTER OF EXCELLENCE FOR [00:34:48] INNOVATION, SUSTAINABILITY, AND EQUITY [00:34:50] IN THE BLUE ECONOMY. GREAT. THANK YOU, [00:34:52] JOSHUA. NEXT IN PERSON IS GOING TO BE [00:34:56] GERARD WURTZ. [00:35:05] GOOD TO SEE YOU. IF YOU COULD SAY YOUR [00:35:07] NAME AND YOUR TOPIC. GOOD AFTERNOON. MY [00:35:09] NAME IS GERARD WURTZ AND THE SUBJECT IS [00:35:12] ECONOMIC IMPACT OF THE CRUISE BUSINESS [00:35:14] ALONG THE WATERFRONT. IS YOUR MIC ON? I [00:35:17] BELIEVE SO. IS IT ON? [00:35:24] NO, NO, I'M ASKING IF HE HAS YOU CAN'T [00:35:26] HEAR ME? NO, I HAVEN'T [00:35:29] TOUCHED THIS AT ALL. THERE WE GO. [00:35:35] BOB DONAGHAN WAS NOT ABLE TO BE HERE [00:35:37] PERSONALLY TODAY, AND SO HE ASKED ME TO [00:35:40] COME. HE'S LEFT A LETTER THAT I'LL LEAVE [00:35:42] WITH THE COMMISSION CLERK FOR EACH OF [00:35:45] YOU, AND IT REALLY GOES TO THE HEART OF [00:35:50] WHAT SORT OF BENEFIT THE CRUISE INDUSTRY [00:35:52] IS PROVIDING FOR SEATTLE BUSINESSES 100:35:551 ALONG THE WATERFRONT. THE SEATTLE [00:35:59] HISTORIC WATERFRONT ASSOCIATION CONSISTS [00:36:01] PRIMARILY OF THE BUSINESSES BETWEEN [00:36:03] COLEMAN DOCK AND PIER 70. AND I KNOW [00:36:06] THOSE BUSINESSES, JUST AS I KNOW MANY OF [00:36:08] YOU DO, AND THEY'RE OVERWHELMINGLY [00:36:11] LOCAL. THERE'S A LOT OF FAMILY [00:36:13] BUSINESSES. AND THE MESSAGE TODAY THAT [00:36:17] WE HEARD ALSO FROM ABIGAIL IS THE [00:36:19] IMPORTANCE OF THE CRUISE BUSINESS FOR [00:36:21] THESE LOCAL MERCHANTS. MORE THAN HALF OF [00:36:24] THE BUSINESS OF THESE COMPANIES COMES IN [00:36:27] DURING THE SUMMER. YOU CAN TALK TO A LOT [00:36:30] OF THE MANAGERS IN THE RESTAURANTS AND [00:36:33] THE HOTELS, AND THEY CAN PRACTICALLY [00:36:34] TELL YOU HOW MANY SHIPS ARE IN PORT JUST [00:36:36] BASED ON HOW MANY PEOPLE ARE HERE. AND [00:36:39] TO ECHO SOMETHING THAT ABIGAIL SAID [00:36:41] EARLIER, THE CRUISE VISITORS [00:36:45] TO SEATTLE BRING SO MUCH TO OUR [00:36:47] COMMUNITY. THEY'RE HERE MAYBE VISITING [00:36:49] FAMILY OR FRIENDS WHO LIVE HERE. MAYBE [00:36:51] IT'S THE FIRST TIME THEY'RE IN THE CITY [00:36:53] AND THEY HAVE THE OPPORTUNITY TO BECOME [00:36:55] AMBASSADORS FOR US. SO WE REALLY WANT TO [00:36:56] PUT OUR FIRST, BEST FOOT FORWARD ON THE [00:36:59] WATERFRONT. AND THE CRUISE SHIP [00:37:02] VISITORS, WHICH WERE ABSENT DURING THE [00:37:04] PANDEMIC, IT'S GREAT TO HAVE THEM BACK. [00:37:07] THERE ARE SOME NUMBERS IN THE LETTER,



[00:37:10] BUT WE HOPE TO REACH 2019 LEVELS AGAIN
[00:37:13] IN TERMS OF NUMBER OF VISITORS ALONG THE
[00:37:15] WATERFRONT, APPROXIMATELY 6 MILLION. SO
[00:37:17] THANK YOU. WE THANK YOU FOR YOUR SERVICE
[00:37:20] AND FOR YOUR WORK TO BRING THESE PEOPLE
[00:37:22] TO SEATTLE, AND WE SUPPORT THE
[00:37:25] CONTINUATION IN A GREEN AND SUSTAINABLE
[00:37:27] WAY. THANK YOU VERY MUCH. THANK YOU VERY
[00:37:30] MUCH. ALL RIGHT, AND THEN AMY SALLIN
[00:37:34] IS NEXT. AMY. HEY, AMY, CAN YOU STATE
[00.37.34] IS NEXT. ANT. HET, ANT, CAN TOO STATE
[00:37:37] YOUR FULL NAME AND YOUR TOPIC AND THEN
[00:37:39] WE'LL START THE CLOCK FOR YOU? YES, I AM
[00:37:42] AMY SALON, DIRECTOR OF THE BURIEN CENTER
[00:37:45] FOR ENTREPRENEURSHIP AT THE UNIVERSITY
[00:37:47] OF WASHINGTON. AND I AM SPEAKING IN
[00:37:49] SUPPORT OF THE MARITIME INNOVATION
[00:37:52] CENTER PROJECT.
[00:37:55] I BELIEVE THE CENTER WILL PROVIDE THE
[00:37:57] OPPORTUNITY FOR THE MARITIME INDUSTRY
[00:38:00] AND PROGRAMS SUCH AS THE MARITIME BLUE
[00:38:02] INNOVATION ACCELERATOR, AS JOSHUA
[00:38:04] MENTIONED, TO REALLY LEVERAGE THE
[00:38:06] ENTREPRENEURIAL AND BUSINESS COMMUNITIES
[00:38:08] AROUND THE PACIFIC NORTHWEST. IN
[00:38:11] PARTICULAR, IT CAN BE A BASE WHERE
[00:38:13] ANYONE ENGAGED WITH THE SPACE CAN
[00:38:15] LEVERAGE COLLABORATIONS WITH THE
[00:38:17] UNIVERSITY OF WASHINGTON, WHICH IS A KEY
[00:38:19] PARTNER IN TRANSLATIONAL INNOVATION
[00:38:21] ACTIVITIES. FOR EXAMPLE, THE FOSTER
[00:38:24] SCHOOL OF BUSINESS AND THE BURIEN CENTER
[00:38:26] FOR ENTREPRENEURSHIP. COLLEGES OF
[00:38:28] ENGINEERING AND THE ENVIRONMENT,
[00:38:30] FISHERY SCIENCE, COMPUTER SCIENCE,
[00:38:33] CLEAN ENERGY INSTITUTE, COMMOTION,
[00:38:36] WHICH IS UW'S TECHNOLOGY LICENSING
[00:38:38] OFFICE, EARTH LAB, JUST TO NAME A FEW.
[00:38:41] WITH CONTINUED COLLABORATION BETWEEN THE
[00:38:44] PORT AND THE UW, THE MARITIME INNOVATION
[00:38:46] CENTER CAN PROVIDE ESSENTIAL RESOURCES
[00:38:49] TO CONTINUE ALL OF THIS ENTREPRENEURIAL
[00:38:53] EDUCATION. MENTORING, NETWORKING FOR
• •
[00:38:56] NEW BUSINESS, DEVELOPING IN THE MARITIME
[00:38:58] TECHNOLOGY SECTOR, COWORKING AND A MAKER
[00:39:02] SPACE FOR MARITIME PROFESSIONALS TO
[00:39:04] COLLABORATE WITH STUDENT AND FACULTY
[00:39:06] INNOVATORS. SO, AS I STATED IN MY LETTER
[00:39:08] OF SUPPORT THAT YOU HAVE, I STRONGLY
[00:39:10] BELIEVE THIS FACILITY WILL BECOME A KEY
[00:39:13] DRIVER TO SPUR NEW TECHNOLOGIES IN THE
[00:39:16] MARITIME INDUSTRY AND OUR REGION. THANK
[00:39:19] YOU. THANK YOU SO MUCH. AND THEN
[00:39:22] WE HAVE ONE LAST SPEAKER. WE'LL CIRCLE
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE,
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE,
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC,
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES.
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES. [00:39:34] YES, THANK YOU SO MUCH. GOOD AFTERNOON.
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES. [00:39:34] YES, THANK YOU SO MUCH. GOOD AFTERNOON. [00:39:36] REBECCA LOVELL, THE CHIEF OPERATING
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES. [00:39:34] YES, THANK YOU SO MUCH. GOOD AFTERNOON. [00:39:36] REBECCA LOVELL, THE CHIEF OPERATING [00:39:38] OFFICER OF GREATER SEATTLE PARTNERS.
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES. [00:39:34] YES, THANK YOU SO MUCH. GOOD AFTERNOON. [00:39:36] REBECCA LOVELL, THE CHIEF OPERATING
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES. [00:39:34] YES, THANK YOU SO MUCH. GOOD AFTERNOON. [00:39:36] REBECCA LOVELL, THE CHIEF OPERATING [00:39:38] OFFICER OF GREATER SEATTLE PARTNERS.
[00:39:24] BACK. REBECCA FROM GSP IS ON THE LINE, [00:39:27] AND I SEE SHE'S RIGHT THERE. IF YOU [00:39:31] COULD STATE YOUR NAME AND THE TOPIC, [00:39:32] AND THEN WE'LL GIVE YOU TWO MINUTES. [00:39:34] YES, THANK YOU SO MUCH. GOOD AFTERNOON. [00:39:36] REBECCA LOVELL, THE CHIEF OPERATING [00:39:38] OFFICER OF GREATER SEATTLE PARTNERS. [00:39:41] WE ARE A NONPROFIT, PUBLIC AND



[00:39:49] AND RESILIENT ECONOMY. AND I AM HERE
[00:39:52] TODAY AGAIN, LIKE AMY AND JOSH BEFORE
[00:39:54] ME, TO ENTHUSIASTICALLY OFFER SUPPORT ON
[00:39:57] BEHALF OF GSP FOR THE FULL AUTHORIZATION
[00:40:00] OF FUNDS TO SUPPORT THE MARITIME
[00:40:01] INNOVATION CENTER. JUST A FEW COMMENTS
[00:40:04] ON WHY THIS IS SUCH A MEANINGFUL
[00:40:06] INVESTMENT FOR OUR REGION AND OUR
[00:40:08] WORKFORCE. THE CONVERGENCE OF MARITIME
[00:40:12] FISHERIES, GREEN ECONOMY AND TECHNOLOGY
[00:40:14] IS LIKE NONE OTHER AROUND THE WORLD.
[00:40:17] AND HAVING PERSONALLY LED INCUBATORS AND
[00:40:19] ACCELERATORS FOR THE LAST 15 YEARS, I
[00:40:22] CAN ATTEST THAT THERE IS NOTHING LIKE
[00:40:24] THE MAGIC OF IN PERSON COLLABORATION
[00:40:27] WHEN IT COMES TO INSPIRING THE NEXT
[00:40:29] GENERATION OF OUR WORKFORCE AND ENSURING
[00:40:32] THAT INNOVATION CONTINUES TO THRIVE AND
[00:40:34] FLOURISH HERE IN OUR REGION. EVERYTHING
[00:40:37] FROM THE ACCELERATOR ITSELF, WHICH JOSH
[00:40:40] HAS ABLY LED AND SUPPORTED FOR A NUMBER
[00:40:43] OF YEARS, TO CO WORKING SPACE. AS AMY
[00:40:46] MENTIONED, THERE IS SOMETHING TRULY
[00:40:49] SERENDIPITOUS THAT HAPPENS WHEN YOU HAVE
[00:40:51] PEOPLE WORKING TOGETHER AND ENGINEERING
[00:40:53] SERENDIPITY IN A PHYSICAL SPACE LIKE
[00:40:56] THIS IS A REALLY SMART INVESTMENT FOR
[00:40:58] ALL OF US AS A REGION. EVERYTHING ABOUT
[00:41:02] THIS INVESTMENT SPEAKS TO OUR VALUES OF
[00:41:05] INCLUSIVE WORKFORCE DEVELOPMENT, OF A
[00:41:08] SUSTAINABLE ECONOMY, EVERYTHING FROM THE
[00:41:11] BUILDING ITSELF TO THE INNOVATIONS THAT
[00:41:12] CAN HAPPEN WITHIN. WE CAN'T BE MORE
[00:41:15] ENTHUSIASTIC ABOUT VOICING OUR SUPPORT
[00:41:18] AND URGE THIS BODY TO VOTE FOR A FULL
[00:41:20] AUTHORIZATION OF FUNDS. THANK YOU FOR
[00:41:22] THE OPPORTUNITY. THANK YOU VERY MUCH.
[00:41:24] THANK YOU VERY MUCH. I BELIEVE THAT
[00:41:26] CONCLUDES ALL OF OUR PUBLIC COMMENTS.
[00:41:30] CLERK COULD YOU PLEASE SUMMARIZE ANY
[00:41:32] COMMENTS THAT MAY HAVE BEEN SUBMITTED OR
[00:41:34] WRITTEN TO US AS WELL AS SUMMARY? DO YOU
[00:41:37] WANT TO CALL IF THERE'S ANYONE ELSE ON
[00:41:38] THE LINE OR IN THE ROOM? SURE. IS THERE
[00:41:40] ANYONE ELSE ON THE LINE WHO WISHES TO
[00:41:42] SPEAK OR IN THE ROOM WHO WISHES TO
[00:41:43] SPEAK? ALL RIGHT. SEEING NONE. CLERK GO
[00:41:47] AHEAD.
[00:41:52] THANK YOU. GOOD AFTERNOON, MR.
[00:41:54] COMMISSION PRESIDENT. MEMBERS OF THE
[00:41:56] COMMISSION. EXECUTIVE DIRECTOR METRUCK.
[00:41:57] WE HAVE RECEIVED 54 WRITTEN COMMENTS
[00:41:59] PRIOR TO OUR MEETING TODAY. THESE HAVE
[00:42:02] BEEN DISTRIBUTED TO YOU IN ADVANCE OF
[00:42:03] THE MEETING AND BECOME A PART OF THE
[00:42:04] MEETING RECORD. OF THE PUBLIC RECORD.
[00:42:07] 43 SUBMISSIONS TODAY COME FROM CITIZENS
[00:42:09] WHO WRITE TO ASK THE PORT COMMISSIONER
[00:42:11] TO CAP THE NUMBER OF 2024 SEASON
[00:42:13] SAILINGS AND PASSENGERS AT OUR BELOW
[00:42:15] 2019 LEVELS, REDUCING THESE NUMBERS
100 10 101 EVERYIVE 18
[00:42:18] EVERY YEAR UNTIL THE INDUSTRY NO LONGER
[00:42:18] EVERY YEAR UNTIL THE INDUSTRY NO LONGER [00:42:20] POLLUTES THE OCEANS AND AIR AND NO



100:42:221 LONGER EMITS CLIMATE CHANGING GREENHOUSE [00:42:24] GAS EMISSIONS. THE NAMES OF THE CITIZENS [00:42:26] ARE LISTED ON EACH OF THE WRITTEN [00:42:27] COMMENTS AND WILL ALSO BE ADDED TO THE [00:42:28] MEETING MINUTES NOEMI MAXWELL, ALLISON [00:42:31] OSTERER, TARIQ FAYED, JULIA BUCK, JIM [00:42:34] BERNTHAL, JACQUELINE CASEY AND SANDY [00:42:36] HUNT. ALL RIGHT. TO THANK COMMISSIONER [00:42:38] AND PORT STAFF FOR THEIR RECENT ACTIONS [00:42:40] TO PROTECT NORTH SEATAC PARK, REQUESTS [00:42:43] ADEQUATE TIME FOR PUBLIC COMMENT ON [00:42:45] ORDER 2023 TEN. THE FORD IS FINALIZED IN [00:42:48] THE FALL AND CALLS ATTENTION TO RECENT [00:42:50] SEATTLE TIMES REPORTING OF THE RAPID [00:42:51] LOSS OF TREES TO DEVELOPMENT IN THE [00:42:53] SEATTLE AREA. BARBARA MCMICHAEL WRITES [00:42:55] TO THANK THE PORT COMMISSION ON THE [00:42:57] CREATION OF ORDER 2023 TEN, BUT IS [00:43:00] CONCERNED OVER THE ENVIRONMENTAL IMPACTS [00:43:02] OF THE AIRPORT ON HER COMMUNITY AND THE [00:43:04] PRESERVATION OF ALL FORESTED LANDS THAT [00:43:06] REMAIN. IRIS ANTMAN WRITES REGARDING THE [00:43:08] HARMS OF CRUISING AND THE CLIMATE [00:43:10] CRISIS. SHE ALSO ASKS FOR CLARIFICATION [00:43:12] ON THE PUBLIC COMMENT PROCESS AND INPUT [00:43:14] PLAN FOR ORDER 2023 TEN. [00:43:17] RAMSAY COOKMAN WRITES IN SUPPORT OF THE 100:43:191 PRESERVATION OF NORTH SEATAC PARK AND [00:43:21] CONCERNS OVER THE AMOUNT OF DEVELOPMENT [00:43:23] AND SHRIEKING GREEN SPACE IN THEIR AREA. [00:43:25] AMY SALIN HAS SUBMITTED A LETTER OF [00:43:27] SUPPORT FOR THE PORT OF SEATTLE'S [00:43:28] MARITIME INNOVATION CENTER PROJECT THAT 100:43:311 ALSO SUPPORTS HER SPOKEN TESTIMONY. [00:43:33] THANK YOU. GREAT. THANK YOU SO MUCH FOR [00:43:35] THAT SYNOPSIS. YES. COMMISSIONER [00:43:37] HASEGAWA, CAN YOU PLEASE REPEAT THE NAME [00:43:39] OF THE PERSON WHO WROTE IN REQUESTING [00:43:41] FOR CLARIFICATION ON THE PROCESS FOR THE [00:43:42] INPUT ON THE TREE ORDER? YES. THERE ARE [00:43:46] SEVERAL NOE. B MAXWELL, ALLISON OSTER, [00:43:49] TARIQ FAYED, JULIA BUCK, JIM BERNTHAL, [00:43:52] JACQUELINE CASEY, SANDY HUNTS AND IRIS [00:43:54] ADMIN. THANK YOU. ALL RIGHT. [00:43:57] THANK YOU SO MUCH. HEARING NO FURTHER [00:44:00] PUBLIC TESTIMONY, WE'LL MOVE ON TO THE [00:44:02] CONSENT AGENDA. WE'LL GO BACK. ITEMS ON [00:44:05] THE CONSENT AGENDA ARE CONSIDERED [00:44:07] ROUTINE AND WILL BE ADOPTED BY ONE [00:44:08] MOTION. ITEMS REMOVED FROM THE CONSENT [00:44:10] AGENDA WILL BE CONSIDERED SEPARATELY [00:44:11] IMMEDIATELY AFTER THE ADOPTION OF THE [00:44:12] REMAINING CONSENT AGENDA ITEMS. AT THIS [00:44:14] TIME, THE CHAIR WILL ENTERTAIN A MOTION [00:44:16] TO APPROVE THE CONSENT AGENDA ITEMS [00:44:18] COVERING ITEMS EIGHT A, EIGHT B AND 8D. [00:44:23] SO MOVED. SECOND. GREAT. THE MOTION [00:44:26] WAS MADE AND SECONDED. COMMISSIONERS, [00:44:28] PLEASE SAY AYE OR NAY WHEN YOUR NAME IS [00:44:30] CALLED FOR AN APPROVAL OF THE CONSENT [00:44:31] AGENDA. THANK YOU. COMMISSIONER [00:44:34] FELLEMAN. AYE. COMMISSIONER HASEGAWA. [00:44:37] AYE. COMMISSIONER MOHAMMED? AYE. AND



100:44:391 COMMISSIONER CHO. AYE. THERE ARE FOUR [00:44:42] AYES AND ZERO NAYS FOR THIS ITEM. [00:44:44] GREAT. THE MOTION PASSES. WE WILL NOW GO [00:44:46] BACK TO ITEM EIGHT E ON THE CONSENT [00:44:48] AGENDA. I APOLOGIZE. COMMISSIONER [00:44:49] MOHAMMED, PLEASE. THE FLOOR IS YOURS FOR [00:44:52] QUESTIONS. YEAH. THANK YOU FOR THE TIME. [00:44:56] I JUST WANTED SOMEONE TO BE ABLE TO [00:44:58] ANSWER FOR THE BENEFIT OF THE PUBLIC IF 100:45:01] SOMEONE COULD EXPLAIN JUST THE URGENCY [00:45:03] OF THIS INVESTMENT AND IF THERE ARE ANY [00:45:07] PUBLIC SURETY CONCERNS AT THIS TIME. I [00:45:09] KNOW THAT THE GANGWAY IS AT ITS SERVICE [00:45:13] LIFETIME. ARE THERE ANY DAMAGES TO IT AT [00:45:15] THIS MOMENT? ARE THERE ANY SAFETY [00:45:18] CONCERNS? [00:45:24] THANK YOU, COMMISSIONER. THERE ARE NO [00:45:27] CURRENT DAMAGES OR SAFETY CONCERNS. [00:45:30] WHERE WE WOULD BENEFIT BY INCREASED [00:45:32] SAFETY IS TO MAKE SURE THAT WE'RE [00:45:34] OFFERING GANGWAYS THAT MATCH THE [00:45:36] CAPACITIES ON THE SHIPS SO THAT WE'RE [00:45:38] NOT TRYING TO FIT TOO MANY PEOPLE [00:45:40] THROUGH ANY ONE PARTICULAR GANGWAY. [00:45:44] ALSO, THE CURRENT SECONDARY GANGWAY ON [00:45:46] THE EAST SIDE IS NOT ADA COMPLIANT, SO [00:45:49] THIS WOULD GIVE US A BACKUP OPTION THAT [00:45:53] IS ADA COMPLIANT, AND WE [00:45:56] DON'T CURRENTLY HAVE A SECONDARY GANGWAY [00:45:58] ON THE WEST SIDE, SO THAT GIVES US THAT [00:46:01] OCCUPANCY AS WELL. GREAT. THAT CONCLUDES [00:46:04] MY QUESTION. THAT'S SUFFICIENT. [00:46:07] EXCELLENT. COMMISSIONER HASEGAWA. [00:46:12] SO THE ORIGINAL AMOUNT [00:46:16] OF THIS PROJECT WAS SUPPOSED TO BE [00:46:18] \$300,000 AND IT'S JUMPED UP TO 9 [00:46:22] MILLION. CORRECT. [00:46:26] WOULD YOU LIKE ME TO RESPOND TO THAT, [00:46:28] MURRAY? THAT WOULD BE GREAT. THANKS, [00:46:30] TIM. OKAY. COMMISSIONER, GOOD AFTERNOON. [00:46:33] I'M TIM LEONARD, PROJECT MANAGER FOR [00:46:35] THIS WITH WATERFRONT PROJECT MANAGEMENT. [00:46:37] WE ACTUALLY HAVE AN INITIAL \$300,000 [00:46:40] BUDGET THAT WAS AUTHORIZED THROUGH THE [00:46:43] CRUISE BUSINESS GROUP, ESSENTIALLY TO [00:46:46] ENABLE US TO START MOVING FORWARD ON THE [00:46:49] NECESSARY ACTIONS OR ACTIVITIES ON THIS [00:46:52] PROJECT. SUCH AS WE PROCURED THE [00:46:55] SERVICES OF A TECHNICAL CONSULTANT WHO [00:46:58] HAS BEEN WORKING WITH PORT STAFF AS WELL [00:47:00] AS CRUISE TERMINALS OF AMERICA AND SSA. [00:47:02] AND WE'RE IN THE PROCESS RIGHT NOW OF [00:47:04] DETERMINING THE BEST OPTION FOR THE [00:47:06] SECONDARY GANGWAYS AS WELL AS THE [00:47:08] REQUIREMENTS THAT NEED TO BE INCLUDED IN [00:47:10] THE REQUEST FOR A PROPOSAL THAT WE'LL BE [00:47:13] ADVERTISING ALONG WITH OUR CONTRACTS. [00:47:18] PROCUREMENT OFFICE. OKAY, THANK YOU. [00:47:21] HOPEFULLY THAT ANSWERS YOUR QUESTION. [00:47:22] THANK YOU. AND SO WE CURRENTLY HAVE THE [00:47:28] WEST GATEWAY AND THE EAST GATEWAY, AND [00:47:30] THE EAST GATEWAY HAS A SECONDARY GATEWAY [00:47:32] WHICH IS AT THE END OF SERVICE LIFE.



[00:47:36] CORRECT. SO THIS REQUEST IS LOOKING FOR 100:47:39] FIRST AND FOREMOST TO BE ABLE 100:47:49] THE XISTING SECONDARY EAST GANGWAY. 100:47:48] CORRECT. AND THAT'S A MAINTENANCE, 100:47:46] THE EXISTING SECONDARY EAST GANGWAY. 100:47:52] THAT'S A MAINTENANCE LEVEL REQUEST. 100:47:52] THAT'S A MAINTENANCE LEVEL REQUEST. 100:47:57] WE ARE LOOKING TO PROCURE TWO NEW 100:47:59] SECONDARY GANGWAYS WHICH WILL REPLACE 100:48:01] THE EXISTING SINGLE SECONDARY GANGWAY. 100:48:05] AND THIS WILL ENABLE US TO, IN ADDITION 100:48:05] AND THIS WILL ENABLE US TO, IN ADDITION 100:48:10] INVOLVED HERE, THEY'RE IN OPERATION, 100:48:12] WE'RE GOING TO HAVE A NEW SECONDARY 100:48:12] WE'RE GOING TO HAVE A NEW SECONDARY 100:48:12] WE'RE GOING TO HAVE A SECONDARY 100:48:19] GANGWAY AT THE EAST BERTH AND THEN THIS 100:48:19] GANGWAY AT THE WEST BERTH AND THEN THIS 100:48:19] GANGWAY AT THE WEST BERTH AND THEN THIS 100:48:19] GANGWAY AT THE WEST BERTH AND THEN THIS 100:48:19] GANGWAY AT THE WEST BERTH AND THEN THIS 100:48:19] GANGWAY AT THE WEST BERTH AND THEN THIS 100:48:20] TO REPLACE AN EXISTING SINGLE SECONDARY 100:48:23] ALTERNATIVE ONE, DO NOTHING. 100:48:31] ALTERNATIVE ONE, DO NOTHING. 100:48:37] ALTERNATIVE ONE, DO SOMETHING, BUT 100:48:39] LATER, ALTERNATIVE THERE, PROCURE TWO, 100:48:41] AND I'M WONDERING WHAT THE THOUGHT WAS 100:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS 100:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS 100:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS 100:48:49] AN ALTERNATIVE FOUR WHERE YOU ACT ON 100:48:56] REPLACING THE DILAPIDATED OR END OF LIFE 100:49:05] AND ATTERNATIVE FOUR WHERE YOU ACT ON 100:48:56] REPLACING THE DILAPIDATED OR END OF LIFE 100:49:05] AND THE ADDITIONAL CAPACITY AT THE WEST 100:49:05] AND ATTERNATIVE FOUR WHERE YOU ACT ON 100:49:40] AND ATTERNATIVE FOUR WHAT STEE IN 100:49:40] AND ATTERNATIVE FOUR WHAT STEED AND LONGER IN		
100.47:43  TO MAKE IMPROVEMENTS OR TO FULLY REPLACE   100.47:46  THE SISTING SECONDARY EAST GANGWAY.   100.47:46  CORRECT. AND THAT'S A MAINTENANCE.   100.47:52  THAT'S A MAINTENANCE LEVEL REQUEST.   100.47:52  THAT'S A MAINTENANCE LEVEL REQUEST.   100.47:57  WE ARE LOOKING TO PROCURE TWO NEW   100.47:59  SECONDARY GANGWAYS WHICH WILL REPLACE   100.48:01  THE EXISTING SINGLE SECONDARY GANGWAY.   100.48:05  AND THIS WILL ENABLE US TO, IN ADDITION   100.48:05  AND THIS WILL ENABLE US TO, IN ADDITION   100.48:01  TO THE PRIMARY GANGWAYS WHICH ARE NOT   100.48:10  INVOLVED HERE, THEY'RE IN OPERATION,   100.48:12  WERE GOING TO HAVE A NEW SECONDARY   100.48:11  GANGWAY AT THE EAST BERTH AND THEN THIS   100.48:17  WILL ENABLE US TO HAVE A SECONDARY   100.48:19  GANGWAY AT THE WEST BERTH AND THEN THIS   100.48:19  GANGWAY AT THE WEST BERTH AND WELL. SO   100.48:21  ESSENTIALLY TWO NEW SECONDARY GANGWAYS   100.48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100.48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100.48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100.48:23  ALTERNATIVES THAT YOU PRESENTED TO US.   100.48:33  ALTERNATIVE ONE, DO NOTHING.   100.48:33  ALTERNATIVE TWO, DO SOMETHING. BUT   100.48:33  ALTERNATIVE TWO, DO SOMETHING. BUT   100.48:33  LATERNATIVE THERE, PROCURE TWO,   100.48:41  NEW CRUISE PASSENGER SECONDARY GATEWAYS.   100.48:47  OR THE PROCESS WAS BEHIND POTENTIALLY   100.48:52  AN ALTERNATIVE THREE, PROCURE TWO,   100.48:47  OR THE PROCESS WAS BEHIND POTENTIALLY   100.48:52  AN ALTERNATIVE THAT AT A LATER DATE,   100.49:03  GANGWAY. WHAT'S THE   100.49:03  GANGWAY. WH		
100.47:46  THE EXISTING SECONDARY EAST GANGWAY.   100.47:48  CORRECT. AND THAT'S A MAINTENANCE,   100.47:48  CORRECT. AND THAT'S A MAINTENANCE,   100.47:57  WE ARE LOOKING TO PROCURE TWO NEW   100.47:59  SECONDARY GANGWAYS WHICH WILL REPLACE   100.48:01  THE EXISTING SINGLE SECONDARY CANGWAY.   100.48:05  AND THIS WILL ENABLE US TO, IN ADDITION   100.48:05  AND THIS WILL ENABLE US TO, IN ADDITION   100.48:07  TO THE PRIMARY GANGWAYS WHICH ARE NOT   100.48:10  INVOLVED HERE, THEY'RE IN OPERATION,   100.48:12  WE'RE GOING TO HAVE A NEW SECONDARY   100.48:12  WE'RE GOING TO HAVE A NEW SECONDARY   100.48:12  WE'RE GOING TO HAVE A NEW SECONDARY   100.48:19  GANGWAY AT THE EAST BERTH AND THEN THIS   100.48:19  GANGWAY AT THE WEST BERTH AS WELL. SO   100.48:21  ESSENTIALLY TWO NEW SECONDARY GANGWAYS   100.48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100.48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100.48:29  IMEAN REPLACING I'M LOOKING AT THE   100.48:31  ALTERNATIVE THAT YOU PRESENTED TO US.   100.48:33  ALTERNATIVE ONE, DO NOTHING.   100.48:37  ALTERNATIVE TWO, DO SOMETHING. BUT   100.48:39  LATER, ALTERNATIVE THREE, PROCURE TWO,   100.48:44  AND I'M WONDERING WHAT THE THOUGHT WAS   100.48:47  OR THE PROCESS WAS BEHIND POTENTIALLY   100.48:56  REPLACING THE DILAPIDATED OR END OF LIFE   100.49:05  ADD THE ADDITIONAL CAPACITY AT THE WEST   100.49:05  ADDITIONAL CAPACITY AS UNDERSTAND	[00:47:39] FIRST AND FOREMOST TO BE	ABLE
100.47:48] CORRECT. AND THAT'S A MAINTENANCE,     100.47:52] THAT'S A MAINTENANCE LEVEL REQUEST.     100.47:57] WE ARE LOOKING TO PROCURE TWO NEW     100.47:59] SECONDARY GANGWAYS WHICH WILL REPLACE     100.48:01] THE EXISTING SINGLE SECONDARY GANGWAY.     100.48:05] AND THIS WILL ENABLE US TO, IN ADDITION     100.48:07] TO THE PRIMARY GANGWAYS WHICH ARE NOT     100.48:10] INVOLVED HERE, THEY'RE IN OPERATION,     100.48:12] WE'RE GOING TO HAVE A NEW SECONDARY     100.48:12] WE'RE GOING TO HAVE A NEW SECONDARY     100.48:14] GANGWAY AT THE EAST BERTH AND THEN THIS     100.48:15] GANGWAY AT THE WEST BERTH AS WELL. SO     100.48:21] ESSENTIALLY TWO NEW SECONDARY GANGWAYS     100.48:23] TO REPLACE AN EXISTING SINGLE SECONDARY     100.48:23] TO REPLACE AN EXISTING SINGLE SECONDARY     100.48:23] I MEAN REPLACING I'M LOOKING AT THE     100.48:29] I MEAN REPLACING I'M LOOKING AT THE     100.48:31] ALTERNATIVE THAT YOU PRESENTED TO US.     100.48:33] LATERNATIVE TWO, DO SOMETHING. BUT     100.48:33] LATERNATIVE THO, DO NOTHING.     100.48:33] LATER, ALTERNATIVE THEE, PROCURE TWO,     100.48:44] AND I'M WONDERING WHAT THE THOUGHT WAS     100.48:44] AND I'M WONDERING WHAT THE THOUGHT WAS     100.48:59] SECONDARY EAST GANGWAY AND THEN     100.48:59] SECONDARY EAST GANGWAY AND THEN     100.49:03] IMMEDIATELY AND THEN AT A LATER DATE,     100.49:03] AND THE ADDITIONAL CAPACITY AT THE WEST     100.49:03] GANGWAY. WHAT'S THE     100.49:03] GANGWAY. WHAT'S THE     100.49:03] GANGWAY. WHAT'S THE     100.49:03] SECONDARY EAST GANGWAY AND THEN     100.49:03] SECONDARY EAST GANGWAY AND THEN     100.49:03] ADD THE ADDITIONAL CAPACITY AT THE WEST     100.49:03] ADD THE ADDITIONAL CAPACITY AT THE WEST     100.49:03] GANGWAY. WHAT'S THE     100.49:03] ADD THE ADDITIONAL CAPACITY AT THE WEST     100.49:03] ON DARTS FROM THAT GANGWAY SO ONE IN     100.49:03] SECONDARY GANGWAY SO THE     100.49:41] NOW? SO AC	[00:47:43] TO MAKE IMPROVEMENTS OF	R TO FULLY REPLACE
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100:47:52  THAT'S A MAINTENANCE LEVEL REQUEST.     100:47:57  WE ARE LOOKING TO PROCURE TWO NEW     100:47:59  SECONDARY GANGWAYS WHICH WILL REPLACE     100:48:01  THE EXISTING SINGLE SECONDARY GANGWAY.     100:48:05  AND THIS WILL ENABLE US TO, IN ADDITION     100:48:01  TO THE PRIMARY GANGWAYS WHICH ARE NOT     100:48:10  INVOLVED HERE, THEY'RE IN OPERATION,     100:48:12  WE'RE GOING TO HAVE A NEW SECONDARY     100:48:14  GANGWAY AT THE EAST BERTH AND THEN THIS     100:48:17  WILL ENABLE US TO HAVE A SECONDARY     100:48:19  GANGWAY AT THE WEST BERTH AS WELL. SO     100:48:21  ESSENTIALLY TWO NEW SECONDARY GANGWAYS     100:48:21  ESSENTIALLY TWO NEW SECONDARY GANGWAYS     100:48:23  TO REPLACE AN EXISTING SINGLE SECONDARY     100:48:29  I MEAN REPLACING I'M LOOKING AT THE     100:48:29  I MEAN REPLACING I'M LOOKING AT THE     100:48:31  ALTERNATIVE THAT YOU PRESENTED TO US.     100:48:33  LATERNATIVE ONE, DO NOTHING.     100:48:33  LATER, ALTERNATIVE THREE, PROCURE TWO,     100:48:41  NEW CRUISE PASSENGER SECONDARY GATEWAYS.     100:48:41  NEW CRUISE PASSENGER SECONDARY GATEWAYS.     100:48:41  AND I'M WONDERING WHAT THE THOUGHT WAS     100:48:52  AN ALTERNATIVE FOUR WHERE YOU ACT ON     100:48:56  REPLACING THE DILAPIDATED OR END OF LIFE     100:49:03  IMMEDIATELY AND THEN AT A LATER DATE,     100:49:03  ISSECONDARY EAST GANGWAY AND THEN     100:49:03  ISSECONDARY EAST GANGWAY AND THEN     100:49:18  THERE WERE TWO SECONDARY GANGWAYS AT ONE     100:49:23  SERVICE DUE TO MAINTENANCE ISSUES.     100:49:21  TIME URGENCY ASSOCIATED WITH DOING BOTH     100:49:23  SERVICE DUE TO MAINTENANCE ISSUES.     100:49:49  REPLACE THE EXISTING SECONDARY AND THE     100:49:49  REPLACE THE EXISTING SECONDARY AND THE     100:49:23  SERVICE DUE TO MAINTENANCE ISSUES.     100:49:49  REPLACE THE EXISTED AND IT NEEDS TO BE     100:49:49  REPLACE THE EXISTED AND IT NEEDS TO BE		
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100.48:01   THE EXISTING SINGLE SECONDARY GANGWAY.     100.48:05   AND THIS WILL ENABLE US TO, IN ADDITION     100.48:01   TO THE PRIMARY GANGWAYS WHICH ARE NOT     100.48:10   INVOLVED HERE, THEY'RE IN OPERATION,     100.48:12   WE'RE GOING TO HAVE A NEW SECONDARY     100.48:14   GANGWAY AT THE EAST BERTH AND THEN THIS     100.48:17   WILL ENABLE US TO HAVE A SECONDARY     100.48:19   GANGWAY AT THE WEST BERTH AS WELL. SO     100.48:21   ESSENTIALLY TWO NEW SECONDARY GANGWAYS     100.48:23   TO REPLACE AN EXISTING SINGLE SECONDARY     100.48:23   TO REPLACE AN EXISTING SINGLE SECONDARY     100.48:26   GANGWAY. OKAY, SO IT'S NOT JUST,     100.48:29   I MEAN REPLACING I'M LOOKING AT THE     100.48:29   I ALTERNATIVE THAT YOU PRESENTED TO US.     100.48:33   ALTERNATIVE ONE, DO NOTHING.     100.48:33   ALTERNATIVE THAT YOU PRESENTED TO US.     100.48:33   ALTERNATIVE THAT YOU PRESENTED TO US.     100.48:33   ALTERNATIVE THOO, DO SOMETHING. BUT     100.48:33   LATER, ALTERNATIVE THERE, PROCURE TWO,     100.48:41   NEW CRUISE PASSENGER SECONDARY GATEWAYS.     100.48:41   NEW CRUISE PASSENGER SECONDARY GATEWAYS.     100.48:41   NO I'M WONDERING WHAT THE THOUGHT WAS     100.48:41   NO I'M WONDERING WHAT THE THOUGHT WAS     100.48:42   AND I'M WONDERING WHAT THE THOUGHT WAS     100.48:59   SECONDARY EAST GANGWAY AND THEN     100.49:29   SECONDARY EAST GANGWAY AND THEN     100.49:20   SECONDARY EAST GANGWAY AND THEN     100.49:21   TIME URGENCY ASSOCIATED WITH DOING BOTH     100.49:21   TO PARTS FROM MINTENNACE ISSUES.     100.49:29   GANGWAY AT THE EAST BERTH IS COMPRISED     100.49:29   GANGWAY AT THE EAST BERTH IS COMPRISED     100.49:29   GANGWAY AT THE EAST BERTH IS COMPRISED     100.49:49   REPLACE THE EXISTING EAST BERTH     100.49:49   REPLACE THE EXISTING EAST BERTH     100.49:49   ADDITIONAL WITH MEETS TO BE     100.49:49   REPLACE THE EXISTI		
100:48:05  AND THIS WILL ENABLE US TO, IN ADDITION   100:48:07  TO THE PRIMARY GANGWAYS WHICH ARE NOT   100:48:01  INVOLVED LERE, THEYRE IN OPERATION,   100:48:12  WE'RE GOING TO HAVE A NEW SECONDARY   100:48:14  GANGWAY AT THE EAST BERTH AND THEN THIS   100:48:17  WILL ENABLE US TO HAVE A SECONDARY   100:48:19  GANGWAY AT THE WEST BERTH AND THEN THIS   100:48:21  ESSENTIALLY TWO NEW SECONDARY GANGWAYS   100:48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100:48:23  TO REPLACE AN EXISTING SINGLE SECONDARY   100:48:29  I MEAN REPLACING I'M LOOKING AT THE   100:48:29  I MEAN REPLACING I'M LOOKING AT THE   100:48:31  ALTERNATIVE ONE, DO NOTHING.   100:48:33  ALTERNATIVE THAT YOU PRESENTED TO US.   100:48:33  ALTERNATIVE THO, DO SOMETHING. BUT   100:48:39  LATER, ALTERNATIVE THREE, PROCURE TWO,   100:48:39  LATER, ALTERNATIVE THREE, PROCURE TWO,   100:48:41  NEW CRUISE PASSENGER SECONDARY GATEWAYS.   100:48:41  NEW CRUISE PASSENGER SECONDARY GATEWAYS.   100:48:44  AND I'M WONDERING WHAT THE THOUGHT WAS   100:48:52  AN ALTERNATIVE FOUR WHERE YOU ACT ON   100:48:59  SECONDARY EAST GANGWAY AND THEN   100:49:03  IMMEDIATELY AND THEN AT A LATER DATE,   100:49:03  IMMEDIATELY AND THEN AT A LATER DATE,   100:49:03  GANGWAY, WHAT'S THE   100:49:03  GANGWAY, WHAT'S THE   100:49:14  NOW? SO ACTUALLY, AS I UNDERSTAND IT,   100:49:13  THERE WERE TWO SECONDARY GANGWAYS AT ONE   100:49:21  TIME URGENCY ASSOCIATED WITH DOING BOTH   100:49:14  NOW? SO ACTUALLY, AS I UNDERSTAND IT,   100:49:23  SERVICE DUE TO MAINTENANCE ISSUES.   100:49:27  AND ACTUALLY THE EXISTING SECONDARY   100:49:33  OPARTS FROM THAT GANGWAY AS WELL AS   100:49:34  OTHERS AFFECTED HAS BEEN ASSEMBLED BASED   100:49:49  RPLACE THE EXISTING EAST BERTH   100:49:56  NEED IS FOR A SECONDARY GANGWAYS. SO THE   100:49:56  NEED IS FOR A SECONDARY GANGWAY IN   100:50:01  BRTHS.   100:50:01  BRTHS.   100:50:		
[00:48:07] TO THE PRIMARY GANGWAYS WHICH ARE NOT [00:48:10] INVOLVED HERE, THEY'RE IN OPERATION, [00:48:12] WE'RE GOING TO HAVE A NEW SECONDARY [00:48:14] GANGWAY AT THE EAST BERTH AND THEN THIS [00:48:17] WILL ENABLE US TO HAVE A SECONDARY [00:48:19] GANGWAY AT THE WEST BERTH AS WELL. SO [00:48:21] ESSENTIALLY TWO NEW SECONDARY GANGWAYS [00:48:23] TO REPLACE AN EXISTING SINGLE SECONDARY [00:48:29] I MEAN REPLACING I'M LOOKING AT THE [00:48:29] I MEAN REPLACING I'M LOOKING AT THE [00:48:31] ALTERNATIVES THAT YOU PRESENTED TO US. [00:48:35] ALTERNATIVE ONE, DO NOTHING. [00:48:37] ALTERNATIVE TWO, DO SOMETHING. BUT [00:48:39] LATER, ALTERNATIVE THREE, PROCURE TWO, [00:48:41] NEW CRUISE PASSENGER SECONDARY GATEWAYS. [00:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS [00:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS [00:48:52] AN ALTERNATIVE FOUR WHERE YOU ACT ON [00:48:56] REPLACING THE DILAPIDATED OR END OF LIFE [00:49:59] SECONDARY EAST GANGWAY AND THEN [00:49:03] IMMEDIATELY AND THEN AT A LATER DATE, [00:49:04] 3DD THE ADDITIONAL CAPACITY AT THE WEST [00:49:04] ADD THE ADDITIONAL CAPACITY AT THE WEST [00:49:12] TIME URGENCY ASSOCIATED WITH DOING BOTH [00:49:14] NOW? SO ACTUALLY, AS I UNDERSTAND IT, [00:49:13] SERVICE DUE TO MAINTENANCE ISSUES. [00:49:27] AND ACTUALLY THE EXISTING SECONDARY [00:49:27] AND ACTUALLY THE EXISTING SECONDARY [00:49:29] GANGWAY AT THE EAST BERTH IS COMPRISED [00:49:34] OTHERS AFFECTED HAS BEEN ASSEMBLED BASED [00:49:34] OTHE		
[00:48:10] INVOLVED HERE, THEY'RE IN OPERATION, [00:48:12] WE'RE GOING TO HAVE A NEW SECONDARY [00:48:14] GANGWAY AT THE EAST BERTH AND THEN THIS [00:48:17] WILL ENABLE US TO HAVE A SECONDARY [00:48:19] GANGWAY AT THE WEST BERTH AS WELL. SO [00:48:21] ESSENTIALLY TWO NEW SECONDARY GANGWAYS [00:48:23] TO REPLACE AN EXISTING SINGLE SECONDARY [00:48:23] TO REPLACE AN EXISTING SINGLE SECONDARY [00:48:29] I MEAN REPLACING I'M LOOKING AT THE [00:48:31] ALTERNATIVES THAT YOU PRESENTED TO US. [00:48:35] ALTERNATIVE ONE, DO NOTHING. [00:48:37] ALTERNATIVE TWO, DO SOMETHING, BUT [00:48:37] ALTERNATIVE TWO, DO SOMETHING, BUT [00:48:39] LATER, ALTERNATIVE THREE, PROCURE TWO, [00:48:41] NEW CRUISE PASSENGER SECONDARY GATEWAYS. [00:48:47] OR THE PROCESS WAS BEHIND POTENTIALLY [00:48:52] AN ALTERNATIVE FOUR WHERE YOU ACT ON [00:48:53] SECONDARY EAST GANGWAY AND THEN [00:49:03] IMMEDIATELY AND THEN AT A LATER DATE, [00:49:03] IMMEDIATELY AND THEN AT A LATER DATE, [00:49:04]:03] THE ADDITIONAL CAPACITY AT THE WEST [00:49:14] NOW? SO ACTUALLY, AS I UNDERSTAND IT, [00:49:12] TIME URGENCY ASSOCIATED WITH DOING BOTH [00:49:20] POINT IN OPERATION. ONE IS NO LONGER IN [00:49:21] THE WERE TWO SECONDARY GANGWAYS AT ONE [00:49:22] POINT IN OPERATION. ONE IS NO LONGER IN [00:49:23] SERVICE DUE TO MAINTENANCE ISSUES. [00:49:24] TAND ACTUALLY THE EXISTING SECONDARY [00:49:24] THE WERE TWO SECONDARY GANGWAYS. SO THE [00:49:34] OF PARTS FROM THAT GANGWAY AS WELL AS [00:49:34] ON PARTS FROM THAT GANGWAY AS WELL AS [00:49:34] ON PARTS FROM THAT GANGWAY AS WELL AS [00:49:44] THIS HAS EXISTED AND IT NEEDS TO BE [00:49:49] REPLACE THE EXISTING EAST BERTH IN COMPRISED [00:49:34] ON PARTS FROM THAT GANGWAY AS WELL AS [00:49:49] REPLACE THE EXISTING EAST BERTH [00:49:49] REPLACE THE EXISTING EAST BERTH [00:49:52] SECONDARY GANGWAY IN [00:49:54] PART OF THE PROBLEM. IT'S REALLY THE [00:49:55] ADDITION ON A PRIMARY GANGWAY AT BOTH [00:50:01] BIRTHS. [00:50:01] BIRTHS. [00:50:01] BIRTHS. [00:50:01] AND THEN WHAT ARE THE IMPLICATIONS FOR [00:50:23] THE		
[00:48:14] WE'RE GOING TO HAVE A NEW SECONDARY [00:48:14] GANGWAY AT THE EAST BERTH AND THEN THIS [00:48:17] WILL ENABLE US TO HAVE A SECONDARY [00:48:19] GANGWAY AT THE WEST BERTH AS WELL. SO [00:48:21] ESSENTIALLY TWO NEW SECONDARY GANGWAYS [00:48:23] TO REPLACE AN EXISTING SINGLE SECONDARY [00:48:26] GANGWAY, OKAY, SO IT'S NOT JUST, [00:48:29] I MEAN REPLACING I'M LOOKING AT THE [00:48:31] ALTERNATIVES THAT YOU PRESENTED TO US. [00:48:33] ALTERNATIVE TWO, DO SOMETHING. [00:48:33] LATER, ALTERNATIVE THREE, PROCURE TWO, [00:48:34] NEW CRUISE PASSENGER SECONDARY GATEWAYS. [00:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS [00:48:44] AND I'M WONDERING WHAT THE THOUGHT WAS [00:48:52] AN ALTERNATIVE FOUR WHERE YOU ACT ON [00:48:56] REPLACING THE DILAPIDATED OR END OF LIFE [00:49:59] SECONDARY EAST GANGWAY AND THEN [00:49:03] IMMEDIATELY AND THEN AT A LATER DATE, [00:49:04] GANGWAY, WHAT'S THE [00:49:12] TIME URGENCY ASSOCIATED WITH DOING BOTH [00:49:18] THERE WERE TWO SECONDARY GANGWAYS AT ONE [00:49:20] POINT IN OPERATION. ONE IS NO LONGER IN [00:49:21] SERVICE DUE TO MAINTENANCE ISSUES. [00:49:27] AND ACTUALLY THE EXISTING SECONDARY [00:49:29] GANGWAY AT THE EAST BERTH IS COMPRISED [00:49:24] THERE WERE TWO SECONDARY GANGWAYS. OTHE [00:49:24] OTHERS AFFECTED HAS BEEN ASSEMBLED BASED [00:49:24] THE RESISTING EACH ONLY AS WELL AS [00:49:24] THE BAST BERTH IS COMPRISED [00:49:24] THE BAST BERTH IS COMPRISED [00:49:34] OTHERS AFFECTED HAS BEEN ASSEMBLED BASED [00:49:34] OTHERS AFFECTED HAS BEEN ASSEMBLED BASED [00:49:44] THIS HAS EXISTED AND IT NEEDS TO BE [00:49:49] REPLACE THE EXISTING EAST BERTH [00:49:52] SECONDARY GANGWAY AT BOTH [00:49:54] PART OF THE PROBLEM. IT'S REALLY THE [00:49:55] ADDITION TO A PRIMARY GANGWAY AT BOTH [00:49:54] PART OF THE PROBLEM. IT'S REALLY THE [00:49:56] NEED IS FOR A SECONDARY GANGWAY IN [00:50:01] ISTILL FEEL LIKE I DON'T HAVE CLARITY [00:50:09] ON WHAT I UNDERSTAND NEEDING TO [00:50:11] ACCOMMODATE CAPACITY BECAUSE DEMAND HAS [00:50:13] BEEN AT AN ALL TIME HIGH, BUT ARE THERE [00:		
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[00:50:32] WITH ADA REQUIREMENTS. AS HAS BEEN
[00:50:36] STATED, THE TREND IN THE CRUISE
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[00:50:37] INDUSTRY, AS YOU'RE WELL AWARE, I'M
[00:50:39] SURE, IS THAT THE VESSELS ARE GETTING
[00:50:40] LARGER. SO THE NEED FOR A GREATER
[00:50:42] VERTICAL RANGE AS WELL AS HORIZONTAL
[00:50:44] RANGE TO MEET TO CONNECT WITH THE
[00:50:46] NECESSARY OR THE ACTUAL SHIPS THAT ARE
[00:50:49] BIRTHING AT THE TWO BIRTHS IS
[00:50:54] INCREASING. SO RIGHT NOW THAT SECONDARY
[00:50:56] BERTH THAT'S IN OPERATION OR I'M SORRY,
[00:50:59] SECONDARY GANGWAY ON THE EAST BERTH
•
[00:51:02] THAT'S IN OPERATION IS NOT ADA
[00:51:03] COMPLIANT. SO IF THE PRIMARY GANGWAY
[00:51:06] WERE TO GO DOWN AND WE ARE UTILIZING THE
[00:51:08] SECONDARY GANGWAY AS A BACKUP AND
[00:51:10] EMERGENCY BACKUP, WE'RE LIMITED IN
[00:51:13] MEETING ADA COMPLIANCE. SO WE'RE LOOKING
[00:51:16] TO ACHIEVE FULL ADA COMPLIANCE BETWEEN
[00:51:18] THE PRIMARY AND THE SECONDARY GANGWAYS,
[00:51:21] AS WELL AS MEET THE GROWING CAPACITY
[00:51:23] NEEDS AND THE MOBILITY NEEDS. THE
[00:51:25] NEEDO AND THE MODILITY NEEDS: THE
•
[00:51:27] PLACE NEEDS TO BE ASSEMBLED AND
[00:51:29] DISASSEMBLED WHEN IT'S UTILIZED. AND THE
[00:51:31] MOBILITY OF THE FOOTPRINT IS TAKING UP
[00:51:34] ON THE APRON AND THE ABILITY TO MOVE
[00:51:37] THAT AROUND ON THE APRON TO ACCOMMODATE
[00:51:39] OTHER NEEDS IN CONJUNCTION WITH
[00:51:41] OPERATIONS IS VERY LIMITED. SO I GUESS
[00:51:43] YOU COULD SAY FROM A SAFETY STANDPOINT
[00:51:45] ALSO IN PROVIDING THE MOST EFFICIENT
[00:51:48] OPERATIONS ON THE APRON IS ANOTHER THING
[00:51:51] THAT WE'RE LOOKING TO ACHIEVE AS PART OF
[00:51:52] THESE NEW GANGWAYS THAT WE'RE LOOKING TO
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TOO TO LOT VED VILLED OF TAKE THE PER THE PRINT HE AND
[00:53:12] VERY IMPORTANT FEATURE, BUT IN AN
[00:53:14] EMERGENCY, TO GET PEOPLE OFF THE VESSEL,
[00:53:17] IF THERE'S ANY PROBLEM ON BOARD IN A
[00:53:18] SPEEDY FASHION, IT SEEMS LIKE TO ME
[00:53:21] THERE'S CLEARLY VALUE IN DOING THIS.
[00:53:24] I THINK ONE OF THE QUESTIONS I JUST HAD
[00:53:26] IS IN TERMS OF YOU WANT TO HAVE THIS
[00:53:28] OPERATIONAL BY 2025. SO ARE CONSTRUCTION
[00:53:32] GOING TO OCCUR DURING THE 2024 SEASON OR
[00:53:34] YOU CAN TRY TO ACCOMMODATE ALL THAT IN
[00:53:36] THE OFFSEASON? THAT'S CORRECT. SO WE'RE
[00:53:39] LOOKING TO HAVE THE NEW GANGWAYS IN
[00:53:41] PLACE FOR SERVICE AT THE START OF THE
[00:53:44] 2025 CRUISE SEASON. THESE GANGWAYS WILL
[00:53:47] BE ASSEMBLED OVER WELL BY A
[00:53:49] MANUFACTURER. THE PRIMARY GANGWAYS RIGHT
[00:53:51] NOW ARE OVERSEAS. WE MAY HAVE A VENDOR,
[00:53:54] DEPENDING ON THE PROCUREMENT. THE
[00:53:57] RESPONSES TO THE REQUEST FOR PROPOSAL,
[00:53:59] WE MAY HAVE ONE WITHIN THE US. THAT
[00:54:01] REMAINS TO BE SEEN. BUT THE POINT BEING
[00:54:03] IS THAT WE'RE LOOKING TO EXECUTE A
[00:54:06] CONTRACT WITH A VENDOR TO MANUFACTURE
[00:54:08] AND DELIVER THE GANGWAYS, AND THEN
[00:54:11] THEY'LL BE ASSEMBLED AND COMMISSIONED AT
[00:54:13] T 91. SO THE CONSTRUCTION REALLY TAKES
[00:54:15] PLACE OFF SITE, BUT WE'RE LOOKING TO
[00:54:17] HAVE THEM IN PLACE BY THE START OF THE
[00:54:20] 2025 CRUISE SEASON,
[00:54:24] IDEALLY. SO YOU DON'T ANTICIPATE ANY
[00:54:27] IMPACT ON THE OPERATIONS IN 2025 OTHER
[00:54:30] THAN ACHIEVE OR IN 2024, OTHER THAN
[00:54:33] ACHIEVING THE BENEFITS IN 2025.
[00:54:36] CORRECT. AND JUST LAST THING. SO DID THE
[00:54:39] PREVIOUS GANGWAYS LIVE UP TO THEIR
[00:54:43] DURATION? DID YOU GET WHAT YOU EXPECTED
[00:54:45] TO GET OUT OF THEM? DID THEY SURVIVE THE
[00:54:48] LIFESPAN YOU EXPECTED THEM TO?
[00:54:51] THE PIER. SECONDARY GANGWAYS.
[00:54:54] YEAH. DID THEY GET THEIR USEFUL LIFE?
[00:54:59] I BELIEVE SO. AND MARIA, YOU'RE MORE
[00:55:03] FAMILIAR WITH THE HISTORY? SURE. YEAH.
ION-FE-OFT THEY DACIOALLY MEDE DADTO OF OTHER
[00:55:05] THEY BASICALLY WERE PARTS OF OTHER
[00:55:08] GANGWAYS. FRANKENSTEIN, IF YOU WILL.
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[00:55:08] GANGWAYS. FRANKENSTEIN, IF YOU WILL. [00:55:11] SO, LIKE, THE CURRENT SECONDARY GANGWAY [00:55:14] ON THE NEXT SLIDE IS ACTUALLY PIECES OF [00:55:16] DIFFERENT GANGWAYS, INCLUDING TERMINAL [00:55:18] 30. I THINK [00:55:22] WE GOT GOOD LIFE OUT OF PIECES OF THEM, [00:55:25] FOR SURE. AND WE DIDN'T USE THAT IN OUR [00:55:27] ADVERTISING FRANKEN TERMINAL. ALL RIGHT, [00:55:30] MOVING ON. ALL RIGHT, SORRY. CAN I GET A [00:55:34] MOTION ON EIGHT E, PLEASE? SO MOVED. [00:55:37] SECOND. GREAT. CAN WE ROLL CALL A VOTE [00:55:39] FOR EIGHT E, PLEASE? YES. FIRST. YOU HAVE [00:55:42] COMMISSIONER FELLEMAN? AYE. [00:55:42] COMMISSIONER HASEGAWA AYE. COMMISSIONER [00:55:47] MOHAMED AYE. AND COMMISSIONER CHO? AYE. [00:55:50] FOUR AYES AND ZERO NAYS FOR THIS ITEM. [00:55:52] EXCELLENT. THANK YOU. THE MOTION PASSES. [00:55:54] MOVING ON TO THE AGENDA, WE HAVE FIVE



[00:56:00] RECORD. AND THEN EXECUTIVE DIRECTOR
[00:56:01] MERCHANT WILL THEN INTRODUCE THE ITEM.
[00:56:03] THANK YOU. BEGINNING WITH ITEM TEN B,
[00:56:05] COMMERCIAL AVIATION COORDINATING
[00:56:07] COMMISSION BRIEFING COMMISSIONERS
[00:56:22] THE COMMERCIAL AVIATION COORDINATING
[00:56:24] COMMISSIONER, THE CACC WAS CREATED BY
[00:56:26] THE STATE LEGISLATURE IN 2019, HAS BEEN
[00:56:29] TASKED WITH RECOMMENDING A SINGLE
[00:56:30] PREFERRED LOCATION FOR A NEW COMMERCIAL
[00:56:32] SERVICE AIRPORT BY JUNE 15,
[00:56:34] 2023. THE PORT OF SEATTLE SERVED ON THE
[00:56:39] I DON'T KNOW IF WE'RE CALLING IT
[00:56:40] SEACREST,
[00:56:43] I'M SURE I DON'T KNOW. CAC SERVED ON THE
[00:56:46] CAC IN A TECHNICAL ADVISORY COMMITTEE.
[00:56:49] IN 2023, THE STATE LEGISLATURE VOTED TO
[00:56:51] SHIFT THE CAC TO A NEW COMMERCIAL
[00:56:53] AVIATION WORKGROUP. HOWEVER, THE CAC'S
[00:56:55] FINAL REPORT TO THE STATE LEGISLATURE
[00:56:57] CONTAINS VALUABLE INFORMATION ABOUT THE
[00:56:59] FUTURE OF REGIONAL AIRPORT CAPACITY THAT
[00:57:01] HAS SIGNIFICANT BEARING ON OUR PLANS AT
[00:57:03] SEATTLE TACOMA INTERNATIONAL AIRPORT AS
[00:57:06] WE DEVELOP OUR OWN INFRASTRUCTURE.
[00:57:08] TODAY'S PRESENTATION WILL SUMMARIZE THE
[00:57:10] HISTORY, PROCESS, FINDINGS AND NEXT STEP
[00:57:12] FROM THE CAC'S FINAL REPORT. AND OUR
[00:57:14] PRESENTERS ARE RF GAUSS, AVIATION CHIEF
[00:57:17] OPERATING OFFICER, AND WARREN
[00:57:19] HENDRICKSON, CHAIR, COMMERCIAL AVIATION
[00:57:21] COORDINATING COMMISSION, THE CAC. SO
[00:57:23] I'LL TURN IT OVER TO RF FIRST.
[00:57:26] THANK YOU, COMMISSIONER AND EXECUTIVE
[00:57:28] DIRECTOR. AS STATED. AND FOR THE RECORD,
[00:57:30] I'M ARIF GAUSS, CHIEF OPERATING OFFICER
[00:57:32] AT SEATAC AIRPORT. AND I'M PLEASED TO BE
[00:57:35] HERE TODAY TO INTRODUCE TODAY'S TOPIC,
[00:57:37] THE COMMERCIAL AVIATION COORDINATING
[00:57:39] COMMISSION AND AS JUST STATED,
[00:57:41] AFFECTIONATELY KNOWN AS CAC. AND THAT'S
[00:57:43] HOW I'LL REFER IT TO IT FOR THE REST OF
[00:57:45] MY COMMENTS. AND OUR SPEAKER CAC CHAIR,
[00:57:49] WARREN HENDRICKSON. I HAD A PLEASURE TO
[00:57:52] PERSONALLY SERVE ON THE CAC, AND I WANT
[00:57:54] TO START BY PUBLICLY THANKING WARREN FOR
[00:57:58] AYE. STEADY, THOUGHTFUL, AND DEDICATED
[00:57:59] LEADERSHIP ON AYE. VERY CHALLENGING AND
[00:58:02] CONTROVERSIAL PROCESS. AS YOU PROBABLY
[00:58:04] SAW IN THE NEWS OVER THE PAST YEAR,
[00:58:06] THIS HAS OFTEN FELT LIKE A THANKLESS
[00:58:08] JOB, AND THERE WAS SIGNIFICANT COMMUNITY
[00:58:10] RESISTANCE TO SOME OF CAC'S FINDINGS.
[00:58:13] WE WERE VERY FORTUNATE TO HAVE SOMEONE
[00:58:15] OF WARREN'S BACKGROUND ON THE CAC, TO
[00:58:17] NAME A FEW OF AYE. ACCOMPLISHMENTS. HE
[00:58:19] WAS AN INSTRUCTOR PILOT IN THE US AIR
[00:58:19] WAS AN INSTRUCTOR PILOT IN THE US AIR [00:58:22] FORCE, A COMMERCIAL AIR TRANSPORT PILOT,
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[00:58:19] WAS AN INSTRUCTOR PILOT IN THE US AIR [00:58:22] FORCE, A COMMERCIAL AIR TRANSPORT PILOT, [00:58:25] AND STARTING FROM THE SMALLEST TO THE
[00:58:19] WAS AN INSTRUCTOR PILOT IN THE US AIR [00:58:22] FORCE, A COMMERCIAL AIR TRANSPORT PILOT, [00:58:25] AND STARTING FROM THE SMALLEST TO THE [00:58:27] LARGEST RATED ON THE 737, THE 757,
[00:58:19] WAS AN INSTRUCTOR PILOT IN THE US AIR [00:58:22] FORCE, A COMMERCIAL AIR TRANSPORT PILOT, [00:58:25] AND STARTING FROM THE SMALLEST TO THE [00:58:27] LARGEST RATED ON THE 737, THE 757, [00:58:31] THE 767, THE SEVEN SEVEN SEVEN, AND THE



[00:58:40] SEVEN EXECUTIVE DIRECTOR FOR WAMA,
[00:58:43] WHICH IS A WASHINGTON AIRPORTS
[00:58:45] MANAGEMENT ASSOCIATION AND HAS HAD ROLES
[00:58:48] AT TWO WASHINGTON PORTS, BREMERTON AND
[00:58:51] OLYMPIA, CURRENTLY SERVING AS ACTING
[00:58:53] DIRECTOR OF OPERATIONS FOR OLYMPIA
[00:58:54] REGIONAL AIRPORT. TO STATE THE OBVIOUS,
[00:58:57] THE WORK OF THE CAC IS LINKED TO THE
[00:58:58] FUTURE OF OUR AIRPORT SEATAC. WE KNOW THAT
[00:59:01] WE CANNOT ACCOMMODATE ALL FUTURE
[00:59:01] WE CANNOT ACCOMMODATE ALE FOTORE
[00:59:04] FACILITY, AND THAT IS WHY THE PORT
[00:59:04] FACILITY, AND THAT IS WHIT THE FORT
• · · · · · · · · · · · · · · · · · · ·
[00:59:08] ENDORSED THE STATE PROCESS FOR
[00:59:10] IDENTIFYING ADDITIONAL REGIONAL AIRPORT
[00:59:12] CAPACITY. WHILE WE ARE DOING OUR BEST TO
[00:59:16] BUILD OUT SEA INVESTING, CURRENTLY 4.6
[00:59:19] BILLION, THAT WAS APPROVED BY THE
[00:59:20] COMMISSION ON AN ANNUAL BASIS AS WE GO
[00:59:23] THROUGH THE FINANCIAL APPROVAL PROCESS
[00:59:26] FOR CONDUCTING TO IMPROVE OUR
[00:59:28] INFRASTRUCTURE AND CONDUCTING AN
[00:59:30] ENVIRONMENTAL REVIEW FOR FUTURE
[00:59:31] ENHANCEMENTS. HOWEVER, WE DO RELY ON THE
[00:59:34] STATE AND OTHERS TO FIGURE OUT HOW TO
[00:59:36] ADDRESS THE FUTURE OF OUR REGION'S
[00:59:37] TRANSPORTATION SYSTEM, WHETHER IT BE
[00:59:39] EXPANSION OF EXISTING REGIONAL AIRPORTS
[00:59:42] OR A BRAND NEW AIRPORT IN WASHINGTON
[00:59:44] STATE, OR HIGH SPEED RAIL, URBAN AIR
[00:59:46] MOBILITY, OR A COMBINATION OF ALL OF
[00:59:48] THEM. THE STATE LEGISLATORS SUNSET THE
[00:59:51] CAC THIS YEAR, BUT THEIR FINDINGS ARE [00:59:54] STILL IMPORTANT TO HEAR AS WE THINK
[00:59:56] ABOUT OUR OWN FUTURE PLANS AND OUR
[00:59:58] ENGAGEMENT WITH OTHER REGIONAL
[00:59:59] STAKEHOLDERS. AND SO I LOOK FORWARD TO
[01:00:01] HEARING WARREN'S REMARKS, AND I KNOW HE
[01:00:04] WILL BE PLEASED TO ANSWER ANY QUESTIONS
[01:00:05] THAT YOU HAVE ABOUT THE CAC'S PROCESS
[01:00:07] FINDINGS AND SUGGESTED NEXT STEPS. SO
[01:00:09] WITH THAT, LET ME TURN THINGS OVER TO
[01:00:11] WARREN TO GO THROUGH AYE. SLIDES. THANK
[01:00:13] YOU. THANK YOU. GOOD AFTERNOON,
[01:00:14] COMMISSIONER. GOOD AFTERNOON, EXECUTIVE
[01:00:16] DIRECTOR, METRUCK AND ERIC, THANK YOU FOR
[01:00:18] THAT KIND INTRODUCTION. THERE'S A LOT OF
[01:00:21] WORDS TO EXPLAIN THAT APPARENTLY I CAN'T
[01:00:23] HOLD A JOB OVER THE LENGTH OF MY CAREER,
[01:00:25] SO I'VE HAD A GREAT NUMBER OF AVIATION
[01:00:28] ADVENTURES, AND I'M THRILLED TO BE HERE.
[01:00:30] MY ROLE WITH THE PORT OF OLYMPIA AND
[01:00:33] SERVING BOTH AS AIRPORT SENIOR MANAGER
[01:00:35] AND ACTING DIRECTOR OF OPERATIONS HAS NO
[01:00:37] CONNECTION AT ALL TO THE CAC, TO THE
[01:00:38] COMMERCIAL AVIATION COORDINATING
[01:00:40] COMMISSION. I CAME TO THE CAC AS A
[01:00:42] COMMISSION MEMBER, NON VOTING MEMBER,
[01:00:44] AS A RESULT OF MY ROLE AND APPOINTED
[01:00:47] DELEGATE AS THE WASHINGTON STATE
[01:00:48] AVIATION ALLIANCE REPRESENTATIVE TO THE
[01:00:50] CAC. THAT IS AN ORGANIZATION OF ALL THE
[01:00:53] GENERAL AVIATION ORGANIZATIONS IN THE



101:00:551 STATE DEDICATED TO LEGISLATIVE ADVOCACY [01:00:58] ON BEHALF OF GENERAL AVIATION. SO THAT'S [01:01:00] HOW I CAME TO JOIN THE CAC FROM THERE, [01:01:03] IT HAS BEEN A VERY INTERESTING, [01:01:05] CHALLENGING, REWARDING PROCESS OVER THE [01:01:07] PAST FOUR YEARS. I WILL SAY THAT IF [01:01:10] ANYBODY THOUGHT THIS WOULD BE A GREAT [01:01:11] WAY TO GET YOUR 15 MINUTES OF FAME, I [01:01:13] WOULD NOT RECOMMEND IT. IN ANY CASE, [01:01:16] LET ME TELL YOU A LITTLE BIT OF THE [01:01:17] STORY ABOUT WHERE WE'VE BEEN, WHERE WE [01:01:19] ARE, AND WHERE WE NEED TO GO FROM THE [01:01:22] POSITION OF COMMERCIAL AVIATION CAPACITY [01:01:24] IN THE FUTURE. NEXT SLIDE, PLEASE. [01:01:29] SO, OUR BACKGROUND, WE'VE BEEN AT THIS [01:01:30] FOR OVER FOUR YEARS, IDENTIFIED BY THE [01:01:32] STATE LEGISLATURE AND CREATED AT THAT [01:01:34] TIME IN 2019. WE STOOD UP, WE THOUGHT IT [01:01:37] WAS GOING TO BE A TWO YEAR EFFORT, AND [01:01:38] IT WAS EXTENDED TO TWICE THAT DURATION [01:01:40] AS A RESULT OF THE PANDEMIC. THAT TURNED [01:01:43] OUT TO BE A BLESSING AND A CURSE ALL AT [01:01:45] THE SAME TIME. BUT IT ALSO PROVIDED US [01:01:47] ADDITIONAL TIME TO GO AHEAD AND [01:01:49] DELIBERATE AND MAKE SOME [01:01:50] RECOMMENDATIONS. THE GOAL, AS WAS [01:01:52] AMENDED OVER TIME, AS A RESULT OF THE [01:01:55] PANDEMIC, WAS TO IDENTIFY A SINGLE [01:01:56] PREFERRED LOCATION FOR A NEW COMMERCIAL [01:01:58] AVIATION FACILITY, WHETHER THAT BE A NEW [01:02:00] AIRPORT OR USING AN EXISTING AIRPORT BY [01:02:03] JUNE 15 OF THIS YEAR. THE MEMBERSHIP WAS [01:02:06] COMPRISED OF 27 TOTAL MEMBERS, 15 VOTING 101:02:091 AND TWELVE NON VOTING, IT WOULD BE THE [01:02:11] 15 VOTING MEMBERS BY A 60% MAJORITY. [01:02:13] THAT WOULD THEN MAKE THE FINAL [01:02:15] RECOMMENDATION IN EACH PLACE. BUT WE [01:02:19] TOOK THE ROLE AS COMMISSION MEMBERS THAT [01:02:21] EVERYBODY HAD AN EQUAL SEAT AT THE TABLE [01:02:24] AND EVERYONE WAS A PARTICIPANT AT EQUAL [01:02:27] LEVEL. ONLY WHEN WE CAME TO ACTUAL VOTES [01:02:30] DID WE ACTUALLY MAKE A DETERMINATION [01:02:33] BETWEEN VOTING AND NON VOTING, IN TERMS [01:02:35] OF ROLE, I WILL HAVE TO SAY IT WAS [01:02:37] INCREDIBLE TO HAVE A SEAT AT THE TABLE [01:02:40] WITH THIS GROUP OF 27. THEY WERE THE [01:02:42] RIGHT PEOPLE FOR THE RIGHT TASK. [01:02:44] CRITICAL THINKERS, STATEWIDE [01:02:46] REPRESENTATIVES, INDUSTRY, GOVERNMENT, [01:02:49] AIRPORT AVIATION, STRONG THINKERS, [01:02:51] COMMUNITY ADVOCATES AND WAZDAI AVIATION [01:02:54] DID AN ABSOLUTELY SUPERLATIVE ROLE WITH [01:02:57] MINIMAL RESOURCES IN PROVIDING [01:02:58] ADMINISTRATIVE SUPPORT. NEXT SLIDE, [01:03:01] PLEASE. [01:03:04] SO THE PROCESS WAS TO PROVIDE [01:03:06] RECOMMENDATIONS TO SOLVE THE SHORTAGE OF [01:03:08] CAPACITY, NOT IN TERMS OF JUST [01:03:09] COMMERCIAL AIR PASSENGER SERVICE, BUT [01:03:12] ALSO AIR CARGO AND GENERAL AVIATION. [01:03:14] THERE WERE THREE PHASE DEADLINES JANUARY [01:03:17] 22, OCTOBER 22, AND THEN JUNE OF THIS [01:03:19] YEAR. THE FUNDING MADE AVAILABLE TO THE



[01:03:22] CAC WAS LIMITED TO PUBLIC OUTREACH AND [01:03:24] ADMINISTRATIVE PURPOSES ONLY. THAT'S AN [01:03:26] IMPORTANT POINT. WE HAD NO SPECIFIC [01:03:29] FUNDING FOR RESEARCH AND ANALYSIS, AND [01:03:32] THAT WAS A SIGNIFICANT CONSTRAINT PLACED [01:03:35] UPON THE COMMISSION'S WORK THAT WE HAD [01:03:36] TO BE CREATIVE TO WORK AROUND. NEXT [01:03:39] SLIDE, PLEASE. THE RECOMMENDATIONS [01:03:43] ALSO INCLUDED A COUPLE OF RESTRICTIONS 101:03:451 THAT WERE PLACED BY THE ORIGINAL [01:03:47] LEGISLATION ON THE CAC'S WORK. FIRST, [01:03:49] RECOMMENDATIONS COULD NOT INCLUDE THOSE [01:03:51] LOCATED IN A COUNTY WITH A POPULATION OF [01:03:53] 2 MILLION OR MORE. THERE'S ONLY ONE [01:03:55] COUNTY IN THE STATE WITH A POPULATION [01:03:56] THAT HIGH. THAT WOULD BE KING COUNTY. [01:03:59] OPTIONS ALSO FOR A NEW COMMERCIAL [01:04:01] AVIATION FACILITY COULD NOT INCLUDE [01:04:02] SIDING ON A FACILITY OF A MILITARY [01:04:05] INSTALLATION THAT WOULD EITHER BE [01:04:06] INCOMPATIBLE OR AFFECT ITS ABILITY TO [01:04:08] CARRY OUT ITS MISSION REQUIREMENTS. [01:04:10] NEXT SLIDE. ESSENTIALLY, THAT MEANT WE [01:04:14] COULD NOT TOUCH KING COUNTY, WE COULD [01:04:16] NOT TOUCH JBLM. INITIALLY, [01:04:19] THERE WAS CONVERSATION ABOUT IS THERE A [01:04:21] ROLE THAT JBLM COULD PLAY BY COMMISSION [01:04:24] MEMBERS IN TERMS OF A JOINT USE CIVIL [01:04:26] MILITARY FIELD? THERE ARE EXAMPLES OF [01:04:28] THAT ELSEWHERE IN THE COUNTRY. [01:04:30] CHARLESTON, SOUTH CAROLINA, PROBABLY THE [01:04:32] MOST NOTABLE EXAMPLE. THERE ARE OTHERS. [01:04:34] BUT THE END RESULT WAS WE QUICKLY 101:04:361 REALIZED THAT WE COULD NOT EVEN VENTURE [01:04:38] INTO THAT CONVERSATION BASED UPON THE [01:04:40] WAY THE LEGISLATION WAS WRITTEN. NEXT [01:04:43] SLIDE, PLEASE. WE HAVE NOT [01:04:47] EMBARKED ON THIS JOURNEY JUST RECENTLY. [01:04:50] THERE'S A LONG HISTORY GOING BACK TO [01:04:52] 1992. THE FLIGHT PLAN STUDY CAME OUT [01:04:56] WITH THREE RECOMMENDATIONS. THE FIRST [01:04:58] RECOMMENDATION WAS BUILD A THIRD RUNWAY [01:05:00] AT SEATAC. CHECK, WE'VE DONE THAT. THE [01:05:03] SECOND RECOMMENDATION WAS TO INITIATE [01:05:05] COMMERCIAL SERVICE AT PAINT FIELD. [01:05:07] CHECK, WE'VE DONE THAT. AND THE THIRD [01:05:09] RECOMMENDATION WAS TO CONSTRUCT A NEW [01:05:10] AIRPORT IN SOUTH PUGET SOUND. AND HERE [01:05:13] WE ARE 31 YEARS LATER AND WE ARE [01:05:16] STILL AT THE TABLE DISCUSSING THE NEED [01:05:20] TO ADDRESS AVIATION CAPACITY. MORE [01:05:23] RECENTLY, THE FAA BEGAN TO REALIZE AND [01:05:26] EXECUTIVE DIRECTOR METRUCK JUST TALKED [01:05:27] EVEN JUST PREVIOUSLY, ABOUT ATTENDING [01:05:29] ALASKA AIR GROUP'S BOARD MEETING WHERE [01:05:31] CAPACITY NORTH TERMINAL EXPANSION. [01:05:33] CERTAINLY THIS WAS AN ISSUE. THE FAA SAW [01:05:35] THE IMPACT OF SEATAC AND ITS ABILITY TO [01:05:38] HANDLE COMMERCIAL AVIATION TRAFFIC [01:05:41] MOVING FORWARD OVER THE NEXT SEVERAL [01:05:42] DECADES AND REALIZED THAT WE NEED TO [01:05:45] FIGURE OUT WHEN THIS CAPACITY IS GOING [01:05:47] TO AYE. THE WALL AND WHAT WE CAN DO ABOUT



101:05:491 IT. SO THEY COMMISSIONED THE PUGET SOUND [01:05:51] REGIONAL COUNCIL PSRC. THAT COMPLETED, [01:05:54] UNDER FAA FUNDING AS THE LEAD AGENCY, [01:05:57] THE REGIONAL AVIATION BASELINE STUDY. [01:05:59] IT WAS COMPLETED TWO YEARS AGO. AND [01:06:01] ULTIMATELY, AND AS YOU ARE PROBABLY VERY [01:06:04] WELL AWARE, PSRC KNOWS FORECASTING. [01:06:06] WHEN YOU GO BACK AND LOOK 30 YEARS AGO [01:06:08] AT WHAT PSRC PREDICTED FOR TODAY, THEY [01:06:11] ARE SPOT ON, THEY PREDICTED A 27 MILLION [01:06:14] PASSENGER GAP, 800,000 METRUCK TONS OF [01:06:17] CARGO, BASICALLY TWICE WHAT EXISTS [01:06:19] TODAY, AND ALSO, IF WE DID NOT ADDRESS [01:06:22] THE NEEDS, A \$31 BILLION ANNUAL ECONOMIC [01:06:25] IMPACT LOSS AND A LOSS OF 209,000 JOBS. [01:06:29] NEXT SLIDE. [01:06:34] THIS WORK OF THE PSRC AND THE REGIONAL [01:06:36] BASELINE STUDY WAS ALSO CONFIRMED BY A [01:06:39] CONSULTANT NAMED KIMLEY HORN, WHO IS [01:06:41] WORKING RIGHT NOW ON AN AVIATION SYSTEM [01:06:43] PLAN FOR WSDOT AVIATION. AND THEY [01:06:47] CONFIRMED ALL OF THOSE NUMBERS WERE IN [01:06:48] FACT TRUE. THEY TWEAKED THEM A LITTLE [01:06:50] FURTHER. YOU CAN SEE HERE THE IMPACT OF [01:06:53] GROWTH. WE INITIALLY THOUGHT THAT SEATAC [01:06:55] AND PAIN FIELD COMBINED WOULD REACH [01:06:57] CAPACITY ABOUT 2027 TO 2028. YOU CAN [01:07:00] SEE THE IMPACT OF THE PANDEMIC ON THOSE [01:07:03] NUMBERS. AND ESSENTIALLY WE CROSSED THE. [01:07:05] BLUE HORIZONTAL LINE. NOW IN [01:07:07] APPROXIMATELY 2032, AT THAT POINT IN [01:07:10] TIME, WITH ALL OF THE CAPACITY [01:07:12] IMPROVEMENTS PLANNED FOR BOTH PAIN FIELD [01:07:14] AND SEATAC. WE WILL REACH THE LIMITS AND [01:07:17] THEN FROM THAT POINT ON, DEMAND WILL [01:07:19] EXCEED SUPPLY. ALTHOUGH SOME DEMAND [01:07:23] WILL GO TO OTHER AIRPORTS AROUND THE [01:07:25] STATE OR WILL BYPASS WASHINGTON STATE [01:07:27] COMPLETELY, WE STILL NEED 27 MILLION [01:07:29] PASSENGERS AND 800,000 TONS OF CARGO TO [01:07:32] MEET THE NEED NEXT SLIDE. [01:07:36] SO AT THE END OF PHASE ONE IN JANUARY [01:07:38] 2022, WE STARTED OFF WITH A LIST OF [01:07:42] ALL THE EXISTING AIRPORTS, ONE IN [01:07:43] EASTERN WASHINGTON, 17 AROUND PUGET [01:07:46] SOUND. AND WE TOOK A LOOK AND SAID, CAN [01:07:48] WE TAKE ADVANTAGE OF WHAT THESE AIRPORTS [01:07:50] HAVE TO OFFER TODAY, INTRODUCE OR EXPAND [01:07:53] COMMERCIAL SERVICE AT EACH OR MANY OF [01:07:55] THOSE AIRPORTS, AND WILL THAT SOLVE THE [01:07:57] PROBLEM? AND THE ANSWER WE CAME TO IN [01:07:59] THAT FIRST YEAR AS A COMMISSION WAS NO. [01:08:03] NO AIRPORT EXISTING RIGHT NOW AROUND [01:08:06] PUGET SOUND CAN EXPAND TO THE POINT [01:08:08] NECESSARY TO REACH THE TARGET OF 27 [01:08:11] MILLION PASSENGERS. IT WOULD TAKE FIVE [01:08:14] OR SIX COMMERCIAL AIRPORTS AROUND PUGET [01:08:17] SOUND IN ADDITION TO SEATAC AND PAYNE [01:08:19] FIELD, EACH ONE PROVIDING APPROXIMATELY [01:08:21] FOUR TO 6 MILLION PASSENGERS EACH, TO GO [01:08:24] AHEAD AND BEGIN TO ADDRESS THE CAPACITY [01:08:26] NEEDS. THE INDUSTRY, AS WE HAD MEMBERS [01:08:28] OF THE CAC AT THE TABLE, WOULD NOT



101:08:301 SUPPORT SPREADING THEIR ASSETS, THEIR [01:08:32] EMPLOYEES, THEIR EQUIPMENT THAT THINLY. [01:08:35] THINK OF THE BAY AREA WHERE YOU HAVE SAN [01:08:37] FRANCISCO, OAKLAND AND SAN JOSE. YOU [01:08:40] HAVE THREE AIRPORTS IN A TRIANGULAR [01:08:42] ARRANGEMENT TO MEET THE CAPACITY OF THE [01:08:44] ENTIRE AREA. HERE AGAIN REFERRING [01:08:48] BACK TO THE 1992 STUDY, PAIN FIELD, [01:08:50] SEATAC AND A SOUTH PUGET SOUND AIRPORT [01:08:53] LINED MORE IN A STRAIGHT LINE THAN IN A [01:08:55] TRIANGLE. BUT IT WOULD BE THREE [01:08:56] COMMERCIAL AIRPORTS WOULD PROVIDE THEM [01:08:58] THE NEEDED CAPACITY OVER TIME. AND [01:09:01] THAT'S WHERE WE WERE LEFT AFTER THAT [01:09:02] FIRST YEAR. WE CAN'T DO IT WITH EXISTING [01:09:04] AIRPORTS. WE NEED A GREENFIELD SITE AND [01:09:07] A GREENFIELD SITE. IT'S VERY IMPORTANT [01:09:09] TO UNDERSTAND WHAT THAT MEANS. IT [01:09:11] DOESN'T MEAN AN UNDEVELOPED RURAL AREA. [01:09:13] THIS IS NOT A CASE WHERE IN DENVER, [01:09:16] COLORADO THEY COULD GO OUT AND BUY 52 SQ [01:09:19] MI OF ADAMS COUNTY AND ONLY AFFECT [01:09:21] ELEVEN LANDOWNERS. THAT'S NOT THE CASE [01:09:23] IN PUGET SOUND. SO BY GREENFIELD SITE WE [01:09:26] MEAN SIMPLY A LOCATION WHERE AN AIRPORT [01:09:28] DOES NOT CURRENTLY EXIST. AND WE KNOW [01:09:31] AND IDENTIFY THAT, YES, THESE SITES WILL [01:09:34] IN FACT BE HOME FOR BUSINESSES, RURAL [01:09:36] COMMUNITIES, RESIDENTS, CHURCHES, [01:09:38] SCHOOLS, AND IT WILL HAVE AN IMPACT. [01:09:40] THERE IS NO QUESTION THAT IT WILL. BUT [01:09:42] GREENFIELD SITE WAS SPECIFICALLY THAT IT [01:09:44] IS NOT AN EXISTING AIRPORT. THE CAC WAS 101:09:481 NOT FUNDED FOR THE TECHNICAL ANALYSIS TO [01:09:50] GO THERE. AND THAT'S WHERE WSDOT [01:09:52] AVIATION AND AGAIN, I HAVE TO GIVE IN [01:09:54] PARTICULAR CREDIT TO SENIOR AVIATION [01:09:55] PLANNER AT THE TIME, ROB HODGMAN FOR [01:09:57] COMING UP WITH THE CONCEPT ON HOW DO WE [01:09:59] GET THE RESEARCH AND ANALYSIS THAT WE [01:10:01] NEED TO GO AHEAD AND IDENTIFY THAT GIVEN [01:10:04] WE WEREN'T FUNDED FOR THAT PURPOSE BY [01:10:05] THE LEGISLATURE. SO EVERY FIVE TO SEVEN [01:10:09] YEARS, THE STATE DOES AN AVIATION SYSTEM [01:10:11] PLAN. THIS IS FUNDED BY THE FAA, AND [01:10:14] BASICALLY IT'S A CLEAN SHEET DESIGN [01:10:15] WHERE IT'S LIKE, WHERE ARE WE? WHAT DO [01:10:17] WE HAVE IN THE STATE FOR AVIATION? WHAT [01:10:19] DO WE NEED BASED UPON THE FORECAST, AND [01:10:21] HOW DO WE GET THERE? SO IT WAS TIME TO [01:10:24] REPLENISH THAT EXISTING AVIATION SYSTEM [01:10:27] PLAN. AND SO THEY HIRED KIMLEY HORN AS [01:10:29] THE COLTONS TO DO IT, AND THE FAA BACKED [01:10:32] IT WITH FUNDING. AND WE FRONT LOADED [01:10:34] WITH FAA APPROVAL TO GO AHEAD AND STUDY [01:10:37] GREENFIELD SITES UP AND DOWN PUGET SOUND [01:10:40] THAT WOULD HELP THEN FUND AND FEED THE [01:10:42] DATA THAT THE CAC NEEDED TREMENDOUSLY [01:10:45] CREATIVE WITHOUT SPENDING A DIME OF CAC [01:10:47] MONEY OR LEGISLATURE APPROPRIATION TO [01:10:50] PROVIDE US THE ANALYSIS THAT WE NEEDED. [01:10:52] NEXT SLIDE. [01:10:56] SO THE AVIATION SYSTEM PLAN MUST BE



[01:10:59] NOTED. WAS NOT BOUND BY THE SAME [01:11:01] LEGISLATIVE RESTRICTIONS ON KING COUNTY [01:11:03] AND MILITARY INSTALLATIONS THAT THE CAC [01:11:05] WAS. THEY COULD LOOK ANYWHERE. THEY HAD [01:11:07] NO RESTRICTIONS, AND THEY DID. AND [01:11:09] ULTIMATELY, THEY LOOKED AT TEN POTENTIAL [01:11:12] GREENFIELD SITES IN SIX COUNTIES. [01:11:15] AND THE REASON WHY KING COUNTY [01:11:17] SOUTHEAST, IN THE MIDDLE OF THE PACK [01:11:19] THERE, HAS A DOUBLE ASTERISK IS BECAUSE, [01:11:21] AGAIN, THE AVIATION SYSTEM PLAN COULD [01:11:23] CONSIDER KING COUNTY, THE CAC COULD NOT. [01:11:27] SO ALTHOUGH THE INFORMATION WAS [01:11:28] AVAILABLE TO US, THERE WAS NO ACTION [01:11:31] THAT COULD BE TAKEN BY THE CAC ON THAT [01:11:33] TYPE OF A GREENFIELD SITE. NEXT SLIDE. [01:11:39] THERE WERE EIGHT MAJOR FACTORS THAT WERE [01:11:41] CONSIDERED AT A VERY HIGH, VERY [01:11:43] STRATEGIC LEVEL. FAR MORE DETAIL GOES, [01:11:46] AND THERE'S A LITTLE BIT OF THE CHECKING [01:11:48] OF THE EGG. DO YOU DO WORK TO FIGURE OUT [01:11:49] WHERE COULD WE PUT A NEW AIRPORT ON A [01:11:51] GREENFIELD SITE, OR DO YOU PUT A PLACE [01:11:54] ON THE GROUND TO SAY, WELL, LET'S [01:11:55] INVESTIGATE THAT, AND THERE'S NO RIGHT [01:11:57] OR WRONG APPROACH. ULTIMATELY, WE [01:12:00] CREATED TEN GREENFIELD SITES AND SAID, [01:12:02] WHAT ARE THE FACTORS IN EACH OF THESE [01:12:04] MAJOR AGE STRATEGIC AREAS? AND I REALLY [01:12:06] WANT TO CALL ATTENTION TO THE BOTTOM [01:12:08] LINE THAT YOU SEE THERE. THAT IS THE [01:12:12] CAPACITY THAT COULD BE REACHED OR [01:12:14] ACHIEVED BY EACH OF THOSE GREENFIELD 101:12:161 SITES, AND ANYTHING SHY OF 20 MILLION [01:12:19] PASSERS A YEAR DOES NOT PUT A [01:12:20] SIGNIFICANT DENT IN WHAT WE REALLY NEED [01:12:22] 30, 40 YEARS DOWN THE ROAD. SO THIS [01:12:26] INFORMATION THEN CAME TO THE CAC. WE HAD [01:12:28] TO MAKE A DECISION. IT'S ALSO NOTABLE [01:12:30] THAT OF ALL OF THE TEN GREENFIELD SITES. [01:12:33] THE ONLY ONE WITHOUT A RED METRUCK IS IN [01:12:35] FACT, KING COUNTY SOUTHEAST, ONLY GREEN [01:12:38] AND YELLOW. BUT AGAIN, WE COULD NOT GO [01:12:41] THERE. SO IT WAS DISCOUNTED. BUT NOTICE [01:12:43] THE CAPACITY POTENTIAL. IT WAS PROVIDED [01:12:45] BASED UPON THE AREAS THAT COULD BE [01:12:47] SERVED. THE COMMISSION THEN TOOK A LOOK [01:12:50] AT THE TWO SNOHOMISH COUNTY SITES, BUT [01:12:51] REALIZED THAT THAT WOULD CONFLICT [01:12:52] DIRECTLY WITH PAYNE FIELD. SO KNOWING [01:12:55] THAT PAIN FIELD AND SNOHOMISH COUNTY [01:12:58] WOULD HAVE THEIR OWN CAPACITY NEEDS IN [01:13:01] THE FUTURE, KING COUNTY THEN WAS OFF THE [01:13:03] TABLE FOR CONSIDERATION. THAT LEFT THE [01:13:06] TWO PIERCE COUNTY SITES AS BEING THE ONE [01:13:09] THAT COULD PROVIDE THE GREATEST DENT IN [01:13:10] CAPACITY. THE COMMISSION WAS [01:13:12] UNSATISFIED, HOWEVER, IN JUST LOOKING AT [01:13:15] JUST PIERCE COUNTY ALONE AND WANTED TO [01:13:18] KNOW WHAT ELSE NEEDED TO BE CONSIDERED. [01:13:19] SO THE NEXT MOST VIABLE SITE IN SOUTH PUGET [01:13:22] SOUND WAS THE THURSTON COUNTY CENTRAL [01:13:24] SITE, RECOGNIZING THAT IT WOULD ONLY



[01:13:26] PROVIDE SHY OF 8 MILLION PASTORS PER [01:13:28] YEAR. BUT THE END RESULT WOULD BE AT [01:13:30] LEAST IT WOULD BE HELPFUL, BUT WE NEEDED [01:13:32] TO LOOK AT IT. NEXT SLIDE, PLEASE. [01:13:36] SO COME THIS PAST OCTOBER, WE HAD TO [01:13:38] LOOK AT EXACTLY WHERE THESE SITES ARE. [01:13:40] SO THESE ARE THE TWO PIERCE COUNTY SITES [01:13:43] HERE. ONE IS SOUTH OF GRAHAM ON THE [01:13:45] LEFT. THE ONE ON THE RIGHT IS SOUTH OF [01:13:47] JBLM. DOES NOT OVERLAP JBLM PROPERTY. [01:13:51] NEXT SLIDE, PLEASE. [01:13:55] THE THURSTON COUNTY CENTRAL SITE IS [01:13:58] SOUTH OF THE LACEY URBAN GROWTH AREA, [01:14:01] DOES OVERLIE A PORTION OF JBLM. THE [01:14:03] THURSTON COUNTY SOUTH SITE, A LITTLE [01:14:06] FURTHER TO THE SOUTHWEST, WAS NOT [01:14:07] CONSIDERED. SO THOSE WERE THE THREE [01:14:09] GREENFIELD SITES THAT HAD THE ATTENTION [01:14:11] OF THE COMMISSION. NEXT SLIDE. [01:14:15] I WAS CURIOUS ABOUT EXACTLY HOW MUCH OF [01:14:17] AN OVERLAP THERE WAS. JBLM. SO THIS IS [01:14:20] MY DRAWING, AND ANY INACCURACIES ARE [01:14:22] MINE, BUT THAT IS A SIX MILE DIAMETER [01:14:24] CIRCLE THAT DUPLICATES THE THURSTON [01:14:28] COUNTY CENTRAL SITE ON TOP OF THE [01:14:30] THURSTON COUNTY COMPREHENSIVE LAND USE [01:14:32] PLAN. AND YOU CAN SEE WHERE IT TOUCHES [01:14:34] THE LACEY URBAN GROWTH AREA TO THE [01:14:35] NORTH. AND ABOUT ONE THIRD OF THE BOTTOM [01:14:38] PART OF THAT CIRCLE DOES, IN FACT, [01:14:40] DIRECTLY OVERLIE JBLM. SO THAT WOULD [01:14:43] MEAN THAT THAT PORTION OF THAT CIRCLE [01:14:45] COULD NOT BE CONSIDERED BY THE CAC, BUT [01:14:47] A PORTION OF IT COULD. AND THAT'S WHY IT [01:14:49] REMAINED IN CONSIDERATION. NEXT SLIDE, [01:14:51] PLEASE. [01:14:55] SO THE END RESULT WAS WITH THE DATA THAT [01:14:57] CAME TO US LAST OCTOBER. THE VOTING [01:15:00] MEMBERS OF THE COMMISSION MADE TWO [01:15:02] RECOMMENDATIONS IN OUR PHASE TWO [01:15:03] RECOMMENDATION. THE FIRST ONE WAS TO ADD [01:15:05] CAPACITY TO PAYNE FIELD ACCORDING TO ITS [01:15:08] AIRPORT MASTER PLAN. AND I BELIEVE, [01:15:10] COMMISSIONER, YOU'RE FAMILIAR THAT AN [01:15:11] AIRPORT MASTER PLAN IS SOMETHING THAT IS [01:15:14] REQUIRED BY THE FAA TO SPONSOR AND [01:15:18] CREATE FUTURE DEVELOPMENT. IT HAS AN [01:15:20] OUTLOOK FOR TEN YEARS OR A NEAR TERM [01:15:22] FORECAST FOR TEN YEARS, AND AN OUTLOOK [01:15:24] OUT TO 20. SO ADD CAPACITY TO PAIN FIELD [01:15:28] AS IT COULD, ACCORDING TO ITS OWN MASTER [01:15:30] PLAN, BUT THEN CONTINUE TO DEVELOP A [01:15:32] GREENFIELD SITE, A 3100 ACRE, TWO RUNWAY [01:15:36] CONFIGURATION AT ONE OF THREE POTENTIAL [01:15:38] GREENFIELD SITES IN PIER OR THURSTON [01:15:41] COUNTIES, AND THEN TAKE A LITTLE BIT [01:15:43] DEEPER DIVE IN TERMS OF AIRSPACE, [01:15:45] STRUCTURE, INFRASTRUCTURE, ROADS, AND TO [01:15:49] SEE WHAT WE COULD DO. NEXT SLIDE. [01:15:53] THIS IS WHERE IT GOT INTERESTING. SO [01:15:56] THIS PAST OCTOBER, UP UNTIL THEN, WAS [01:15:59] THE PUBLIC, WERE LOCAL GOVERNMENTS AWARE [01:16:01] OF THE CAC? PROBABLY IN GENERAL TERMS.



[01:16:03] BUT AS IS NO SURPRISE. ONCE YOU PUT [01:16:06] THREE SIX MILE CIRCLES ON THE GROUND, [01:16:09] YOU GET EVERYONE'S ATTENTION. AND THE [01:16:11] CAC DID. NOT A SINGLE LOCAL GOVERNMENT, [01:16:15] WHETHER THAT BE CITY, COUNTY, OR PORT, [01:16:17] NOR ANY OF FOUR SOVEREIGN TRIBAL [01:16:20] NATIONS, WAS WILLING TO SUPPORT THE [01:16:23] THURSTON AND PIER COUNTY GREENFIELD [01:16:25] SITE. AIRPORT LOCATIONS? NONE. [01:16:27] NONE, UNIVERSALLY WIDESPREAD PUBLIC [01:16:30] OPPOSITION ADMITTEDLY KNOWING [01:16:34] TRANSPORTATION AND INFRASTRUCTURE [01:16:35] LIMITATIONS. THEY WERE NOT ON THE I FIVE [01:16:37] QUARTER. THEY HAD NO DIRECT ROAD SUPPORT [01:16:40] THAT WAS VIABLE, NO REAL MAJOR [01:16:42] INFRASTRUCTURE IN TERMS OF WASTEWATER, [01:16:44] ELECTRICAL GENERATION, POWER, [01:16:46] STORMWATER CAPABILITY. AND THEN YOU ADD [01:16:49] ON TOP OF THAT THE ENVIRONMENTAL [01:16:51] CONCERNS, THE PIER COUNTY SITES, AND THE [01:16:53] THURSTON COUNTY SITE. ALL THREE DIRECTLY [01:16:55] AFFECT THE NISQUALI RIVER WATERSHED, [01:16:58] SACRED GROUNDS TO THE NISQUALI INDIAN [01:17:00] TRIBE. THE THURSTON COUNTY SITE ALSO [01:17:03] SITS ON TOP OF THE THURSTON COUNTY [01:17:04] AQUIFER SO YOU ADD ALL OF THAT AND [01:17:08] YOU REALIZE THAT THIS IS A TOUGH SELL. [01:17:11] AND REALIZING THAT WITH THE ABILITY NOT [01:17:14] TO GO TO KING COUNTY, NOT TO AFFECT JBLM [01:17:18] TAKING A LOOK AT THESE, WE LITERALLY, [01:17:20] AS A COMMISSIONER, RAN INTO A BRICK [01:17:22] WALL. NEXT SLIDE. [01:17:26] THERE WAS, HOWEVER, SOME GOOD NEWS. THE 101:17:281 CITY OF YAKIMA SAW THE EFFORTS OF THE [01:17:31] CAC. THEY WERE AWARE OF IT. THEY SAW THE [01:17:33] NEEDS FOR CAPACITY, AND THEY VOTED AS A [01:17:36] FORMAL COUNCIL AND MAYOR POLLED. THE [01:17:38] CITY GOT A 75% TO 80% POSITIVE RETURN [01:17:41] RATE AND SAID, WE'LL TAKE IT. COME HERE. [01:17:45] WHICH IS INCREDIBLE. WE HAD ONE [01:17:46] GOVERNMENT IN THE STATE OF WASHINGTON [01:17:48] THAT SAID, WE WANT IT, BRING IT, AND [01:17:50] WE'LL FIGURE IT OUT. AS IS NO SURPRISE, [01:17:55] WHEN YOU LOOK AT THE NUMBER OF [01:17:57] PASSENGERS AND THE LOCATION OF YAKIMA, [01:18:01] WHEN YOU BREAK DOWN THE NUMBERS, IT [01:18:03] MEANT THAT GREAT, WE COULD GO TO YAKIMA. [01:18:05] THEY WOULD BUILD THE AIRPORT. NOW WE HAD [01:18:07] TO FIGURE OUT A WAY OF GETTING 55,000 [01:18:10] PASSENGERS A DAY FROM PUGET SOUND TO [01:18:12] YAKIMA. HOW WOULD WE DO THAT? AS AN [01:18:15] EXAMPLE, RAIL. WELL, POSSIBLY THE [01:18:19] HIGHEST, MOST DENSE QUARTER FOR RAIL IN [01:18:22] THE COUNTRY IS THE ACALA TRAIN BY AMTRAK [01:18:24] FROM BOSTON TO NEW YORK TO PHILADELPHIA [01:18:26] TO WASHINGTON TO DC. IN THE THREE YEARS [01:18:29] PRIOR TO THE PANDEMIC, ITS AVERAGE DAILY [01:18:32] CAPACITY WAS 9700. WE'RE TALKING 55,000 [01:18:36] PEOPLE A DAY TO AND FROM YAKIMA FROM ALL [01:18:39] CORNERS OF THE STATE. HOW DO WE DO THAT? [01:18:42] THERE WERE THREE CONSISTENT RESPONSES [01:18:44] FROM THE PUBLIC BUILD TO MEET CAPACITY [01:18:47] IN AN ENVIRONMENTALLY SUSTAINABLE WAY.



[01:18:49] ABSOLUTELY. WHEN THE COMMISSION STARTED [01:18:51] ITS WORK, WE HAD FOUR FUNDAMENTAL [01:18:52] PRINCIPLES WHEN WE FIRST MET AND SAID, [01:18:54] THIS IS HOW WE'RE GOING TO DO OUR JOB. [01:18:56] THE FIRST ONE IS ECONOMIC FEASIBILITY [01:18:59] AND TWO, PUBLIC BENEFIT. THIRD WAS [01:19:02] ENVIRONMENTAL SUSTAINABILITY, AND THE [01:19:03] FOURTH WAS SOCIAL JUSTICE. AND I WILL [01:19:05] HAVE TO SAY THE COMMISSION, IN EVERY [01:19:08] DELIBERATION, EVERY COMMENT, EVERY [01:19:10] DISCUSSION, ADHERED TO THOSE PRINCIPLES [01:19:14] ON A DAILY BASIS. THAT WAS ONE OF THE [01:19:17] MORE REWARDING PARTS OF THE WORK THAT WE [01:19:19] DID. THE PUBLIC ALSO SAID EXPAND [01:19:21] EXISTING AIRPORTS, WHILE THE [01:19:23] COMMISSIONER HAD ALREADY BEEN DOWN THAT [01:19:24] ROAD AND REALIZED THAT WE GET WHY PEOPLE [01:19:27] WOULD SAY THAT. BUT WE CAME TO THE [01:19:29] CONCLUSION THAT THAT WAS NOT ACHIEVABLE [01:19:31] AND MAXIMIZE TRAVEL BY RAIL. THERE [01:19:33] CERTAINLY IS A ROLE FOR HIGH SPEED RAIL [01:19:35] TO PLAY, BUT THAT WAS NOT WITHIN THE [01:19:37] PURVIEW THAT WAS GIVEN TO THE [01:19:38] COMMISSION, NOR DID WE HAVE THE [01:19:40] AUTHORITY TO INVESTIGATE IT. BUT IT WAS [01:19:42] A GOOD PUBLIC FEEDBACK. ADMITTEDLY, [01:19:44] THERE'S NO QUESTION THAT HIGH SPEED RAIL [01:19:46] AND WE'VE SEEN THIS IN EUROPE WHERE [01:19:49] DESTINATIONS OF A CERTAIN DISTANCE NOW [01:19:51] ARE OBLIGATED TO GO BY RAIL RATHER THAN [01:19:54] BY AIR. SO THERE IS THAT CAPABILITY [01:19:57] IF YOU BUILD THE SYSTEM, BUT WHAT THE [01:20:00] EXPENSE? AND IF YOU BUILD IT, WILL THEY 101:20:021 COME? THE CAPACITY OF THE ACILLA TRAIN [01:20:04] AND AMTRAK IS NO QUESTION HIGHER THAN [01:20:06] 9700 A DAY. BUT THE TICKETS ARE NOT [01:20:09] AFFORDABLE, AND PEOPLE WILL DRIVE RATHER [01:20:11] THAN TAKE RAIL. SO AT WHAT POINT DOES [01:20:13] THAT BREAK EVEN? SOMETHING TO BE [01:20:15] CONSIDERED IN THE FUTURE, BUT CERTAINLY [01:20:17] WHEN WE'RE TALKING ABOUT A MAJOR AIRPORT [01:20:19] THAT WILL SERVE THE DOMESTIC US. NOT [01:20:21] INTERNATIONAL, FOR THIS NEW CAPACITY IS [01:20:24] AT SOME POINT IN TIME, AIR DOES BECOME [01:20:27] FAR MORE EFFICIENT THAN RAIL. AND SO [01:20:29] EXACTLY WHERE THAT LINE IS, HOW THAT [01:20:31] GETS ADDRESSED, BUT CERTAINLY SOMETHING [01:20:33] A DATA BLOCK, A CHECKMARK FOR FUTURE [01:20:36] STUDY. AND LASTLY, THE PUBLIC OUTREACH [01:20:39] CHALLENGE FROM THE DAY THAT WE STARTED [01:20:40] BUSINESS WAS AVIATION CREATED A [01:20:42] DISTRIBUTION AND A WEBSITE FOR THE CAC. [01:20:46] AND WE HAD AT THE END, 920 PEOPLE HAD [01:20:49] SIGNED UP FOR DIRECT DISTRIBUTION RIGHT [01:20:51] FROM THE SOURCE ON EVERYTHING THAT WE [01:20:52] DID WITHIN THREE WEEKS OF PUTTING THE [01:20:55] GREENFIELD SITES ON THE GROUND, [01:20:57] FACEBOOK GROUP STARTED UP THAT IN THREE [01:20:59] WEEKS, HAD 4200 MEMBERS. HOW DO WE [01:21:02] COMPETE AND GET THE WORD TO PEOPLE IN [01:21:06] A SOCIAL MEDIA ENVIRONMENT EFFECTIVELY? [01:21:08] AND THAT WAS DEFINITELY A CHALLENGE. [01:21:10] I'LL COME BACK TO THAT IN A FEW SLIDES.



[01:21:12] NEXT SLIDE, PLEASE, [01:21:15] ONE OF THE THINGS THAT WE NEED TO BE [01:21:17] AWARE OF IS THAT NO ACTION DOES NOT MEAN [01:21:19] NO IMPLICATIONS. AND I KNOW I'M NOT [01:21:22] TELLING YOU ANYTHING THAT YOU DON'T [01:21:23] ALREADY KNOW, COMMISSIONER. CERTAINLY [01:21:25] SEATAC WILL AYE. ITS CAPACITY. WHAT WILL BE [01:21:28] THE IMPACT OF THAT? MOSTLY IT'S GOING TO [01:21:31] BE LOSS OF SERVICE. AND WHEN YOU THINK [01:21:33] ABOUT THAT, HOW DOES THAT PLAY OUT? [01:21:35] WELL, WHEN YOU HAVE LIMITED NUMBER OF [01:21:37] SLOTS AND ARRIVALS AND DEPARTURES AT [01:21:38] SEATAC, THE AIRLINES ARE GOING TO BE [01:21:40] FORCED TO USE BIGGER AIRPLANES. THAT [01:21:42] MEANS THE USE OF SMALLER AIRCRAFT TO [01:21:45] THINNER ROUTES AND LOWER GAUGE EQUIPMENT [01:21:47] TO OTHER DESTINATIONS THAT DON'T HAVE [01:21:49] THE TRAFFIC WILL BE LOST. SO YOU NEED [01:21:52] THE BIG JETS AND PEOPLE THAT WANT TO GO [01:21:54] SOMEWHERE, WHETHER IT BE THE EAST COAST [01:21:56] OR TO ORLANDO OR FLORIDA OR ANY NUMBER [01:21:59] OF CITIES AROUND THE COUNTRY, THEY'LL [01:22:00] HAVE TO CONNECT. THEY'LL HAVE TO GO [01:22:02] THROUGH SALT LAKE OR LA OR ATLANTA OR [01:22:03] DALLAS OR CHICAGO OR MINNEAPOLIS. [01:22:05] THAT'S WHAT THEY'LL HAVE TO DO. BECAUSE [01:22:07] YOU CAN'T AFFORD A LARGER NUMBER OF [01:22:09] SMALLER AIRPLANES TO THINNER ROUTES WHEN [01:22:11] YOU HAVE THE CAPACITY AND DEMAND THEY'LL [01:22:13] HAVE TO GO SOMEWHERE ELSE. AND THAT [01:22:15] MEANS MORE CONNECTIONS AND LOSS OF [01:22:16] NONSTOP SERVICE. NEEDLESS TO SAY, [01:22:18] HIGHER PRICES, AIRFIELD RESTRICTIONS, 101:22:201 SLOT BIDDING AMONG THE AIRLINES. YOU [01:22:23] NAME IT. INCREASED PRESSURE THEN ALSO ON [01:22:25] SMALL COMMERCIAL SERVICE AIRPORTS. IT [01:22:27] MIGHT PRICE A NORMAL FAMILY OUT OF THE [01:22:29] MARKET, WHERE THEY MIGHT HAVE TO GO TO [01:22:31] PORTLAND OR TO TRI CITIES OR TO SPOKANE [01:22:33] TO TAKE THEIR FAMILY ON VACATION. NEXT [01:22:36] SLIDE, PLEASE. HERE'S THE [01:22:40] PUBLIC ENGAGEMENT METRICS. COULD WE HAVE [01:22:42] DONE A BETTER JOB? ABSOLUTELY. I AM [01:22:44] CONVINCED. HOWEVER, WE DID THE BEST WE [01:22:46] COULD WITH THE BUDGET THAT WE HAD AND [01:22:49] THE CONSULTANT TEAM THAT WE HAD, AND [01:22:51] THESE BULLETS OVER THESE TWO SLIDES. [01:22:53] TELL THE NUMBERS, AND THEY'RE AVAILABLE [01:22:55] IN YOUR PACKET. YOU CAN COME BACK TO [01:22:56] THEM, BUT TENS OF THOUSANDS OF [01:22:59] INTERACTIONS WITH THE PUBLIC. I [01:23:02] PERSONALLY HOSTED THE FIVE VIRTUAL DROP [01:23:05] IN SESSIONS. IT WAS LIKE, ASK ANY [01:23:06] QUESTION, ANYTIME, ANY BOUNDARIES, AND [01:23:09] WE HAD OVER 400 PEOPLE IN THOSE FIVE [01:23:11] SESSIONS. I ONLY WISH THAT WE HAD MORE [01:23:14] TIME TO ANSWER EVERYBODY'S QUESTIONS, [01:23:15] BUT ALL WE COULD DO WAS DO THE BEST WE [01:23:17] CAN. I WILL GIVE THE PUBLIC CREDIT. [01:23:21] THEY WERE RESPECTFUL. THEY WERE KIND. [01:23:23] THEY WERE DEMANDING, BUT THEY WANTED [01:23:26] STRAIGHT ANSWERS AND STRAIGHT TALK AND [01:23:29] RIGHTLY SO. SO THAT WAS DIFFICULT,



101:23:331 CHALLENGING, BUT IT WAS AN ABSOLUTE [01:23:35] PLEASURE TO ENGAGE AND TO TRY TO TELL [01:23:38] THE STORY SO THAT WE WERE ALL ON THE [01:23:40] SAME PAGE GOING FORWARD. NEXT SLIDE, [01:23:42] PLEASE. MORE METRICS THAT WE [01:23:46] HAVE RIGHT HERE SO YOU CAN SEE THE [01:23:48] NUMBERS THAT WE'VE DONE HERE. OKAY, [01:23:49] NEXT SLIDE. [01:23:54] SO, ON TOP OF ALL THIS, GIVEN THE PUBLIC 101:23:561 FEEDBACK, ERIC ALREADY SPOKE TO A LITTLE [01:23:59] BIT ABOUT THE ENGROSSED SUBSTITUTE HOUSE [01:24:01] BILL 1791. THE LEGISLATURE REALIZED WE [01:24:04] MAY NEED TO RESET THIS AND TAKE OUT THE [01:24:07] CAC AND THEN REPLACE IT WITH ANOTHER [01:24:08] GROUP. SO THAT WAS THE INTENTION, TO GO [01:24:11] AHEAD AND DO THAT, REPEAL THE STATUTE. [01:24:13] SO AS A RESULT, THE CAC, WE HAD TO TAKE [01:24:15] A SEATAC BACK BECAUSE, WELL, WE SEE WHAT [01:24:17] THE LEGISLATIVE INTENT WAS. WE SHOULDN'T [01:24:20] HAVE A MEETING AND MAKE A RECOMMENDATION [01:24:21] WHEN WE MAY BE ABOLISHED, AND WE DIDN'T [01:24:23] KNOW WHAT THE GOVERNOR WOULD DO. SO NEXT [01:24:26] SLIDE. THE BILL PASSED. UNFORTUNATELY, [01:24:29] THE GOVERNOR DECIDED TO VETO MOST OF THE [01:24:31] BILL FOUR SIGNIFICANT SECTIONS. [01:24:34] BASICALLY, ONE OF THE KEY ONES WAS THAT [01:24:37] HE VETOED THE SECTION THAT WOULD HAVE [01:24:39] ABOLISHED THE CAT, AND THAT MEANT THAT [01:24:41] WE WERE BACK IN BUSINESS, AND WE STILL [01:24:43] HAD A STATUTORY REQUIREMENT TO GO AHEAD [01:24:45] AND MAKE A RECOMMENDATION. NEXT SLIDE, [01:24:48] PLEASE. [01:24:51] SO WE JOINED THAT MEETING IN JUNE 9, [01:24:55] SIX NAYS BEFORE THE DEADLINE. AND [01:24:57] ULTIMATELY, WE HAD TO FIGURE OUT HOW WE [01:24:59] WERE GOING TO ADDRESS WHAT WE HAD [01:25:01] LEARNED AND WHAT WE WERE GOING TO DO. [01:25:02] AND GIVEN THE TIME AVAILABLE, WE CREATED [01:25:05] A SURVEY TO GO AHEAD AND HOPEFULLY POINT [01:25:08] THE COMMISSION IN THE RIGHT DIRECTION. [01:25:10] I WILL GO THROUGH THESE NEXT FEW SLIDES [01:25:12] VERY QUICKLY, BECAUSE, AGAIN, THEY'RE IN [01:25:14] YOUR PACKET AND LET'S TAKE THEM ONE AT A [01:25:17] TIME FOR THE HIGH LEVEL OVERVIEW OF THE [01:25:18] RESULTS THAT CAME FROM THE COMMISSION. [01:25:20] NEXT SLIDE, PLEASE. SO CAN WE USE [01:25:24] AN EXISTING AIRPORT? DO WE NEED A [01:25:25] GREENFIELD SITE? CLEARLY GREENFIELD [01:25:28] SITE, THE COMMISSION WAS UNANIMOUS ABOUT [01:25:30] THAT, IN FACT, FOR THE LAST TWO TO THREE [01:25:32] YEARS OF OUR OPERATION. NEXT SLIDE, [01:25:34] PLEASE. SHOULD WE GO TO PAINE FIELD OR [01:25:37] A GREENFIELD SITE? WE NEED A GREENFIELD [01:25:39] SITE. PAINE FIELD WILL HELP, BUT IT'S NOT [01:25:41] THE ANSWER. NEXT SLIDE. WHICH GREENFIELD [01:25:44] SITE DO YOU PREFER? RECOGNIZING THE [01:25:47] FEEDBACK, THE COMMUNITY, THE LACK OF [01:25:48] GOVERNMENT SUPPORT, THE END RESULT WAS [01:25:51] WE NEED A GREENFIELD SITE. WE DON'T KNOW [01:25:54] WHERE IT IS. NEXT SLIDE. [01:25:58] SHOULD YAKIMA BE SELECTED? I MEAN, THEY [01:26:00] RAISED THEIR HAND. THE ANSWER WAS NO. [01:26:03] THAT WE RECOGNIZE THE CHALLENGES OF



101:26:051 GETTING THE PEOPLE THERE, BUT WE DO [01:26:06] APPRECIATE THEIR PARTICIPATION. NEXT [01:26:08] SLIDE. DO YOU BELIEVE IT IS POSSIBLE TO [01:26:11] HAVE A NEW PRIMARY COMMERCIAL FACILITY [01:26:13] COMPLETE BY 2040 SPLIT? IT TAKES [01:26:16] FOREVER TO BUILD AN AIRPORT. TAKES [01:26:19] FOREVER TO BUILD AN AIRPORT. DENVER FROM [01:26:21] 83 TO OPEN TO 90 512 YEARS. AND THAT WAS [01:26:27] A GOOD START. WE DON'T HAVE THAT HERE [01:26:29] YET, NEXT SLIDE. [01:26:33] AND THEN WHAT OTHER IMPORTANT ITEMS NEED [01:26:35] TO BE CONSIDERED? IDENTIFY AN AIRPORT [01:26:38] SPONSOR AS YOU ARE. THE PORT OF SEATTLE [01:26:40] IS THE SPONSOR FOR PORT OF SEATAC [01:26:43] INTERNATIONAL AIRPORT. THAT MEANS THE [01:26:44] AIRPORT OWNER. SO WE HAVE TO FIND [01:26:47] FUNDING, WE HAVE TO WRITE A MASTER PLAN, [01:26:49] WE HAVE TO FIND THE INFRASTRUCTURE. WE [01:26:51] NEED INDUSTRY COMMITMENTS THAT THEY'RE [01:26:52] GOING TO OPERATE FROM. THE NEXT SLIDE. [01:26:55] NEXT SLIDE, PLEASE. WOULD YOU PREFER A [01:26:58] NO ACTION ALTERNATIVE? NO, [01:27:01] BECAUSE THEN WE WOULD FOREVER THROTTLE [01:27:05] THE ECONOMIC IMPACT OF WASHINGTON STATE [01:27:08] LOCALLY AND NATIONALLY. NEXT SLIDE, [01:27:10] PLEASE. [01:27:18] HAS THE ABILITY TO MAKE RECOMMENDATIONS [01:27:20] IN KING COUNTY BEEN A HINDRANCE OR [01:27:23] INABILITY RATHER? AND YES, IT WAS. NEXT [01:27:26] SLIDE. EVEN MORE SO BY ONE ADDITIONAL [01:27:28] VOTE. EVEN NOT BEING ABLE TO TALK TO [01:27:31] JBLM WAS ALSO A HINDRANCE. SO BOTH WERE [01:27:33] LIMITATIONS. NEXT SLIDE. SO ULTIMATELY [01:27:38] NEXT SLIDE, WHAT WERE WE TO DO? WE [01:27:40] NEEDED TO CONSIDER ALL OF THIS, THE [01:27:42] FEEDBACK, THE LACK OF LOCAL GOVERNMENT [01:27:44] SUPPORT, LACK OF INDIAN SOVEREIGN NATION [01:27:46] SUPPORT, THE LEGISLATIVE INTENT. THE [01:27:48] GOVERNOR'S VETO COMMENT SAID YOU GUYS [01:27:49] NEED TO GO AHEAD AND WORK ON EXISTING [01:27:51] AIRPORTS, WAS PART OF AYE. VETO MESSAGE. [01:27:54] THE SURVEY RESPONSES? OUR STATUTORY [01:27:57] RESPONSIBILITY IS WE WERE TOLD THAT WE [01:27:59] BY LAW HAVE TO MAKE A RECOMMENDATION. [01:28:01] NEXT SLIDE, PLEASE. SO THE END RESULT [01:28:04] WAS WE LOOKED AT WHAT WE NEEDED TO DO, [01:28:07] WHAT THE LEGISLATURE ASKED US TO DO. [01:28:09] NEXT SLIDE. AND ULTIMATELY WHAT [01:28:13] THE COMMISSION ELECTED TO DO IS WE DON'T [01:28:16] HAVE ENOUGH DATA OR SUPPORT OR FUNDING [01:28:18] TO REALLY SAY ONE LOCATION ON THE [01:28:21] GROUND. STATE LEGISLATURE. HERE IS OUR [01:28:25] SURVEY RESULTS AND WE PRESENTED THAT AS [01:28:28] A BODY OF KNOWLEDGE TO THE LEGISLATURE [01:28:30] TO SAY HERE IS WHERE WE'VE BEEN AND WHAT [01:28:33] WE NEED TO GO FORWARD AND BRIEFLY, I'LL [01:28:35] FINISH UP WITH. NEXT SLIDE. [01:28:39] SO THE NEXT STEPS. HERE'S WHERE WE ARE. [01:28:41] THE CACA OFFICIALLY SUNSETED AND I WAS [01:28:44] PUT OUT OF THE CHAIR JOB. YAY FOR ME. [01:28:47] EFFECTIVE JUNE 30. THE COG LEGALLY [01:28:50] ESTABLISHED ON JULY 23. RECRUITING OF

[01:28:53] THE MEMBERS WILL BE ON A SCHEDULE TO BE



] DETERMINED. GOVERNOR INSLEE HAS
] INDICATED HE WILL APPOINT THIS NEW BODY.
] I WILL OFFER THE NEW WORK GROUP WITH A
] TRANSITION. BUT THESE NEXT FEW QUESTIONS
] ARE REALLY THE KEY OF AND WHAT I WANT TO
] LEAVE WITH YOU TODAY. NEXT SLIDE. THE
] NEXT STEPS FOR ALL OF US WHO WILL LEAD
] THIS EFFORT. WE HAVE AN INTERSTATE
] HIGHWAY SYSTEM BECAUSE OF PRESIDENT
] EISENHOWER. WE PUT A MAN ON THE MOON IN
] EIGHT YEARS BECAUSE OF PRESIDENT
] KENNEDY. DENVER AIRPORT WAS BUILT
] IN TWELVE YEARS BECAUSE OF GOVERNOR RAY
] ROMER AND MAYOR FREDERICO PENA.
] AT THE TIME, GOVERNOR ROEMER WAS QUOTED
] AS SAYING THIS DECISION ON THE AIRPORT
] WILL BE THE MOST IMPORTANT ECONOMIC
] DECISION THIS STATE WILL MAKE IN 20
] YEARS. I WOULD SAY IN RETROSPECT,
] PROBABLY THE MOST IMPORTANT DECISION IN
] 50 YEARS. WHEN YOU LOOK AT WHAT DENVER
] IS TODAY, 215 DESTINATIONS FROM DENVER,
] FOURTH LARGEST AIRPORT IN THE COUNTRY.
] BUT WHAT DOES THAT MEAN NOW GOING
] FORWARD FOR THE REST OF US? NEXT SLIDE.
] WE'VE GOT TO EXPAND THE TEAM AND WE HAVE
] TO ASK OURSELVES SOME HARD QUESTIONS.
] DO WE AGREE WE HAVE A PROBLEM? IS
COMMERCIAL AVIATION CAPACITY LIMITATIONS
A PROBLEM FOR US, FOR THIS STATE, FOR
] A PROBLEM FOR US, FOR THIS STATE, FOR ] THIS ECONOMY? IF WE DON'T AGREE,
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.] A PROBLEM FOR US, FOR THIS STATE, FOR ] THIS ECONOMY? IF WE DON'T AGREE, ] THEN WE'RE DONE AND WE CAN'T MOVE ] FORWARD. BUT WE HAVE TO AGREE AS A GROUP
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101:31:281 THAT, I THANK YOU FOR YOUR TIME, IF [01:31:30] THERE'S ANY QUESTIONS I COULD ANSWER FOR [01:31:31] YOU, IT WOULD BE MY PLEASURE. THANK YOU [01:31:35] SO MUCH FOR THAT THOROUGH BRIEFING. AND [01:31:38] THIS, FOR MY COLLEAGUES, IS AN [01:31:40] INFORMATIONAL ONLY ITEM. SO THERE WILL [01:31:43] BE NO ACTION ASSOCIATED WITH THE ITEM [01:31:45] TODAY, BUT I WILL OPEN IT UP TO COMMENTS [01:31:47] AND QUESTIONS FOR COMMISSIONER AT THIS [01:31:49] TIME. PLEASE LET ME KNOW IF YOU WOULD [01:31:50] LIKE TO ASK A QUESTION, MAKE A COMMENT. [01:31:54] YEAH. COMMISSIONER FELLEMAN, [01:31:58] THANK YOU SO MUCH FOR THAT BIT OF [01:32:00] HISTORY AND CONGRATULATIONS ON [01:32:03] YOUR RETIREMENT. WE SHOULD [01:32:07] ALL BE SO LUCKY. BUT THE THING [01:32:10] THAT'S ALWAYS TROUBLED ME IS, IN [01:32:12] ADDITION TO THE NEED FOR GENERAL [01:32:13] AVIATION AND AIR CARGO, OF COURSE THE [01:32:15] AIRLINES ALWAYS TALK ABOUT THE NEED FOR [01:32:17] CONNECTING FLIGHTS. AND SO YOUR POINT [01:32:19] ABOUT HAVING THE THREE AIRPORTS IN [01:32:21] CALIFORNIA AND HAVING SOME PROXIMITY, [01:32:23] THAT'S ALWAYS SOME HELP. BUT THE IDEA [01:32:26] THAT BACK IN 1992, THAT THE RECOGNITION [01:32:29] OF THE NEED FOR AN AIRPORT TO THE SOUTH, [01:32:31] THIS IS CLEARLY WHERE OUR POPULATION [01:32:33] GROWTH IN THE LARGE PART IS COMING. [01:32:35] IT'S WHERE LIGHT RAIL IS GOING. IT JUST [01:32:37] SEEMS TO BE I THINK ONE OF THE GREAT [01:32:40] CHALLENGES OF SEATAC IS OUR KIND OF [01:32:43] INABILITY TO GET PEOPLE THERE AND BACK [01:32:45] IN A MASS TRANSIT KIND OF A WAY. SO THAT 101:32:481 CAPACITY IS IMPROVING TO THE SOUTH. [01:32:52] AND THE NEED FOR AIR CARGO AND HAVING [01:32:55] SCATTERED SMALL AIRPORTS AROUND THE AREA [01:32:57] DOES NOT REALLY ADDRESS THE NEED FOR THE [01:32:59] CONSOLIDATION OF AIR CARGO. BUT GOING TO [01:33:02] THE SOUTH, AGAIN, YOU HAVE SOME [01:33:04] POTENTIAL FOR EQUIDISTANCE TO THE KENT [01:33:06] VALLEY DISTRIBUTION CENTER SO THAT IF [01:33:09] YOU HAVE SOMETHING TO THE SOUTH AND YOU [01:33:10] HAVE SOMETHING AT SEATAC, YOU CAN AT LEAST [01:33:13] CONSOLIDATE AND REDISTRIBUTE AS NEEDED. [01:33:16] WHICH THEN BRINGS ME TO THE [01:33:21] FACT THAT YOU HAD THE LUXURY OF THIS FAA [01:33:23] AVIATION SYSTEM PLAN THAT SORT OF [01:33:27] TOOK OFF THE BOUNDS OF THE LEGISLATIVE [01:33:30] RESTRICTIONS. AND YOU NOTED THAT NORTH [01:33:32] CAROLINA IN CHARLESTON HAS THIS JOINT [01:33:35] USE WITH A MILITARY BASE. AND I'M [01:33:39] JUST WONDERING TO THE DEGREE I [01:33:41] UNDERSTAND THERE'S LIKE A DOZEN PLACES [01:33:43] THAT HAVE AIR NATIONAL GUARDS SHARING [01:33:45] SPACE WITH COMMERCIAL AVIATION AND [01:33:47] SOMETHING LIKE A HALF DOZEN MILITARY [01:33:49] BASES THAT SHARE THAT CAPACITY. BUT [01:33:52] NORTH CAROLINA I KNOW SPECIFICALLY [01:33:53] ABOUT. BUT I'M JUST WONDERING, DID THE [01:33:55] AIR SAFETY PLAN GET INTO ANY DETAIL IN [01:33:58] TERMS OF OPERATIONALLY HOW YOU THINK [01:34:00] THAT HAPPENED? BECAUSE IT STRIKES ME [01:34:01] THAT PROBABLY LONG AFTER I'M GONE,



[01:34:04] THAT'S THE ONLY PLACE THAT MAKES SENSE
[01:34:06] TO ME, BUT OBVIOUSLY THE MILITARY FEELS
[01:34:09] OTHERWISE. I'M JUST WONDERING TO THE
[01:34:12] DEGREE THAT DID YOU HAVE A CHANCE TO
[01:34:14] DIVE INTO NORTH CAROLINA? ONLY FROM MY
[01:34:18] MILITARY BACKGROUND AND MY COMMERCIAL
[01:34:20] AVIATION BACKGROUND WAS I AWARE OF THESE
[01:34:22] JOINT USE AIRPORTS. I HAD 24 YEARS OF
[01:34:24] MILITARY SERVICE AND I OPERATED FROM IN
[01:34:27] MY YEARS WITH THE ARIZONA AIR NATIONAL
[01:34:29] GUARD, OPERATE FROM A JOINT USE FIELD.
[01:34:31] IT'S DOABLE, IT'S CAPABLE. THE CAC
[01:34:34] COULD NOT GO THERE BECAUSE OF THE
[01:34:36] LEGISLATIVE RESTRICTION. AND JBLM, WHEN
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[01:34:39] WE DREW THE CIRCLES ON THE MAP, THEY DID
[01:34:41] MAKE A PUBLIC STATEMENT THROUGH THEIR
[01:34:42] PUBLIC SPOKESPERSON, AND WE DID HAVE A
[01:34:44] REPRESENTATIVE JBLM ON THE COMMISSION AS
[01:34:46] A NON VOTING MEMBER. AND THEY SAID,
[01:34:49] ANYTHING YOU DO WILL IMPACT THE MISSION.
[01:34:51] AND THEN THAT TOOK IT OFF THE TABLE. IF
[01:34:53] WE'RE SERIOUS ABOUT THIS GOING FORWARD,
[01:34:55] ALL YOU HAVE TO DO IS LOOK GOOGLE. THIS
[01:34:57] IS MY OWN PERSONAL OPINION NOW, BUT AS
[01:34:59] AN AVIATION REPRESENTATIVE THAT IS
[01:35:01] INVOLVED IN THIS PROCESS, IF YOU DO A
[01:35:03] GOOGLE OR SEARCH OF PUGET SOUND, WHERE
[01:35:05] IS THE LAND WHERE YOU DON'T FORCE
[01:35:07] BUSINESSES AND COMMUNITIES TO MOVE?
[01:35:09] IT'S A JBLM. AND WE NEED TO FIND A WAY,
[01:35:13] FEDERALLY STATE, LOCAL LEADERSHIP, OF
[01:35:17] BRINGING JBLM TO THE TABLE ON HOW CAN WE
[01:35:19] MEET YOUR NEEDS AND RESTRICTIONS WHILE
[01:35:22] STILL MEETING THE NEEDS OF PUGET SOUND
[01:35:25] IN A LARGE VIEW. DOES THE BASE HAVE TO
[01:35:27] BE WHERE THE POPULATION IS? NO. THE C
[01:35:30] 17S OPERATE FROM GRANT COUNTY
[01:35:33] INTERNATIONAL AIRPORT. THE ARMY TRAINS
[01:35:35] AT YAKIMA RESERVATION. COULD THERE BE
[01:35:37] SOME MEANS BY WHICH THIS TRANSITION PLAN
[01:35:40] TO EASTERN WASHINGTON? BUT WHERE DOES
[01:35:42] THE AVIATION CAPACITY HAVE TO BE? IT HAS
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[01:35:45] TO BE WHERE THE PEOPLE ARE, AND THAT IS
[01:35:48] THE TIEBREAKER. AND SOMEHOW WE NEED TO
[01:35:50] BRIDGE THAT GAP. IN MY OWN MIND GOING
[01:35:52] FORWARD, TO HAVE THAT CONVERSATION, TO
[01:35:54] GO AHEAD AND FIND OUT HOW DO WE MEET
[01:35:56] EVERYBODY'S NEEDS? WHEN I GAVE A
[01:35:58] PRESENTATION LIKE THIS TO PIERCE COUNTY,
[01:36:00] ONE OF THE COUNCIL MEMBERS CAME UP TO ME
[01:36:02] AFTERWARDS AND SAID, WELL, RECOGNIZING
[01:36:05] THAT THE MCCORD RUNWAY MAY NOT WORK
[01:36:07] BECAUSE IT'S TOO CONSTRAINED, DOESN'T
[01:36:09] PROVIDE THE TRUE RUNWAY CONFIGURATION.
[01:36:11] BUT IF YOU BUILT NEW RUNWAYS FURTHER
[01:36:13] SOUTH INTO FORT LEWIS, COULDN'T THEY BE
[01:36:15] SHARED BY THE CTA 17S? ABSOLUTELY.
[01:36:19] ALL IT TAKES IS A LITTLE BIT OF EFFORT.
[01:36:21] THE PORT OF TACOMA, THE PIERCE COUNTY,
[01:36:23] WILL FIGHT TOOTH AND NAIL TO HAVE ANY
[01:36:26] IMPACT AT ALL ON JBLM. AND THEY HAVE
[01:36:28] TOLD ME DIRECTLY, I UNDERSTAND THAT.
[01:36:30] BUT ULTIMATELY, IF WE'RE THINKING 30,
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[01:36:32] 40, 50 YEARS DOWN THE ROAD, THE ECONOMIC	
[01:36:35] IMPACT OF A SEATAC TYPE OF AIRPORT WITH	
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[01:36:37] THAT CAPACITY FAR EXCEEDS THE ECONOMIC	
[01:36:40] IMPACT OF JBLM. SO YES, WILL THERE BE	
[01:36:43] CHURN? WILL THERE BE IMPACT? BUT IN	
[01:36:45] TERMS OF WHERE IS THE LAND, WHERE IS THE	
[01:36:46] NEED, WHERE IS THE POPULATION GROWTH?	
[01:36:48] TO ME, I THINK THERE'S A DOOR THERE THAT	
[01:36:51] NEEDS TO BE OPENED, BUT IT'S GOING TO	
[01:36:53] TAKE A LOT OF PEOPLE AT THE TABLE TO GO	
[01:36:55] AHEAD AND MEET EVERYBODY'S NEEDS GOING	
[01:36:57] FORWARD. IT'S A DIFFICULT CHALLENGE. I	
[01:36:59] LOVE THE FACT THAT SOMEBODY WHO HAS SO	
[01:37:01] MUCH MORE EXPERIENCE THAN ME COMES TO	
[01:37:02] THE SAME CONCLUSIONS. BUT THE OTHER	
[01:37:04] COMPONENT IS THAT THESE COMMUNITIES ARE	:
[01:37:07] ALREADY EXPOSED TO HEAVY AVIATION NOISE.	
[01:37:11] SO THAT THERE IS ALSO, WHEN YOU TALK	
[01:37:12] ABOUT GREENFIELD, THIS ISN'T GREENFIELD	
[01:37:15] IN THAT SENSE. YOU HAVE THAT COMMUNITY	
[01:37:18] EXPOSURE. YOU ALSO HAVE THE IDEA THAT	
[01:37:20] YOU WOULD HAVE RESIDENTS RATHER THAN	
[01:37:22] JUST TRANSIENT COMMUNITIES IN THE	
[01:37:24] MILITARY. BUT PORT OF TACOMA, AS A	
[01:37:26] SEAPORT ALLIANCE MEMBER, IT'S A	
[01:37:28] STRATEGIC PORT. IT'S IMPORTANT TO HAVE	
[01:37:29] THAT RELATIONSHIP WITH THE MILITARY,	
[01:37:31] AND THE MILITARY NEEDS. TO BE THERE. IT	
[01:37:33] JUST SEEMS TO ME THAT WE'VE JUST BEEN	
[01:37:35] TOLD A PRIORITY, YOU CAN'T LOOK. AND IT	
[01:37:38] JUST STRIKES ME THAT'S WHY I WAS	
[01:37:41] WONDERING WHETHER BEING ABLE TO TAKE A	
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[01:37:46] WHICH THESE THINGS COULD BE [01:37:47] ACCOMMODATED. MOSES LAKE HAS THE LONGI [01:37:49] AIRFIELD, RIGHT? HOW MUCH LONGER DOES IT [01:37:51] TAKE TO GET THERE? KNOW? SO ANYWAY, BUT [01:37:53] THANK YOU FOR THAT CANDID RESPONSE. [01:37:56] COMMISSIONER MOHAMED WELL, [01:38:01] FIRST OF ALL, I JUST WANTED TO SAY THANK [01:38:03] YOU FOR THE BRIEFING. THIS WAS VERY [01:38:04] INFORMATIVE. AND I'VE SAID THIS BEFORE, [01:38:08] DISAPPOINTING. AT THE SAME TIME, [01:38:11] ONE OF THE QUESTIONS THAT I HAD WAS [01:38:14] AROUND TO PREVENT THE RESTART OF THE [01:38:21] MIDWAY SOME OF WHAT THE OUTCOME WAS OF [01:38:24] THE COMMISSION. AND THE DIRECTION THAT [01:38:25] THINGS WERE GOING IN, AND ESPECIALLY THE [01:38:29] RESPONSE COULD HAVE BEEN PREDICTED FROM [01:38:34] WERE THERE ANY CONSIDERATION MIDWAY TO [01:38:34] THE PUBLIC AND THE COMMUNITY. AND SO [01:38:34] THE PUBLIC AND THE COMMUNITY. AND SO [01:38:40] THIS WHOLE THING IS GOING TO GO BACK TO [01:38:41] THE DRAWING BOARD, AND I'M CURIOUS IF [01:38:43] THE PUBLIC HING IS GOING TO GO BACK TO [01:38:41] THE PRAWING BOARD, AND I'M CURIOUS IF [01:38:43] THE PUBLIC HING IS GOING TO GO BACK TO [01:38:45] AROUND THAT. WE CONSIDERED THAT, [01:38:48] ESPECIALLY GIVEN I MEAN, WHEN WE GOT [01:38:50] INTO THE PANDEMIC AND IT WAS LIKE TEAMS [01:38:55] DO WE ENGAGE THE PUBLIC IN A MEANINGFUL	= M



101:39:021 AND WE WONDERED WHETHER OR NOT A PAUSE [01:39:04] WOULD BE APPROPRIATE. WE HAD FOUR NON [01:39:07] VOTING LEGISLATIVE MEMBERS ON THE [01:39:09] COMMISSION AS WELL. AND THE QUESTION [01:39:11] WAS, SHOULD WE GO BACK AND EXTEND THE [01:39:13] TIMETABLE EVEN FURTHER? BUT MOSTLY IT [01:39:15] WAS LIKE, LET'S CONTINUE THIS PROCESS [01:39:18] AND THEN SEE WHERE WE CAN GET TO FIGURE [01:39:20] OUT WHAT'S GOING ON. BUT CERTAINLY THE 101:39:221 PUBLIC FEEDBACK, EVEN WITHIN THE [01:39:24] LEGISLATURE, THIS BILL PASSED [01:39:25] UNANIMOUSLY IN BOTH HOUSES, BOTH SIDES [01:39:28] OF THE AISLE, AND THEN THE NEW BOARD [01:39:31] GROUP DID NOT. I MEAN, SO CLEARLY THE [01:39:34] MESSAGE WAS BEING RECEIVED BY THE [01:39:35] LEGISLATURES IN TERMS OF THE COMMUNITIES [01:39:38] THAT THEY REPRESENTED. WHAT NEEDS TO [01:39:41] HAPPEN GOING FORWARD IS WE DON'T [01:39:43] NECESSARILY HAVE TO START OVER. BUT [01:39:45] CERTAINLY EVERYTHING THAT WE'VE DONE [01:39:47] THIS PAST FOUR YEARS BECOMES NOW PART OF [01:39:49] THE BODY OF KNOWLEDGE AND WE SHARE THAT [01:39:51] TO THE NEXT GROUP. MY CANDID CONCERN [01:39:53] ABOUT THE WORK GROUP IS THEIR ONLY [01:39:55] REQUIREMENT IS TO MAKE AN ANNUAL REPORT [01:39:57] TO THE LEGISLATURE. THEY DON'T HAVE IT [01:39:59] DELIVERABLE, THEY DON'T HAVE A SPECIFIC [01:40:01] MANDATE, THEY DON'T HAVE THE AUTHORITY [01:40:03] TO MAKE ANY DECISIONS. THEY HAVE THE [01:40:06] ABILITY AND THE TASK TO GO AHEAD AND [01:40:08] CONTINUE TO STUDY AND MAKE A REPORT. [01:40:11] AND THE OPEN ENDED QUESTION IS, DOES [01:40:13] THAT MOVE THE BALL FORWARD TO MEET THE 101:40:16] NEEDS THAT WE KNOW ARE COMING DOWN THE [01:40:17] ROAD? WE IN THE PLANNING BUSINESS AND IN [01:40:20] THE PORT BUSINESS ARE IN THE ROLE OF [01:40:23] PREDICTING THE FUTURE, PREPARING OUR [01:40:25] COMMUNITIES FOR THE FUTURE THAT WE KNOW [01:40:26] IS COMING. THE QUESTION IS, HOW DO WE DO [01:40:29] THAT AND HAVE TOTAL SUPPORT AND BUY IN. [01:40:33] THAT'S REALLY HELPFUL AND OUGHT TO BE [01:40:36] SOMETHING THAT THEY CONSIDER IN THE [01:40:39] FUTURE HAVING MORE THAN JUST AN ANNUAL [01:40:41] REPORT BEING THEIR RESPONSIBILITY. MY [01:40:43] OTHER QUESTION IS HOW MUCH TIME MAYBE [01:40:45] WAS SPENT ON DISCUSSING THE PUBLIC [01:40:48] SURETY CONCERNS AT SEATAC AIRPORT [01:40:52] WITH THE CAPACITY INCREASING AND JUST [01:40:54] KNOWING THAT THERE'S CLEARLY A [01:40:57] CONSEQUENCE FOR A NO ACTION [01:41:01] AND THAT THERE IS A CLEAR CONNECTION [01:41:05] TO PUBLIC SAFETY IN CONNECTION TO THAT [01:41:07] THAT WE NEED TO TAKE ACTION BECAUSE AT [01:41:10] SOME POINT IT'S GOING TO BE A PUBLIC [01:41:11] SAFETY CONCERN. WAS THAT A PART OF [01:41:16] YOU GUYS' DISCUSSIONS? A BIG PART OF IT. [01:41:18] AND THEN MY LAST QUESTION IS AROUND [01:41:23] STRATEGIES, TALKING ABOUT MITIGATION [01:41:27] STRATEGIES FOR COMMUNITIES NEAR THESE [01:41:29] AIRPORTS. I THINK A BIG REASON WHY THE [01:41:32] PUBLIC PUSHED BACK AND A LOT OF [01:41:33] COMMUNITIES PUSHED BACK IS BECAUSE [01:41:36] PEOPLE DON'T UNDERSTAND SORT OF THE



[01:41:38] SUPPORT THAT THEY WILL RECEIVE	
[01:41:40] ESPECIALLY FOR THOSE WHO WILL LIVE	
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[01:41:42] ADJACENT TO AN AIRPORT. AND SO IF	
[01:41:45] YOU CAN MAYBE SPEAK TO THAT A LITTLE BIT	
[01:41:47] THAT'D BE HELPFUL. ABSOLUTELY. YOU'RE	
[01:41:49] ABSOLUTELY RIGHT. THE SAFETY AND SOCIAL	
•	
[01:41:52] ENVIRONMENTAL CONCERNS WERE UPFRONT A	ND
[01:41:54] PERSONAL TO EVERY MEMBER OF THE	
[01:41:56] COMMISSION. WE HAD ABOUT FOUR OR FIVE	
[01:41:58] INFORMATIONAL SESSIONS DEVOTED TO HAVIN	C
	G
[01:42:01] ENVIRONMENTAL SOCIAL JUSTICE EXPERTS	
[01:42:03] COME AND SPEAK TO US. WE HAD THE	
[01:42:05] BENEFITS OF THE STUDY OF PARTICULATES	
[01:42:07] AND THE WORK THAT WAS DONE HERE WITH	
[01:42:08] REGARD TO TRANSPORTATION INFRASTRUCTU	
[01:42:11] IMPACTS ON COMMUNITIES. THE PARTICULATES	3
[01:42:14] THAT WERE COMING FROM EXHAUST THE IMPAGE	СТ
[01:42:16] OF SUSTAINABLE FUELS THAT WERE BEING	
[01:42:18] INTRODUCED HERE. BUT THE TROUBLE IS, AS	
[01:42:20] YOU WELL KNOW IS WE COULD GO 100%	
[01:42:22] SUSTAINABLE FUEL FROM SEATAC INTERNATION	NAL
[01:42:24] AIRPORT BUT THAT MEANS ALL THE OTHER	
[01:42:26] AIRPLANES COMING FROM EVERYWHERE ELSE	INI
•	IIN
[01:42:27] THE WORLD ARE NOT BURNING THAT	
[01:42:29] SUSTAINABLE FUEL. SO THERE'S STILL GOING	
[01:42:30] TO BE THAT IMPACT AND THE QUESTION IS	
[01:42:33] HOW DO WE MOVE THAT FORWARD? SENATOR	
[01:42:35] KAREN KAISER AND REPRESENTATIVE TINA	
[01:42:37] ORVILLE. SENATOR KAREN KAISER WAS THE	
[01:42:39] SPONSORING MEMBER OF THE STATE HOUSE	
[01:42:42] THAT BROUGHT THE CAC TO FRUITION BECAUS	Ε
[01:42:45] OF THE IMPACT KNOWING ON THE	
[01:42:47] COMMUNITIES. AND THAT'S WHY BOTH SENATO	R
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[01:42:49] KAISER AND REPRESENTATIVE ORVILLE HAD	
[01:42:50] SEATS ON THE COMMISSION AS NON VOTING	
[01:42:52] MEMBERS SO THEY COULD THEN SPEAK	
[01:42:54] DIRECTLY TO THE IMPACT ON THE	
[01:42:55] COMMUNITIES FROM BOTH AN ENVIRONMENTAL	
[01:42:57] AND SAFETY ASPECT AS WELL AS A	-
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[01:42:59] TRANSPORTATION ASPECT THAT WAS KEY TO	
[01:43:02] OUR UNDERSTANDING. AND THEN WE HAD THE	
[01:43:03] BENEFIT OF THE STUDIES THAT CAME TO US	
[01:43:05] AS WELL. SO THAT WAS IMPORTANT. WITH	
[01:43:08] REGARD TO THE SECOND QUESTION GOING	
[01:43:10] FORWARD IN TERMS OF THE COMMUNITIES	
[01:43:12] GOING FORWARD IS WE RECOGNIZE THAT THIS	
[01:43:14] HAS TO BE EMERGING TECHNOLOGY. WE HAVE	
[01:43:16] TO USE ELECTRIC AVIATION. THERE ARE	
[01:43:18] ALREADY AIRCRAFT FLYING THAT ARE	
[01:43:21] COMMERCIALLY SIZED, RELATIVELY SMALL	
[01:43:23] RANGE, LIMITED BUT THAT COULD ENTER INTO	
[01:43:26] COMMERCIAL SERVICE. ONCE SUPERVISED OR	
[01:43:28] CERTIFIED THEY ARE ALREADY IN TESTING	
[01:43:30] AND FLYING. SO IT'S NOT A PIPE DREAM.	
[01:43:33] SOME PEOPLE BELIEVE IT IS BUT IT'S NOT	
[01:43:35] AS FAR AWAY AS I THINK WE THINK. AND WE	
[01:43:37] NEED TO EMBRACE AND FUND AND SUPPORT	
[01:43:40] THOSE EFFORTS BECAUSE THAT WILL MITIGATE	Ė
[01:43:42] THE PARTICULATES, THAT WILL MITIGATE THE	
[01:43:44] FUEL ISSUES, THAT WILL MITIGATE THE	
[01:43:46] EMISSIONS AND WILL PROVIDE A BETTER	
[01:43:48] CAPABILITY WITH QUIETER OPERATIONS. SO	
[01:43:51] YES TO BOTH OF YOUR QUESTIONS, SPOT ON	



[01:43:53] EXACTLY WHERE WE NEED TO GO. BUT [01:43:55] CERTAINLY A PART OF OUR CONVERSATION. [01:43:57] YEAH, I REALLY APPRECIATE THE TIME AND [01:43:59] JUST WANT TO SAY THAT I THINK EMBRACING [01:44:02] AND FUNDING THESE INNOVATIVE IDEAS AND [01:44:06] ALSO I THINK THERE'S AN OPPORTUNITY FOR [01:44:09] THE STATE AND OUR LEGISLATORS TO [01:44:11] UNDERSTAND THAT WHEN YOU HAVE AN AIRPORT [01:44:13] AND THE COMMUNITIES NEAR IT, [01:44:18] IT'S A BENEFIT TO THE ENTIRE REGION. [01:44:20] AND BY PROVIDING SUPPORT TO THEM AND [01:44:22] SHOWING THAT THROUGH FUNDING AND HEARING [01:44:26] THEM OUT BETTER, I DO THINK THEN PEOPLE [01:44:28] IN THE REST OF THE STATE WILL BE MORE [01:44:31] WELCOMING OF AN AIRPORT. SO I SAY DO [01:44:33] RIGHT BY SEATAC AND THE COMMUNITIES [01:44:37] ADJACENT TO OUR AIRPORT EVEN MORE. AND I [01:44:39] THINK MORE COMMUNITIES WILL WELCOME A [01:44:42] SECOND AIRPORT AND WE'RE READY FOR IT. [01:44:44] IT'S OVERDUE. AND THANK YOU FOR YOUR [01:44:45] TIME AND YOUR SERVICE. THANK YOU, [01:44:47] COMMISSIONER. I WILL SAY THAT OUR SOCIAL [01:44:49] JUSTICE GUIDING PRINCIPLE THAT WE [01:44:52] ADOPTED OUR FIRST YEAR AT OUR FIRST [01:44:54] MEETING, FIRST TWO MEETINGS, WAS NO [01:44:57] ONE SHOULD BENEFIT AT THE EXPENSE OF ANY [01:44:59] OTHER SEGMENT OF OUR COMMUNITY. THAT HAS [01:45:02] TO BE PART OF THE PROCESS GOING FORWARD. [01:45:04] IF YOU CAN DO THAT, THEN YOU WILL GET BY [01:45:07] IT. [01:45:11] WELL, I JUST WANTED TO OPEN BY [01:45:15] THANKING YOU FOR YOUR LEADERSHIP ON THIS [01:45:18] COMMISSION AND I HEARD YOU IN YOUR 101:45:201 OPENING COMMENTS WHEN YOU SAID IT [01:45:21] OFTENTIMES FEELS LIKE A THANKLESS JOB. [01:45:24] AND WE UNDERSTAND THE CHALLENGES [01:45:27] IN NAVIGATING COMMUNITY CONCERNS, [01:45:31] BALANCING THAT IMPACT WITH BENEFIT AND [01:45:34] OPPORTUNITY. AND IT TRULY IS A [01:45:37] BALANCING ACT. AND I LOVE WHAT YOU SAID [01:45:41] ABOUT MAKING SURE THAT OPPORTUNITY FOR [01:45:43] PUBLIC ENGAGEMENT WAS THERE. YOUR [01:45:46] LEADERSHIP IN PERSONALLY FACILITATING [01:45:49] PUBLIC COMMENT AND FIELDING QUESTIONS [01:45:51] AND CONCERNS WITH OVER 400 PEOPLE, BUT [01:45:54] THAT YOU REFERRED TO THAT AS A PIECE OF [01:45:55] THE JOY OF THE WORK. THANK YOU. [01:45:58] IF IT IS LINKED LIST, THEN LET ME THANK [01:46:00] YOU PERSONALLY FOR THAT LEADERSHIP. [01:46:04] COMMISSIONER FELLEMAN ASKED MY QUESTIONS [01:46:08] ABOUT FUTURE CONSIDERATIONS OF JBLM. I [01:46:11] WON'T ASK YOU TO REPEAT YOUR ANSWER. [01:46:14] AND I DID ALSO HEAR YOU ABOUT [01:46:17] ALTERNATIVES. RIGHT. AND THAT NONE OF [01:46:19] THIS EXISTS WITHIN A SILO. NO ACTION [01:46:22] DOES NOT MEAN NO IMPACT. I DO THINK THAT [01:46:25] THERE ARE CONTINUED OPPORTUNITIES FOR [01:46:27] LEADERSHIP BY THE PORT OF SEATTLE. AND [01:46:30] JUST SO THAT YOU KNOW, WE ARE HAVING [01:46:32] ONGOING CONVERSATIONS ABOUT HOW WE CAN [01:46:35] CONTINUE TO INFLUENCE THE STATE [01:46:36] LEGISLATURE FOR A CONTINUED CONVERSATION [01:46:39] NOT JUST ABOUT THE DEVELOPMENT OF A NEW



101:46:411 GREENFIELD SPACE, BUT ALSO ABOUT THE [01:46:44] ESTABLISHMENT OF A HIGH SPEED GROUND [01:46:47] ALTERNATIVE, SOMETHING THAT WOULD GIVE [01:46:50] PEOPLE, BOTH WITHIN [01:46:53] TIME AND ECONOMIC BALANCE, [01:46:59] A FEASIBLE ALTERNATIVE TO TRAVEL TO [01:47:01] AVIATION. BUT I [01:47:05] ALSO JUST WANTED TO REITERATE, [01:47:09] IF YOU'RE THE CAC, I THINK THE NEXT ONE [01:47:11] IS THE COG. THAT'S WHAT WE STARTED TO DO [01:47:14] WITH IT. I REALLY APPRECIATE YOUR [01:47:18] OPTIMISM AND YOUR FRAMEWORK THAT IT'S [01:47:20] TRULY AN OPPORTUNITY ABOUT THE HOW AND [01:47:24] I MEAN, COMMISSIONER AT, PRESIDENT [01:47:26] SHELBY, THE FIRST TO TELL YOU WE'VE BEEN [01:47:28] RECOGNIZED AS THE BEST AIRPORT IN NORTH [01:47:30] AMERICA FOR TWO YEARS IN A ROW NOW COME [01:47:33] FOR OUR TITLE, RIGHT? THINK OF SOMETHING [01:47:35] NEW AND A MORE SUSTAINABLE WAY FOR, [01:47:38] AS YOU PUT IT, SIR, THE AIRPORT OF THE [01:47:41] FUTURE AND HOW WE CAN BUILD THAT TO MEET [01:47:42] THE NEEDS OF OUR REGION. [01:47:46] BUT THAT ULTIMATELY, NO MATTER HOW THE [01:47:49] COG IS STOOD UP, EMPOWERED, RESOURCED [01:47:52] WHO'S APPOINTED TO IT, IT IS GOING TO [01:47:56] REQUIRE POLITICAL LEADERSHIP AT THE [01:47:59] EXECUTIVE LEVEL. AND SO THAT'S THE OTHER [01:48:02] THING THAT WE NEED TO BALANCE AS WE HEAR [01:48:04] YOUR CALL FOR INFLUENCE AT THE FEDERAL [01:48:07] LEVEL IN CONGRESS TO MAYBE OPEN UP SOME [01:48:10] OPPORTUNITIES SO THAT JBLM CAN BE A MORE [01:48:14] ACTIVE PART OF THE CONVERSATION. THE [01:48:16] CONSIDERATION, THE TIME URGENCY THAT 101:48:181 WE'RE SEEING AROUND ALL OF THIS. WE [01:48:20] SHOULD HAVE GOTTEN STARTED TEN YEARS AGO [01:48:24] IF WE WERE TRULY GOING TO MEET THE NEEDS [01:48:27] OF WHAT OUR PROJECTED GROWTH AND DEMAND [01:48:29] WAS GOING TO BE AND THAT WE, [01:48:32] AFTER TWELVE TREMENDOUS YEARS, WILL BE [01:48:35] WELCOMING A NEW GOVERNOR AND THAT THERE [01:48:37] IS A PRESIDENTIAL ELECTION UPON US. AND [01:48:39] SO THESE ARE CONVERSATIONS, THERE IS [01:48:41] POLITICAL UNCERTAINTY AND THOSE ARE ALL [01:48:45] THINGS THAT WE'RE JUST GOING TO HAVE TO [01:48:46] CONTINUE TO NAVIGATE AND LEAN INTO [01:48:50] TOGETHER AND EVERYBODY'S GOING TO HAVE [01:48:51] TO LEAN INTO THOSE CONVERSATIONS. BUT [01:48:54] THAT AWARENESS ASPECT AND THE CONTINUED [01:48:57] OPPORTUNITY FOR LEADERSHIP BY THE PORT [01:48:58] OF SEATTLE TO TALK ABOUT THE URGENCY OF [01:49:01] THESE NEEDS, THAT WE CANNOT [01:49:05] MEET THE NEEDS OF THIS REGION. AND WE [01:49:08] ARE DOING EVERYTHING THAT WE CAN TO KEEP [01:49:11] UP WITH THE CURRENT RATE OF DEMAND, TO [01:49:15] SAY NOTHING OF WHAT'S TO COME. SO YOU [01:49:18] HAVE US IN PARTNERSHIP. THANK YOU SO [01:49:20] VERY MUCH FOR THE THOUGHTFUL [01:49:22] PRESENTATION AND THANK YOU SO MUCH FOR [01:49:24] ALL YOUR WORK TO DATE. THANK YOU, SIR. [01:49:27] THANK YOU. COMMISSIONER HASEGAWA, I HAD [01:49:29] A FEW QUESTIONS FOR YOU AS WELL. THAT [01:49:31] SLIDE YOU HAD WITH ESSENTIAL FACTORS, [01:49:33] THAT WAS COLOR CODED GREEN, WHITE,



[01:49:35] GREEN, I THINK IT WAS RED AND YELLOW.
[01:49:37] WE REFER TO IT AS OUR CHICLET CHART.
[01:49:42] WERE YOUR CHICLETS WEIGHTED? YES,
[01:49:44] THEY WERE. SO HOW WERE THEY WEIGHTED?
[01:49:48] EACH ONE OF THOSE AND ALL OF THIS
[01:49:50] INFORMATION IS AVAILABLE AND CAN WE GO
[01:49:51] BACK TO THAT SLIDE, PLEASE? SURE CAN.
[01:49:57] IT WOULD HAVE BEEN SLIDE. THERE YOU GO.
[01:50:00] SO EACH ONE OF THOSE FACTORS, GREEN,
[01:50:02] YELLOW OR RED, WERE A DEFINED METRUCK
[01:50:06] WITHIN THAT STRATEGIC AREA, WHETHER IT
[01:50:09] BE TERRAIN, PROPERTY ACQUISITION, OR THE
[01:50:11] ENTIRE LIST THERE. AND SO THE QUESTION
[01:50:14] WAS, WE DEFINED A METRUCK BASED UPON
[01:50:17] THOSE THREE COLOR CODES AND THEN THE
[01:50:18] QUESTION WAS AS THE AVIATION PLAN WITH
[01:50:21] ITS RESEARCH ANALYST TEAM THEN WOULD GO
[01:50:24] INTO EACH OF THOSE SITES AND SAY WHERE
[01:50:26] AMONG IN THAT METRUCK DID THE CRITERIA BE
[01:50:30] REACHED. AND THERE WAS A LOT OF DETAIL
•
[01:50:32] INVOLVED IN EACH OF THOSE TO GO THROUGH.
[01:50:35] BUT IN TERMS OF EACH ONE OF
[01:50:38] THOSE HAD ITS OWN SPECIFIC SET OF
[01:50:40] METRICS THAT ULTIMATELY DETERMINED WHAT
[01:50:43] ITS COLOR CODING WOULD BE. SO I JUST
[01:50:46] WANT TO MAKE SURE I'M UNDERSTANDING YOU
[01:50:48] CORRECTLY. THE ESSENTIAL FACTORS COLUMN
[01:50:51] WITH THE TERRAIN IMPACT, PROPERTY
[01:50:53] ACQUISITION, ENVIRONMENTAL JUSTICE,
[01:50:55] THOSE HAD WHAT YOU'RE CALLING CRITERIA.
[01:50:57] CRITERIA. EACH ONE OF THEM, EACH ONE OF
[01:50:59] THOSE CATEGORIES HAD THREE SEPARATE
[01:51:00] CRITERIA. THAT TO BE GREEN, YOU HAD TO
[01:51:02] REACH THIS LEVEL. TO BE YELLOW, YOU FELL
[01:51:05] WITHIN THIS RANGE. TO BE RED, YOU FELL
[01:51:07] BELOW A CERTAIN BENCHMARK. I UNDERSTAND
[01:51:09] THAT, BUT I GUESS WHAT I'M ASKING IS,
[01:51:11] WERE THEY WEIGHTED RELATIVE TO EACH
[01:51:12] OTHER? OH, NO, THEY WERE NOT. AND WHY
[01:51:15] WAS EIGHT STANDALONE THANK YOU FOR THAT.
[01:51:18] YES, THERE WERE EIGHT STANDALONE FACTORS
[01:51:20] THAT THEY WERE NOT PRIORITIZED AMONG
[01:51:24] THEM. OKAY. SO FOR INSTANCE, POPULATION
[01:51:27] SERVED WAS NOT WEIGHTED GREATER THAN,
[01:51:29] FOR INSTANCE, TERRAIN IMPACT. THEY WERE
[01:51:31] LOOKED AT SEPARATELY. THEY WERE LOOKED
[01:51:32] AT SEPARATELY. THAT'S CORRECT. OKAY.
[01:51:37] AND THEN I THINK ONE COMMENT I'LL MAKE,
[01:51:41] I THINK THAT'S IMPORTANT. FIRST OF ALL,
[01:51:43] I THINK IT IS IMPORTANT TO WEIGHT THESE.
[01:51:44] RIGHT. THESE ARE NOT FACTORS
[01:51:48] INDEPENDENT OF EACH OTHER. THAT'S
[01:51:50] CORRECT. RIGHT. THIS IS PART OF A
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[01:51:52] HOLISTIC ANALYSIS. AND TO NOT WEIGH ONE
[01:51:55] THING THAT MIGHT BE MORE IMPORTANT IN
[01:51:57] ANALYSIS THAN THE OTHER, I THINK IS A
[01:51:59] HUGE MISS. AND I THINK PERHAPS IF YOU
[01:52:01] DID WEIGHT THIS, THE ULTIMATE WHAT IS
[01:52:04] GREEN OR WHAT WAS YELLOW OR WHAT WAS RED
[01:52:06] MIGHT HAVE CHANGED A LITTLE BIT. RIGHT.
[01:52:08] AND SO I DON'T KNOW THAT FOR A FACT.
[01:52:10] BUT FOR INSTANCE, IF ENVIRONMENTAL
[01:52:12] JUSTICE WAS HIGHER UP OR WEIGHTED MORE,
[01.02.12] 000 HOL WAS THORIEN OF ON WEIGHTED MONE,



[01:52:15] THAT COULD HAVE SKEWED SOME OF THESE
[01:52:17] SITES IN ONE WAY OR ANOTHER OR COST
[01:52:21] PROPERTY ACQUISITION, CERTAIN AREAS ARE
[01:52:24] MORE EXPENSIVE THAN OTHERS TO ACQUIRE
[01:52:26] PROPERTY IN. AND HOW MUCH OF THAT IS
[01:52:29] WEIGHTED RELATIVE TO ENVIRONMENTAL
[01:52:31] JUSTICE? RIGHT. AND SO I'M JUST THROWING
[01:52:33] THAT OUT THERE. I UNDERSTAND THAT THIS
[01:52:35] IS SUNSETTING, SO OBVIOUSLY THERE'S
[01:52:36] NOTHING WE CAN DO AT THIS POINT, BUT
[01:52:38] IT'S JUST ON THE RECORD, SOMETHING THAT
[01:52:40] WE SHOULD I'M A DATA GUY, CLEARLY, AND
[01:52:42] SOMETHING THAT WE SHOULD TAKE INTO
[01:52:43] ACCOUNT FOR FUTURE STUDIES. I THINK IT'S
[01:52:45] REALLY, REALLY IMPORTANT. AND I DON'T
[01:52:47] KNOW IF YOU WANT TO COMMENT OR AGREE,
[01:52:49] BUT I THINK THAT WAS MY INITIAL REACTION
[01:52:52] WHEN I SAW THIS. I THINK THOSE POINTS
[01:52:53] ARE VERY WELL TAKEN BECAUSE, FOR
[01:52:55] EXAMPLE, A WETLAND IMPACT OR A
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[01:52:57] FLOODPLAIN IMPACT ON ONE SIDE,
[01:53:00] YOU CAN LOOK AT THAT AND GO, THE SCIENCE
[01:53:02] AND TECHNOLOGY MAY ALLOW US TO FIND WAYS
[01:53:04] TO MITIGATE THAT. IT'S JUST A MATTER OF
[01:53:06] COST. AUBREE CORRECT. BUT ENVIRONMENTAL
[01:53:08] JUSTICE, WAIT A SECOND. NOW WE'RE
[01:53:11] TALKING PEOPLE, WE'RE TALKING
[01:53:12] ENVIRONMENT, WE'RE TALKING LONG TERM
[01:53:14] PROTECTION OF THE EARTH. AND NOW THAT
[01:53:16] HAS A WHOLE DIFFERENT LEVEL. BUT THAT
[01:53:18] GETS DOWN TO THE SITE ANALYSIS. AND
[01:53:20] AGAIN, THE FUNDING THAT WAS AVAILABLE,
[01:53:23] THE AMOUNT OF TIME THAT WE HAD
[01:53:24] AVAILABLE, AND THE ABILITY FOR THE TEAM
[01:53:26] TO PROVIDE US WITHIN THE TIME FRAMES
[01:53:28] THAT WE HAD BY STATUTE WERE THAT WE WILL
[01:53:31] DO WHAT WE CAN. RECOGNIZING THAT THIS IS
[01:53:33] ONLY SCRATCHING THE SURFACE. THIS DIDN'T
[01:53:35] EVEN LOOK AT AIRSPACE, FOR EXAMPLE.
[01:53:37] RIGHT. THAT WAS MY NEXT QUESTION,
[01:53:38] ACTUALLY. ISSUES WITH REGARD TO AIRSPACE
[01:53:40] IN TERMS OF WHAT THAT WAS ULTIMATELY
[01:53:43] WHAT IT CAME DOWN TO TO THE COMMISSION
[01:53:45] IS RECOGNIZING THAT THE OVERALL VALUE OF
[01:53:48] THIS CERTAINLY HAS A POLITICAL OVERTONE
[01:53:50] IN TERMS OF OUR COMMUNITIES. THE SOCIAL
[01:53:52] ENVIRONMENTAL PIECE ESPECIALLY, IT WAS
[01:53:54] WHERE CAN WE MEET THE CAPACITY? BECAUSE
[01:53:56] THAT'S WHAT WE WERE CHARGED TO DO, MEET
[01:53:58] THE CAPACITY. AND THEN AGAIN, GOING
[01:54:00] FORWARD, I THINK YOUR COMMENTS,
[01:54:02] COMMISSIONER, ARE EXACTLY WHAT NEEDS TO
[01:54:04] BE CONSIDERED AS THE BODY OF POLITICS
[01:54:07] GOES FORWARD. GREAT. I APPRECIATE THAT.
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[01:54:09] ACTUALLY, MY SECOND QUESTION WAS
[01:54:10] REGARDING JBLM. AND WHEN WE ELIMINATED
[01:54:14] JBLM, YOU SAID IT WAS BECAUSE OF
[01:54:15] GEOGRAPHIC OVERLAP. BUT I WAS GOING TO
[01:54:17] ASK YOU IF THAT'S PHYSICAL GEOGRAPHY ON
[01:54:20] THE GROUND OR AIRSPACE OVERLAP AS WELL.
[01:54:23] JBLM IN THEIR PUBLIC STATEMENT SAID BOTH
[01:54:26] EVEN SIGHTING NEAR JBLM WOULD BE AN
[01:54:29] ISSUE BECAUSE THE AMOUNT OF HELICOPTER



[01:54:30] TRAFFIC THAT TAKES PLACE TO AND FROM [01:54:33] THEIR FACILITIES, THAT OVERFLY LOCAL [01:54:35] COMMUNITIES. BECAUSE I'VE OFTEN HEARD [01:54:37] THE ARGUMENT THAT THE REASON BOEING [01:54:38] FIELD CAN EXPAND TO COMMERCIAL IS [01:54:40] BECAUSE IT'S THE SAME AIRSPACE AS SEATAC. [01:54:42] AND SO I DON'T KNOW IF THAT'S THE CASE. [01:54:44] THAT IS DEFINITELY TRUE. BOEING FIELD [01:54:45] RIGHT NOW OPERATES UNDER THE UMBRELLA OF 101:54:481 WHAT'S CALLED CLASS BRAVO AIRSPACE FOR [01:54:50] SEATAC. AND SO THERE ARE DEFINITE IMPACTS [01:54:52] FOR BOEING FIELD NOT BEING ABLE TO [01:54:54] EXPAND EVEN TODAY UNDER INSTRUMENT [01:54:56] FLIGHT CONDITIONS. DEPARTURES AND [01:54:58] ARRIVALS AT BOEING FIELD ARE IMPACTED [01:55:00] BASED UPON THE NATURE OF THE TRAFFIC AT [01:55:01] SEATAC, EVEN TO SOME EXTENT AS FAR NORTH [01:55:04] AS PAINE FIELD IS PAINE FIELD. ALSO THEIR [01:55:06] AIRSPACE IS IMPACTED BY WHITBY ISLAND [01:55:10] NAVAL AIRSPACE AND AS WELL AS BOEING [01:55:12] FIELD OPERATIONS. THAT'S GREAT INSIGHTS. [01:55:14] AND THEN LASTLY, I JUST WANT TO MAKE A [01:55:15] POINT HERE, AND I THINK WHAT YOU SAID [01:55:17] EARLIER ABOUT AVIATION NEEDING TO BE [01:55:21] WHERE THE PEOPLE ARE, I REALLY HAVE A [01:55:23] PROBLEM WITH THAT. AND I WANT TO [01:55:24] CHALLENGE THAT POINT BECAUSE I FEEL LIKE [01:55:26] THERE ARE COUNTLESS EXAMPLES AROUND THE [01:55:27] WORLD WHERE THE AIRPORT ISN'T NEAR A [01:55:30] HIGH POPULATION DENSE AREA. RIGHT? [01:55:32] LONDON, HONG KONG, SEOUL, SOUTH KOREA. [01:55:36] YOU TAKE A 45 MINUTES TO AN HOUR TRAIN [01:55:38] INTO THE CITY. AND I KNOW THAT YOU MADE [01:55:40] A REFERENCE TO THE ACELA TRAIN. I'VE [01:55:43] TAKEN THE ACELA MANY TIMES FROM DC. TO [01:55:45] NEW YORK. AND LET ME JUST TELL YOU, [01:55:46] THAT IS NOT A STANDARD YOU SHOULD BE [01:55:48] ASPIRING TO. IT IS NOT A GREAT SERVICE. [01:55:50] IT IS NOT FAST. IT'S KIND OF SAD [01:55:52] ACTUALLY, HOW SLOW THAT TRAIN IS. AND WE [01:55:56] KNOW THAT STATES LIKE CALIFORNIA ARE [01:55:58] BUILDING TRAINS BETWEEN LA AND SAN [01:55:59] FRANCISCO. I LIKE TO THINK BIG PICTURE [01:56:03] AND THINK, WHY CAN'T WE CONNECT SPOKANE [01:56:04] TO SEATTLE AND HAVE YAKIMA IN BETWEEN? [01:56:06] RIGHT. AND HAVE THAT 45 MINUTES TRAIN [01:56:10] BETWEEN SEATTLE AND YAKIMA AND YAKIMA TO [01:56:13] SPOKANE. THAT'S FAR SHORT OF OUR [01:56:16] DISTANCE THAN LA. TO SAN FRANCISCO OR [01:56:18] EVEN SAN FRANCISCO TO THE CENTRAL [01:56:20] VALLEY. AND SO, YOU KNOW, I APPRECIATED [01:56:23] THIS PRESENTATION BECAUSE IT ACTUALLY [01:56:26] HIGHLIGHTED SOME OF THE, NO OFFENSE, [01:56:28] THE CRUTCH OF WHAT YOU WERE AUTHORIZED [01:56:31] TO DO. YOU WERE NOT ALLOWED TO CONSIDER [01:56:32] KING COUNTY JBLM WAS OFF THE TABLE. AND I [01:56:35] FEEL LIKE YOU WERE KIND OF SET UP FOR [01:56:37] FAILURE, KIND OF, IN A SENSE. YEAH. NO [01:56:40] RESEARCH BUDGET TO THE REAL DUE [01:56:41] DILIGENCE. AND SO I WOULD HOPE THAT [01:56:44] GOING FORWARD, WHETHER WE CALL IT THE [01:56:46] COG OR WHATEVER, THAT WE PUT SOME REAL [01:56:48] RESOURCES BEHIND THIS AND



[01:56:49] INTENTIONALITY, THAT THIS ISN'T SOME [01:56:52] KNOW THING THAT WE'RE DOING TO APPEASE A [01:56:55] BUNCH OF POLITICIANS WHO ARE PISSED OFF [01:56:56] ABOUT AIRPLANE NOISE IN OUR [01:56:58] NEIGHBORHOOD. RIGHT. I DON'T KNOW WHY [01:57:00] YAKIMA WAS ELIMINATED AND NOT JUST [01:57:02] SUGGESTED WITH AN ASTERISK NEXT TO IT. [01:57:04] I NOTICED THAT THE RECOMMENDATION [01:57:05] SUGGESTED WE SHOULD DO THIS PROVIDED [01:57:08] THAT WE EXPAND PAIN FIELD AND SEATAC. [01:57:10] WELL, THAT'S AN ASTERISK IN MY VIEW. [01:57:12] RIGHT. SO I DON'T UNDERSTAND WHY THE [01:57:14] COMMITTEE DECIDED TO ELIMINATE YAKIMA [01:57:16] ALTOGETHER AND NOT PROVIDE A QUALIFIED [01:57:20] CONCLUSION THAT SAYS YAKIMA WOULD BE [01:57:23] GREAT IF X, Y, AND Z. RIGHT. AND LASTLY, [01:57:26] AND I'LL GET OFF MY SOAPBOX TO YOUR [01:57:28] POINT, THERE'S A TREMENDOUS AMOUNT OF [01:57:29] EMERGING TECHNOLOGY HAPPENING. I JUST [01:57:32] HAD A MEETING A COUPLE OF DAYS AGO OF A [01:57:34] TECH ENTREPRENEUR WHO WANTED TO DO [01:57:36] VERTICAL TAKEOFFS FROM THE DOWNTOWN [01:57:39] SEATTLE AREA TO THE AIRPORT. RIGHT. A [01:57:41] LOT OF AVIATION IS DOING SOME AMAZING [01:57:44] STUFF UP NORTH. AND SO I DO FEEL LIKE [01:57:47] THIS IS A ONCE IN A GENERATION [01:57:49] OPPORTUNITY. AND I'D BE REMISS IF I [01:57:51] DIDN'T JUST MENTION THAT THERE ARE [01:57:52] TRILLIONS OF DOLLARS IN THE FEDERAL [01:57:54] GOVERNMENT FOR INFRASTRUCTURE PROJECTS [01:57:56] RIGHT NOW THAT NEED TO GET OUT THE DOOR [01:57:58] IN THE NEXT FIVE YEARS. THIS IS A GOLDEN [01:58:00] OPPORTUNITY FOR US, IF YOU REALLY LOOK [01:58:01] AT IT FROM A 10.000 FOOT LEVEL [01:58:03] PERSPECTIVE. AND THIS POLITICAL BS, [01:58:06] QUITE FRANKLY, IS REALLY GETTING IN THE [01:58:08] WAY OF, I THINK ABOUT SOUND TRANSIT AND [01:58:11] LIGHT RAIL. AND IF WE HAD BUILT THAT 30 [01:58:13] YEARS AGO, IF WE DIDN'T POLITICIZE IT [01:58:16] AND WE JUST MADE THE RIGHT DECISION, WE [01:58:18] WOULDN'T BE WHERE WE ARE TODAY. RIGHT. [01:58:21] AND SO I REALLY AM HOPING THAT WE CAN [01:58:23] GET TO A POINT WHERE WE CAN MAKE SMART, [01:58:26] DATA DRIVEN DECISIONS THAT REALLY LOOK [01:58:30] TOWARDS THE FUTURE AND WE CAN REALLY SHY [01:58:32] AWAY FROM ALL THIS POLITICAL GESTURING [01:58:36] AND PERFORMATIVE PERFORMANCE. AND THIS [01:58:37] IS NOT ASSESSMENT OF YOU OR YOUR [01:58:40] WORK. I GOT THE SENTIMENTS OF MY [01:58:42] COLLEAGUES. I WANT TO THANK YOU SO MUCH [01:58:43] FOR ALL THE TREMENDOUS WORK THAT YOU'VE [01:58:45] DONE AND CONGRATULATE YOU ON FINALLY [01:58:48] YOUR RETIREMENT. BUT I HOPE THAT THERE [01:58:50] ARE SOME STRONG LESSONS LEARNED FROM [01:58:52] THIS EXPERIENCE THAT WILL CARRY OVER TO [01:58:54] THE NEXT EXPERIENCE. AND SO WITH THAT, [01:58:56] I WILL CLOSE THIS SECTION OF THE [01:58:59] AGENDA THANK YOU SO MUCH AGAIN FOR [01:59:01] COMING IN AND PROVIDING THAT BRIEFING. [01:59:03] THANK YOU. THANK YOU, DIRECTOR METRUCK. [01:59:06] APPRECIATE THAT. THANK YOU VERY MUCH. [01:59:07] ABSOLUTELY. DEBBIE. CLERK PLAIN. IF WE [01:59:10] CAN GO ON TO THE NEXT ITEM AND EXECUTIVE



101:59:121 DIRECTOR METRUCK WILL INTRODUCE THE ITEM. [01:59:15] THANK YOU. THIS IS ITEM TEN C [01:59:17] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR [01:59:19] TO ENTER A CONTRACT FOR THE PROCUREMENT [01:59:20] OF A PROPRIETARY SHORE POWER SYSTEM [01:59:23] CONSISTING OF TWO MOBILE CABLE [01:59:25] POSITIONING DEVICES FOR PIER 91 AND THE [01:59:28] AMOUNT REQUESTED OF \$2,500,000 OF A [01:59:30] TOTAL ESTIMATED PROJECT COST OF [01:59:32] \$2,750,000. [01:59:36] COMMISSIONERS ACQUIRING THESE MOBILE [01:59:38] CABLE POSITIONING DEVICES WILL INCREASE [01:59:40] THE ABILITY OF CRUISE SHIPS AT TERMINAL [01:59:42] 91 TO PLUG IN TO SHORE TO PLUG [01:59:45] INTO SHORE POWER CAPABLE DUE [01:59:48] TO VARYING SHIP CONFIGURATIONS. THERE [01:59:50] ARE CURRENTLY INSTANCES WHERE THE SHIPS [01:59:51] CANNOT ACCESS SHORE POWER DUE TO SIMPLY [01:59:55] TO THE LOCATION AND THE POSITIONING OF [01:59:56] THE VESSELS. AND THIS ACTION WILL [01:59:58] SUPPORT OUR EFFORTS TO BE THE GREENEST [01:59:59] PORT IN NORTH AMERICA AND OUR WORK TO [02:00:01] ENSURING THAT EVERY CRUISE SHIP AT OUR [02:00:03] PORT UTILIZES SHORE POWER NO LATER THAN [02:00:06] THE YEAR 2030, IF NOT SOONER. I HAVE TO [02:00:08] SAY, AS I KNOW WE'VE ADDRESSED SOME OF [02:00:10] THESE ISSUES ALREADY. AND HERE [02:00:12] PRESENTING TODAY IS LINDA SPRINGMAN. [02:00:14] DIRECTOR OF CRUISE OPERATIONS, AND KELLY [02:00:17] PURNELL, CAPITAL PROJECT MANAGER. [02:00:22] THANK YOU. THANKS, EXECUTIVE DIRECTOR [02:00:23] METRUCK. [02:00:27] THANKS, EXECUTIVE DIRECTOR METRUCK. AND 102:00:291 GOOD AFTERNOON, COMMISSIONER, GO AHEAD [02:00:31] TO THE NEXT SLIDE. [02:00:34] GO TO THE NEXT ONE. SORRY. I'M HERE [02:00:37] TODAY TO REQUEST AUTHORIZATION FOR THE [02:00:39] EXECUTIVE DIRECTOR TO ENTER INTO [02:00:41] CONTRACT FOR THE PROCUREMENT OF TWO [02:00:43] CABLE POSITIONING DEVICES AS A RETROFIT [02:00:46] TO OUR EXISTING EQUIPMENT AT TERMINAL [02:00:48] 91. TODAY, WE ARE ASKING FOR [02:00:50] AUTHORIZATION OF \$2.5 MILLION FOR [02:00:52] PURCHASE AND INSTALLATION OF THIS [02:00:54] EQUIPMENT. NEXT SLIDE, PLEASE. [02:00:57] AS YOU KNOW, WE CURRENTLY HAVE TWO SHORE [02:00:59] POWER CONNECTIONS AT TERMINAL 91. WHEN [02:01:02] THEY WERE FIRST INSTALLED HERE IN [02:01:03] SEATTLE AT TERMINAL 30, THEY WERE THE [02:01:05] SECOND AND THIRD SHORE POWER CONNECTIONS [02:01:08] IN THE WORLD. WHEN TERMINAL 91 CRUISE [02:01:11] TERMINAL WAS COMPLETED, THE EQUIPMENT [02:01:13] WAS RELOCATED TO THIS NEW LOCATION 15 [02:01:15] YEARS AGO. SINCE THAT TIME, SHORE POWER [02:01:18] DEVELOPMENT HAS CONTINUED TO EVOLVE. AS [02:01:20] YOU ALSO KNOW, WE ARE IN THE MIDDLE OF A [02:01:22] PROJECT AT PIER 66 TO INSTALL SHORE [02:01:24] POWER. AND THAT EQUIPMENT WILL COME WITH [02:01:26] THIS FLEXIBILITY PROVIDED BY CABLE [02:01:28] POSITIONING DEVICES ALLOWING FOR [02:01:31] APPROXIMATELY 40FT OF AVIATION FROM [02:01:33] EITHER SIDE OF THE FIXED INSTALLATION TO [02:01:36] ACCOMMODATE THE POSITIONING OF SHORE



102:01:381 PIER CONNECTIONS ON BOARD SHIPS. [02:01:40] UNFORTUNATELY, GIVEN THE AVIATION OF [02:01:42] SHIP SIZES AND DESIGN, THERE IS NO [02:01:44] STANDARD FOR LOCATION OF THIS EQUIPMENT [02:01:45] ON BOARD SHIPS WITH THE GOAL OF [02:01:48] MINIMIZING OPERATIONAL CHALLENGES TO [02:01:50] DAILY SHIP TURN OPERATIONS. ADDING THIS [02:01:52] FLEXIBILITY TO THE EQUIPMENT AT TERMINAL [02:01:54] 91 MINIMIZES GANGWAY MOVES AND REDUCES [02:01:58] OTHER OPERATIONAL ISSUES THAT MIGHT NEED [02:02:01] ADJUSTING RELATED TO EFFICIENT SHIP [02:02:03] TURNAROUNDS, INCLUDING LUGGAGE, LOAD AND [02:02:06] OFFLOAD AND PROVISIONING, WITH THE GOAL [02:02:08] OF PROVIDING THE BEST OPTIMIZATION OF [02:02:10] OUR ASSETS AND THEIR LIFESPAN AND [02:02:12] ACCELERATING EMISSIONS REDUCTIONS BY [02:02:15] ELIMINATING BARRIERS. NEXT SLIDE. [02:02:20] IN 2022 OF THE SHIPS EQUIPPED WITH SHORE [02:02:22] POWER 83% CONNECTION RATE WAS ACHIEVED. [02:02:26] THIS RESULTED IN 2022 [02:02:30] OF AVOIDING 2000 TONS OF GREENHOUSE GAS [02:02:32] EMISSIONS AND ANECDOTALLY THROUGH JUNE [02:02:35] OF THIS YEAR, WE HAD ALREADY ACHIEVED 40 [02:02:39] SHORE POWER CONNECTIONS AND WE'RE [02:02:40] WAITING FOR THE JULY NUMBERS. NEXT [02:02:42] SLIDE. THIS EFFORT ALIGNS WITH THE PORT [02:02:45] CENTURY AGENDA GOALS TO RESPONSIBLY [02:02:47] INVEST IN ECONOMIC GROWTH OF THE REGION, [02:02:50] BEING THE GREENEST AND MOST ENERGY [02:02:52] EFFICIENT PORT IN NORTH AMERICA AND [02:02:54] BEING A HIGHLY EFFECTIVE PUBLIC AGENCY. [02:02:56] NEXT SLIDE. AND I WILL NOW TURN IT OVER [02:02:59] TO KELLY PERNELL, THE PROJECT MANAGER [02:03:00] FOR THIS EFFORT. IS THIS WORKING? [02:03:03] OKAY, GREAT. GOOD AFTERNOON. [02:03:05] COMMISSIONERS EXECUTIVE DIRECTOR. [02:03:08] WE WILL BE PROCURING TWO MOBILE CABLE [02:03:12] POSITIONING DEVICES, OR CPDS, TO MODIFY [02:03:15] THE EXISTING SHORE POWER CONNECTION [02:03:16] SYSTEMS ON PIER 91 EAST AND WEST BERTHS. [02:03:20] THE CPDS ARE BUILT ON A MOBILE EMISSION [02:03:23] FREE PLATFORM WITH AN EXTENDABLE BOOM [02:03:25] THAT HAS A MULTIDIRECTIONAL PIVOT. THE [02:03:28] CPDS HAVE THE CAPABILITY TO MOVE THE [02:03:30] LARGE SHORE POWER CABLES UP AND DOWN THE [02:03:32] PIER AS THEY ARE NOT FIXED TO A SINGLE [02:03:35] POINT OF CONNECTION. CURRENTLY, THE [02:03:38] SHORE POWER CABLES RUN TO STATIC [02:03:40] CONNECTION POINTS ON THE PIERS ON A [02:03:43] FIXED JIB CRANE. THE PIER 91 WEST JIB [02:03:46] CRANE IS SHOWN IN THIS IMAGE. YOU CAN [02:03:47] SEE THAT IT'S QUITE FIXED. [02:03:51] AS YOU CAN SEE, IT HAS LIMITED [02:03:53] MANEUVERABILITY AND LIMITED REACH. DUE [02:03:56] TO THE CONSTRAINTS OF THE EXISTING SHORE [02:03:58] POWER CONNECTION SYSTEM. NOT ALL SHORE [02:04:00] POWER CAPABLE SHIPS CAN PLUG IN AS LINDA [02:04:03] DISCUSSED PREVIOUSLY. NEXT SLIDE, [02:04:05] PLEASE. [02:04:09] FOR OUR PROCUREMENT OF THE TWO CPDS, [02:04:13] WE HAVE OBTAINED A COMPETITION WAIVER TO [02:04:15] ENTER A CONTRACT WITH WATTS MARINE. IN

[02:04:18] THIS IMAGE ON THE SLIDE IS AN EXAMPLE OF



102:04:211 THE MOBILE CABLE POSITIONING DEVICES [02:04:22] THAT WATTS MARINES BUILT IN COMPARISON [02:04:25] TO THE FIXED JIB CRANE SHOWN ON THE [02:04:27] PREVIOUS SLIDE. THE DEVICE ALLOWS [02:04:29] MAXIMUM FLEXIBILITY THROUGH [02:04:31] MANEUVERABILITY ALONG THE PIER AS WELL [02:04:33] AS THE EXTENDABLE BOOM THAT CAN MOVE IN [02:04:35] MULTIPLE DIRECTIONS. TO EXTEND THE SHORE [02:04:37] POWER CABLES FOR PLUGIN TO THE SHIFTS, 102:04:401 THE EXISTING SHORE POWER CABLE WILL BE [02:04:42] REMOVED FROM THE EXISTING JIB CRANE. [02:04:45] THE JIB CRANES WILL BE COMMISSIONER AND [02:04:47] THE CABLES WILL BE RELOCATED ONTO THE [02:04:49] MOBILE CPDS. THE PROCUREMENT PACKAGE [02:04:52] WILL INCLUDE DESIGN AND ENGINEERING, [02:04:54] DELIVERY, INSTALLATION AND COMMISSIONING [02:04:56] OF THE CPDS, ALONG WITH SOME MINOR [02:04:58] ELECTRICAL MODIFICATIONS. MOTTS MARINE [02:05:01] WILL THEN ALSO BE CONTRACTED TO OPERATE [02:05:03] THE SYSTEM ONCE INSTALLED. NEXT SLIDE. [02:05:07] OUR GOAL FOR THE SCHEDULE FOR THIS [02:05:09] PROJECT IS TO START OUR PROCUREMENT IN [02:05:11] QUARTER THREE OF THIS YEAR. SO SHORTLY [02:05:13] AFTER AUTHORIZATION TO PROCEED, [02:05:15] DELIVERY AND INSTALLATION OF THE MOBILE [02:05:17] CPDS IS ANTICIPATED IN QUARTER TWO OF [02:05:20] 2024 AND IN USE FOR THE 2024 CRUISE [02:05:24] SEASON. THE INTENT IS TO AVOID ANY [02:05:26] IMPACTS TO THE CRUISE OPERATIONS FOR [02:05:28] 2024. NEXT SLIDE, PLEASE. [02:05:33] WE HAVE ESTIMATED OUR PROJECT COST TO BE [02:05:36] \$2.75 MILLION. OUR ESTIMATE FOR THE [02:05:39] PROCUREMENT PACKAGE OF THAT AMOUNT, AS 102:05:421 DESCRIBED PREVIOUSLY, IS 2.5 MILLION. [02:05:44] WITH 250,000 IN OUR SOFT COSTS. [02:05:49] NEXT SLIDE. THAT IS THE CONCLUSION OF [02:05:52] OUR PRESENTATION. EXCELLENT THANK YOU SO [02:05:53] MUCH. ANY QUESTIONS FROM COMMISSIONERS [02:05:55] BEFORE WE VOTE? OF COURSE. ALL RIGHT. [02:06:00] SO I SEE THIS IS BEING PAID FOR BY THE [02:06:02] TAX LEVY WHEREAS THE OTHER ONE WAS BASED [02:06:05] ON GENERAL REVENUE, GENERAL FUND. I [02:06:08] MEAN, IT'S ALL THE SAME POT OF MONEY, [02:06:12] BUT THE FACT IT'S DISTINGUISHED AS TAX [02:06:14] LEVY MONEY, IS THERE A RATIONALE [02:06:18] FOR THAT? [02:06:22] THAT'S ON PAGE SIX OF THE MEMO. SORRY, [02:06:24] I WAS GOING TO POINT OUT I THINK DAN HAS [02:06:26] AYE. HAND UP. DAN. ARE YOU RESPONDING TO [02:06:29] COMMISSIONER FELLEMAN? YES, I AM. OKAY. [02:06:31] THANK YOU, COMMISSIONER. YES, [02:06:34] COMMISSIONER, THE MEMO DOES SAY THAT'S [02:06:35] TAX LEVY FUNDED. HOWEVER, THAT WAS [02:06:37] SUPPOSED TO HAVE BEEN CHANGED. SO I [02:06:39] APOLOGIZE. THAT SHOULD BE GENERAL FUND [02:06:42] CONSISTENT WITH THE PIER 66 SHORE POWER [02:06:44] PROJECT. APOLOGIZE FOR THE MISTAKE. [02:06:48] VERY GOOD. THANK YOU FOR THAT [02:06:49] CLARIFICATION. I DID HAVE ANOTHER [02:06:52] QUESTION WAS ABOUT THE HOW [02:06:55] MANY MORE SHIPS THAN YOU SAY RIGHT NOW [02:06:58] WE'RE GETTING 69 OF 83 HAVE CONNECTED TO [02:07:02] THE SHORE POWER AT THIS 83% RATE.



[02:07:04] RIGHT. SO IS THAT OF ALL THE SHORE POWER
[02:07:08] CAPABLE VESSELS OR IS THAT JUST TOTALLY
[02:07:11] ALL THE VESSELS THAT CALLED ON THE PORT?
[02:07:13] 83% COULD DO IT. I'M JUST WONDERING HOW
[02:07:15] MANY MORE SHIPS DO WE GET IF WE HAVE
[02:07:17] THIS CAPABILITY? IT'S A COMBINATION OF
[02:07:20] FACTORS. SO THE 69 IS OF THE SHORE POWER
[02:07:23] CAPABLE SHIPS. THERE ARE ABOUT JUST
[02:07:25] UNDER 200 CALLS AT TERMINAL 91 AND THEY
[02:07:28] ARE NOT ALL SHORE POWER CAPABLE RIGHT
[02:07:30] NOW. WHAT THIS DOES IS IT'S GOING TO
[02:07:32] FIRST OF ALL, THE TWO OF THE SHIPS THAT
[02:07:35] ARE THERE RIGHT NOW WE HAVE TO MOVE THE
[02:07:37] GANGWAYS FOR THEM TO BE ACCOMMODATED.
[02:07:40] AND SO WE'RE HOPING TO STOP MOVING
[02:07:41] GANGWAYS. WE TALKED ABOUT GANGWAYS
[02:07:43] EARLIER TODAY. AND THEN NEXT YEAR WE
[02:07:45] HAVE A COUPLE OF DIFFERENT SHIPS COMING
[02:07:47] IN AND WE WANT TO BE ABLE TO ACCOMMODATE
[02:07:48] THEM. SO ANY SHIP THAT IS SHORE POWER
[02:07:51] CAPABLE THIS YEAR THAT IS TRYING TO PLUG
[02:07:53] IN, WE ARE ACCOMMODATING VIA THE GANGWAY
[02:07:55] MOVE. AND SO THAT WILL BE THE CASE. SO
[02:07:58] ANY SHIP THAT WILL BE SHORE POWER
[02:07:59] CAPABLE WILL BE ABLE TO BE PLUGGED IN.
L
[02:08:02] WITH THE ADVENT OF MOVABLE GANGWAYS
[02:08:06] AND MOVABLE SHORE POWER YEAH. BOTH ARE
[02:08:08] INTERRELATED WITH THE GANGWAY
[02:08:10] PROCUREMENT AND THIS SHORE POWER. SO
[02:08:13] THEN I QUESTION WHY IS IT THAT WE HAVE A
[02:08:14] 2025 GOAL TO REQUIRE SHORE
[02:08:18] POWER CAPABLE SHIPS TO ADD TERMINAL 91?
[02:08:22] I MEAN, IF YOU'RE SHORE POWER CAPABLE
[02:08:25] AND WE CAN PROVIDE THE POWER, WHY ISN'T
[02:08:28] IT JUST A REQUIREMENT THAT YOU'LL USE IT
[02:08:30] GIVEN THE FACT THEY'RE GOING TO SAVE
[02:08:31] MONEY ON FUEL ANYWAY? SOME OF THE SHIPS
[02:08:33] DON'T HAVE SHORE POWER RIGHT NOW. SO
[02:08:35] YOU'RE TALKING ABOUT THEY'RE PLANNING TO
[02:08:37] DEPLOY SHORE POWER CAPABLE SHIPS HERE.
[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY
[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY [02:08:43] 2030 ALL SHIPS WILL BE SHORE POWER
[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY [02:08:43] 2030 ALL SHIPS WILL BE SHORE POWER [02:08:45] CAPABLE. AND WE'RE HAVING VERY
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[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY [02:08:43] 2030 ALL SHIPS WILL BE SHORE POWER [02:08:45] CAPABLE. AND WE'RE HAVING VERY [02:08:46] PRODUCTIVE DISCUSSIONS ABOUT [02:08:48] ACCELERATING THAT RIGHT NOW. NO, BUT I'M [02:08:50] SAYING BY 2025 WE SAY IF YOU ARE CAPABLE [02:08:53] TO PLUG IN, YOU. WILL PLUG IN? YES. WHY [02:08:55] ISN'T THAT CURRENTLY, OR AT LEAST NEXT [02:08:58] YEAR, WHEN EVERYBODY WHO CAN PLUG IN CAN [02:09:01] PLUG IN? WE DO SAY THAT NOW, IF YOUR [02:09:03] SHIP IS SHORE POWER CAPABLE, YOU WILL [02:09:06] PLUG IN. ALL RIGHT, SO IT JUST SAYS IN [02:09:08] THE PAGE TWO OF THE MEMO THAT THAT WON'T [02:09:11] BE CALLED FOR TILL 2025. I THOUGHT THAT [02:09:14] WAS THE CASE, TOO. DON'T GET ME WRONG, [02:09:16] THAT WAS ALWAYS MY UNDERSTANDING. SO I [02:09:18] WAS A LITTLE DUMBFOUNDED WHEN I SAW THIS [02:09:20] TO BE THE CASE, BECAUSE IT DOESN'T [02:09:21] REQUIRE YOU TO BE SHORE POWER CAPABLE. [02:09:23] BUT IF YOU ARE, AND NOW THE PROBLEM IS
[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY [02:08:43] 2030 ALL SHIPS WILL BE SHORE POWER [02:08:45] CAPABLE. AND WE'RE HAVING VERY [02:08:46] PRODUCTIVE DISCUSSIONS ABOUT [02:08:48] ACCELERATING THAT RIGHT NOW. NO, BUT I'M [02:08:50] SAYING BY 2025 WE SAY IF YOU ARE CAPABLE [02:08:53] TO PLUG IN, YOU. WILL PLUG IN? YES. WHY [02:08:55] ISN'T THAT CURRENTLY, OR AT LEAST NEXT [02:08:58] YEAR, WHEN EVERYBODY WHO CAN PLUG IN CAN [02:09:01] PLUG IN? WE DO SAY THAT NOW, IF YOUR [02:09:03] SHIP IS SHORE POWER CAPABLE, YOU WILL [02:09:06] PLUG IN. ALL RIGHT, SO IT JUST SAYS IN [02:09:08] THE PAGE TWO OF THE MEMO THAT THAT WON'T [02:09:11] BE CALLED FOR TILL 2025. I THOUGHT THAT [02:09:14] WAS THE CASE, TOO. DON'T GET ME WRONG, [02:09:16] THAT WAS ALWAYS MY UNDERSTANDING. SO I [02:09:18] WAS A LITTLE DUMBFOUNDED WHEN I SAW THIS [02:09:20] TO BE THE CASE, BECAUSE IT DOESN'T [02:09:21] REQUIRE YOU TO BE SHORE POWER CAPABLE.
[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY [02:08:43] 2030 ALL SHIPS WILL BE SHORE POWER [02:08:45] CAPABLE. AND WE'RE HAVING VERY [02:08:46] PRODUCTIVE DISCUSSIONS ABOUT [02:08:48] ACCELERATING THAT RIGHT NOW. NO, BUT I'M [02:08:50] SAYING BY 2025 WE SAY IF YOU ARE CAPABLE [02:08:53] TO PLUG IN, YOU. WILL PLUG IN? YES. WHY [02:08:55] ISN'T THAT CURRENTLY, OR AT LEAST NEXT [02:08:58] YEAR, WHEN EVERYBODY WHO CAN PLUG IN CAN [02:09:01] PLUG IN? WE DO SAY THAT NOW, IF YOUR [02:09:03] SHIP IS SHORE POWER CAPABLE, YOU WILL [02:09:06] PLUG IN. ALL RIGHT, SO IT JUST SAYS IN [02:09:08] THE PAGE TWO OF THE MEMO THAT THAT WON'T [02:09:11] BE CALLED FOR TILL 2025. I THOUGHT THAT [02:09:14] WAS THE CASE, TOO. DON'T GET ME WRONG, [02:09:16] THAT WAS ALWAYS MY UNDERSTANDING. SO I [02:09:18] WAS A LITTLE DUMBFOUNDED WHEN I SAW THIS [02:09:20] TO BE THE CASE, BECAUSE IT DOESN'T [02:09:21] REQUIRE YOU TO BE SHORE POWER CAPABLE. [02:09:23] BUT IF YOU ARE, AND NOW THE PROBLEM IS [02:09:26] NO LONGER OURS TO GET YOU THE CABLE,
[02:08:40] RIGHT NOW THE REQUIREMENT WE HAVE IS BY [02:08:43] 2030 ALL SHIPS WILL BE SHORE POWER [02:08:45] CAPABLE. AND WE'RE HAVING VERY [02:08:46] PRODUCTIVE DISCUSSIONS ABOUT [02:08:48] ACCELERATING THAT RIGHT NOW. NO, BUT I'M [02:08:50] SAYING BY 2025 WE SAY IF YOU ARE CAPABLE [02:08:53] TO PLUG IN, YOU. WILL PLUG IN? YES. WHY [02:08:55] ISN'T THAT CURRENTLY, OR AT LEAST NEXT [02:08:58] YEAR, WHEN EVERYBODY WHO CAN PLUG IN CAN [02:09:01] PLUG IN? WE DO SAY THAT NOW, IF YOUR [02:09:03] SHIP IS SHORE POWER CAPABLE, YOU WILL [02:09:06] PLUG IN. ALL RIGHT, SO IT JUST SAYS IN [02:09:08] THE PAGE TWO OF THE MEMO THAT THAT WON'T [02:09:11] BE CALLED FOR TILL 2025. I THOUGHT THAT [02:09:14] WAS THE CASE, TOO. DON'T GET ME WRONG, [02:09:16] THAT WAS ALWAYS MY UNDERSTANDING. SO I [02:09:18] WAS A LITTLE DUMBFOUNDED WHEN I SAW THIS [02:09:20] TO BE THE CASE, BECAUSE IT DOESN'T [02:09:21] REQUIRE YOU TO BE SHORE POWER CAPABLE. [02:09:23] BUT IF YOU ARE, AND NOW THE PROBLEM IS



[02:09:33] SHORE POWER CAPABLE, WE EXPECT YOU TO
[02:09:35] PLUG IN NOW, AND BY 2030, WE EXPECT
[02:09:38] SHIPS TO PLUG IN. SO THAT'S LIKE IN THE
[02:09:41] TARIFFS OR WHATEVER? YEAH, THAT IS IN
[02:09:43] THE TARIFF, THE 2030 DATE. SO COOL. I
[02:09:45] CAUGHT TWO MISTAKES SO FAR. RIGHT? LET
[02:09:46] ME SEE IF I CAN KEEP GOING. NO, I THINK
[02:09:49] THAT COVERS IT. THE ONLY QUESTION LIKE
[02:09:52] THE OTHER ONE, ONE CAN SEE THIS IS SORT
[02:09:54] OF LIKE A CRANE. LIKE THE ANALOGY FOR
[02:09:57] SEAPORT ALLIANCE, RIGHT? THE TENANT PAYS
•
[02:10:00] FOR THE CRANE, OR THE GANGWAY COULD BE
[02:10:03] SEEN AS THE CRANE FOR THE HUMANS. BUT WE
[02:10:06] ABSORB THESE COSTS. WE ARE BUYING THE
[02:10:10] EQUIPMENT. WHEN THE SHIPS ARRIVE AND
[02:10:12] PLUG IN, THEY COVER THE COSTS OF
[02:10:15] ACTUALLY HIRING THE STAFF TO DO THE
[02:10:16] PLUGGING IN AND PAYING THE ELECTRICITY.
[02:10:19] AND DID WE WORK THIS OUT WITH ILW IN
[02:10:21] TERMS OF WHO'S DOING THE WORK AT THIS
[02:10:23] POINT? WE HAVE NOT HAD THAT DISCUSSION
[02:10:25] ABOUT THESE EXTENSIONS, BUT THEY ARE
[02:10:28] CURRENTLY DOING THAT AT TERMINAL 91 WITH
[02:10:30] THE FIXED GEN. ALL RIGHT, THANK YOU.
[02:10:32] ANY OTHER QUESTIONS? ALL RIGHT, CAN I
[02:10:35] GET A MOTION AND A SECOND FOR THIS ITEM?
[02:10:37] SO MOVED. SECOND. ALL RIGHT, DEPUTY CORP
[02:10:40] PAYNE, PLEASE CALL THE ROLL FOR THE
[02:10:41] VOTE. THANK YOU. COMMISSIONER FELLEMAN.
[02:10:46] AYE. COMMISSIONER HASAGAWA? AYE.
[02:10:49] COMMISSIONER MOHAMED AYE, AND
[02:10:51] COMMISSIONER CHO AYE HAS FOUR AYES AND
[02:10:53] ZERO NAYS FOR THIS ITEM. EXCELLENT. THE
[02:10:55] MOTION PASSES. ALL RIGHT, DEPUTY CLERK,
[02:10:58] PLEASE READ THE NEXT ITEM INTO THE
[02:11:00] RECORD AND EXECUTIVE DIRECTOR WILL
[02:11:02] INTRODUCE IT. THIS IS ITEM TEN D
[02:11:05] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR
[02:11:07] TO ADVERTISE THE WARD AND EXECUTE A
[02:11:09] MAJOR WORTH CONSTRUCTION CONTRACT TO
[02:11:12] COMPLETE THE REDEVELOPMENT OF THE
•
[02:11:13] TERMINAL 91, VERSE SIX AND EIGHT, TO
[02:11:15] UTILIZE A PROJECT LABOR AGREEMENT AND TO
[02:11:18] ENTER INTO AGREEMENTS IN SUPPORT OF
[02:11:20] COMPLETION OF THE WORK, INCLUDING TRIBAL
[02:11:22] AGREEMENTS FOR TERMINAL 91, BURST, SIX
[02:11:24] INNATE REDEVELOPMENT AND ADDITIONAL
[02:11:26] STORMWATER TREATMENT CONSTRUCTION
[02:11:27] FUNDING IN THE AMOUNT OF \$71,825,000 AND
102.11.27 FOINDING IN THE AMOUNT OF \$71,023,000 AND
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS,
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS,
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN [02:11:51] ADDITION, THIS PROJECT WILL ALSO REMOVE
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN [02:11:51] ADDITION, THIS PROJECT WILL ALSO REMOVE [02:11:52] OVER 2000 CREOSOTE PILES FROM THE
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN [02:11:51] ADDITION, THIS PROJECT WILL ALSO REMOVE [02:11:52] OVER 2000 CREOSOTE PILES FROM THE [02:11:54] WATERWAY. OUR PRESENTERS THIS AFTERNOON
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN [02:11:51] ADDITION, THIS PROJECT WILL ALSO REMOVE [02:11:52] OVER 2000 CREOSOTE PILES FROM THE
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN [02:11:51] ADDITION, THIS PROJECT WILL ALSO REMOVE [02:11:52] OVER 2000 CREOSOTE PILES FROM THE [02:11:54] WATERWAY. OUR PRESENTERS THIS AFTERNOON [02:11:56] ARE KELLY GOODWIN, SENIOR MANAGER,
[02:11:31] A TOTAL ESTIMATED PROJECT COST OF \$76 [02:11:34] MILLION. COMMISSIONERS, [02:11:38] THIS PROJECT WILL REDEVELOP THE BURST [02:11:40] AND ADJOINING APRON AREAS ALONG THE [02:11:42] NORTHEAST SIDE OF TERMINAL 91. THIS NEW [02:11:45] INFRASTRUCTURE WILL HELP ENSURE THE LONG [02:11:47] TERM VIABILITY OF THE PORT AS THE HOME [02:11:49] TO THE NORTH PACIFIC FISHING FLEET IN [02:11:51] ADDITION, THIS PROJECT WILL ALSO REMOVE [02:11:52] OVER 2000 CREOSOTE PILES FROM THE [02:11:54] WATERWAY. OUR PRESENTERS THIS AFTERNOON



[02:12:03] KELLY, TURN IT OVER TO YOU FIRST. YES, [02:12:05] GREAT. THANK YOU. GOOD AFTERNOON, [02:12:07] COMMISSIONERS. AND THANK YOU, EXECUTIVE [02:12:08] DIRECTOR METRUCK. WE'RE HERE TO REQUEST [02:12:12] NEXT SLIDE, PLEASE. HERE TO REQUEST [02:12:15] CONSTRUCTION AUTHORIZATION FOR JUST [02:12:17] UNDER \$72 MILLION FOR THE REDEVELOPMENT [02:12:20] OF BURST SIX AND EIGHT AT TERMINAL 91. [02:12:23] NEXT SLIDE, PLEASE. I'M GOING TO TOUCH [02:12:26] ON THE PURPOSE AND NEED FOR THIS [02:12:27] PROJECT, AND THEN MARK WILL SHARE A [02:12:29] LITTLE MORE DETAIL ABOUT THE PROJECT [02:12:30] ITSELF. TERMINAL 91 IS LOCATED AT THE [02:12:34] NORTH END OF LA BAY. BURST SIX [02:12:37] AND EIGHT RESIDE IN THE NORTHEAST CORNER [02:12:39] OF PIER 90. THE GREEN BOX AREA ON THIS [02:12:42] SLIDE SHOWS THE PROJECT LOCATION, [02:12:45] APPROXIMATELY 65,000 BURST SPACE. [02:12:49] THESE BURSTS ARE THE LAST TWO BURSTS [02:12:51] REQUIRING REDEVELOPMENT FROM LOAD [02:12:54] RESTRICTED CREOSOTE SOAKED TIMBER TO [02:12:57] MODERN STRONG PRESTRESSED CONCRETE AT [02:13:00] THIS TERMINAL, THIS PROJECT IS CRUCIAL [02:13:03] TO ANCHORING THE COMMERCIAL FISHING AND [02:13:04] SUPPORTING BUSINESSES IN THIS REGION. [02:13:07] THE THING I LOVE ABOUT TERMINAL 91 IS [02:13:10] HOW UNIQUE THIS PROPERTY IS IN THE [02:13:12] PORT'S PORTFOLIO. IT'S ONE OF, IF NOT [02:13:15] THE FIRST, PROPERTY PURCHASED BY THE [02:13:17] PORT AROUND 1911, AND TODAY IT SERVES [02:13:20] A MULTITUDE OF USES VITAL TO OUR HARBOR [02:13:22] AND OUR REGION. I THINK OF IT AS A PORT [02:13:25] WITHIN A PORT. DUE TO THE SHEER SIZE OF [02:13:27] THE PROPERTY, APPROXIMATELY 200 ACRES. [02:13:31] AS WELL AS THE NUMBER OF USES TAKING [02:13:32] PLACE HERE. NO OTHER PROPERTY CAN BOAST [02:13:36] THAT IT SERVES AS HOME TO THE NORTH [02:13:37] PACIFIC KETCHUP PROCESSOR FLEET AND [02:13:40] ACCOMMODATES TWO CRUISE SHIP BERTHS AT [02:13:42] OVER 1200 LINEAL FEET EACH, [02:13:46] AND WHEN NOT FULL WITH THESE VESSELS, [02:13:48] ACCOMMODATES RESEARCH VESSELS, SHIPS OF [02:13:51] STATE TUGS, BARGES, OTHER MARITIME [02:13:53] USERS, AND HAS FISH PROCESSING COLD [02:13:56] STORAGE FACILITIES ON SITE AS WELL. [02:14:00] NEXT SLIDE, PLEASE. THIS SLIDE [02:14:04] SHOWS TERMINAL 91 IN FULL SWAY. HERE YOU [02:14:07] CAN SEE JUST HOW CONGESTED AND BUSY THE [02:14:09] PORT APRONS ARE WHEN THE FLEET IS [02:14:11] ALONGSIDE. OUR PROJECT AREA IS LOCATED [02:14:14] AT THE TOP RIGHT CORNER OF THIS SLIDE, [02:14:15] JUST SOUTH OF THE MAGNOLIA BRIDGE, AND [02:14:18] THE FISHING FLEET THAT CALLS TERMINAL 91 [02:14:20] HOME. FISHES ONE OF THE BEST MANAGED [02:14:22] FISHERIES IN THE WORLD, WITH THE [02:14:24] SMALLEST CARBON FOOTPRINT OF ALMOST ANY [02:14:26] PROTEIN. THE WILD ALASKA POLLOCK FISHERY [02:14:31] IS CERTIFIED BY BOTH THE RESPONSIBLE [02:14:33] FISHERIES MANAGEMENT AND THE MARINE [02:14:35] STEWARDSHIP COUNCIL PROGRAMS, BOTH OF [02:14:38] WHICH ARE RECOGNIZED BY THE GLOBAL [02:14:39] SUSTAINABLE SEAFOOD INITIATIVE.

[02:14:43] WHEN THE FLEET IS IMPORT, THEY RELY ON



102:14:461 WIDE, STRONG, PURE APRONS TO OFFLOAD [02:14:49] FROZEN FISH, FISH MEAL, ROW AND [02:14:52] FISH OIL. THIS INFRASTRUCTURE IS ALSO [02:14:55] VITAL TO THE NETWORK OF MARITIME [02:14:58] SERVICES REQUIRING ACCESS TO THESE SHIPS [02:15:00] TO PERFORM REPAIRS, UPGRADES AND [02:15:02] MAINTENANCE. EACH OF THE COMMERCIAL [02:15:04] FISHING VESSELS THAT MOOR AT 91 EMPLOY [02:15:07] 50 TO 150 CREW MEMBERS, AND THESE ARE [02:15:10] US. FLAGGED VESSELS. [02:15:13] THE PORT'S MOST RECENT ECONOMIC IMPACT [02:15:15] STUDY IDENTIFIED THAT IN 2017, [02:15:18] COMMERCIAL FISHING CONTRIBUTED 11,300 [02:15:22] JOBS TO OUR STATE AND 1.4 BILLION IN [02:15:26] BUSINESS OUTPUT. ADDITIONALLY, THE 2017 [02:15:29] FISHING VESSEL MORTGAGE ANALYSIS FROM S [02:15:32] TWO STRATEGY NOTED, QUOTE, FISHING AND [02:15:34] SEAFOOD PROCESSING SECTOR OF MARITIME [02:15:37] INDUSTRY AS A WHOLE HAS BY FAR THE [02:15:39] LARGEST REVENUE IMPACT TO THE STATE OF [02:15:42] ANY MARITIME SECTOR AND IS AT LEAST [02:15:45] EQUAL IN JOB PRODUCTION TO THE OTHER [02:15:48] SECTORS. UNQUOTE, THE VENDORS AND [02:15:50] SERVICE PROVIDERS SERVING THESE SHIPS [02:15:52] ARE LOCAL AND PROVIDE FAMILY WAGE [02:15:54] MARITIME INDUSTRIAL JOBS IN OUR REGION. [02:15:57] FOR EXAMPLE, MORE THAN 20 WELDERS AND [02:15:59] REFRIGERATION CRAFTSPEOPLE RECENTLY [02:16:02] SPENT THREE MONTHS UPGRADING THE [02:16:03] REFRIGERATION SYSTEM ON BOARD THE VESSEL [02:16:06] EXCELLENCE. AND YOU CAN SEE HER AT THE [02:16:08] BOTTOM RIGHT OF THIS SLIDE, AND THAT'S [02:16:11] NOT UNIQUE TO THAT VESSEL. THAT SORT OF 102:16:151 ACTIVITY IS TAKING PLACE ON EACH OF [02:16:16] THESE VESSELS WHEN THEY'RE IN PORT. AND [02:16:19] IMPORTANT TO NOTE, TOO, IS THE [02:16:20] COMMERCIAL FISHING INDUSTRY CONTINUED TO [02:16:22] BE STABLE AND WORKING THROUGHOUT THE [02:16:24] COVID PANDEMIC. NEXT SLIDE, PLEASE. [02:16:28] THIS IS JUST A SNAPSHOT OF OUR DAILY [02:16:30] BERTH PLAN WHEN THE FLEET'S IN PORT. [02:16:33] AND YOU CAN SEE THAT THE ONLY OPEN [02:16:35] UNDERUTILIZED SPACE IS IN THE LOCATION [02:16:37] OF OUR PROJECT IN THE LOWER RIGHT [02:16:39] CORNER. NEXT SLIDE, PLEASE. [02:16:42] SO THIS FLEET IS MODERNIZING, AND OUR [02:16:45] CUSTOMERS ARE INVESTING MILLIONS OF [02:16:46] DOLLARS TO BUILD BRAND NEW VESSELS AND [02:16:49] OR MODERNIZE EXISTING VESSELS. THE [02:16:52] BOTTOM LEFT PICTURE OF THIS SLIDE SHOWS [02:16:54] A NEW BUILD OR RELATIVELY NEW BUILD, [02:16:57] AMERICA'S FINEST. AND SHE'S RECEIVING [02:17:00] FINISHING TOUCHES AT DAKOTA CREEK [02:17:02] SHIPYARD IN ANACORDES, WHERE SHE WAS [02:17:04] BUILT. AND JUST TODAY, THIS MORNING, [02:17:07] THE 328 FOOT, BRAND NEW ARCTIC FJORD [02:17:11] PULLED INTO TERMINAL 91, AND SHE'S [02:17:14] REPLACING THE OLDER 275 FOOT VESSEL. [02:17:18] WHEN WE CAME TO YOU FOR DESIGN [02:17:19] AUTHORIZATION, THE NEW ARCTIC FJORD WAS [02:17:22] JUST A RENDERING AS SEEN AT THE TOP [02:17:24] RIGHT OF THIS SLIDE. AND NOW SHE'S A [02:17:26] REALITY SITTING ALONGSIDE OUR PIER. THE



[02:17:29] NEW BUILDS ARE LARGER THAN THE VESSELS [02:17:31] THEY'RE REPLACING, AND THIS MEANS THAT [02:17:34] VESSELS THAT PREVIOUSLY MAY HAVE BEEN [02:17:36] ABLE TO MOW AT FISHERMAN'S TERMINAL OR [02:17:38] THE MIC ARE NOW TOO LONG AND ARE LOOKING [02:17:40] TO MOOR AT TERMINAL 91. FISHING [02:17:43] COMPANIES ARE ALSO GROWING. FOR EXAMPLE, [02:17:46] BOTH OCEAN PEACE AND O'HARA COMPANIES [02:17:48] HAVE ADDED ADDITIONAL VESSELS TO THEIR [02:17:50] FLEET IN THE LAST FIVE YEARS AND WANT TO [02:17:52] BE AT TERMINAL 91. RESTORING EXISTING [02:17:55] LOAD LIMITED AND PARTIALLY CONDEMNED [02:17:58] MORTGAGE FACILITIES TO THEIR FULL [02:17:59] CAPACITY IS THE FIRST STEP IN MEETING [02:18:01] THESE NEEDS. DEMAND FOR MORTGAGE [02:18:04] CONTINUES TO GROW, AND THIS PROJECT [02:18:06] RESPONDS TO THAT DEMAND. REDEVELOPMENT [02:18:09] OF BURST SIX AND EIGHT IS CRITICAL TO [02:18:10] ENSURING THE LONG TERM VIABILITY OF THE [02:18:13] PORT AS THE HOME TO THE NORTH PACIFIC [02:18:15] FISHING FLEET. SO I'D NOW LIKE TO TURN [02:18:17] IT OVER TO CAPITAL PROJECT MANAGER MARK [02:18:20] LONGRIDGE, AND HE'LL DISCUSS THE DETAILS [02:18:22] OF THE PROJECT. THANKS, KELLY. NEXT [02:18:25] SLIDE, PLEASE. [02:18:28] SO, AS KELLY MENTIONED, I'M MARK [02:18:30] LONGRIDGE. I'M A CAPITAL PROJECT MANAGER [02:18:32] HERE IN THE WATERFRONT PROJECT [02:18:33] MANAGEMENT GROUP. I'D LIKE TO TELL YOU A [02:18:35] LITTLE BIT ABOUT OUR PLANNED PROJECT [02:18:36] WORK. BUT FIRST, PAINT A BETTER PICTURE [02:18:39] OF THE CURRENT FACILITY AND ITS [02:18:40] CONDITION. SO THE BERTH SIX AND EIGHT [02:18:42] AREA OF PIER 90. AS KELLY MENTIONED. IS [02:18:44] THE OLDEST REMAINING SECTION OF THE [02:18:46] ORIGINAL PIER AND ITS CREOSOTE TIMBER [02:18:48] PILE CONSTRUCTION. IT WAS ORIGINALLY [02:18:50] BUILT AS ONE OF THE FIRST PORT [02:18:51] FACILITIES AND HAD BEEN UPDATED OVER THE [02:18:53] DECADES, BOTH IN THE 40S, SUBSTANTIALLY [02:18:56] WHEN THE NAVY TOOK OVER THE FACILITY AND [02:18:58] MOST RECENTLY IN ABOUT 1985. PIER [02:19:01] STRUCTURE HAS SOME SIGNIFICANT [02:19:03] DETERIORATION AND MOST OF THE FACILITY [02:19:05] IS SIGNIFICANTLY LOAD RESTRICTION [02:19:07] RESTRICTED WITH THE BALANCE BEING [02:19:09] CONDEMNED. WHILE WE USE THE BIRTHS AS [02:19:11] LABOR FACILITIES, OCCASIONALLY THEY ARE [02:19:13] NOT AVAILABLE AS FULL BERTHS FOR OUR [02:19:15] CUSTOMERS TO OFFLOAD AND SERVICE THEIR [02:19:17] VESSELS. NEXT SLIDE, PLEASE. [02:19:21] HAVING A CLOSER LOOK UNDER THE DECK, WE [02:19:23] CAN SEE SOME OF THE DETERIORATION OF THE [02:19:24] FACILITY AND THE TIGHT SPACING NECESSARY [02:19:27] FOR THE OLDER STYLE OF CREOSOTE TIMBER [02:19:28] PILE SUPPORTED PIER ON THE RIGHT HERE. [02:19:31] EACH OF OUR NEW PRECAST PILES WILL BE [02:19:33] SUBSTANTIALLY STRONGER THAN THE EXISTING [02:19:35] TIMBER PILES AND SO WILL ALLOW A MUCH [02:19:37] WIDER SPACING OF THE PILES AND THE PIER [02:19:40] VENTS UNDERNEATH THE PIER. THIS MEANS [02:19:42] WHILE WE WILL BE REMOVING OVER 2200 [02:19:45] CREOSOTE PILES, THE NEW STRONGER PIER



[02:19:48] WILL ONLY NEED ABOUT 240 PILES TO
[02:19:50] SUPPORT IT. WHILE NOT THE PRIMARY GOAL
[02:19:52] OF THE WORK, THE REMOVAL OF THESE
[02:19:54] DETERIORATED CONCRETE SORRY,
[02:19:55] DETERIORATED CREOSOTE PILES FROM THE
[02:19:57] WATER COLUMN WILL BE A SIGNIFICANT
[02:19:59] ENVIRONMENTAL BENEFIT FROM OUR WORK AS
[02:20:01] WELL. NEXT SLIDE.
[02:20:04] HERE WE CAN SEE A CROSS SECTION OF THE
[02:20:05] PROPOSED PIER, INCLUDING THOSE PRECAST
[02:20:07] PILES AND DECK PANELS THAT I MENTIONED.
[02:20:09] OUR WORK WILL ALSO RESHAPE THE SLOPE
[02:20:11] ALONG THE BERTH AND REPLACE THE EXISTING
[02:20:13] ROCK WITH A THICK LAYER OF PROTECTIVE
[02:20:15] RIP WRAP AND A LAYER OF FISH ROCK TO
[02:20:17] IMPROVE BOTH ITS STABILITY AND THE
[02:20:18] HABITAT OF THE BERTH. WHILE THIS PROJECT
[02:20:21] DOES NOT INCLUDE ANY SIGNIFICANT BERTH
[02:20:23] DEEPENING, WE ARE DREDGING SOME AREAS TO
[02:20:25] REINFORCE THE TOE OF THE SLOPE. AS YOU
[02:20:27] CAN SEE HERE, THE YELLOW CROSS SECTION.
[02:20:30] ALL OF THESE LOAD BEARING PILES THAT
[02:20:31] WE'RE GOING TO USE IN THE NEW FACILITY
[02:20:33] WILL NEED TO BE IMPACT DRIVEN AND
[02:20:35] WILE NEED TO BE IMPACT DRIVEN AND [02:20:35] PROOFED WITHIN OUR PERMIT WINDOW. AND WE
[02:20:38] HAVE BEEN AND WILL KEEP WORKING WITH OUR
[02:20:40] NEIGHBORS, INCLUDING THE QUEEN ANNE AND
[02:20:42] MAGNOLIA NEIGHBORHOOD ADVISORY COUNCIL,
[02:20:43] OR NAC, TO KEEP THEM UP TO DATE ON THE
[02:20:45] PROJECT AND MINIMIZE ANY POTENTIAL
[02:20:47] IMPACTS FROM THE CONSTRUCTION,
[02:20:48] INCLUDING CONSTRUCTION NOISE. IN OUR
[02:20:51] DESIGN EFFORT FOR THE PIER, WE
[02:20:53] DISCOVERED THAT TO MEET THE CURRENT
[02:20:54] SEISMIC CODE, OUR WORK NEEDED TO EXTEND
[02:20:56] BEHIND THE SEA WALL ON THE LEFT OF THIS
[02:20:58] SLIDE AND INCLUDE SIGNIFICANT GROUND
[02:21:00] IMPROVEMENTS TO STIFFEN UP THE SOIL IN
[02:21:02] THAT AREA ALSO. NEXT SLIDE.
[02:21:07] THIS EXPANDED OUR SCOPE OF THE PROJECT
[02:21:09] TO INCLUDE REPLACEMENT OF A COLLECTION
[02:21:10] OF MOBILE BUILDINGS ON AND BEHIND THE
[02:21:12] APRON, INCLUDING BOTH TENANT AND PORT
[02:21:14] OPERATION SPACES, AND THAT PROVIDED SOME
[02:21:17] MORE SUSTAINABILITY OPPORTUNITIES IN
[02:21:19] COMPLETING OUR WORK AS WELL. OUR PLANS
[02:21:21] INCLUDE REPLACING THE SIX EXISTING
[02:21:23] BUILDINGS ON SITE NOW WITH TWO
[02:21:25] CONSOLIDATED ONES FOR TENANT AND PORT
[02:21:25] CONSOCIDATED ONES FOR TENANT AND FORT
[02:21:30] SOLAR PV PANEL ARRAYS ON THE PORT
[02:21:32] OCCUPIED BUILDING THAT ARE SIZED TO
[02:21:34] COVER THE ANNUAL ELECTRIC NEEDS OF THAT
[02:21:36] BUILDING. WE HAVE ALSO INCLUDED AN
[02:21:39] INNOVATIVE SANITARY SEWER CONNECTION
[02:21:41] SYSTEM FOR VESSELS USING THE BERTH AND
[02:21:43] HAVE BEEN WORKING WITH OUR FLEET
[02:21:44] MANAGERS TO INCLUDE EXTRA ELECTRIC
TODAY ARE VEHICLE OUR DOING ORACEC TO CURRONT THEIR
[02:21:46] VEHICLE CHARGING SPACES TO SUPPORT THEIR
[02:21:48] EFFORTS AS WELL. WORKING WITH THE
[02:21:48] EFFORTS AS WELL. WORKING WITH THE [02:21:51] STORMWATER STAFF, WE IDENTIFIED AN
[02:21:48] EFFORTS AS WELL. WORKING WITH THE [02:21:51] STORMWATER STAFF, WE IDENTIFIED AN [02:21:54] ADDITIONAL 100,000 TERMINAL AREA OUTSIDE
[02:21:48] EFFORTS AS WELL. WORKING WITH THE [02:21:51] STORMWATER STAFF, WE IDENTIFIED AN

#### Transcript of Regular Meeting on Aug 08, 2023 12:00pm



[02:22:00] PROVIDE TREATMENT FOR BY ADDING [02:22:02] ADDITIONAL VAULTS UNDER OUR CONTRACT [02:22:03] WORK, AND SO WE'RE TAKING ADVANTAGE OF [02:22:05] THAT OPPORTUNITY ALSO. AND AS I [02:22:07] MENTIONED, THE REMOVAL OF THE [02:22:08] DETERIORATED CREOSOTE DOCK PROVIDES THE [02:22:11] LARGEST ENVIRONMENTAL BENEFIT OF OUR [02:22:12] WORK BY FAR. NEXT SLIDE. [02:22:17] LOOKING AT OUR PROJECT SCHEDULE, WE'RE [02:22:19] CURRENTLY PUTTING THE FINISHING TOUCHES [02:22:20] ON OUR DESIGN READY TO BID PACKAGE AND [02:22:22] WAITING FOR FINAL FEDERAL AND CITY [02:22:24] PERMITS BEFORE ADVERTISING THE CONTRACT. [02:22:26] OUR HOPE IS TO ADVERTISE AS SOON AS [02:22:28] POSSIBLE AND EXECUTE THE CONTRACT [02:22:29] TOWARDS THE END OF THIS YEAR. THIS WILL [02:22:32] HELP OUR SELECTED CONTRACTOR PROCURE THE [02:22:34] LONG LEAD ITEMS THAT THEY NEED, SUCH AS [02:22:36] PRECAST AND ELECTRICAL COMPONENTS, TO BE [02:22:38] READY TO START THE WORK, AND IN [02:22:40] PARTICULAR, BE READY FOR THE INWATER [02:22:41] WORK WINDOW OPENING IN AUGUST OF 2024, [02:22:44] WHICH YOU CAN SEE ON THIS SCHEDULE. OUR [02:22:47] CONSTRUCTION SCHEDULE IS AGGRESSIVE TO [02:22:49] GET THE FACILITY COMPLETED AND ONLINE AS [02:22:51] SOON AS POSSIBLE, AND THE CURRENT [02:22:53] SCHEDULE HAS THE WORK COMPLETING IN THE [02:22:55] THIRD QUARTER OF 2025. NEXT SLIDE, [02:22:58] PLEASE. AS YOU KNOW, NO CAPITAL PROJECT [02:23:02] IS WITHOUT RISK AS THIS CONE OF [02:23:04] UNCERTAINTY THAT YOU'RE FAMILIAR WITH [02:23:06] SHOWS. WHILE WE CONTINUE TO GET MORE [02:23:08] CERTAINTY IN THE WORK AS WE PROGRESS TO 102:23:101 THE RIGHT. THERE IS STILL SIGNIFICANT [02:23:11] AMOUNT OF UNCERTAINTY TO OUR WORK. WE [02:23:14] CONTINUE TO SEE A VOLATILE CONSTRUCTION [02:23:16] MARKET, ESCALATING PRICES AND LONG LEAD [02:23:18] ITEMS FOR CRITICAL PROJECT ELEMENTS. [02:23:21] NEXT SLIDE. IN LIGHT OF THIS, IN OUR [02:23:24] DESIGN EFFORT, WE PERFORMED A [02:23:25] COMPREHENSIVE RISK ANALYSIS OF THE [02:23:27] PROJECT AT SEVERAL STAGES IN THE DESIGN [02:23:29] TO IDENTIFY, QUANTIFY AND POTENTIALLY [02:23:32] MITIGATE PROJECT RISKS AS MUCH AS [02:23:34] POSSIBLE. AS YOU CAN SEE IN THIS TABLE [02:23:36] THOUGH, THERE ARE STILL RISKS WE'RE [02:23:37] FACING AND WE WILL CONTINUE TO MONITOR [02:23:40] AND MITIGATE THESE. NEXT SLIDE. [02:23:44] SO, AS KELLY MENTIONED IN HER REMARKS, [02:23:46] WE'RE COMING TO YOU TODAY FOR THE FULL [02:23:47] CONSTRUCTION AUTHORIZATION OF JUST UNDER [02:23:49] \$72 MILLION TO ADVERTISE, AWARD AND [02:23:52] COMPLETE THIS WORK UNDER A PROJECT TOTAL [02:23:54] OF \$76 MILLION. WITH YOUR APPROVAL [02:23:57] TODAY, WE'LL BE ABLE TO COMPLETE OUR [02:23:58] DESIGN AND PERMITTING EFFORTS, [02:24:00] ADVERTISE THE WORK, AND COMPLETE THE [02:24:03] WORK TO MODERNIZE THE LAST REMAINING [02:24:04] PIECE OF ONE OF OUR KEY INDUSTRIAL [02:24:06] TERMINALS. NEXT SLIDE. AND WITH THAT, [02:24:10] WE'D BE HAPPY TO TAKE ANY QUESTIONS YOU [02:24:12] MIGHT HAVE. GREAT. ANY QUESTIONS FOR [02:24:13] STAFF? THANK YOU FOR THE PRESENTATION.



[02:24:16] YEAH, COMMISSIONER MOHAMED. WELL,
[02:24:19] FIRST OF ALL, I JUST WANT TO SAY THANK
[02:24:20] YOU FOR THE PRESENTATION. WE ARE PROUD
[02:24:23] OF THE HISTORY OF TERMINAL 91 AND OUR
[02:24:26] FISHING FLEET. AND SO I REALLY DO
[02:24:27] APPRECIATE THE IMPORTANT WORK THAT YOU
[02:24:30] ALL ARE DOING. I DO HAVE TWO QUESTIONS.
[02:24:34] ONE IS, IS ANY OF THE PORT PORTION OF
[02:24:37] THE FUNDING THAT IS BEING ASKED WILL BE
[02:24:41] CONSIDERED FOR ANY SORT OF GRANT
[02:24:43] FUNDING? IS ANY OF THIS PROJECT ELIGIBLE
[02:24:46] FOR THAT? AND IF SO, COULD YOU SHARE A
[02:24:49] BREAKDOWN OF THAT? SEE, DIRECTOR LYLES
[02:24:52] CAME ON, BUT I WAS GOING TO RESPOND.
[02:24:55] WE ARE LOOKING AT GRANT OPPORTUNITIES,
[02:24:58] IF THEY'RE AVAILABLE THROUGH OUR
[02:24:59] EXTERNAL RELATIONS AND GOVERNMENT
[02:25:01] RELATIONS STAFF. AND IF ANYTHING IS
[02:25:04] AVAILABLE, WE'LL CERTAINLY WORK TO TAKE
[02:25:06] ADVANTAGE OF THAT.
[02:25:11] OKAY. AND THEN MY OTHER
[02:25:15] QUESTION IS, COULD YOU ELABORATE JUST A
[02:25:17] LITTLE BIT ON THE
[02:25:20] REASONS BEHIND THE INCREASE IN THE TOTAL
[02:25:22] PROJECT ESTIMATE? HOW MUCH OF THAT IS
[02:25:25] SUPPLY CHAIN ISSUES? COULD SOMEONE SHARE
[02:25:28] JUST A LITTLE MORE INFORMATION ON THAT?
[02:25:30] ABSOLUTELY. SO AT A PLANNING LEVEL
[02:25:32] ESTIMATE, WHEN WE CAME FOR DESIGN, THE
[02:25:33] PROJECT WAS SIGNIFICANTLY LOWER COST.
[02:25:36] THAT'S PART OF THAT CONE OF UNCERTAINTY.
[02:25:38] THE MAJOR CHANGES THAT WE'VE SEEN ARE
[02:25:40] SOME EXPANSION OF SCOPE. LIKE I SAID,
[02:25:42] TO MEET THE CURRENT SEISMIC CODE, WE HAD
[02:25:44] TO EXPAND THE PROJECT BEYOND JUST THE
[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP
[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION
[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP
[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION [02:25:50] BEHIND THE PIER, WHICH THEN MEANS WE
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[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION [02:25:50] BEHIND THE PIER, WHICH THEN MEANS WE [02:25:52] NEED TO MOVE THE BUILDINGS OUT OF THE [02:25:54] WAY TO BE ABLE TO DO THAT. SO WE'RE
[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION [02:25:50] BEHIND THE PIER, WHICH THEN MEANS WE [02:25:52] NEED TO MOVE THE BUILDINGS OUT OF THE [02:25:54] WAY TO BE ABLE TO DO THAT. SO WE'RE [02:25:56] GETTING MORE SCOPE THAN WE ORIGINALLY
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[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION [02:25:50] BEHIND THE PIER, WHICH THEN MEANS WE [02:25:52] NEED TO MOVE THE BUILDINGS OUT OF THE [02:25:54] WAY TO BE ABLE TO DO THAT. SO WE'RE [02:25:56] GETTING MORE SCOPE THAN WE ORIGINALLY
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[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION [02:25:50] BEHIND THE PIER, WHICH THEN MEANS WE [02:25:52] NEED TO MOVE THE BUILDINGS OUT OF THE [02:25:54] WAY TO BE ABLE TO DO THAT. SO WE'RE [02:25:56] GETTING MORE SCOPE THAN WE ORIGINALLY [02:25:57] PLANNED. WE WILL GET REFRESHED [02:25:59] FACILITIES FOR THE PORT AND FOR TENANT [02:26:02] OPERATORS AND USERS OF THE FACILITY. SO [02:26:05] WE HAVE A LITTLE BIT MORE SCOPE. BUT [02:26:07] WE'VE ALSO SEEN HISTORIC ESCALATION AND
[02:25:45] PURE REPLACEMENT AND INCLUDE SOME DEEP [02:25:48] SOIL MIXING AND SOIL STABILIZATION [02:25:50] BEHIND THE PIER, WHICH THEN MEANS WE [02:25:52] NEED TO MOVE THE BUILDINGS OUT OF THE [02:25:54] WAY TO BE ABLE TO DO THAT. SO WE'RE [02:25:56] GETTING MORE SCOPE THAN WE ORIGINALLY [02:25:57] PLANNED. WE WILL GET REFRESHED [02:25:59] FACILITIES FOR THE PORT AND FOR TENANT [02:26:02] OPERATORS AND USERS OF THE FACILITY. SO [02:26:05] WE HAVE A LITTLE BIT MORE SCOPE. BUT [02:26:07] WE'VE ALSO SEEN HISTORIC ESCALATION AND [02:26:10] SOME REALLY BIG CHANGES SINCE WE CAME TO
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[02:26:45] A TOTAL OF \$70 MILLION IN THE LAST TWO
[02:26:47] ANNUAL BUDGETS, AND IT'S NOW AT \$76
[02:26:50] MILLION WOULD BE THE PROJECT TOTAL FOR
[02:26:52] THIS COST. THE DETAILS OF OUR ESTIMATE,
[02:26:56] WE WANT TO MAKE SURE THAT WE CAN
[02:26:58] CERTAINLY SHARE THOSE WITH YOU. WE WANT
[02:26:59] TO BE CAREFUL TO NOT SHOW OUR CARDS FOR
[02:27:02] POTENTIAL BIDDERS TOO, AND SPOIL THAT
[02:27:05] SURPRISE. THAT MAKES SENSE. THANK YOU
[02:27:07] FOR THOSE ANSWERS. ALL RIGHT, HEARING NO
[02:27:11] FURTHER. GO AHEAD, FRED.
[02:27:14] COMMISSIONER FRED TO YOU. SO I
[02:27:18] THANK YOU SO MUCH. IT'S AN ENORMOUS SUM
[02:27:19] OF MONEY THAT WE NEED TO SPEND TO
[02:27:22] PRESERVE OUR ASSETS IF WE'RE GOING TO BE
[02:27:23] A PORT. SO I'M FULLY IN SUPPORT OF THE
[02:27:26] IDEA. THE FACT THAT WE'RE GETTING RID OF
[02:27:28] CREOSOTE, ALL THAT GOOD STUFF, MORE
[02:27:31] STORMWATER THAN WE NEED. THANK YOU.
[02:27:34] IT'S ALL GOOD. SO WHY DO WE LET IT GO SO
[02:27:37] LONG? WELL, HOW ARE YOU IN A SITUATION
[02:27:40] WHERE WE HAVE A CONDEMNED DOCK?
[02:27:45] SO I CAN ONLY SPEAK TO THAT ANECDOTALLY
[02:27:48] AND STARTING THIS PROJECT? ONE OF THE
[02:27:50] TASKS I TRIED TO DO WAS TO FIND OUT HOW
[02:27:52] LONG THIS HAD BEEN LOAD RESTRICTED OR
[02:27:54] CONDEMNED. I SAID THE LAST MAJOR WORK WE
[02:27:56] SAW WAS IN 1985. I COULDN'T FIND ANYONE
[02:27:59] AT THE PORT WHO'D WORKED HERE LONG
[02:28:00] ENOUGH TO BE ABLE TO GIVE ME THAT
[02:28:02] ANSWER. SO IT HAS BEEN IN THIS CONDITION
[02:28:04] FOR SOME TIME. IT'S BEEN AN ITEM ON THE
[02:28:07] CAPITAL PLAN AND I THINK UNDER
[02:28:09] CONSIDERATION FOR A LONG TIME. BUT THIS
[02:28:11] IS THE FIRST TIME THAT WE'VE HAD TO GET
[02:28:14] THE BACKING TO BE ABLE TO COMPLETE THE
[02:28:15] DESIGN AND DO COMPLETE THE WORK.
[02:28:21] I DON'T KNOW IF THAT IS A CLEAR ENOUGH
[02:28:22] ANSWER. NO, THANK YOU FOR GETTING TO IT.
[02:28:24] IT'S AN IMPORTANT ASSET. YEAH. AND I
[02:28:26] KNOW ALSO IN OUR PLANNING PROCESS OVER
[00,00,00] THE VEADS THADDEN TO BE TALKING TO
[02:28:28] THE YEARS, I HAPPEN TO BE TALKING TO
[02:28:30] SOME OF THE PLANNERS ON THIS, IS THAT
[02:28:30] SOME OF THE PLANNERS ON THIS, IS THAT [02:28:31] THEY LOOKED AT COMPARISONS LIKE
[02:28:30] SOME OF THE PLANNERS ON THIS, IS THAT [02:28:31] THEY LOOKED AT COMPARISONS LIKE
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	PIER FENDER SYSTEM. SO WE ARE
	INCREMENTALLY ADDRESSING SOME OF THESE
	END OF LIFE PORTIONS OF THE DOCK. AND
[02:29:37] [	MARK, YOU COULD PROBABLY ADD TO THAT IF
[02:29:39] \	YOU WOULD LIKE, BUT I WANTED TO MAKE
[02:29:40] \$	SURE THAT WE DIDN'T INCLUDE THAT AS
	WELL. SO THANK YOU VERY MUCH. THANK YOU
	FOR THAT CLARIFICATION. AND I'M A FAN OF
	NFRASTRUCTURE. I WANT YOU TO SPEND THE
	MONEY. THIS IS WHAT WE'RE HERE FOR. AND
	DIDN'T MEAN TO POINT FINGERS THERE,
	BUT ONE OF THE THINGS YOU ALSO ARE DOING
	IS DOING A PUMP OUT, RIGHT? YOU'RE
	TALKING ABOUT PUTTING A PUMP OUT ON THE
	SYSTEM AND IT'S FALSE. STILL NOT GOING
	TO BE A PUMP OUT. IT'S A CONNECTION. SO
	WE'RE NOT QUITE SURE HOW IT'S GOING TO
	WORK YET. SORRY, IT'S NOT A PUMP OUT,
	T'S ACTUALLY A CONNECTION TO THE SEWER
	SYSTEM. CORRECT. AND BETTER YET,
	AND WILL FOSS STILL BE A TENANT TO THE
	SOUTH, I MEAN, TO THE NORTH? I SAW THAT
	IN THAT DESIGN. IT SAID TUGS.
[02:30:24]	THAT'S TO BE DETERMINED. WE STILL NEED
[02:30:26]	TO SEE HOW WE'LL ACCOMMODATE EVERYBODY
[02:30:29] /	AND HAVE THE HIGHEST USE FOR THOSE
[02:30:30]	BURSTS. I SEE. WELL, I DIDN'T REALLY
[02:30:33] (	CARE WHETHER IT WAS FOSTER OR NOT, BUT I
	KNOW THAT WE'RE LOOKING TO HAVE PLACES
[02:30:37] F	FOR TUGS TO PUMP OUT. AND TO
	THE DEGREE THAT THIS BERTH WOULD BE ABLE
	TO BE ACCESSED BY VESSELS IN NEED OF
	THAT SERVICE, WHICH ARE MOSTLY TUGS, I
	WAS JUST WONDERING WHETHER OR TO MY
	QUESTION IS COULD WE POSITION A PUMP
	OUT, FOR LACK OF A BETTER WORD, AT A
	PLACE THAT WOULD BE MULTIPLY
	ACCESSIBLE? I'M JUST WONDERING IF WE'RE
	THINKING ABOUT THAT BECAUSE WE DO KNOW
	THE MARINE TRADE FOLKS ARE ASKING US TO
	LOOK FOR CAPACITY TO DO THAT. AND I
	JUST DON'T KNOW IF THAT'S KIND OF PART
	OF YOUR SCOPE OF THINKING. IT'S
	DEFINITELY ON OUR MIND AS WE LOOK AT OUR
I I I	ASSETS AND WORKING WITH OUR PLANNING
	TEAM TO SEE WHERE WE CAN MEET THE NEEDS
	OF OUR MARITIME USERS. HOW IT WILL WORK
	WITH THIS FACILITY, WE'RE NOT QUITE SURE
	YET. CERTAINLY IT WON'T BE A CONSISTENT
	ACCESS WITH THE FISHING VESSELS BLOCKING
	ACCESS AT CERTAIN PARTS OF THE YEAR,
	BUT WHEN THE FISHING FLEETS OUT, WE'LL
	SEE HOW THESE WORK AND IF WE CAN MAKE
	THEM WORK FOR THAT. AND I WOULD ALSO
	ENCOURAGE US OR DISCOURAGE US FOR
[02:31:46] [	DEFINING THE WAY IN WHICH THE PILES ARE
	GOING TO BE DRIVEN THAT WE NEED PILES
[02:31:53]	TO BE PUT IN. WE HAVE RUN INTO SOME
	CHALLENGES AT THE SEAPORT ALLIANCE.
	SPECIFYING WE SHOULD BE
	CALLING FOR WHAT NEEDS TO BE DONE. HOW
	IT'S DONE SEEMS TO BE SHOULD BE THE
	RESPONSIBILITY OF THE CONTRACTOR FROM A

#### Transcript of Regular Meeting on Aug 08, 2023 12:00pm



102:32:081 LIABILITY PERSPECTIVE, I JUST SUGGEST [02:32:11] THAT WE DEFINE THE NEED AND SOMEBODY [02:32:14] ELSE DOES THE HOW. [02:32:17] YEAH, THERE IS SOME FLEXIBILITY WITHIN [02:32:20] THE CONTRACT, BUT TO GET OUR [02:32:21] CONSTRUCTION PERMIT, WE DO HAVE TO [02:32:22] PROVIDE THE STRUCTURAL CALCULATIONS THAT [02:32:24] SHOW THE CAPACITY OF THOSE PILES AND [02:32:28] FOR THE GEOTECHNICAL CONDITIONS THAT WE 102:32:311 HAVE SO WE CAN'T PERFORM AT SPEC. IT TOO [02:32:34] MUCH. BUT WE DO PROVIDE THERE IS THAT [02:32:38] FLEXIBILITY WITHIN THE CONTRACTS. AND [02:32:41] FINALLY, YOU'RE PUTTING SOLAR ON THE [02:32:43] ROOFS. THIS IS LIKE THE FOURTH PROJECT [02:32:45] I'VE SEEN, LIKE THIS YEAR THAT WE'RE [02:32:47] SOLARIZING. THERE'S BEEN A LONG TIME [02:32:49] SINCE WE'VE BEEN DESCRIBING SOLAR. IT'S [02:32:50] NOT COST EFFECTIVE BECAUSE WE HAVE A LOW [02:32:54] CARBON ELECTRICAL GRID ALREADY. WHAT'S [02:32:56] THE NET BENEFIT OF DOING THAT? I'M [02:32:59] DELIGHTED. I'VE ALWAYS SAID THAT BY [02:33:01] REDUCING THE DEMAND ON THE GRID, [02:33:03] OBVIOUSLY, YOU JUST SAW IN THE PAPER [02:33:05] WITH THE MELT OF THIS GADGET, WE'RE [02:33:07] GOING TO BE BUYING POWER FROM [02:33:09] CALIFORNIA. I THINK THE MORE WE TAKE [02:33:11] RESPONSIBILITY FOR GENERATING OUR OWN [02:33:12] ELECTRICITY, I SALUTE YOU FOR TAKING [02:33:14] THAT INITIATIVE. AND THANK YOU. ALL [02:33:16] RIGHT, HEARING NO FURTHER QUESTIONS FOR [02:33:18] THIS ITEM. IS THERE A MOTION IN A [02:33:19] SECOND? STILL MOVED. [02:33:22] SECOND. ALL RIGHT. THE MOTION WAS MADE [02:33:24] AND SECONDED, DEPUTY CLERK, PLEASE CALL [02:33:26] THE ROLL FOR THE VOTE. THANK YOU. [02:33:28] COMMISSIONER FELLEMAN. AYE. [02:33:31] COMMISSIONER HASEGAWA. AYE. [02:33:33] COMMISSIONER MOHAMED AYE. AND [02:33:35] COMMISSIONER CHO AYE. THERE ARE FOUR [02:33:37] AYES AND ZERO NAYS FOR THIS ITEM. [02:33:38] EXCELLENT. THE MOTION PASSES. THANK YOU [02:33:40] VERY MUCH, COMMISSIONER, CAN I MAKE ONE [02:33:43] COMMENT HERE AS YOU FINISH UP, I JUST [02:33:45] WANT TO SAY THAT KELLY, YOU SAW THE ONE [02:33:49] SLIDE THERE THAT SHOWED THE POSITIONING [02:33:51] OF THE VESSELS THERE. I JUST WANT TO [02:33:53] CALL KELLY GOODWIN AND HER TEAM ABOUT [02:33:56] THAT IS A THING. WE JUST KIND OF WENT [02:33:58] OVER THAT REALLY QUICKLY. THAT'S [02:33:59] SOMETHING THEY DO CONTINUOUSLY TO FIND [02:34:01] AS MORE AND MORE DEMANDS FOR LARGER TO [02:34:02] LARGER SHIPS. THAT THAT IS SOMETHING [02:34:04] THAT THE TEAM DOES AN EXCELLENT JOB ON [02:34:06] AND DON'T GET A CHANCE TO ALWAYS TALK [02:34:08] ABOUT THAT HERE. SO I JUST WANT TO GIVE [02:34:10] THEM A SHOUT OUT. GREAT. THANK YOU. [02:34:11] THANK YOU FOR THAT. ALL RIGHT, DEPUTY [02:34:14] CLERK PAYNE, PLEASE READ THE NEXT ITEM [02:34:17] INTO THE RECORD AND EXECUTIVE DIRECTOR [02:34:19] WILL THEN INTRODUCE THEM. [02:34:22] THANK YOU. THIS IS ITEM TEN E [02:34:24] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR [02:34:26] TO INCREASE THE CONTRACT VALUE FOR THE



[02:34:28] EXISTING SERVICE. CONTRACTS FOR
[02:34:30] CUSTODIAL SERVICES AT SEATTLE TACOMA
•
[02:34:33] INTERNATIONAL AIRPORT BY \$54,300,000 FOR
[02:34:36] A NEW CUMULATIVE VALUE OF \$149,300,000.
[02:34:40] TO AUTHORIZE THE EXECUTIVE DIRECTORS TO
[02:34:42] RECOMPETE AND EXECUTE UP TO TWO FIVE
[02:34:45] YEAR CUSTODIAL SERVICE CONTRACTS TO ADD
[02:34:47] WASTE REMOVAL SERVICES FOR THE AIRPORT
[02:34:49] DINING AND RETAIL TENANTS, AND TO ADD
[02:34:51] THE COMMISSIONER PUBLIC HEALTH AND
[02:34:53] SAFETY INITIATIVE SURFACE COMPLEMENTARY
[02:34:56] HYGIENE PRODUCTS AT SEATTLE TACOMA
[02:34:57] INTERNATIONAL AIRPORT. COMMISSIONERS.
[02:35:01] IN 2023, SEATTLE TACOMA INTERNATIONAL
•
[02:35:04] AIRPORT WAS GIVEN THE AWARD. THE
[02:35:05] CLEANEST AIRPORT IN THE UNITED STATES BY
[02:35:08] SKYTRACKS SEA WAS ONLY THE SECOND,
[02:35:11] ONLY SECOND ONLY TO VANCOUVER IN NORTH
[02:35:13] AMERICA. IN THIS REGARD, THIS HONOR IS
[02:35:15] LARGELY DUE TO THE AVIATION MAINTENANCE
[02:35:16] TEAM AND THE SERVICE CONTRACTS WE HAVE
[02:35:19] FOR CUSTODIAL SERVICES. THE
[02:35:21] AUTHORIZATION WILL INCREASE THE VALUE OF
[02:35:22] THE EXISTING CONTRACT TO REFLECT ACTUAL
[02:35:24] COSTS, ADD A NEW SERVICE TO MEET TENANT
[02:35:26] NEEDS, AND ADD CAPACITY TO PROVIDE
[02:35:28] COMPLEMENTARY HYGIENE PRODUCTS TO
[02:35:30] TRAVELERS AND STAFF AT THE AIRPORT. THE
[02:35:32] PRESENTERS ARE THIS AFTERNOON MIKE
[02:35:34] TASKER DIRECTOR, AVIATION MAINTENANCE.
[02:35:36] AND GINA KIM, SENIOR MANAGER, AVIATION
[02:35:40] MAINTENANCE, CUSTODIAL SERVICES. SO I'LL
[02:35:42] BEGIN WITH YOU, MIKE. THANK YOU. GOOD
[02:35:45] AFTERNOON, COMMISSIONER AND EXECUTIVE
[02:35:46] DIRECTOR METRUCK. I'M MIKE TASKER,
[02:35:47] DIRECTOR OF AVIATION MAINTENANCE. AS WAS
[02:35:49] SAID, I'M HERE WITH GINA KIM, SENIOR
[02:35:51] MANAGER OF AVIATION SERVICE CONTRACT
[02:35:53] MANAGEMENT. WE'RE HERE TODAY TO REQUEST
[02:35:55] AUTHORIZATION FOR CUSTODIAL SERVICES AT
[02:35:57] THE AIRPORT. NEXT SLIDE.
[02:36:03] AS WAS MENTIONED IN THE OVERVIEW, THERE
[02:36:05] ARE MULTIPLE ELEMENTS TO THE ACTION
[02:36:07] REQUESTED AND WE'LL GO THROUGH THEM
[02:36:08] SEPARATELY. NEXT SLIDE.
[02:36:12] THE FIRST ELEMENT OF THE REQUEST IS TO
[02:36:14] INCREASE THE AUTHORIZATION FOR
[02:36:15] ADDITIONAL FUNDING. WE PREVIOUSLY CAME
102:36:171 TO COMMISSION IN MARCH OF 2020 AND ASKED
L
[02:36:19] FOR 95 MILLION IN AUTHORITY FOR
[02:36:22] CUSTODIAL SERVICES IN UP TO FOUR ZONES
[02:36:24] TO GET US THROUGH 2026. THIS WAS BEFORE
[02:36:27] SENDING THE PROPOSALS OUT FOR BID. WHEN
[02:36:29] THE PROPOSALS CAME BACK AT NEARLY
[02:36:30] 135,000,000, WE KNEW WE'D RETURN TO
[02:36:33] COMMISSION FOR ADDITIONAL AUTHORIZATION.
[02:36:35] THIS REQUEST IS FOR AN ADDITIONAL 54.3
[02:36:37] MILLION, WITH A NEW TOTAL OF 149.3
[02:36:39] MILLION. THIS TAKES THE ORIGINAL
[02:36:43] SHORTFALL INTO ACCOUNT AND ADDS FOR
[02:36:44] INFLATION AND NEW ELEMENTS OF THIS
[02:36:44] INFLATION AND NEW ELEMENTS OF THIS [02:36:45] REQUEST. NEXT SLIDE AFTER



[02:36:52] PREVIOUS SLIDE, IT MAY BE GOOD T	·O
[02:36:53] PROVIDE A BRIEF HISTORY ON THE 2	
[02:36:55] CONCEPT. PRIOR TO 2017, THE AIRP	
[02:36:58] SERVICED BY ONE CUSTODIAL SERV	/ICE
[02:37:00] PROVIDER. THE ZONE CONCEPT WA	S PRESENTED
[02:37:02] TO ENHANCE CUSTOMER SERVICE, I	
[02:37:05] COMPETITION BETWEEN CONTRACT	
[02:37:06] INCREASE WMBE PARTICIPATION, LE	
[02:37:09] LABOR HARMONY, AND CREATE JOB	
[02:37:10] LIVING WAGES. THE NUMBER OF CO	NTRACTED
[02:37:12] WORKERS IN 2017 WAS 165, AND TOI	DAY IT'S
[02:37:15] ALMOST DOUBLE AT 320. THERE ARE	
[02:37:17] CURRENTLY FIVE ZONES. IAF WAS T	
[02:37:20] FIVE YOU SEE THERE IN PURPLE THAT	
[02:37:21] AFTER ADDED IN 2020. ZONE ONE IS	THE
[02:37:25] SOUTH SIDE OF THE SECURE SIDE C	)F THE
[02:37:26] AIRPORT. ZONE TWO IS THE NORTH	
[02:37:28] THE SECURE SIDE OF THE AIRPORT	
[02:37:30] INCLUDE CENTRAL TERMINAL. ZONE	
[02:37:33] THE NON SECURE PART OF THE TER	
[02:37:35] AND ZONE FOUR IS THE NON PUBLIC	FACING
[02:37:37] PARTS OF THE AIRPORT AND AIRPOI	RT
[02:37:38] PROPERTIES TO INCLUDE AIRPORT	
[02:37:40] BUILDING. SLIDE THE	0. 2.0011
	TO TWO
[02:37:45] SECOND ELEMENT IS TO RECOMPET	
[02:37:47] CUSTODIAL SERVICE CONTRACTS. C	
[02:37:49] MUST BE RECOMPETED AS A STUN,	AND THE
[02:37:50] OTHER ZONE IS AT THE END OF ITS I	BASE
[02:37:52] TERM AND COULD BE RECOMPETED	
[02:37:55] CONTRACTS ARE PERFORMANCE BA	
[02:38:00] WE USE SEVERAL ELEMENTS TO EVA	
[02:38:01] PERFORMANCE. WE EVALUATE RESI	
[02:38:03] AND COMPLETION OF WORK. WE LEV	√ERAGE
[02:38:04] MAXIMO FOR TRACKING THE DATA. F	PORT STAFF
[02:38:07] PERFORMS VIOCHI AUDITS, WHICH IS	
[02:38:09] REVIEW OF THE SPACES AND EVALU	
[02:38:10] CLEANLINESS. TRAINING IS PERFOR	
[02:38:13] THE STAFF TO TRY TO HAVE CONSIS	
[02:38:14] EVALUATION, AND THERE IS AN INCE	NTIVE
[02:38:17] FOR THE CONTRACTS IF THEY SCOR	RE GREATER
[02:38:19] THAN 80%, THERE IS INCENTIVES FC	
[02:38:21] LEVELS OF PERFORMANCE. SLIDE C	
[02:38:26] CAN ALSO GENERATE SERVICE REQ	
[02:38:28] THE RESTROOM VIA OPTICO, WHICH	IS
[02:38:30] LEVERAGING TECHNOLOGY, WHICH	IS A QR
[02:38:31] CODE AT THE RESTROOM ENTRANC	E, OR USE A
[02:38:33] CSAY APP, WHICH IS A TEXT OR QR	
[02:38:36] THAT IS PROVIDED ON THE RESTRO	
[02:38:37] MIRRORS. OPTICAL CAN ALSO PROV	
[02:38:40] FROM WHEN THE LAST CLEANING AN	
[02:38:42] SERVICING OF THE RESTROOM WAS	;
[02:38:43] ACCOMPLISHED. ACI OR AIRPORTS (	COUNCIL
[02:38:46] INTERNATIONAL ALSO PERFORMS IN	ISPECTIONS
[02:38:47] FOR THE AIRPORT SERVICE QUALITY	
[02:38:48] QUARTERLY RESTROOMS PLAY A BI	
[02:38:50] THE AIRPORT SERVICE QUALITY AND	
[02:38:52] MENTIONED, WE ARE PROUD TO HAY	
[02:38:53] SELECTED THE BEST AIRPORT IN NO	)RTH
[02:38:55] AMERICAN 2022 AND 2023, CLEANES	
[02:38:58] IN 2022 AND WE'RE SECOND IN 2023.	
[02:39:02] SLIDE THE THIRD ELEMENT OF THIS	
[02:39:06] HAS A LOT OF INTEREST FROM HERI	
[02:39:09] BELIEVE IN THE COMMISSION. THIS T	THIRD



[02:39:10] ELEMENT IS THE REQUEST TO IMPLEMENT THE [02:39:12] COMMISSION PUBLIC HEALTH AND SAFETY [02:39:13] INITIATIVE. THIS WILL PROVIDE HYGIENE [02:39:15] PRODUCTS IN THE PUBLIC RESTROOMS AT THE [02:39:16] AIRPORT IN 2024 AND GOING FORWARD. [02:39:20] NEXT SLIDE PLEASE. PLEASE. THE FOURTH [02:39:23] AND LAST ELEMENT OF THIS REQUEST IS TO [02:39:26] PROVIDE CONTRACTING AUTHORITY FOR [02:39:27] AIRPORT DINING AND RETAIL WASTE REMOVAL. [02:39:30] THIS IS JUST A REQUEST FOR CONTRACTING [02:39:32] AUTHORITY AS THE COST WILL BE REIMBURSED [02:39:34] BY THE TENANTS. THE INTENT HERE IS TO [02:39:37] INCREASE ENVIRONMENTAL STEWARDSHIP [02:39:39] EFFICIENCY AND CUSTOMER EXPERIENCE. [02:39:41] SOMETIMES. THEY SAY PICTURES WORTH 1000 [02:39:43] WORDS. IF YOU LOOK AT THE PICTURES ON [02:39:44] THE SLIDE, THIS IS WHAT WE CAN MANAGE [02:39:48] OR DEAL WITH FREQUENTLY AT THE AIRPORT. [02:39:51] AND WE BELIEVE WE CAN ADDRESS THAT BY [02:39:57] AND WITH THAT QUESTIONS?
[02:40:11] QUESTIONS?
[02:40:15] SUCH A LITTLE STALE. ANY QUESTIONS? [02:40:19] COMMISSIONER, HOW'S IT GOING?
[02:40:23] I'M BESIDE MYSELF ABOUT THIS REQUEST.
[02:40:27] I DID NOT KNOW THAT SEATAC AIRPORT WAS
[02:40:30] RECOGNIZED AS THE CLEANEST AIRPORT 2022
[02:40:32] AND THE SECOND CLEANEST IN 2023.
[02:40:35] HYGIENE AND MAKING SURE THAT WE'RE
[02:40:37] PROMOTING PUBLIC HEALTH IS A CORE
[02:40:40] COMPONENT OF WHAT WE DO TO MAXIMIZE THE
[02:40:43] CUSTOMER EXPERIENCE, BUT ALSO MAKE SURE
[02:40:46] THAT WE HAVE OPTIMAL WORKFORCE
[02:40:48] CONDITIONS FOR OUR THOUSANDS OF
[02:40:51] EMPLOYEES AT SEA. WE ARE
[02:40:54] MORE THAN TRIPLING WELL, NOT MORE THAN
[02:40:57] WE'RE ALMOST TRIPLING THE CONTRACT OR
[02:41:01] THE INVESTMENT THAT WE'RE MAKING INTO
[02:41:03] HYGIENE AT SEATAC AIRPORT, INCLUDING NEW
[02:41:07] CONTRACTS, AS WELL AS AN ABILITY
[02:41:11] TO IMPLEMENT THE COMMISSION INITIATIVE
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO [02:41:58] SUPPORTING THIS. GREAT. THANK YOU.
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO [02:41:58] SUPPORTING THIS. GREAT. THANK YOU. [02:42:00] COMMISSIONER, HOW'S IT GOING? ANY OTHER
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:46] COMMISSION FOR PROVIDING THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO [02:41:58] SUPPORTING THIS. GREAT. THANK YOU. [02:42:00] COMMISSIONER, HOW'S IT GOING? ANY OTHER [02:42:01] QUESTIONS? REAL QUICKLY, I HAD
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO [02:41:58] SUPPORTING THIS. GREAT. THANK YOU. [02:42:00] COMMISSIONER, HOW'S IT GOING? ANY OTHER [02:42:01] QUESTIONS? REAL QUICKLY, I HAD [02:42:05] HEARD THAT THERE WAS A BUDGET SHORTFALL
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO [02:41:58] SUPPORTING THIS. GREAT. THANK YOU. [02:42:00] COMMISSIONER, HOW'S IT GOING? ANY OTHER [02:42:01] QUESTIONS? REAL QUICKLY, I HAD [02:42:05] HEARD THAT THERE WAS A BUDGET SHORTFALL [02:42:07] FOR 2023. AND IS THAT COVERED IN THIS?
[02:41:16] TO MAKE AVAILABLE PERIOD PRODUCTS [02:41:20] TO THE PUBLIC AND TO THE WORKERS FOR [02:41:28] VERY, I THINK, SOCIALLY SPEAKING, A HUGE [02:41:31] STEP FORWARD. AND WHAT WE'RE ABLE TO DO [02:41:33] TODAY COLLECTIVELY AT THE PORT OF [02:41:35] SEATTLE. AND IT'S BEEN A LONG TIME [02:41:38] COMING FOR YEARS. THANK YOU SO MUCH [02:41:41] TO THE PORT OF SEATTLE STAFF AND THANK [02:41:43] YOU SO MUCH TO MY COLLEAGUES UPON THE [02:41:49] GUIDANCE AND THE SUPPORT IN ORDER TO [02:41:51] BRING US TO WHERE WE ARE TODAY. I [02:41:54] WHOLEHEARTEDLY LOOK FORWARD TO [02:41:58] SUPPORTING THIS. GREAT. THANK YOU. [02:42:00] COMMISSIONER, HOW'S IT GOING? ANY OTHER [02:42:01] QUESTIONS? REAL QUICKLY, I HAD [02:42:05] HEARD THAT THERE WAS A BUDGET SHORTFALL



[02:42:14] HAVE BUDGET. IT'S THE AUTHORITY THAT [02:42:16] WE'RE GOING TO RUN OUT OF EARLY NEXT [02:42:18] YEAR IF THIS ISN'T APPROVED. OKAY, SO [02:42:21] THE CURRENT CONTRACTORS THAT WE HAVE ON [02:42:24] FOR CUSTODIAL SERVICES WILL AT THE VERY [02:42:26] LEAST SEE OUT THE REST OF THE REMAINDER [02:42:27] OF THE YEAR. YES. AND THAT'S NOT [02:42:30] NECESSARILY IMPACTED BY THIS. AND SO IN [02:42:33] 2024, YOU MAY OR MAY NOT REBID THOSE 102:42:361 CUSTODIAL CONTRACTS OR CHOOSE TO EXECUTE [02:42:40] ON THE ONE YEAR. IS IT THE ONE YEAR [02:42:41] OPTIONS OR WHAT? WE HAVE ONE YEAR [02:42:43] OPTIONS. SO THERE'S A BASE CONTRACT OF [02:42:45] TWO YEARS. SO ONE CONTRACT NEEDS TO BE [02:42:47] REBID ZONE THREE AND THE OTHER ONE IS UP [02:42:50] FOR THE BASE BID IS OVER. AND THEN WE [02:42:52] CAN EVALUATE THE PERFORMANCE AND HAVE [02:42:53] THE ABILITY TO RECOMPETE. [02:42:56] IT DOESN'T MEAN WE WILL, BUT WE'D LIKE [02:42:58] AN OPPORTUNITY WITH THE AUTHORIZATION TO [02:43:01] RECOMPETE. OKAY. AND ZONE THREE IS [02:43:04] DIFFERENT FROM THE NEW ZONE THREE, OR [02:43:06] ARE THOSE THE SAME? ZONE THREE IS THE [02:43:08] SAME ONE THERE. IT'S UP FOR COMPETITION. [02:43:10] OH, I SEE, I SEE. BECAUSE I WAS LOOKING [02:43:12] AT THIS AND THERE WAS TWO ZOOM GROUPS. [02:43:13] GOT IT. OKAY. ALL RIGHT. SEEING NO [02:43:16] FURTHER QUESTIONS. IS THERE A MOTION? [02:43:17] IN A SECOND. SO MOVED. [02:43:21] EXCELLENT. GREAT. CLERK, PLEASE CALL THE [02:43:25] ROLL. THANK YOU. COMMISSIONER FELLEMAN? [02:43:29] AYE. COMMISSIONER HASAGAWA AYE. [02:43:33] COMMISSIONER MOHAMMED AYE. AND [02:43:35] COMMISSIONER CHO? AYE. THAT'S FOUR AYES [02:43:37] AND ZERO NAYS FOR THIS ITEM. THANK YOU. [02:43:39] THE MOTION PASSES. THANKS, KIM. [02:43:40] APPRECIATE IT. ALL RIGHT, [02:43:44] MOVING ON TO THE AGENDA, [02:43:47] CLERK PAYNE, PLEASE GO AHEAD AND READ [02:43:49] THE NEXT ITEM INTO THE RECORD, AND [02:43:50] EXECUTIVE DIRECTOR WILL INTRODUCE IT. [02:43:52] THANK YOU. THIS IS ITEM TEN. F [02:43:54] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR [02:43:56] TO ADVERTISE, AWARD AND EXECUTE A MAJOR [02:43:59] WORKS CONSTRUCTION CONTRACT UTILIZING A [02:44:01] PROJECT LABOR AGREEMENT TO ENABLE [02:44:03] CONSTRUCTION OF A PACKAGE OF [02:44:04] IMPROVEMENTS TO THE FISHERMAN'S [02:44:06] TERMINAL, INCLUDING THE RENOVATION. OF A [02:44:08] SHIP SUPPLY BUILDING INTO THE MARITIME [02:44:10] INNOVATION CENTER AND A SET OF PUBLIC [02:44:12] SPACE IMPROVEMENTS TO FISHERMAN'S [02:44:14] TERMINAL FOR A TOTAL AMOUNT REQUESTED OF [02:44:16] \$27,415,415 AND A [02:44:20] TOTAL PROJECT AUTHORIZATION OF [02:44:23] \$32,600,000. [02:44:26] COMMISSIONER, I'M PLEASED TO INTRODUCE [02:44:27] THIS ITEM AUTHORIZING THE CONSTRUCTION [02:44:29] OF THE MARITIME INNOVATION CENTER AND [02:44:31] OTHER IMPROVEMENTS TO FISHERMAN'S [02:44:33] TERMINAL TODAY. THE INVESTMENT IN THE [02:44:35] MARITIME INNOVATION CENTER IS AN EXAMPLE

[02:44:36] OF OUR PORTWIDE COMMITMENT TO INNOVATION



[02:44:38] AND ENTREPRENEURSHIP. WITH THE MARITIME
[02:44:41] INNOVATION CENTER, OR THE MIC, WE TAKE
[02:44:43] THE OLDEST BUILDING AT FISHERMAN'S
[02:44:44] TERMINAL AND MAKE IT NEW WITH A CUTTING
[02:44:47] EDGE DESIGN THAT FULLY REVEALS THE 100
[02:44:49] YEAR OLD BEAMS INSIDE, AS WELL AS THE
[02:44:51] LIVING BUILDING STANDARD SUSTAINABILITY
[02:44:54] IMPROVEMENTS. THIS PROJECT TAKES A
[02:44:56] HUMBLE AND INDUSTRIAL BUILDING AND
[02:44:57] REMAKES IT FOR A NEW ERA. THIS
[02:45:00] INVESTMENT IS AN EMBODIMENT OF OUR
[02:45:02] POSITIVE AND FUTURE FOCUSED OUTLOOK ON
[02:45:04] THE MARITIME INDUSTRIES. IT TAKES THOSE
[02:45:07] PAST OUR LEGACY PROGRAMS. IT TAKES THEM
[02:45:09] INTO THE FUTURE IN DRIVING INTO THE
[02:45:12] NEWER BLUE ECONOMY. THIS AUTHORIZATION
[02:45:15] ALSO INCLUDES A PACKAGE OF PUBLIC SPACE
[02:45:18] IMPROVEMENTS, WHICH INCLUDE ART SIGNAGE,
[02:45:19] WAYFINDING LANDSCAPING, AND NEW
[02:45:22] INTERPRETIVE SIGNAGE AT FISHERMAN'S
[02:45:24] TERMINAL. THE PRESENTERS ARE THIS
[02:45:25] AFTERNOON DAVE MCFADDEN, MANAGING
[02:45:27] DIRECTOR, ECONOMIC DEVELOPMENT DIVISION
[02:45:29] CAROL LISE, DIRECTOR OF REAL ESTATE
[02:45:31] DEVELOPMENT AND ECONOMIC DEVELOPMENT AND
[02:45:33] KELLY PURNELL, CAPITAL PROJECT MANAGER
[02:45:36] FOR WATERFRONT. AND SO WITH THAT, I'LL
[02:45:37] TURN OVER DAVE MCVAD. THANK YOU. GOOD
[02:45:40] AFTERNOON, COMMISSIONER. AND EXECUTIVE
[02:45:42] DIRECTOR METRUCK. WE'RE PLEASED TO BE
[02:45:44] HERE TODAY. I'M NOT SURE WITH THIS
[02:45:47] PROJECT THAT WE'RE AT THE TOP OF THE
[02:45:48] MOUNTAIN, BUT I THINK WE CAN CERTAINLY
[02:45:52] SEE THE SUMMIT, AND THAT IS EXCITING.
[02:45:55] LET'S GO TO THE NEXT SLIDE, PLEASE.
[02:45:57] WE'RE SEEKING YOUR AUTHORIZATION TO
[02:45:59] REBUILD THE HISTORIC SHIP SUPPLY
[02:46:01] BUILDING AND TRANSFORM IT INTO A STATE
[02:46:03] OF THE ART MODERN MARITIME INNOVATION
[02:46:03] OF THE ART MODERN MARITIME INNOVATION
[02:46:03] OF THE ART MODERN MARITIME INNOVATION [02:46:05] CENTER. WE'RE ALSO SEEKING AUTHORIZATION
[02:46:03] OF THE ART MODERN MARITIME INNOVATION [02:46:05] CENTER. WE'RE ALSO SEEKING AUTHORIZATION [02:46:07] TO DEVELOP WAYFINDING SIGNAGE AND
[02:46:03] OF THE ART MODERN MARITIME INNOVATION [02:46:05] CENTER. WE'RE ALSO SEEKING AUTHORIZATION [02:46:07] TO DEVELOP WAYFINDING SIGNAGE AND [02:46:09] INTERPRETIVE DISPLAYS THAT WILL
[02:46:03] OF THE ART MODERN MARITIME INNOVATION [02:46:05] CENTER. WE'RE ALSO SEEKING AUTHORIZATION [02:46:07] TO DEVELOP WAYFINDING SIGNAGE AND [02:46:09] INTERPRETIVE DISPLAYS THAT WILL [02:46:11] COMPLEMENT OUR RENOVATIONS AT
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102:47:051 NEXT SLIDE, OUR JOURNEY REALLY [02:47:09] ON THIS PROJECT, AS JOSHUA MENTIONED, [02:47:11] BEGAN SEVEN YEARS AGO AS WE WERE [02:47:13] FINALIZING A NEW STRATEGIC PLAN AT [02:47:15] FISHERMAN'S TERMINAL. AS THIS PLAN WAS [02:47:17] GETTING FINALIZED, WE ENVISIONED [02:47:19] CREATING A MARITIME INCUBATOR AT [02:47:21] FISHERMAN'S TERMINAL. WE THEN SAW AN [02:47:23] OPPORTUNITY TO REDEVELOP THE SHIP SUPPLY 102:47:25] BUILDING INTO THIS FACILITY. THE SEED [02:47:28] WAS PLANTED AT THIS POINT, BUT WE HAVE [02:47:30] HAD TO DO TREMENDOUS WORK TO BRING THIS [02:47:32] PROJECT TO FRUITION. OVER THE PAST SEVEN [02:47:35] YEARS, WE'VE COMPLETED FEASIBILITY [02:47:37] STUDIES, WRITTEN BUSINESS PLANS, [02:47:39] ENGAGED COUNTLESS MARITIME AND COMMUNITY [02:47:41] STAKEHOLDERS, BUILT A RELATIONSHIP WITH [02:47:44] MARITIME BLUE, SPAWNED A NEW MARITIME [02:47:47] ACCELERATOR PROGRAM, AND DONE TREMENDOUS [02:47:49] DESIGN WORK TO MAKE THIS FACILITY [02:47:51] UNIQUELY SUSTAINABLE. LET'S GO TO THE [02:47:54] NEXT SLIDE. [02:47:57] WE WERE FURTHER SPURRED TO ACTION WHEN [02:47:59] ONE OF OUR STUDIES SHOWED THAT THERE [02:48:00] WERE OVER 60 INCUBATOR AND ACCELERATOR [02:48:03] PROGRAMS IN THE SEATTLE REGION, BUT NONE [02:48:06] OF THEM WERE FOCUSED ON MARITIME. [02:48:08] DURING THIS TIME, WE DISCOVERED A COUPLE [02:48:10] BRIGHT LOCAL MARITIME ENTREPRENEURS THAT [02:48:13] HAD FLOWN HALFWAY AROUND THE WORLD TO [02:48:15] ATTEND THE PORT OF ROTTERDAM'S [02:48:16] ACCELERATOR PROGRAM. ONE OF THOSE FIRMS [02:48:19] INDICATED THAT THEY HAD STARTED IN A 102:48:211 SEATTLE ACCELERATOR, BUT GOT DISCOURAGED [02:48:24] WHEN PROGRAM DIRECTORS TOLD THEM TO [02:48:26] SHIFT THEIR FOCUS FROM MARITIME TO [02:48:28] HEALTHCARE. NOW, YEARS LATER, WE'VE [02:48:32] SHOWN THAT IF WE BUILD THIS FACILITY, [02:48:33] THAT WILL INDEED ATTRACT THE [02:48:35] ENTREPRENEURS AND EXPERTS ALIKE THAT CAN [02:48:38] DRIVE SUCCESS WITHIN THE MARITIME [02:48:40] INDUSTRY. THIS IS A HUGE STRIDE. IT'S AN [02:48:43] EXCITING DAY, AND AGAIN, I WANT TO THANK [02:48:46] YOU. AS THE PORT COMMISSIONER, WE'VE [02:48:48] APPRECIATED YOUR SUPPORT BUT ALSO YOUR [02:48:50] QUESTIONS AND DRIVE TO DIG DEEPER ON [02:48:53] THIS PROJECT, BUT ALSO WANT TO COMMEND [02:48:56] PORT STAFF, MARITIME BLUE AND NUMEROUS [02:48:58] STAKEHOLDERS FOR GETTING US TO THIS [02:49:00] POINT. AND AT THIS POINT, WHAT I'D LIKE [02:49:02] TO DO IS TURN IT OVER TO MY ASSOCIATES, [02:49:04] KIRA LEESE AND KELLY PURNELL, WHO WILL GO [02:49:07] OVER KEY PROJECT DETAILS. THANK YOU, [02:49:10] DAVE. AND THANK YOU, COMMISSIONERS. IT [02:49:13] IS A REAL PLEASURE TO BE HERE WITH YOU [02:49:15] AND PRESENT THIS PROJECT FOR YOUR [02:49:16] APPROVAL. BEFORE I BEGIN, I, TOO, WANT [02:49:20] TO ACKNOWLEDGE THAT BETWEEN MYSELF AND [02:49:23] PROJECT MANAGER PERNELL, WE REPRESENT [02:49:25] JUST TWO OF THE COUNTLESS HANDS AND [02:49:28] HEARTS FROM ACROSS THE BOARD OVER THE [02:49:30] LAST SEVEN YEARS THAT HAVE BEEN PART OF

[02:49:32] THE PROJECT TEAM TO DELIVER THIS SET OF



[02:49:35] PROJECTS. FIRST IN THE EFFORT TO DEVELOP
10/49/30 PROJECTO FIROT IN THE EFFORT TO DEVELOP
[02:49:37] A COMPREHENSIVE VISION AND PLAN FOR
[02:49:40] FISHERMEN'S TERMINAL AND THEN TAKING THE
[02:49:42] STEPS TO SET A DESIGN FRAMEWORK THAT HAS
[02:49:44] YIELDED THE PROJECTS. WE'RE HERE TODAY
[02:49:46] TO DISCUSS THE MARITIME INNOVATION
[02:49:48] CENTER PURPOSE BUILT FOR THE MARITIME
[02:49:51] INDUSTRY AND SHOWCASING OUR COMMITMENT
[02:49:54] TO THE FUTURE OF THE PEOPLE WHO MAKE UP
[02:49:57] FISHERMAN'S TERMINAL AND THE MARITIME
[02:49:59] INDUSTRY. SO LET ME GO OVER A FEW
[02:50:02] ELEMENTS OF DESIGN AND CONSTRUCTION OF
[02:50:04] THIS AMAZING PROJECT. NEXT SLIDE,
[02:50:06] PLEASE. THE SHIP SUPPLY
[02:50:11] BUILDING HAS BEEN AT THIS SPOT ON THE
[02:50:14] DOCKS OF FT FOR 105 YEARS.
[02:50:17] THE KEY PRINCIPLE OF OUR DESIGN APPROACH
[02:50:19] IS THAT THE FOOTPRINT AND ENVELOPE OF
[02:50:22] THIS BUILDING WILL REMAIN JUST WHERE
[02:50:24] IT'S BEEN FOR ALL OF THOSE 105 YEARS.
[02:50:27] THE BUILDING WILL BE COMPLETELY
[02:50:29] RENOVATED USING EXISTING BEAMS AND
[02:50:31] INCLUDING NEW GLASS EXTERIOR DOORS AND
[02:50:33] WINDOWS TO ENHANCE THE TRANSPARENCY,
[02:50:37] INCORPORATE NATURAL LIGHT AND FRESH AIR,
[02:50:40] ONE OF THE ELEMENTS THAT'S REQUIRED AS
[02:50:42] PART OF LIVING BUILDING CHALLENGE
[02:50:44] CERTIFICATION. WE ARE INCORPORATING AN
[02:50:48] EXCITING DESIGN GESTURE, THE 105 YEAR
[02:50:51] OLD WOOD BEAMS IN OUR FINAL DESIGN,
[02:50:53] WITH THE ADDITION OF STEEL BEAMS TO
[02:50:55] SUPPORT SEISMIC ENGINEERING REQUIREMENTS
[02:50:57] OF A CONTEMPORARY PROJECT. THE
[02:51:00] SIGNIFICANT CHALLENGES OF DESIGN ARE IN
[02:51:02] THE FOUNDATION SYSTEM, POOR SOIL
[02:51:05] CONDITIONS AND THE FACT THAT THE
[02:51:06] BUILDING IS SUPPORTED ON PILES WHICH
[02:51:08] THEMSELVES ARE FROM A CENTURY AGO AND
[02:51:11] THE FACT THAT IN ORDER TO REPLACE THE
[02:51:12] PILES, WE NEED TO BASICALLY PICK THE
[02:51:14] BUILDING UP AND PUT IT IN THE PARKING
[02:51:14] BUILDING UP AND PUT IT IN THE PARKING [02:51:17] LOT NEXT TO IT WHILE WE FIX THE PILES.
[02:51:17] LOT NEXT TO IT WHILE WE FIX THE PILES.
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102:52:081 BUILDING WILL BE FULLY REHABILITATED.

[02:52:11] FIRST WITH OUR WORK ON CORE AND SHELL [02:52:13] AND THEN FINALLY WITH TENANT [02:52:14] IMPROVEMENTS TO SUPPORT MARITIME BLUE. [02:52:17] IT INCLUDES NEW UTILITY SERVICE, NEW [02:52:19] BUILDING PERIMETER AND PARKING. IT [02:52:22] SOUNDS STRAIGHTFORWARD, BUT IT'S NOT. [02:52:24] WE HAVE BEEN TALKING TO POTENTIAL [02:52:26] GENERAL CONTRACTORS ABOUT THIS PROJECT 102:52:281 AHEAD OF BUILDING TO CONFIRM OUR [02:52:30] ASSUMPTIONS IN A PRE BID ENVIRONMENT. [02:52:32] JUST ONE STEP WE ARE TAKING TO REDUCE [02:52:34] RISK OVERALL. AND AGAIN, KELLY WILL TALK [02:52:37] MORE ABOUT OUR RISK MANAGEMENT APPROACH [02:52:39] WHEN SHE MAKES HER PUGET COMMENTS A BIT [02:52:41] LATER. NEXT SLIDE, PLEASE. [02:52:46] HAVE YOU'VE HEARD? THE SUSTAINABILITY [02:52:48] APPROACH IN OUR DESIGN IS TO ACHIEVE [02:52:50] LIVING BUILDING STANDARD CERTIFICATION [02:52:52] IN THIS PROJECT, MANY OF YOU HAVE WORKED [02:52:55] WITH LEAD AND OTHER CERTIFICATIONS THAT [02:52:57] SET GREEN BUILDING STANDARDS. IN THE US. [02:52:59] THE LIVING FUTURES INSTITUTE DEVELOPED [02:53:01] LBC STANDARDS, WHICH SIGNIFICANTLY WORKS [02:53:04] WITH BIOPHILIC DESIGN PRINCIPLES, [02:53:06] OR THE PRACTICE OF RECONNECTING PEOPLE [02:53:09] AND NATURE WITHIN THE BUILT ENVIRONMENT. [02:53:12] BIOPHILIC DESIGN INVOLVES TRANSLATING [02:53:14] ELEMENTS DERIVED FROM NATURE INTO DESIGN [02:53:16] OUTCOMES AND ULTIMATELY IMPROVE THE [02:53:19] HEALTH AND WELL BEING OF OCCUPANTS AND [02:53:21] FOSTER A CONNECTION TO NATURE. [02:53:23] NONETHELESS, THE PORT SUSTAINABLE 102:53:251 EVALUATION FRAMEWORK SELECTED MARITIME [02:53:27] INNOVATION CENTER AS A PILOT PROJECT FOR [02:53:30] OUR SUSTAINABILITY POLICY, AND WE WORK [02:53:32] CLOSELY WITH THE ENVIRONMENTAL TEAM TO [02:53:33] LOOK AT OPTIONS TO BUILDING DESIGN IN [02:53:35] LIGHT OF OUR DESIRE TO BE THE GREENEST [02:53:37] PORT IN NORTH AMERICA. AS YOU SEE IN [02:53:40] THIS GRAPHIC, WHICH MANY OF YOU HAVE [02:53:41] SEEN MANY TIMES, THERE ARE MANY FACETS [02:53:44] TO THIS CONSTRUCTION THAT ADVANCE OUR [02:53:46] PRIORITIES AROUND SUSTAINABILITY. SOME [02:53:49] THINGS MOST ARE FAMILIAR WITH [02:53:51] PHOTOVOLTAIC PANELS, GROUND SOURCE, [02:53:53] HEAT EXCHANGE, THE TREATMENT OF [02:53:54] WASTEWATER ON SITE. IN ADDITION, THERE [02:53:57] ARE RED LIST MATERIALS THAT WILL BE [02:53:58] PROHIBITED IN CONSTRUCTION. THE PROJECT [02:54:00] IS NET POSITIVE FOR ENERGY AND WITH OUR [02:54:02] SALVAGE APPROACH, REDUCED CARBON [02:54:05] EMISSIONS AND CARBON CAPTURE OVER THE [02:54:06] LIFE OF THE OPERATING FACILITY. [02:54:09] UNLIKE SOME OF THE MORE TECHNICAL [02:54:12] PROVISAS IN THE LBC FRAMEWORK, [02:54:14] LBC ALSO REQUIRES HEIGHTENED EQUITY [02:54:18] COMMITMENTS FOR DESIGN AND ENGAGEMENT IN [02:54:20] CONSTRUCTION AND IN TERMS OF THE [02:54:22] WORKFORCE CONTRACTED FOR THIS PROJECT, [02:54:25] AMONG MANY OTHER REQUIREMENTS. NEXT [02:54:27] SLIDE, PLEASE. [02:54:30] THE MARITIME INNOVATION CENTER AND THE



102:54:331 SURROUNDING PUBLIC PROJECT ALSO INCLUDES [02:54:36] ART. WORKING WITH THE ART TEAM, TOMMY [02:54:38] GREGORY AND ANNABELLE GOEVIC, WHO [02:54:41] SOLICITED ARTISTS TO WORK WITH THE [02:54:42] PROJECT TEAM, WERE HAPPY TO BE WORKING [02:54:44] WITH LOCAL ARTISTS SHOGO ODA AND TY [02:54:47] JUVENILE. THESE SKETCHES ARE THE [02:54:49] PRELIMINARY CONCEPTS THEY'VE PROVIDED [02:54:51] WILL BE INCORPORATED AS PERMANENT 102:54:531 FEATURES INTO THE FINAL DESIGN, WITH THE [02:54:55] LIKELIHOOD THAT MR. ODA'S GRAPHIC WILL [02:54:59] BE INCORPORATED ONTO THE EXTERIOR OF [02:55:02] NETSHED THREE, WHILE TY'S PIECE WILL BE [02:55:04] ON THE MAKE ITSELF. NEXT SLIDE, PLEASE. [02:55:09] IN ADDITION TO CONSTRUCTION OF THE [02:55:11] MARITIME INNOVATION CENTER, WE HAVE THIS [02:55:13] SET OF PUBLIC SPACE IMPROVEMENTS [02:55:15] DESIGNED TO ENHANCE THE PUBLIC [02:55:16] EXPERIENCE OF FISHERMEN'S TERMINAL AND [02:55:19] PROVIDE SIGNIFICANT UPDATES TO [02:55:21] WAYFINDING SIGNAGE, LANDSCAPING AND AN [02:55:24] UPDATE AND OVERHAUL OF THE EXISTING [02:55:26] INTERPRETIVE SIGNAGE PROGRAM AT [02:55:28] FISHERMAN'S TERMINAL. NEXT SLIDE, [02:55:31] PLEASE. THE SLIDE GIVES [02:55:34] YOU JUST AN OVERVIEW OF WHERE THE SITE [02:55:36] IMPROVEMENT PROJECT LOCATIONS ARE AT FT [02:55:41] AND WE'LL BE, GENERALLY SPEAKING, AT THE [02:55:43] SCALE OF A PEDESTRIAN ORIENTED SET OF [02:55:46] IMPROVEMENTS WITH ENHANCED ADA [02:55:50] COMPLIANCE AS WELL. NEXT SLIDE, PLEASE. [02:55:55] AS PART OF OUR COMMITMENT TO EQUITY AND [02:55:57] COMMUNITY ENGAGEMENT, WE ALSO TOOK THE [02:55:59] OPPORTUNITY THIS PROJECT REPRESENTED TO [02:56:01] UPDATE THE CONTENT OF INTERPRETIVE [02:56:03] SIGNAGE AT FT TO COMPLEMENT THE NEW, [02:56:06] MORE ENGAGING SIGNAGE DESIGN. LAST YEAR, [02:56:09] WORKING WITH THE TEAM FROM OEDI AND [02:56:12] EXTERNAL RELATIONS AND CONSULTING WITH [02:56:13] HEADWATER PEOPLE TO ENSURE WE HAVE A [02:56:16] STRONG AWARENESS OF THE NATIVE [02:56:17] EXPERIENCE. IN OUR PLACE HERE, WE HIRED [02:56:21] A PUBLIC HISTORIAN, SHARON BOSWELL, AND [02:56:23] ENGAGED A PANEL OF FISHERS AND [02:56:25] PROFESSIONALS FROM A NUMBER OF CULTURAL [02:56:26] INSTITUTIONS TO ADVISE US ON [02:56:30] THE PROJECT, INCLUDING THE NORDIC [02:56:31] HERITAGE CENTER, MOHAI BURIEN MUSEUM. [02:56:35] THAT ALL HELP SHARON TO DEVELOP NEW [02:56:37] CONTEMPORARY CONTENT FOR THIS HISTORY [02:56:39] RECOUNTED IN THESE PANELS. THE RESULT [02:56:42] WILL BE A MORE COMPLETE AND [02:56:44] COMPREHENSIVE APPRECIATION OF THE [02:56:45] COMMUNITIES AND PEOPLE OF FT, AS WELL AS [02:56:48] THE INDUSTRIES AND EXPERIENCE THAT HAVE [02:56:50] MADE FISHERMEN'S TERMINAL CENTRAL TO THE [02:56:52] HISTORY OF PUGET SOUND AND THE [02:56:53] LIVELIHOOD OF FISHERS THROUGHOUT THE [02:56:55] REGION FOR OVER 100 YEARS. NEXT SLIDE, [02:56:58] PLEASE. THIS OUTLINE [02:57:02] IS JUST ONE WAY THAT WE ARE LOOKING AT [02:57:04] THE PAST IN THESE PANELS, HIGHLIGHTING [02:57:06] BOTH HERITAGE AND ECOLOGY, INDUSTRY AND



[02:57:09] COMMUNITY HISTORY. EVEN LOOKING AT
[02:57:10] THINGS LIKE BOAT TYPES AND FISHING
[02:57:13] SPECIES THAT HAVE BEEN IMPORTANT AT FT.
[02:57:16] NOW I WANT TO TURN THE PRESENTATION OVER
[02:57:18] TO PROJECT MANAGER KELLY PURNELL, WHO
[02:57:20] WILL WALK YOU THROUGH OUR BUDGETS FOR
[02:57:23] THIS PROJECT AND SOME IMPORTANT RISK
[02:57:25] MITIGATION ASPECTS OF OUR FINANCIAL
[02:57:27] APPROACH. I DO WANT TO REMIND FOLKS
[02:57:30] THAT THE DEPARTMENT OF COMMERCE GAVE \$5
[02:57:33] MILLION TO THE CONSTRUCTION OF THIS
[02:57:35] PROJECT, SO THAT WILL ALSO BE PART OF
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[02:57:37] THE PLANS FOR THE PROJECT.
[02:57:40] KELLY ALL RIGHT. I'M NOT SURE IF THIS
[02:57:43] ONE IS WORKING. I FEEL THAT ONE. THANK
[02:57:46] YOU. NEXT SLIDE, PLEASE.
[02:57:53] ALL RIGHT, AS YOU CAN SEE, OUR ESTIMATED
[02:57:55] TOTAL PROJECT COSTS FOR THE MARITIME
[02:57:57] INNOVATION CENTER ARE \$29.4 MILLION.
[02:58:00] I PROVIDED A BREAKDOWN HERE FOR YOU TO
[02:58:03] LOOK AT. I WOULD ALSO LIKE
[02:58:07] TO SPEAK A LITTLE BIT MORE TO THE
[02:58:09] CONSTRUCTION MITIGATION COSTS THAT YOU
[02:58:11] SEE IN LINE TWO THERE. SO IF YOU GO TO
[02:58:14] THE NEXT SLIDE, PLEASE.
[02:58:17] I PROVIDED A BREAKDOWN OF THE
[02:58:18] CONTINGENCIES THAT WE HAVE ALLOCATED FOR
[02:58:20] THIS PROJECT. WE CALL THEM EXTRAORDINARY
[02:58:23] RISK MITIGATION COSTS BECAUSE THEY ARE
[02:58:26] SOMEWHAT ABOVE AND BEYOND WHAT WE WOULD
[02:58:28] USUALLY CARRY, AS KIRA DISCUSSED EARLIER
[02:58:32] ON SLIDE SEVEN FOR REFERENCE, WE HAVE
[02:58:34] SIGNIFICANT PROPOSED BUILDING
[02:58:35] IMPROVEMENTS FOR THE MARITIME INNOVATION
[02:58:38] CENTER, AS WELL AS CHALLENGES AS THE
[02:58:40] BUILDING IS OVER 100 YEARS OLD.
[02:58:44] WE HAVE ABATEMENT OF REGULATED
[02:58:45] MATERIALS, WHICH WE'VE DONE EXTENSIVE
[02:58:47] SURVEY OF THE BUILDING AND HAVE
[02:58:48] IDENTIFIED MOST OF THE REGULATED
[02:58:50] MATERIALS, BUT THERE IS A POSSIBILITY
[02:58:52] THAT WE'LL FIND MORE. CURRENTLY,
[02:58:55] WE HAVE POOR CONSTRUCTION SERVICES
[02:58:57] SCHEDULED TO ABATE MOST OF IT IN
[02:58:58] ADVANCE, SO WE SHOULD KNOW EARLY ON.
[02:59:03] AS KIRA MENTIONED AS WELL, THE TIMBER
[02:59:05] FRAMING IS ORIGINAL. IT'S OLD GROWTH
[02:59:07] WOOD THAT IS BOTH STRUCTURAL AS WELL AS
[02:59:09] PROVIDING RUSTIC AESTHETIC COMPONENTS TO
[02:59:11] THE BUILDING. THE TIMBER FRAMING WILL BE
[02:59:13] HEAVILY REINFORCED WITH MODERN STEEL
[02:59:15] FRAMING THAT WILL ENHANCE THE STRUCTURAL
[02:59:16] STABILITY OF THE BUILDING.
[02:59:20] THE TIMBER FRAMING WILL ALSO HELP TO
[02:59:23] PRESERVE THE ORIGINAL HISTORIC CHARACTER
[02:59:25] OF THE BUILDING, AND IT TIES TO THE
[02:59:26] LIVING BUILDING CHALLENGE IMPERATIVE TO
[02:59:28] REACH THE ORIGINAL MATERIALS. IT ALSO
[02:59:30] TIES DIRECTLY TO ONE OF OUR MOST
[02:59:33] IMPORTANT FEATURES OF THE PROJECT,
[02:59:35] WHICH IS THE NEW DEEP DRIVEN STEEL PILE
[02:59:39] FOUNDATION FOR THE BUILDING. THIS IS
[02:59:41] NECESSARY TO SEISMICALLY STABILIZE THE



102:59:431 BUILDING DUE TO THE LIQUEFIABLE SOILS [02:59:44] LOCATED AT THE SITE. IT ALSO CARRIES [02:59:47] SOME OF THE LARGEST RISK IN THAT WE MUST [02:59:49] MOVE THE BUILDING. I MENTIONED THESE [02:59:52] SPECIFIC COMPONENTS OF THE PROJECT SCOPE [02:59:54] BECAUSE A GREAT DEAL OF WORK HAS GONE [02:59:55] INTO IDENTIFYING RISKS ASSOCIATED WITH [02:59:57] RENOVATING THIS HISTORIC BUILDING. [02:59:59] DURING THE PROJECT DESIGN PHASE, WE HELD 103:00:021 TWO INTENSIVE RISK ANALYSIS WORKSHOPS. [03:00:04] THESE ANALYSES AND SUBSEQUENT [03:00:05] STATISTICAL MODELING HAVE ALLOWED US TO [03:00:07] BETTER UNDERSTAND THAT THIS PARTICULAR [03:00:10] PROJECT HAS SIGNIFICANT RISK WITH [03:00:11] POTENTIALLY LARGE COST AND SCHEDULING [03:00:13] PACKS. WE ALSO HELD MANY INDIVIDUAL [03:00:16] CONTRACTING INFORMATION SESSIONS, AS [03:00:17] KIRA MENTIONED, WHICH FURTHER [03:00:19] HIGHLIGHTED KNOWN AND UNKNOWN CHALLENGES [03:00:21] THAT WE NEEDED TO ADDRESS. SOME OF THESE [03:00:24] RISKS ARE KNOWN, BUT UNABLE TO BE FULLY [03:00:26] QUANTIFIED UNTIL CONSTRUCTION IS [03:00:27] UNDERWAY. AS KIRA DISCUSSED EARLIER, [03:00:36] AS IS THE CASE WITH MANY PORT WATERFRONT [03:00:38] PROPERTIES, THE SOILS EFFICIENT TERMINAL [03:00:40] ARE OF POOR QUALITY DUE TO OLD FILL ON [03:00:42] TOP OF SIDELINES. WE HAVE DONE MANY [03:00:44] ADVANCED STUDIES FOR THE FOUNDATION [03:00:46] ANALYSIS, ENVIRONMENTAL CONSIDERATIONS, [03:00:49] HAZARDOUS MATERIALS AND [03:00:50] CONSTRUCTABILITY. THESE HAVE INFORMED [03:00:53] HOW WE WILL ADDRESS OUR RISKS, BUT WE [03:00:55] NEED TO KNOW THAT WE NEED TO BE PREPARED [03:00:57] FOR THE UNKNOWN, ADDITIONALLY, THE [03:00:59] PROJECT IS OPERATIONALLY CONSTRAINED [03:01:01] BOTH IN OUR LACK OF PHYSICAL SPACE AND [03:01:04] DAY TO DAY AND SEASONAL OPERATIONS FOR [03:01:06] THE COMMERCIAL FISHING FLEET. [03:01:08] THEREFORE, WE HAVE STRUCTURED OUR [03:01:10] CONSTRUCTION BUDGET WITH ENHANCED [03:01:11] CONTINGENCIES TO ACCOUNT FOR THE [03:01:13] IMPACTFUL POTENTIAL ON RISK POTENTIAL ON [03:01:16] THIS PROJECT. WE'RE CARRYING AN [03:01:18] ADDITIONAL 10% ABOVE OUR TYPICAL AND OUR [03:01:20] CONTINGENCY FUNDING. WE ARE CARRYING [03:01:23] EXTRA FUNDING FOR HAZARDOUS MATERIAL [03:01:25] REMOVAL ABOVE AND BEYOND THAT WHICH IS [03:01:27] CURRENTLY IDENTIFIED IN CASE THEY ARE [03:01:29] FOUND DURING THE DEMOLITION. WE ARE ALSO [03:01:32] CARRYING FUNDS SET ASIDE SPECIFICALLY [03:01:35] FOR THE CONTRACTOR TO USE FOR SITE [03:01:36] VERIFICATION IN ADVANCE OF BEGINNING [03:01:39] CONSTRUCTION TO ADDRESS ISSUES THAT MAY [03:01:40] ARISE AFTER THEY HAVE DETERMINED THEIR [03:01:43] BEST MEANS AND METHODS OF THE [03:01:44] CONSTRUCTION. AND LASTLY, WE ARE [03:01:46] CARRYING ADDITIONAL FUNDS FOR SITE [03:01:48] SPECIFIC SECURITY. GIVEN THE HIGH [03:01:50] LIKELIHOOD OF BREAK INS AND THEFTS AT [03:01:52] THE CONSTRUCTION SITE, THIS WILL PROVIDE [03:01:54] A PORT SECURITY GUARD DURING ALL NON [03:01:56] CONSTRUCTION HOURS. NEXT SLIDE, [03:01:59] PLEASE.



[03:02:03] HERE'S A CONTINUATION OF OUR PROJECT
[03:02:04] COST ESTIMATES SPECIFIC TO OUR PUBLIC
[03:02:06] SITE IMPROVEMENTS COMPONENT OF THE
[03:02:08] OVERALL PROJECT, INCLUDING THE
[03:02:10] PEDESTRIAN BIKE IMPROVEMENTS,
[03:02:12] INTERPRETIVE SIGNAGE, PUBLIC ART, AMONG
[03:02:14] OTHERS. OUR NEXT SLIDE.
[03:02:21] HERE'S OUR OVERALL SCHEDULE FOR THE
[03:02:23] PROJECT. CURRENTLY, OUR PROJECT HAS
[03:02:25] FINISHED OUR 100% DESIGN AND WE ARE
[03:02:27] PUTTING THE FINISHING TOUCHES ON OUR BID
[03:02:28] SET. PENDING THE ISSUANCE OF OUR
[03:02:31] CONSTRUCTION PERMIT, WHICH WE ANTICIPATE
[03:02:33] THIS MONTH, WE INTEND TO ADVERTISE THE
[03:02:36] PROJECT AT THE END OF AUGUST OR EARLY
[03:02:37] SEPTEMBER, WITH CONTRACT EXECUTION IN
[03:02:40] NOVEMBER. WE HAVE A LONG SUBMITTAL
[03:02:43] PERIOD, WHICH WE HAVE SET ASIDE TO BE
[03:02:45] USED FOR THE CONTRACTOR, BOTH THEIR
[03:02:47] SUBMITTALS AND FOR SITE VERIFICATION.
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[03:02:49] THIS IS PART OF OUR RISK MITIGATION
[03:02:51] STRATEGY. CONSTRUCTION IS ANTICIPATED TO
[03:02:54] BEGIN IN MAY OF 2024, WITH SUBSTANTIAL
[03:02:56] COMPLETION IN QUARTER THREE OF 2025.
[03:03:00] THIS WILL BE FOLLOWED BY A TWELVE MONTH
[03:03:02] LIVING BUILDING CHALLENGE CERTIFICATION
[03:03:03] PERIOD AND THEN CLOSE OUT.
[03:03:07] NEXT SLIDE,
[03:03:10] OPEN UP THE QUESTIONS. ALL RIGHT, THANK
[03:03:13] YOU. QUESTIONS FROM COMMISSIONERS.
[03:03:18] ALL RIGHT, COMMISSIONER FRED,
[03:03:22] WELL, THANKS SO MUCH. WHAT AN EXCITING
[03:03:24] PROJECT, AND I'VE HAD THE PLEASURE OF
[03:03:27] SNOOPING AROUND INSIDE THE DUSTY
[03:03:29] BUILDING BACK WITH COMMISSIONER
[03:03:32] STEINBROOK IN THE DAY. AND WE LOVE THE
[03:03:35] BONES AND LOOKING FORWARD TO SEEING THEM
[03:03:39] COME BACK TO LIFE. IT'S REALLY A
[03:03:41] SPECTACULAR THING. AND THE MISSION OF
[03:03:43] THE BUILDING IS WHAT'S NOT TO LIKE?
[03:03:47] HAVING A CHANCE TO GO TO NORWAY A COUPLE
[03:03:48] OF TIMES AND SEEING THESE SORT OF
[03:03:50] INNOVATION CENTERS. THIS IS A GREAT
[03:03:52] THING. SO CLEARLY THE ROI ON SOMETHING
[03:03:55] LIKE THIS CANNOT BE MEASURED ON
[03:03:57] SOMETHING LIKE WHATEVER. IT'S \$1,600 A
[03:03:59] SQUARE FOOT THAT'S GOING TO TAKE A
[03:04:02] LITTLE WHILE TO GET BACK.
[03:04:04] BUT YOU'RE ASSUMING IT'S SOMETHING LIKE
•
[03:04:07] 550,000 A YEAR WOULD
[03:04:10] BE GENERATED, APPROXIMATELY, IF THAT'S
[03:04:13] WHAT YOU'RE SHOOTING FOR. I'M NOT
[03:04:15] WORKING ON THE INCOME SIDE OF THAT YET.
[03:04:21] I DON'T BELIEVE WE HAVE ARRIVED AT A
[03:04:25] PRICE THROUGH ANY NEGOTIATIONS THAT WE
[03:04:28] HAVEN'T STARTED THAT. I SAW SOMETHING
[03:04:31] HERE. THERE IS MAYBE A NOTE IN THE MEMO
[03:04:33] BACK UNDER FINANCIAL RETURN THAT PEGS
[03:04:36] INCOME. I'M NOT SURE WE ACTUALLY PUT
[03:04:38] THAT IN THERE. I PULLED IT FROM
[03:04:41] SOMEPLACE. BUT WITH
[03:04:41] SOMEPLACE: BOT WITH [03:04:45] THIS PEDAL CERTIFICATION, I WOULD ASSUME
[03:04:48] THERE'S GOING TO BE SOME UNANTICIPATED



[03:04:50] ONM EFFORTS TO KEEP SOMETHING LIKE THIS
[03:04:53] INNOVATIVE. I REMEMBER WHEN THE BULLET
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[03:04:56] CENTER OPENED UP ORIGINALLY, THE
[03:04:59] SANITATION SYSTEM WASN'T EXACTLY UP TO
[03:05:01] SPEC. I WAS THERE FOR THAT, BUT NOT
[03:05:05] SPECIFICALLY, BUT YEAH, SIGNIFICANTLY
[03:05:08] SMALLER PROJECT, SAME ARCHITECT, MILLER
[03:05:10] HALL, AND THE SERVICE THEY'VE PROVIDED
[03:05:12] IN GUIDING US THROUGH THE ELEMENTS OF
[03:05:14] THE LVC VERY IMPRESSED WITH THIS. SO
[03:05:16] THEY'RE ON OUR SIDE. I THINK THEY'RE
[03:05:18] HERE TODAY TO HELP WALK US THROUGH
[03:05:21] SOME OF THAT MANY FEATURES. THERE ARE
[03:05:24] FEATURES, MATERIAL TO THE PROJECT.
[03:05:27] THERE ARE ALSO THINGS LIKE WE NEED A
[03:05:29] COMMUNITY GARDEN ELEMENT THAT WE'VE GOT
[03:05:32] TO LOCATE. SO THERE'S A LOT OF UNUSUAL
[03:05:35] FEATURES IN LVC IN THERE. WELL, IT'S
[03:05:37] GREAT THAT WE HAVE THEM TO A LOT OF HAS
[03:05:40] GONE ON SINCE THAT BUILDING WAS BUILT,
[03:05:41] SO WE'LL HAVE A LOT OF LESSONS LEARNED
[03:05:44] FROM THAT PERIOD OF TIME. BUT THE LAST
[03:05:46] TIME WE WERE, AS A COMMISSION, FULLY
[03:05:48] BRIEFED ON THIS, I GUESS, WAS IN
[03:05:49] NOVEMBER 22, BASED ON THE BRIEFING
[03:05:53] MEMO HERE. SO I HAVE SEVERAL QUESTIONS
[03:05:56] TO ASK. IT'S NOT A REFLECTION OF MY LACK
[03:05:58] OF INTEREST IN THE PROJECT, BUT I DIDN'T
[03:06:01] HAVE A CHANCE TO. SOME OF THE GRAPHICS
[03:06:03] I'VE SEEN HERE ARE NEW TO ME.
[03:06:07] FIRST TIME SEEING THEM. IT'S AN EXCITING
[03:06:10] THING. I WOULD JUST DEFINITELY WANT TO
[03:06:12] ASK A LITTLE BIT MORE ABOUT. ONE OF THE
[03:06:14] THINGS THAT I KNOW THAT'S UNIQUE ABOUT
[03:06:15] THE BUILDING IS THAT IT'S WITHIN THE
[03:06:17] SHORELINE. AND YOU CAN'T BUILD THIS
[03:06:20] HEIGHT OF A BUILDING THIS CLOSE TO
[03:06:21] SHORE, BUT IT'S NOT
[03:06:24] EXACTLY A SHORELINE DEPENDENT USE.
[03:06:28] SO I'M JUST WONDERING, IT SEEMS TO ME
[03:06:30] THAT WE'RE GOING THROUGH SOME HEROIC
[03:06:32] EXPENSE TO BE ABLE TO PUT IT BACK WITHIN
[03:06:35] THE 200 FOOT ZONE. CORRECT. AND SO I
[03:06:39] ASSUME IT'S PROBABLY ALREADY LIKE 100
[03:06:41] FOOT SETBACK, AT LEAST SOMETHING LIKE
[03:06:43] THAT. SO THE PRESERVATION
[03:06:46] OF THE FOOTPRINT WAS A KEY DESIGN
[03:06:48] ELEMENT OF THE PROJECT. I MENTIONED IT
[03:06:50] IN OUR COMMENTS, AND IT DOES PROTECT THE
[03:06:53] FULL BUILDING ENVELOPE, AS YOU SUGGEST.
[03:06:56] WE COULDN'T BUILD SUCH A BUILDING TODAY,
[03:06:58] EVEN WITH THE SETBACK. SO WE WORKED
[03:07:02] VERY HARD, VERY ASSIDUOUSLY, TO FIGURE
[03:07:05] OUT HOW TO MAKE THIS WORK IN
[03:07:09] THAT FOOTPRINT. AND REALLY THE BIGGEST
[03:07:11] CHALLENGE IS THOSE PILES UNDERNEATH THAT
[03:07:14] POOR SOIL CONDITION. SO MOST
[03:07:18] OF OUR DESIGN INGENUITY WENT INTO THE
[03:07:20] FOUNDATION SYSTEM, AND I THINK I MIGHT
[03:07:23] HAVE FORGOTTEN IF YOU HAD A SPECIFIC
[03:07:24] QUESTION I'M GOING TO SETTING
[03:07:29] THE BUILDING BACK 200FT.
[03:07:34] IT WOULDN'T WORK BECAUSE OF WE
[03.07.34] IT WOOLDN'T WORK BECAUSE OF WE



[03:07:38] WOULD NOT NO LONGER KIND OF HAVE THE
[00.07.00] WOOLD NOT NO LONGER KIND OF TIME
[03:07:41] GROUND TO DO THAT IN. I THINK THE
[03:07:44] PROJECT WAS ANTICIPATED AS I THINK WE
•
[03:07:47] HAD A COUPLE OF CHOICES IN THE EARLY
[03:07:49] STRATEGIES. MAYBE JUST TAKE THE BUILDING
[03:07:51] DOWN, BUILD A NEW BUILDING IN ITS PLACE.
[03:07:53] BUT THE FRAMEWORK, LITERALLY, THAT
[03:07:56] ENVELOPE THAT BUILDING ENVELOPE SO CLOSE
[03:07:58] TO THE EDGE OF THE DOCK. THE SHIP
[03:08:01] SUPPLY BUILDING, ITS FORMER USE WAS A
[03:08:03] CHANCELLORY. THEY WERE SELLING MATERIALS
[03:08:06] TO THE FISHERS, SORT OF LIKE A
[03:08:09] DEPARTMENT STORE FOR FISHERS. AND WE
[03:08:11] WANTED THAT CONTINUITY OF THE PROJECT.
[03:08:13] SO IT REALLY WASN'T SERIOUSLY CONSIDERED
[03:08:15] TO MOVE IT BACK INTO THE BUT YOU'RE
[03:08:19] MOVING IT INTO A PARKING LOT AND
[03:08:20] BRINGING IT BACK TO THE SITE. AND SO I
[03:08:23] WAS JUST WONDERING, ISN'T IT SOMEWHAT
[03:08:25] LESS HEROIC TO GO BACK A COUPLE HUNDRED
[03:08:27] FEET RATHER THAN HAULING AN OLD
[03:08:31] RICKETY BUILDING ACROSSWAY? I JUST DON'T
[03:08:34] UNDERSTAND WHY NEEDING TO BE IN THE
[03:08:36] WATER, BECAUSE IF IT WASN'T IN THE
[03:08:38] FOOTPRINT IN THE SHORELINE, I'M JUST
[03:08:41] WONDERING, WOULDN'T THAT HAVE BEEN A BIG
[03:08:42] COST SAVINGS CONCEIVABLY?
[03:08:46] WE'VE LOOKED AT THE PERMIT FROM THE
[03:08:49] STANDPOINT OF THE SHORELINE PRESERVATION
[03:08:51] AND THE OPPORTUNITY TO PRESERVE THE
[03:08:53] BUILDING, SO WE DIDN'T SERIOUSLY
[03:08:55] CONSIDER MOVING IT BACK FOR A COST
[03:08:56] DIFFERENTIAL. ALL RIGHT, AGAIN,
[03:08:56] DIFFERENTIAL. ALL RIGHT, AGAIN, [03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT.
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT [03:09:15] PAYING FOR A PERSON. I ASSUME WE'RE
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT [03:09:15] PAYING FOR A PERSON. I ASSUME WE'RE [03:09:17] GOING TO PUT CAMERAS UP AND THINGS LIKE
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT [03:09:15] PAYING FOR A PERSON. I ASSUME WE'RE [03:09:17] GOING TO PUT CAMERAS UP AND THINGS LIKE [03:09:18] THIS. IS THAT PART OF THE YEAH,
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT [03:09:15] PAYING FOR A PERSON. I ASSUME WE'RE [03:09:17] GOING TO PUT CAMERAS UP AND THINGS LIKE [03:09:18] THIS. IS THAT PART OF THE YEAH, [03:09:22] THAT'S PART OF THE STANDARD, IS TO HAVE
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT [03:09:15] PAYING FOR A PERSON. I ASSUME WE'RE [03:09:17] GOING TO PUT CAMERAS UP AND THINGS LIKE [03:09:18] THIS. IS THAT PART OF THE YEAH, [03:09:22] THAT'S PART OF THE STANDARD, IS TO HAVE [03:09:24] CAMERAS, FENCING. THAT'S ALL PART OF IT.
[03:09:00] IT'S NOT LIKE WE ARE LAUNCHING A BOAT [03:09:02] FROM IT. [03:09:05] AGAIN, I HAVEN'T HAD A CHANCE TO REALLY [03:09:08] DIG INTO THAT. I GUESS ONE OF [03:09:12] THE QUESTIONS I KNOW THE SECURITY IS [03:09:13] ALWAYS A CONCERN. YOU'RE TALKING ABOUT [03:09:15] PAYING FOR A PERSON. I ASSUME WE'RE [03:09:17] GOING TO PUT CAMERAS UP AND THINGS LIKE [03:09:18] THIS. IS THAT PART OF THE YEAH, [03:09:22] THAT'S PART OF THE STANDARD, IS TO HAVE [03:09:24] CAMERAS, FENCING. THAT'S ALL PART OF IT. [03:09:28] BUT THE BIGGER CONCERN THAT CONTINUED TO
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	QUESTION ABOUT HOW WE HAVE THE MARITIME
	] AND THE AVIATION PROGRAMS GOING
	] TOGETHER. I KNOW IT'S A WORK IN
[03:10:17	PROGRESS, AND THIS THING HAS BEEN GOING
[03:10:19	ON FOR A WHILE. SO I JUST HAVE A COUPLE
[03:10:21	OF QUESTIONS ABOUT THIS. SO AT \$32
	MILLION FOR THE ESTIMATED PROJECT COST,
	AT A 1% FOR ART, WE HAVE \$320,000.
-	YOU SEE, I'M LIKE THAT.
-	THE ACTUAL ART PIECE. IN FACT,
	] I THINK IT'S FANTASTIC. THE NATIVE
-	<del>-</del>
	] ARTIST IS ACTUALLY TULALIP RIGHT. SO IT'S
	NOT JUST A TRIBAL GUY. HE'S
-	WASHINGTONIA. WE LOVE THIS. AND THE
	PIECE LOOKS BEAUTIFUL. AND I THINK IT
	] WOULD LOOK REALLY GREAT ON THE BLADE OF
	] A PROPELLER. BUT ANYWAY, OTHER THAN
	] THAT, YOU LOOK AT THE SHAPE.
	BEAUTIFUL. BUT TELL ME OF
[03:11:02	] THE 320, IS THAT ALL GOING INTO THE ART
[03:11:06	PROGRAM OR ARE WE CREATING SOME FUND?
[03:11:08	HOW IS THAT WORKING? YEAH, DO YOU WANT
[03:11:10	TO ANSWER THE BUDGET PART? YEAH, FOR THE
[03:11:13	BUDGET PART OF IT. SO ORIGINALLY,
03:11:14	BECAUSE THE BUDGET HAS CHANGED, THE TWO
	CONTRACTS THAT WE CURRENTLY HAVE RIGHT
	NOW IS ACTUALLY ONLY FOR 147,000. AND
	THEN WE'VE GOT ANOTHER 50 THAT WE'VE
	ALLOCATED FOR SITE IMPROVEMENTS, ART.
-	SO WE HAVE ADDITIONAL MONEY THAT WE CAN
	DO SOMETHING ELSE WITH, WHETHER IT'S
	GOING INTO A FUND OR FOR ADDITIONAL ART.
	] YEAH, I THINK THE ONLY THING I'D ADD,
	WE COULD EITHER DO MORE ART RIGHT AT THE
-	MINK, OR WE COULD DO IT ON OTHER
	AREA OF [inaudible] IF WE'D LIKE.
	TIT'S JUST A QUESTION. SO 140 OF THE 320
	WE KNOW WHAT WE'RE DOING WITH, PLUS THE
	50 FOR THE ADDITIONAL SITE IMPROVEMENTS
	] FOR ZIPPER. AND WE DON'T HAVE A COST
	ESTIMATE YET FOR THE INSTALLATION FULLY.
	RIGHT. WE'VE GOT THE CONCEPT DRAWINGS
[03:12:00	] THAT THEY HAVE GOT THE CONCEPT DRAWINGS.
[03:12:02	BUT THE CONTRACT ITSELF IS 140. YES. SO
[03:12:05	] THAT WOULD BE INCLUSIVE. AND THIS 50
[03:12:08	MILLION, I WAS TOLD THERE'S SORT OF LIKE
[03:12:10	A DIFFERENT SUM. IS THIS LIKE SOMETHING
[03:12:12	THAT HAS TO BE SPENT THIS YEAR? IS THERE
-	ANYTHING OR IS IT ALL FROM THE SAME 1%
	POT? I THINK THAT I UNDERSTAND. WELL,
	MAYBE DAVE SHOULD ANSWER THIS ONE. BUT
	YOU HAVE THE 1% THAT IS DERIVED FROM OUR
	CAPITAL PROJECT THAT'S AVAILABLE TO
-	SPEND ON ART. WE PUT AN RFP OUT TO GET
	THE ARTS COMPONENT THAT WE DO. WE'VE GOT
	ANOTHER RFI OUT ON THE PUBLIC SPACE
	] IMPROVEMENT ART. SO THERE WILL BE THAT
	ITO COME ALONG, OKAY, I BELIEVE THE
L	
	OPPORTUNITY EXISTS TO PUT THE REST OF
	THE BALANCE INTO THE ART POOL.
	WHAT IS THAT DIFFERENCE BETWEEN WHAT IS
	THE 50,000? YOU SAID PUBLIC SPACE. SO WE
[03:12:54	HAVE THE TWO ASPECTS OF THIS PROJECT.

[03:10:11] QUESTION ABOUT HOW WE HAVE THE MARITIME



[03:12:56] WE HAVE THE CONSTRUCTION OF THE MARITIME
[03:12:58] INNOVATION CENTER, ONE CAPITAL PROJECT.
[03:13:00] AND THEN WE HAVE THE PUBLIC SPACE
•
[03:13:02] IMPROVEMENTS, THE SIGNAGE AND
[03:13:04] LANDSCAPING AND SO FORTH THAT'S LARGE
[03:13:06] ENOUGH FOR A 1% FOR ART INVESTMENT AS
[03:13:08] WELL. SO THAT'S GOT A COMPLEMENT OF ART.
[03:13:11] SO THAT ART WOULD BE SEPARATE FROM
[03:13:14] THE ACTUAL SIGNAGE, BUT PART OF RELATED
[03:13:17] TO INTEGRATED INTO THE WALKWAYS AND
[03:13:20] THAT'S RIGHT. YOU'RE EXACTLY.
[03:13:21] FANTASTIC. LOOK FORWARD TO HAVING FAVORS
[03:13:23] AND THINGS LIKE THAT. LOOK FORWARD TO
[03:13:25] HAVING THE FURTHER CONVERSATION WITH THE
[03:13:26] ART BOARD AND ALL THAT AS THIS EVOLVES.
[03:13:28] VERY EXCITING PROJECT. LOOKING FORWARD
[03:13:30] TO SEEING IT BREAKING GROUND. THANK YOU.
[03:13:32] THANK YOU, COMMISSIONER. THANK YOU. ANY
[03:13:34] OTHER QUESTIONS FROM COMMISSIONER, I
[03:13:36] HAVE A REALLY QUICK QUESTION. DOES THIS
[03:13:38] PROJECT, I'M NOT TALKING ABOUT DURING
[03:13:40] CONSTRUCTION, BUT IN GENERAL AFFECT THE
[03:13:43] OPERABILITY AND. OR FUNCTIONALITY OF
[03:13:45] FISHERMAN'S TERMINAL? EXCEPTIONALLY GOOD
[03:13:48] QUESTION. SO WE HAVE TAKEN PAINS
[03:13:52] TO DEVELOP A COMMUNICATION STRATEGY WITH
[03:13:56] AN EXTERNAL CONSULTANT AND INVOLVING OUR
[03:13:58] ENTIRE OPERATING TEAM TO SOME EXTENT TO
[03:14:01] MAKE SURE THAT WE UNDERSTAND THE
[03:14:04] COMPLEMENT OF OPERATING NOT ONLY THE
[03:14:07] OPERATIONS OF FISHERMAN'S TERMINAL, BUT
[03:14:09] CONSTRUCTION PROJECTS AND SIGNIFICANTLY,
[03:14:11] EVENTS. WE HAVE THE HOMECOMING
[03:14:15] OF THE FLEET. WE'VE GOT THE FALL
[03:14:16] FESTIVAL. WE'VE GOT A NUMBER OF OTHER
[03:14:18] COMMUNITY EVENTS THAT WE DON'T WANT TO
[03:14:21] NOT DO. SO WE'VE GOT A COMPREHENSIVE
[03:14:24] COMMUNICATION STRATEGY, WORKING WITH THE
[03:14:26] EXTERNAL RELATIONS TEAM AND OUR OUTSIDE
[03:14:28] CONSULTANT TO MAKE SURE THAT EVERYBODY
[03:14:30] IS INFORMED OF THE SCHEDULES IF THERE'S
[03:14:32] DELAYS, EMERGENCIES AND SO FORTH, JUST
[03:14:35] REALLY TO PROTECT THE INTEGRITY OF THE
[03:14:37] OPERATING PARADIGM AT FISHERMAN'S
[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT,
[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU
[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT,
[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I
[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I [03:14:45] THINK THERE'S A LOT OF CONCERN FROM
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[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I [03:14:45] THINK THERE'S A LOT OF CONCERN FROM [03:14:46] THOSE WHO WORK IN THE INDUSTRY OVER THIS [03:14:49] PROJECT. THEY WORK WITHIN CONSTRAINT [03:14:52] ENVIRONMENTS TO BEGIN WITH, AND THE PORT
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[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I [03:14:45] THINK THERE'S A LOT OF CONCERN FROM [03:14:46] THOSE WHO WORK IN THE INDUSTRY OVER THIS [03:14:49] PROJECT. THEY WORK WITHIN CONSTRAINT [03:14:52] ENVIRONMENTS TO BEGIN WITH, AND THE PORT [03:14:53] US TO MAKE A HUGE INVESTMENT IN A REAL [03:14:56] ESTATE PROPERTY THAT'S NOT ARGUABLY [03:14:59] BEING USED FOR FISHING OR COMMERCIAL [03:15:02] FISHING ACTIVITIES IS A CONCERN TO THE [03:15:05] THOUGHT OF THAT AND HAVE A COMMUNICATION [03:15:07] STRATEGY IN PLAN WITH THAT. YEAH.
[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I [03:14:45] THINK THERE'S A LOT OF CONCERN FROM [03:14:46] THOSE WHO WORK IN THE INDUSTRY OVER THIS [03:14:49] PROJECT. THEY WORK WITHIN CONSTRAINT [03:14:52] ENVIRONMENTS TO BEGIN WITH, AND THE PORT [03:14:53] US TO MAKE A HUGE INVESTMENT IN A REAL [03:14:56] ESTATE PROPERTY THAT'S NOT ARGUABLY [03:14:59] BEING USED FOR FISHING OR COMMERCIAL [03:15:02] FISHING ACTIVITIES IS A CONCERN TO THE [03:15:05] THOUGHT OF THAT AND HAVE A COMMUNICATION
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[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I [03:14:45] THINK THERE'S A LOT OF CONCERN FROM [03:14:46] THOSE WHO WORK IN THE INDUSTRY OVER THIS [03:14:49] PROJECT. THEY WORK WITHIN CONSTRAINT [03:14:52] ENVIRONMENTS TO BEGIN WITH, AND THE PORT [03:14:53] US TO MAKE A HUGE INVESTMENT IN A REAL [03:14:56] ESTATE PROPERTY THAT'S NOT ARGUABLY [03:14:59] BEING USED FOR FISHING OR COMMERCIAL [03:15:02] FISHING ACTIVITIES IS A CONCERN TO THE [03:15:04] COMMUNITY. SO I APPRECIATE THAT YOU HAVE [03:15:05] THOUGHT OF THAT AND HAVE A COMMUNICATION [03:15:07] STRATEGY IN PLAN WITH THAT. YEAH. [03:15:13] SO THE OTHER DISCUSSION WAS ALWAYS ABOUT [03:15:16] COMMUNITY GATHERING SPACE AND WHETHER OR
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[03:14:39] TERMINAL DURING CONSTRUCTION. GREAT, [03:14:40] AND I APPRECIATE THAT. AND I THINK YOU [03:14:43] KNOW WHERE THAT QUESTION CAME FROM. I [03:14:45] THINK THERE'S A LOT OF CONCERN FROM [03:14:46] THOSE WHO WORK IN THE INDUSTRY OVER THIS [03:14:49] PROJECT. THEY WORK WITHIN CONSTRAINT [03:14:52] ENVIRONMENTS TO BEGIN WITH, AND THE PORT [03:14:53] US TO MAKE A HUGE INVESTMENT IN A REAL [03:14:56] ESTATE PROPERTY THAT'S NOT ARGUABLY [03:14:59] BEING USED FOR FISHING OR COMMERCIAL [03:15:02] FISHING ACTIVITIES IS A CONCERN TO THE [03:15:04] COMMUNITY. SO I APPRECIATE THAT YOU HAVE [03:15:05] THOUGHT OF THAT AND HAVE A COMMUNICATION [03:15:07] STRATEGY IN PLAN WITH THAT. YEAH. [03:15:13] SO THE OTHER DISCUSSION WAS ALWAYS ABOUT [03:15:16] COMMUNITY GATHERING SPACE AND WHETHER OR



[03:15:25] FROM AROUND THE WORLD, AND FROM WHAT I [03:15:27] REMEMBER DAVEY TELLING ME, AND I THINK [03:15:28] THIS IS A REALLY IMPORTANT PART OF THE [03:15:30] STORY THAT YOU'RE ALSO LOOKING AT [03:15:32] DEVELOPING THE YOU [03:15:36] JUST BECAUSE I THINK THAT'S IMPORTANT [03:15:38] FOR FOLKS TO HEAR AS WELL. I REALLY [03:15:39] DON'T THINK THAT'S RELEVANT TO THIS [03:15:40] PROJECT. IT'S DIRECTLY RELEVANT BECAUSE 103:15:421 WE'RE TAKING AWAY POTENTIAL SPACE, THAT [03:15:45] WOULD BE QUICK. DAVE, PLEASE. YEAH, [03:15:47] SURE. THE MARITIME INNOVATION CENTER [03:15:50] WILL BE AVAILABLE FOR MEETINGS THAT [03:15:54] ARE FOCUSED ON THE INDUSTRY, MARITIME [03:15:56] INDUSTRY, FISHING INDUSTRY. SO, YES, IT [03:15:58] IS AVAILABLE. AND WHAT FRED'S REALLY [03:16:01] ALLUDING TO IS ALSO AS WE DEVELOP MINK, [03:16:04] WE ARE DOUBLING THE SIZE OF THE NORDBY [03:16:06] CONFERENCE ROOM. SO WE'RE ACTUALLY [03:16:07] PROVIDING MORE RESOURCES FOR FOLKS THAT [03:16:10] WANT TO GET TOGETHER THAN WE'VE HAD EVEN [03:16:13] BEFORE WE STARTED THE MINK. CAN I GET A [03:16:16] MOTION AND A SECOND ON THIS ITEM, [03:16:17] PLEASE? SECOND. ALL RIGHT, CLERK PAYNE, [03:16:20] PLEASE GO AHEAD AND CALL THE ROLL. [03:16:23] THANK YOU. COMMISSIONER FELLEMAN? AYE. [03:16:26] COMMISSIONER HASAGAWA AYE. [03:16:30] COMMISSIONER MOHAMMED AYE. AND [03:16:32] COMMISSIONER CHO? AYE. THERE ARE FOUR [03:16:34] AYES AND ZERO NAYS FOR THIS ITEM. [03:16:36] EXCELLENT. THE MOTION PASSES. THANK YOU [03:16:37] VERY MUCH. ALL RIGHT, MOVING. THAT TAKE [03:16:40] CARE OF ALL OUR NEW BUSINESS. MOVING ON 103:16:421 TO ITEM ELEVEN PRESENTATIONS AND STAFF [03:16:45] REPORTS. DEPUTY COOK PAYNE, PLEASE READ [03:16:46] THE NEXT ITEM INTO THE RECORD AND [03:16:48] EXECUTIVE DIRECTOR METRUCK WILL THEN [03:16:50] INTRODUCE IT. THANK YOU. THIS IS ITEM [03:16:52] ELEVEN A Q TWO. 2023 FINANCIAL [03:16:55] PERFORMANCE BRIEFING. [03:16:58] COMMISSIONER, [03:17:01] COMMISSIONERS, I'M HAPPY TO REPORT THAT [03:17:04] THE 2023 FINANCIAL PERFORMANCE RESULTS [03:17:06] FOR THE FIRST HALF OF THE YEAR WERE [03:17:08] STRONG. SEA PASSENGERS VOLUMES CONTINUE [03:17:11] TO REBOUND AND ARE EXPECTED TO BE 8.8% [03:17:13] HIGHER THAN 2022 AND 3.4% LOWER THAN [03:17:17] PRE PANDEMIC VOLUMES IN 2019. AIRPORT [03:17:21] AERONAUTICAL REVENUES ARE PERFORMING [03:17:22] BETTER THAN THE BUDGET. WE EXPECT [03:17:24] ANOTHER ROBUST YEAR FOR OUR CRUISE [03:17:26] BUSINESS, WITH A PROJECTED 287 SAILINGS [03:17:29] AND A RECORD 1.4 MILLION REVENUE [03:17:32] PASSENGERS. AS A REMINDER, EACH HOME [03:17:34] PORTED VESSEL BRINGS IN OVER \$4 MILLION [03:17:36] TO LOCAL ECONOMY. WHILE OUR GRAIN [03:17:39] TERMINAL AND CONFERENCE CENTER ARE [03:17:40] PERFORMING BELOW BUDGET PROJECTIONS [03:17:44] OUR FISHING, COMMERCIAL AND RECREATIONAL [03:17:46] MARINAS AND MARITIME PORTFOLIO ARE [03:17:47] EXPECTED TO EXCEED REVENUE TARGETS THIS [03:17:50] YEAR. OVERALL, WE EXPECT STRONG [03:17:52] FINANCIAL PERFORMANCE RESULTS FOR THE



[03:17:54] YEAR, WHICH SETS US UP NICELY AS WE
[03:17:56] BUILD THE BUDGET TOWARDS 2024. WHILE OUR
[03:17:59] PERFORMANCE IS STRONG, I WANT TO
[03:18:00] REITERATE MY MESSAGE FROM PREVIOUS
[03:18:02] BUDGET DISCUSSIONS ABOUT THE NEED TO BE
[03:18:04] FISCALLY RESPONSIBLE OR FISCALLY
[03:18:07] STRATEGIC IN WHAT WE'RE DOING. ALTHOUGH
[03:18:10] WE HAVE BENEFITED GREATLY FROM A STRONG
[03:18:11] RECOVERY OF TRAVEL AND TOURISM OVER THE
[03:18:13] PAST SEVERAL YEARS, POST COVID, THERE'S
[03:18:15] SIGNIFICANT UNCERTAINTY ON THE HORIZON,
[03:18:17] PARTICULARLY RELATED TO PLANNING FOR
[03:18:19] COSTS RELATED TO ENVIRONMENTAL
[03:18:21] REMEDIATION AND, OF COURSE,
[03:18:25] INFLATION. SO PRESENTING THIS AFTERNOON,
[03:18:28] WE HAVE DAN THOMAS, CHIEF FINANCIAL
[03:18:29] OFFICER, AND ROBERT GIACOPETTI,
[03:18:33] AVIATION GRANTS PROGRAM MANAGER. SO WITH
[03:18:35] THAT, I TURN OVER TO YOU, DAN. THANK
[03:18:38] YOU, STEVE. AND GOOD AFTERNOON,
[03:18:39] COMMISSIONERS. WE ALSO HAVE MICHAEL
[03:18:40] THOMAS JOINING US AS WELL. I'M JUST
[03:18:43] GOING TO KICK OFF ALSO WITH JUST A FEW
[03:18:44] HIGHLIGHTS. STEVE MENTIONED A FEW OF THE
[03:18:47] OPERATING AND FINANCIAL HIGHLIGHTS FOR
[03:18:49] THE YEAR, BUT JUST WANTED TO NOTE ONE
[03:18:51] THING THAT'S ON THIS FIRST SLIDE IS AT
[03:18:53] THIS POINT, THROUGH SECOND QUARTER,
[03:18:55] OPERATING EXPENSES ARE NEARLY \$16
[03:18:57] MILLION BELOW BUDGET AND THROUGH
[03:19:01] SECOND QUARTER AND ARE EXPECTED TO BE \$5
[03:19:03] MILLION UNDER BUDGET BY YEAR END. WE'LL
[03:19:05] HIGHLIGHT SOME MORE OF THAT LATER IN THE
[03:19:07] PRESENTATION. AND ON THE REVENUE SIDE,
[03:19:09] THROUGH SECOND QUARTER, REVENUES ARE
[03:19:11] \$8.3 MILLION OVER BUDGET AND BY YEAR END
[03:19:14] ARE FORECASTED TO BE \$18 MILLION OVER [03:19:16] BUDGET. SO AGAIN, WE'RE FORECASTING
[03:19:18] PRETTY STRONG PERFORMANCE FOR THE YEAR.
[03:19:21] AND IMPORTANTLY, ON THE CAPITAL SPENDING
[03:19:23] SIDE, WE ARE NOW FORECASTING FOR THE
[03:19:25] YEAR TO SPEND JUST OVER \$500 MILLION.
[03:19:27] AND THAT REPRESENTS 93.5% OF THE BUDGET
[03:19:31] FOR THIS YEAR. AND THAT REALLY IS
[03:19:32] NOTEWORTHY BECAUSE OUR NORMAL COMPLETION
[03:19:35] RATE SPENDING RATE TENDS TO BE SOMETIMES
[03:19:37] IN THE 70% TO 80% RANGE. SO 93.5% IS
[03:19:41] REALLY, REALLY GOOD, AND WE'RE HOPING
[03:19:42] THAT CAN HOLD THROUGH THE END OF THE
[03:19:45] YEAR. YOU ALSO HAVE A FULL REPORT IN
[03:19:48] YOUR PACKET, THE MULTI PAGE DETAILED
[03:19:50] FINANCIAL REPORT, JUST TO MENTION THAT.
[03:19:52] AND WITH THAT, I'LL TURN OVER TO ROBERT
[03:19:54] TO HIGHLIGHT THE AIRPORT PERFORMANCE.
[03:19:56] THANK YOU, DAN. COMMISSIONERS, THANK YOU
[03:19:58] VERY MUCH. I'M HERE ON BEHALF OF HEIDI
[03:20:00] PAPICHUK TO PRESENT THE AVIATION
[03:20:02] DIVISION'S Q TWO FINANCIAL RESULTS.
[03:20:07] THIS MIGHT MOVE ALONG MORE SWIFTLY IF I
[03:20:10] JUST REMIND YOU REALLY QUICKLY OF OUR
[03:20:12] KEY PERFORMANCE, OUR GOALS, WHICH IS
[03:20:15] YEAR END CASH BALANCE, DEBT SERVICE
[03:20:17] COVERAGE, COMING IN ON OR SLIGHTLY



103:20:201 UNDER BUDGET AND IMPROVING THE AIRPORT'S [03:20:22] NOI. AND I'M HAPPY TO REPORT THAT WE ARE [03:20:26] ON TARGET TO MEET ALL OF THOSE. NEXT [03:20:28] SLIDE, PLEASE. OKAY, [03:20:33] THIS CHART, I WANT YOU TO FOCUS ON THE [03:20:34] RIGHT HERE, WHICH HAS THE PASSENGERS IN [03:20:38] MILLIONS. AND WE'RE CALKINS OUR WAY [03:20:41] BACK TO 2019 LEVELS. IF YOU LOOK AT THE [03:20:43] BOTTOM ROW THERE, THE 2023 FORECAST [03:20:47] IS 50 MILLION ANNUAL PASSENGERS, WHICH [03:20:50] IS ONLY 3.4% LOWER THAN 2019. [03:20:54] OUR SORT OF BASELINE. AND WE'RE [03:20:57] OPTIMISTIC THAT BY 2024, WE'LL BE BACK. [03:21:02] AS YOU KNOW, PASSENGER GROWTH IS KEY TO [03:21:04] OUR NON AERO REVENUE, WHICH IS KEY TO [03:21:08] OUR NOI. SO ON THE NEXT SLIDE, [03:21:11] YOU WILL SEE RIGHT IN THE REVENUE [03:21:14] SECTION, UNDER NON AERONAUTIC REVENUE, [03:21:18] WE ARE BETTER THAN BUDGET BY \$21 [03:21:20] MILLION. SO WE'RE QUITE PLEASED ABOUT [03:21:23] THAT. TAKE US TOWARDS OUR GOAL. [03:21:26] AND IF YOU LOOK AT OUR NOI, YOU CAN SEE [03:21:28] WE'RE \$23 MILLION BETTER, [03:21:32] AGAIN, THAN BUDGET. [03:21:37] WITH REGARD TO ONM EXPENSES, WE'RE [03:21:39] COMING IN SLIGHTLY UNDER BUDGET, WHICH [03:21:41] IS GOOD NEWS. AND AS YOU KNOW, THE [03:21:44] AERONAUTIC REVENUES ARE COST RECOVERY. [03:21:46] SO THAT'S WHY THOSE ARE DOWN BELOW, [03:21:50] WE HAVE OUR KEY MEASURES. NON ZERO NOS. [03:21:53] WE JUST MENTIONED CPE. AGAIN, [03:21:56] BETTER THAN BUDGET. AND DEBT SERVICE [03:21:58] COVERAGE COMING IN BETTER THAN WE 103:22:011 ANTICIPATED OR BUDGETED, NEXT SLIDE. [03:22:04] PLEASE. [03:22:09] IT SO ON OUR OPERATING EXPENSES. [03:22:12] AGAIN, COMING IN UNDER BUDGET. YEAR TO [03:22:16] DATE, 10.4 MILLION, PRIMARILY DRIVEN BY [03:22:19] OUTSIDE SERVICES. ONE OF THE BIGGEST [03:22:21] DRIVERS IS SOME DELAYS IN SOME EXPENSE [03:22:24] PROJECTS, AIRLINE REALIGNMENT BEING THE [03:22:26] MOST SIGNIFICANT. NEXT SLIDE. [03:22:32] AND OUR FULL YEAR FORECAST IS THAT WE [03:22:34] COME IN UNDER 1.8 MILLION. WE DON'T WANT [03:22:37] TO COME IN TOO LOW. MIGHT MEAN THAT WE [03:22:38] DIDN'T DO SOMETHING WE PROMISED. SO THIS [03:22:41] IS OUR SWEET SPOT. OKAY, NEXT SLIDE. [03:22:47] ON AERONAUTIC REVENUES, AGAIN, [03:22:49] CORRELATES HIGHLY WITH OPERATING [03:22:53] EXPENSES, WE EXPECT TO COME IN SLIGHTLY [03:22:56] UNDER BUDGET. NEXT SLIDE. [03:23:01] OKAY, I'M MOVING QUITE QUICKLY BECAUSE [03:23:04] I'M SURE EVERYONE'S KIND OF TIRED. [03:23:10] THE NON ERROR REVENUE GROWTH, YOU CAN [03:23:13] SEE IT'S VERY STRONG. [03:23:16] IT'S HIGHER THAN BUDGET. [03:23:20] IT'S AT \$12.68 PER EMPLOYMENT, [03:23:23] WHICH IS ACTUALLY STRONGER THAN 2019. [03:23:27] \$10.40 PER EMPLOYMENT. SO WE'RE DOING [03:23:30] REALLY STRONG. NEXT SLIDE. [03:23:34] THIS BREAKS OUT THAT NON AERONAUTIC [03:23:35] REVENUE A LITTLE BIT MORE GRANULARLY,

[03:23:38] WHERE YOU CAN SEE BY THE VARIOUS NOT



103:23:421 COST CENTERS, BUT REVENUE CENTERS, [03:23:44] PUBLIC PARKING IS OUR STRONGEST. WE'VE [03:23:47] DISCUSSED BEFORE, PARKING RATE INCREASE [03:23:50] IS PRIMARILY DRIVING THAT. [03:23:56] NEXT SLIDE. ARE THERE ANY QUESTIONS ON [03:23:57] THIS SLIDE? MOVE FORWARD. [03:24:01] NEXT SLIDE, PLEASE. OKAY, HERE'S OUR [03:24:03] FEDERAL RELIEF DOE SUMMARY. I'M SORRY, [03:24:06] GRANT SUMMARY. AND SO THIS HASN'T 103:24:071 CHANGED FROM THE LAST PRESENTATION. I [03:24:11] THINK WE SHOULD MAKE THAT THE TECHNICAL [03:24:12] TERM. YEAH, FEDERAL DOE. SORRY ABOUT [03:24:14] THAT. LIKE THAT. I WAS THINKING, [03:24:18] ALL RIGHT, SO DEBT SERVICE RATIO [03:24:22] REFERENCED EARLIER ON, AGAIN, COMING IN [03:24:25] BETTER THAN BUDGET. [03:24:29] WHEN YOU TAKE DOWN THE NON [03:24:33] AIRLINE REVENUE INCREASE COMING DOWN ALL [03:24:37] THE WAY TO WHAT WE HAVE AVAILABLE FOR [03:24:39] DEBT SERVICE, ALMOST 369,000,000. [03:24:42] AND THEN WHAT OUR ACTUAL DEBT SERVICE [03:24:46] IS 312,000,000. [03:24:49] THAT LEAVES A COVER RATIO OF 2.4, [03:24:52] WHICH MAKES THE INVESTMENT COMMUNITY [03:24:54] QUITE HAPPY. SO WE ARE IN VERY GOOD [03:24:56] FINANCIAL CONDITION. NEXT SLIDE [03:25:03] AGAIN, REFERENCED UPFRONT REGARDING OUR [03:25:06] CASH BALANCE BEING ONE OF OUR KEY GOALS, [03:25:09] WE ARE LOOKING TO COME IN \$11 MILLION [03:25:12] OVER OUR TARGET. [03:25:17] NEXT SLIDE, PLEASE. AND THE EXECUTIVE [03:25:21] DIRECTOR HAD MENTIONED THAT WE'RE DOING [03:25:23] REALLY WELL AND DAN ON OUR CAPITAL 103:25:261 SPENDING. WE ARE WITHIN 94% OF BUDGET. [03:25:29] SO WE ARE GETTING THINGS ACCOMPLISHED. [03:25:36] AND THAT'S ALL I HAVE AVAILABLE FOR [03:25:38] QUESTIONS AFTER THE PRESENTATION. YEAH, [03:25:40] I THINK THERE'S A QUESTION AMONGST ALL [03:25:42] COMMISSIONERS WHEN WE TALK ABOUT THE [03:25:43] REVENUES. WHAT IS THE OTHERS CATEGORY? [03:25:46] IT'S A PRETTY BIG CHUNK. I KNEW YOU [03:25:48] WOULD. WHICH SLIDE ARE YOU ON? WELL, [03:25:51] TEN. WE CAN START AT TEN. YEAH, I'M [03:25:53] LOOKING AT THE BRIEFING MEMO, AND THAT [03:25:55] DOESN'T OKAY. [03:26:01] SLIDE TEN. [03:26:04] NON ARROW. YEAH. [03:26:08] SO THAT IS IN [03:26:15] THAT BUCKET, YOU HAVE OUR FLIGHT [03:26:16] KITCHEN, WHICH IS REALLY STRONG. WE HAVE [03:26:19] OUR CLUBS AND LOUNGES. OH, I SEE. AND [03:26:22] SOME COMMERCIAL PROPERTIES AS WELL. [03:26:25] YEAH, THOSE ARE SOME OF [03:26:28] THE BIGGEST BUCKETS. SO CONVERT ALSO ON [03:26:31] THE SPENDING SIDE I THINK THIS IS WHERE [03:26:33] YOU'RE GETTING IT. ON THE SPENDING SIDE, [03:26:34] WHAT IS THE OTHERS CATEGORY ON THE [03:26:37] SPENDING SIDE? ON SLIDE 14. SLIDE 14. [03:26:41] LET ME SEE HERE. [03:26:46] THIS IS THE CAPITAL SLIDE. YEAH. [03:26:51] IF YOU COULD JUMP TO PAGE OR THOSE ARE [03:26:54] ALL OUTLINED IN THE APPENDIX.

[03:26:58] YEAH, PAGE 49. 49, YOU SAID?



[03:27:01]	
	YEAH.
[03:27:06]	WE LIST OUT ONLY THOSE MEGAPROJECTS TO
	ROLL OUT A ROLL UP OF ALL THE PROJECTS,
	WHICH IS LIKE, THERE'S OVER 100, RIGHT?
[03:27:12]	YEAH.
[03:27:22]	OH, I SEE. YEAH.
	OKAY, GREAT. ANY OTHER QUESTIONS ON
	AVIATION? IF NOT, WE'LL MOVE ON TO C
[03:27:32]	FOUR. GREAT. THANK YOU. THANK YOU.
[03:27:46]	GOOD AFTERNOON, COMMISSIONER. WE WILL
[03:27:48]	NOW QUICKLY RUN THROUGH THE FIRST HALF
	FINANCIAL PERFORMANCE FOR THE SEAPORT AT
	A HIGH LEVEL, INCLUDING MARITIME AND
	ECONOMIC DEVELOPMENT DIVISIONS, ALONG
[03:27:56]	WITH STORMWATER UTILITY AND OUR POSITION
[03:27:59]	IN THE JOINT VENTURE WITH NORTHWEST
	SEAPORT ALLIANCE. WE WILL GO THROUGH
	NINE SLIDES, ANSWER ANY QUESTIONS YOU
	MAY HAVE. IF YOU WANT A DEEPER LOOK AT
[03:28:09]	INDIVIDUAL BUSINESSES OR SERVICE GROUPS,
[03:28:11]	THERE ARE A NUMBER OF DETAILED SLIDES IN
	THE APPENDIX AS WELL. NEXT SLIDE,
	PLEASE. THIS SLIDE OF KEY
	METRICS REALLY TELLS THE FIRST HALF OF
	THE STORY. AS EXECUTIVE DIRECTOR METRUCK
[03:28:25]	MENTIONED, WE MAINTAIN EXCELLENT
[03:28:28]	OCCUPANCY RATES IN CREWS AND AT OUR
	MARINAS, FISHING, AND COMMERCIAL
	TERMINALS. THESE WERE OFFSET BY SOME
	CHALLENGES PERTAINING TO LOWER CARGO
[03:28:38]	VOLUMES AT THE SEAPORT ALLIANCE AND AT
[03:28:41]	THE GRAIN TURMOIL. NEXT SLIDE,
[03:28:43]	PLEASE. HERE IS A
	ROLL UP OF THE PORT DIVISIONS. OUR YEAR
[03:28:50]	TO DATE NET OPERATING INCOME IS HIGHER
[03:28:50] [03:28:52]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION.
[03:28:50] [03:28:52]	TO DATE NET OPERATING INCOME IS HIGHER
[03:28:50] [03:28:52] [03:28:55]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION.
[03:28:50] [03:28:52] [03:28:55] [03:28:57]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET,
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE.
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:09]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE. NOW WE WILL WALK THROUGH THE INDIVIDUAL
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:09]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE.
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:09] [03:29:11]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE. NOW WE WILL WALK THROUGH THE INDIVIDUAL
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[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:09] [03:29:11] [03:29:13] [03:29:15]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION,
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:09] [03:29:11] [03:29:13] [03:29:15]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:09] [03:29:11] [03:29:13] [03:29:15] [03:29:22]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE. NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:11] [03:29:13] [03:29:15] [03:29:19] [03:29:22] [03:29:24]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE. NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:11] [03:29:13] [03:29:15] [03:29:19] [03:29:22] [03:29:24]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:11] [03:29:13] [03:29:15] [03:29:19] [03:29:22] [03:29:24]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE. NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.
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[03:28:50] [03:28:52] [03:28:55] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:22] [03:29:24] [03:29:24] [03:29:28] [03:29:30] [03:29:32]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS,
[03:28:50] [03:28:52] [03:28:55] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:13] [03:29:15] [03:29:19] [03:29:22] [03:29:24] [03:29:28] [03:29:30] [03:29:32] [03:29:35]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION,
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:11] [03:29:13] [03:29:15] [03:29:19] [03:29:22] [03:29:24] [03:29:28] [03:29:30] [03:29:32] [03:29:35] [03:29:37]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:22] [03:29:24] [03:29:28] [03:29:30] [03:29:32] [03:29:35] [03:29:37] [03:29:40]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON POLLOCK SKIINGS. WE EXPECT
[03:28:50] [03:28:52] [03:28:55] [03:28:57] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:22] [03:29:24] [03:29:28] [03:29:30] [03:29:32] [03:29:35] [03:29:37] [03:29:44]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON POLLOCK SKIINGS. WE EXPECT TO RAMP UP CAPITAL SPENDING IN THE
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[03:28:50] [03:28:52] [03:28:55] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:22] [03:29:24] [03:29:28] [03:29:30] [03:29:37] [03:29:40] [03:29:46] [03:29:48]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON POLLOCK SKIINGS. WE EXPECT TO RAMP UP CAPITAL SPENDING IN THE SECOND HALF OF THE YEAR AS WE MOVE MORE PROJECTS INTO THE CONSTRUCTION STAGE.
[03:28:50] [03:28:52] [03:28:55] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:24] [03:29:24] [03:29:35] [03:29:35] [03:29:37] [03:29:40] [03:29:46] [03:29:48] [03:29:48]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON POLLOCK SKIINGS. WE EXPECT TO RAMP UP CAPITAL SPENDING IN THE SECOND HALF OF THE YEAR AS WE MOVE MORE PROJECTS INTO THE CONSTRUCTION STAGE. MANY WERE PRESENTED TODAY.
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[03:28:50] [03:28:52] [03:28:55] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:22] [03:29:24] [03:29:30] [03:29:30] [03:29:37] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:50] [03:29:51] [03:29:51]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR.  NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON POLLOCK SKIINGS. WE EXPECT TO RAMP UP CAPITAL SPENDING IN THE SECOND HALF OF THE YEAR AS WE MOVE MORE PROJECTS INTO THE CONSTRUCTION STAGE.  MANY WERE PRESENTED TODAY.  ADDITIONALLY, WE SAW OVER 2100 CHUM COUNTED AS A RESULT OF THE HABITAT IMPROVEMENTS AT TERMINAL 117 OR THE
[03:28:50] [03:28:52] [03:28:55] [03:29:00] [03:29:02] [03:29:05] [03:29:05] [03:29:11] [03:29:15] [03:29:15] [03:29:22] [03:29:24] [03:29:30] [03:29:30] [03:29:37] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:40] [03:29:50] [03:29:51] [03:29:51]	TO DATE NET OPERATING INCOME IS HIGHER THAN PUGET BY JUST UNDER \$7 MILLION. BUT WE ARE ANTICIPATING FINISHING THE YEAR CLOSER TO 3 MILLION ABOVE BUDGET, AS WE OFTEN GET AN UPTICK IN SPENDING IN THE SECOND HALF OF THE YEAR. NEXT SLIDE, PLEASE.  NOW WE WILL WALK THROUGH THE INDIVIDUAL DIVISIONS, STARTING WITH MARITIME. WE ARE PLANNING TO EXCEED OUR REVENUE BUDGET BY APPROXIMATELY \$1.7 MILLION, WITH CRUISE OCCUPANCY OFFSET BY LOWER FIRST HALF DEMAND AND GRAIN VOLUMES FROM CHINA.  THE FISHING AND RECREATIONAL MARINAS ARE PERFORMING WELL, PARTICULARLY TERMINAL 91, AS THEY HAVE ADDED SEVERAL EVENTS, INCLUDING THE RETURN OF THE ROW AUCTION, WHICH BROUGHT BUYERS FROM ASIA TO BID ON POLLOCK SKIINGS. WE EXPECT TO RAMP UP CAPITAL SPENDING IN THE SECOND HALF OF THE YEAR AS WE MOVE MORE PROJECTS INTO THE CONSTRUCTION STAGE. MANY WERE PRESENTED TODAY.  ADDITIONALLY, WE SAW OVER 2100 CHUM COUNTED AS A RESULT OF THE HABITAT

#### Transcript of Regular Meeting on Aug 08, 2023 12:00pm



103:30:101 YEAR TO DATE NET OPERATING INCOME IS [03:30:13] \$3.7 MILLION FAVORABLE TO BUDGET AND [03:30:16] 1.4 MILLION BETTER THAN 2022. [03:30:20] THE REVENUES ARE UP 13% IN 2023 [03:30:26] FROM A 4.2 MILLION INCREASE IN CREWS, [03:30:30] WITH GROWTH IN OUR FISHING AND [03:30:31] COMMERCIAL AND MARINAS REVENUE OFFSET BY [03:30:35] REVENUE AND GRAIN VOLUMES. EXPENSES ARE [03:30:38] UP FROM 2022 BY 9%, PRIMARILY FROM 103:30:411 PAYROLL AND GENERAL INFLATION. [03:30:45] AGAIN, CAPITAL SPENDING IS EXPECTED TO [03:30:47] TICK UP IN THE SECOND HALF OF THE YEAR [03:30:48] AS MORE PROJECTS MOVE TO CONSTRUCTION. [03:30:52] NEXT SLIDE, PLEASE. [03:30:56] STORMWATER UTILITY IS COMING IN AS [03:30:58] PLANNED A BUDGET. THE MAINTENANCE, [03:31:00] CENTRAL SERVICE AND CENTRAL SERVICES [03:31:02] VARIANCES ARE A RESULT OF ABOUT \$450,000 [03:31:06] IN EXPENSES MISAPPLIED TO THE WRONG [03:31:08] CATEGORY, ABSENT THAT, BOTH ARE RIGHT ON [03:31:11] BUDGET. [03:31:14] NEXT SLIDE, PLEASE. STOP ME IF I'M GOING [03:31:16] TOO FAST. [03:31:21] THIS IS A BREAKDOWN OF THE NORTHWEST [03:31:23] SEAPORT ALLIANCE OPERATING RESULTS. [03:31:25] REVENUES ARE BELOW BUDGET BY \$3.8 [03:31:28] MILLION, DRIVEN BY LOWER VOLUMES WITH [03:31:31] EXPENSES LOWER THAN BUDGET. DUE TO [03:31:33] TIMING OF MAINTENANCE PROJECTS AND [03:31:35] VOLUME RELATED COST, THEY ARE FORECASTED [03:31:38] TO END OF THE YEAR NEAR BUDGET. [03:31:41] THESE YEAR TO DATE OPERATING INCOME [03:31:43] NUMBERS NETTED TO \$64.3 MILLION, [03:31:47] COUPLED WITH \$10.4 MILLION IN [03:31:50] DEPRECIATION AMOUNT TO \$53.8 MILLION. [03:31:54] THE PORT GETS 50% OF THIS, [03:31:58] ALONG WITH SOME NONOPERATING ITEMS SUCH [03:32:00] AS GRANTS THAT FEED INTO \$28.9 [03:32:04] MILLION OF DISTRIBUTABLE INCOME. YOU [03:32:07] WILL SEE ON THE NEXT SLIDE. [03:32:10] NEXT SLIDE, PLEASE. [03:32:14] THIS SLIDE SHOWS THE FINANCIAL STATEMENT [03:32:17] FOR OUR NET STAKE IN THE JOINT VENTURE, [03:32:20] WHICH INCLUDES THAT \$28.9 MILLION OF [03:32:23] DISTRIBUTABLE INCOME FROM THE NORTHWEST [03:32:25] SEAPORT ALLIANCE, ALONG WITH SOME [03:32:27] REVENUES AND EXPENSES BORNE BY THE PORT [03:32:30] RELATED TO NORTHWEST SEAPORT ALLIANCE [03:32:32] LICENSED PROPERTIES THAT ARE NOT [03:32:34] INCLUDED FOR THE CHARTER. THE CONTOUR [03:32:38] REVENUE IS MOSTLY RELATED TO THE PORTS [03:32:40] LEASING ONE THIRD OF TERMINAL 46. [03:32:45] OTHER REVENUES INCLUDE HIGHER TENANT [03:32:48] REIMBURSEMENTS FOR MAINTENANCE WORK AND [03:32:50] UNBUDGETED REVENUE FROM THE PACIFIC [03:32:52] CRANE MAINTENANCE LEASE. ON THE PORTS [03:32:54] PORTION OF TERMINAL 46, EXPENSES ARE [03:32:58] TRACKING TO BUDGET, ABSENT THAT \$426,000 [03:33:00] T FIVE ENVIRONMENTAL EXPENSE. [03:33:07] NEXT SLIDE, PLEASE. [03:33:10] AND AGAIN, NEXT SLIDE. THE NEXT [03:33:14] TWO SLIDES ARE ON THE ECONOMIC

[03:33:16] DEVELOPMENT DIVISION. HOLD ON, LET'S



[03:33:17] PAUSE THERE. ANY QUESTIONS ON THE
[03:33:19] SEAPORT STUFF RIGHT NOW?
[03:33:22] YEAH. COMMISSIONER FRED. COMMISSIONER
[03:33:24] FRED. SO THE STORMWATER UTILITY YOU SAID
[03:33:28] WAS PERFORMING AS EXPECTED, BUT IT'S
[03:33:30] DOWN. I MEAN, I NEVER KIND OF FUN THAT
[03:33:33] WE GET MONEY FROM STORMWATER, BUT
[03:33:35] SURETY78% FROM 2022.
[03:33:39] THAT'S WHAT WAS EXPECTED BACK
[03:33:44] TO THAT ONE.
[03:33:46] THAT'S PAGE 21 DOWN.
[03:33:53] I MEAN, REVENUE IS AT 1%.
[03:33:57] AND OUR EXPENSES AGAIN, I THINK I
[03:33:59] MENTIONED EARLIER, WE TYPICALLY PUGET AN
[03:34:01] UPTICK IN EXPENSES IN THE SECOND HALF OF
[03:34:04] THE YEAR. SO WE'RE STILL FORECASTING TO
[03:34:06] BUDGET ON THERE.
[03:34:09] OKAY, SO CHANGE FROM 2022
[03:34:13] AFTER DEPRECIATION
[03:34:13] AFTER DEFRECIATION [03:34:17] WAS A CHANGE OF -78%
[03:34:23] IS THAT WHAT THE LOWER RIGHT. HAND
[03:34:24] CORNER SAYS. YEAH, I MEAN,
[03:34:27] BUT THAT NUMBER IF YOU LOOK AT IT IN
[03:34:29] REAL DOLLARS, WE'RE TALKING LIKE
[03:34:31] \$200,000 OVERALL.
[03:34:35] ALL RIGHT, WELL, ALL RIGHT. THAT'S WHAT
[03:34:38] THE OKAY.
[03:34:43] ALL RIGHT. THE QUESTION WAS I
[03:34:47] GUESS IT WENT BACK TO I GUESS IT WAS AN
[03:34:49] AVIATION QUESTION. SO I GUESS THIS
[03:34:52] FOUNDATIONAL THING I WAS TALKING ABOUT
[03:34:53] BEFORE WAS THAT WE HAVE ALL THE CAPITAL
[03:34:56] STUFF LUMPED TOGETHER, AND THEN WE HAVE
[03:34:58] THE DIFFERENT LINES OF BUSINESS REVENUES
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS,
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS.
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT [03:35:16] WE'RE PLANNING FOR THE YEAR TYPICALLY
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT [03:35:16] WE'RE PLANNING FOR THE YEAR TYPICALLY [03:35:18] HERE'S WHAT OUR 23 WE'RE FORECASTING
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT [03:35:16] WE'RE PLANNING FOR THE YEAR TYPICALLY [03:35:18] HERE'S WHAT OUR 23 WE'RE FORECASTING [03:35:20] 2023 TO LOOK LIKE FOR CRUISE, WE'VE GOT
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT [03:35:16] WE'RE PLANNING FOR THE YEAR TYPICALLY [03:35:18] HERE'S WHAT OUR 23 WE'RE FORECASTING [03:35:20] 2023 TO LOOK LIKE FOR CRUISE, WE'VE GOT [03:35:23] \$38 MILLION APPROXIMATELY WITH \$16
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT [03:35:16] WE'RE PLANNING FOR THE YEAR TYPICALLY [03:35:18] HERE'S WHAT OUR 23 WE'RE FORECASTING [03:35:20] 2023 TO LOOK LIKE FOR CRUISE, WE'VE GOT [03:35:23] \$38 MILLION APPROXIMATELY WITH \$16 [03:35:26] MILLION IN EXPENSES. SO THEN WE WOULD
[03:35:00] SEPARATELY REPORTED. RIGHT. SO WHEN IT [03:35:03] COMES TO LOOKING AT CREWS, [03:35:06] WE DON'T REALLY HAVE WHAT THAT NET IS. [03:35:09] YEAH, I ACTUALLY DID POLL WITH THAT [03:35:12] NET IS SO WHAT [03:35:16] WE'RE PLANNING FOR THE YEAR TYPICALLY [03:35:18] HERE'S WHAT OUR 23 WE'RE FORECASTING [03:35:20] 2023 TO LOOK LIKE FOR CRUISE, WE'VE GOT [03:35:23] \$38 MILLION APPROXIMATELY WITH \$16 [03:35:26] MILLION IN EXPENSES. SO THEN WE WOULD [03:35:29] THEN SAY NET OPERATING INCOME OF \$22
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103:36:201 KELLY. WE CAN MOVE ON TO ECON DOVE [03:36:22] THERE'S. QUESTIONS? NOPE. OKAY. [03:36:28] WAS THERE ANOTHER QUESTION? NO, THANKS. [03:36:36] OKAY, [03:36:38] SO THE NEXT FEW SLIDES ARE ON THE [03:36:40] ECONOMIC DEVELOPMENT DIVISION. THEY ARE [03:36:43] TRACKING THE BUDGET. WITH THE EXCEPTION [03:36:46] OF SOME UNPLANNED QUARTER ONE CONFERENCE [03:36:49] AND EVENT CENTER CANCELLATIONS, THE BELL 103:36:521 STREET GARAGE IS RETURNING TO PRE [03:36:54] PANDEMIC LEVELS. PIER 66 ELEVATORS [03:36:58] ARE AT SUBSTANTIAL COMPLETION. WE ARE [03:37:00] MOVING INTO THE CONSTRUCTION PHASE FOR [03:37:03] THE MARITIME INNOVATION CENTER AND [03:37:05] GETTING CLOSER TO CONSTRUCTION AT [03:37:06] TERMINAL 91 UPLANDS. [03:37:10] NEXT SLIDE, PLEASE. THE YEAR TO DATE [03:37:13] OPERATING INCOME IS THREE QUARTERS OF A [03:37:15] MILLION FAVORABLE TO BUDGET, AND ABOUT [03:37:17] 1.2 MILLION HIGHER THAN 2022. [03:37:20] DESPITE THE LOWER CONFERENCE CENTER [03:37:22] VOLUMES THAN PLANNED, WE ARE STILL OVER [03:37:25] \$800,000 IN CONFERENCE REVENUE HIGHER [03:37:28] THAN 2022. AND COUPLED WITH INCREASED [03:37:31] PARKING VOLUMES ARE UP IN REVENUE 25%. [03:37:34] YEAR OVER YEAR EXPENSES ARE UP 5% [03:37:39] FROM 2022. WITH PAYROLL AND OTHER [03:37:42] INFLATIONARY INCREASES OFFSET BY THE [03:37:45] TOURISM RECOVERY INITIATIVE. WITH [03:37:47] WASHINGTON TOURISM ALLIANCE COMPLETION [03:37:50] IN APRIL OF LAST YEAR, WE ARE EXPECTED [03:37:53] TO SPEND ABOUT 95% OF CAPITAL BUDGET AS [03:37:55] WE RAMP UP TERMINAL 91 UPLANDS WORLD [03:37:59] TRADE CENTER WEST ROOF REPLACEMENT AND [03:38:02] 69 UNDER DOCK UTILITY WORK. [03:38:07] AND THAT DOES IT FOR SEAPORT. ANY [03:38:09] QUESTIONS? GREAT, GO AHEAD. FOR ECON. [03:38:13] SO WHEN YOU TALK ABOUT CONFERENCE [03:38:14] CENTER, DOES THAT INCLUDE WORLD [03:38:18] TRADE CENTER? PROBABLY NOT, RIGHT? YES [03:38:22] IT IS. IT'S MOSTLY THE BELL HARBOR AND [03:38:24] THERE'S SOME BECAUSE DO YOU HAVE [03:38:27] OFFHAND, YOU KNOW, OUR OCCUPANCY AT [03:38:30] WORLD TRADE? THE BUILDING? [03:38:33] YEAH. JUST BECAUSE PEOPLE [03:38:37] TELL ME WHY AREN'T YOU DOING PUTTING [03:38:40] INNOVATORS IN THAT SPACE IF WE HAVE ROOM [03:38:42] THERE AS WELL? DO WE KNOW IF [03:38:45] THAT'S LIKE DAVE'S LEFT? I GUESS, YEAH, [03:38:48] MAYBE GET BACK TO YOU ON THAT ONE. [03:38:51] IT'S A QUALITY SPACE, I JUST KNOW WE [03:38:53] HAVEN'T BEEN ABLE TO RENT IT ALL. [03:38:56] CORRECT AND I WOULD LIKE TO COME BACK [03:38:59] AND ANSWER THAT QUESTION MORE ACCURATELY [03:39:01] AND GIVE YOU SPECIFIC OCCUPANCY. I THINK [03:39:03] THE STRUGGLE HAS BEEN WITH SOME OF THE [03:39:05] WATERFRONT CONSTRUCTION PANDEMIC IMPACT [03:39:08] ON OFFICE. IT'S BEEN A HARD SPACE TO [03:39:10] FILL AND ALSO THE SPACES WE HAVE ARE [03:39:13] LARGE, THEY'RE TYPICALLY IN THE LARGER [03:39:15] BLOCK OF 4000. [03:39:19] WILL CONSULT WITH JENNIFER TO DETERMINE [03:39:21] GOING FORWARD WHETHER WE NEED TO ADDRESS



	OR CHANGE ANY OF THE SPACE
	CHARACTERISTICS IN THAT BUILDING. BUT I
	KNOW EFFORTS ARE STILL MADE THROUGH OUR
	BROKER AND THROUGH OUR STAFF TO TRY AND
	FILL THOSE SPACES. JUST SUCH A GREAT
	BUILDING. I JUST AM SURPRISED THAT IT'S
	HARD TO SELL. WELL, MAYBE WITH THE ELITE
	WAY TAKING CARE OF SOME OF THE TRAFFIC,
	WHO KNOWS, BUT IT SEEMS LIKE A BIT OF A
	DIME IN THE ROUGH. ALL RIGHT,
	COMMISSIONER, WE CAN REPORT BACK TO ALL
	THE COMMISSIONER. COMMISSIONER ON IT.
	ALL RIGHT. CENTRAL SERVICES.
	GOOD AFTERNOON, COMMISSIONER. AND EXCEPT
	THE DIRECTOR METRUCK IN THE NEXT FEW
	SLIDES I'M GOING TO WALK THROUGH THE
	CENTRAL SERVICES AS WELL AS THE PROVIDE
	NUMBERS FOR YOU. NEXT SLIDE PLEASE.
	SO HERE'S THE CENTRAL SERVICE NUMBER FOR
	THE YEAR. WE ARE EXPECTING 244,000
	OPERATING REVENUES ABOVE BUDGET AND
	THAT'S MAINLY BECAUSE OF THE UNBUDGETED
	POLICE FOR FEATURES REVENUE. ON THE
	EXPENSES SIDE, MOST DEPARTMENT
	WILL COME IN BELOW BUDGET AND WE EXPECT
	ABOUT 3 MILLION BELOW BUDGET FOR THE
	YEAR. ON THE RIGHT HAND SIDE, A FEW
	BUSINESS HIGHLIGHT. YOU CAN ACTUALLY
	FIND MUCH MORE IN THE VTN REPORT IN YOUR
	PACKAGE. I AM HERE TO JUST WANT TO
	HIGHLIGHT A FEW FOR YOU. THE FIRST ONE
	IS WE HAVE HOSTED THE MULTICULTURE
	WATER FUND BOAT TOUR FOR ABOUT 250
	COMMUNITY MEMBERS. AND SECOND ONE IS
	THAT WE ALSO HOSTED THE ANNUAL SOUTH
	KING COUNTY COMMUNITY IMPACT FUND
	ENVIRONMENT AND JOB SYMPOSIUM WITH ABOUT
	150 ATTENDEES. LAST BUT
[03:41:26] [03:41:31]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY
[03:41:26] [03:41:31]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE
[03:41:26] [03:41:31] [03:41:33]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY
[03:41:26] [03:41:31] [03:41:33] [03:41:37]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY PROJECT ESEP FRAMEWORK AND WE ARE USING
[03:41:26] [03:41:31] [03:41:33] [03:41:37] [03:41:39]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY PROJECT ESEP FRAMEWORK AND WE ARE USING IT AS A PILOT FOR THE 2024 BUDGET AND
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[03:41:26] [03:41:31] [03:41:37] [03:41:39] [03:41:41] [03:41:45] [03:41:53] [03:41:56] [03:41:59] [03:42:02] [03:42:06]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY PROJECT ESEP FRAMEWORK AND WE ARE USING IT AS A PILOT FOR THE 2024 BUDGET AND YOU WILL HEAR MORE IN THE NEXT FEW MONTHS WHEN WE WILL FINISH THE 2024 PROPOSED BUDGET AND WE'LL REPORT THOSE RESULT TO YOU. NEXT SLIDE PLEASE. THIS CHART SHOWS THE 2023 YEAR TO DATE CENTRAL SERVICES EXPENSES COMPARED TO THOSE IN THE PAST TWO YEARS AND TO THE BUDGET OVERALL. THE 2023 YEAR TO DATE OPERATING EXPENSES ARE 4.9
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[03:41:26] [03:41:31] [03:41:37] [03:41:39] [03:41:41] [03:41:45] [03:41:53] [03:41:59] [03:42:02] [03:42:06] [03:42:10] [03:42:12]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY PROJECT ESEP FRAMEWORK AND WE ARE USING IT AS A PILOT FOR THE 2024 BUDGET AND YOU WILL HEAR MORE IN THE NEXT FEW MONTHS WHEN WE WILL FINISH THE 2024 PROPOSED BUDGET AND WE'LL REPORT THOSE RESULT TO YOU. NEXT SLIDE PLEASE. THIS CHART SHOWS THE 2023 YEAR TO DATE CENTRAL SERVICES EXPENSES COMPARED TO THOSE IN THE PAST TWO YEARS AND TO THE BUDGET OVERALL. THE 2023 YEAR TO DATE OPERATING EXPENSES ARE 4.9
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[03:41:26] [03:41:31] [03:41:37] [03:41:39] [03:41:41] [03:41:45] [03:41:53] [03:41:59] [03:42:02] [03:42:02] [03:42:12] [03:42:12] [03:42:12] [03:42:21] [03:42:23] [03:42:23] [03:42:36] [03:42:39]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY PROJECT ESEP FRAMEWORK AND WE ARE USING IT AS A PILOT FOR THE 2024 BUDGET AND YOU WILL HEAR MORE IN THE NEXT FEW MONTHS WHEN WE WILL FINISH THE 2024 PROPOSED BUDGET AND WE'LL REPORT THOSE RESULT TO YOU. NEXT SLIDE PLEASE. THIS CHART SHOWS THE 2023 YEAR TO DATE CENTRAL SERVICES EXPENSES COMPARED TO THOSE IN THE PAST TWO YEARS AND TO THE BUDGET OVERALL. THE 2023 YEAR TO DATE OPERATING EXPENSES ARE 4.9 MILLION BELOW BUDGET AND DUE TO LOWER PAYROLL AND THE OUTSIDE SERVICES AND 12.2 MILLION HIGHER THAN LAST YEAR. ALSO MAINLY BECAUSE OF HIGHER PAYROLLS, WE HAVE THE NUMBER OF NEW FTE AND WITH THE PAY INCREASE THAT WE HAVE THIS YEAR AND ALSO MORE SPENDING ON THE OUTSIDE SERVICES. NEXT SLIDE PLEASE. SO, THIS CHART ON THE LEFT SOLD THE YEAR
[03:41:26] [03:41:31] [03:41:37] [03:41:39] [03:41:41] [03:41:45] [03:41:53] [03:41:56] [03:41:59] [03:42:02] [03:42:02] [03:42:10] [03:42:11] [03:42:12] [03:42:12] [03:42:13] [03:42:21] [03:42:21] [03:42:23] [03:42:23] [03:42:30] [03:42:36] [03:42:39] [03:42:43]	150 ATTENDEES. LAST BUT NOT LEAST, THE PORT COMPLETED THE EQUITABLE SPENDING AND ACCOUNTABILITY PROJECT ESEP FRAMEWORK AND WE ARE USING IT AS A PILOT FOR THE 2024 BUDGET AND YOU WILL HEAR MORE IN THE NEXT FEW MONTHS WHEN WE WILL FINISH THE 2024 PROPOSED BUDGET AND WE'LL REPORT THOSE RESULT TO YOU. NEXT SLIDE PLEASE. THIS CHART SHOWS THE 2023 YEAR TO DATE CENTRAL SERVICES EXPENSES COMPARED TO THOSE IN THE PAST TWO YEARS AND TO THE BUDGET OVERALL. THE 2023 YEAR TO DATE OPERATING EXPENSES ARE 4.9 MILLION BELOW BUDGET AND DUE TO LOWER PAYROLL AND THE OUTSIDE SERVICES AND 12.2 MILLION HIGHER THAN LAST YEAR. ALSO MAINLY BECAUSE OF HIGHER PAYROLLS, WE HAVE THE NUMBER OF NEW FTE AND WITH THE PAY INCREASE THAT WE HAVE THIS YEAR AND ALSO MORE SPENDING ON THE OUTSIDE SERVICES. NEXT SLIDE PLEASE. SO, THIS CHART ON THE LEFT SOLD THE YEAR



[03:42:49] SO. WHILE THE FOUR PAYROLLS WERE 2.6 [03:42:52] MILLION LOWER THAN THE BUDGET, [03:42:56] YOU ARE SEEING A NUMBER OF BUDGET [03:42:59] VARIANTS IN THOSE THREE MAJOR CATEGORY [03:43:03] SALARIES, WAGES AND CHARGES TO CAPITAL. [03:43:09] SO, ONE OF THE MOST NOTICEABLE BUDGET [03:43:12] VARIANCE CAME FROM THE PAYROLL CHARGE TO [03:43:15] CAPITAL. AS YOU CAN SEE FROM THE BLUE [03:43:18] LINE THERE, IT'S ABOUT 18% BELOW BUDGET. 103:43:241 THE OTHER ONE I WOULD LIKE TO HIGHLIGHT [03:43:26] HERE IS THE OUTSIDE SERVICES WHICH IS [03:43:29] 2.8 MILLION OR ABOUT 15% UNDER BUDGET. [03:43:33] SO THOSE ARE THE TWO MAJOR CATEGORIES [03:43:36] THAT WE ARE SEEING IN SINOPAN PERCENTAGE [03:43:39] IN TERMS OF THE BUDGET VARIANCE PIER. [03:43:43] SO THESE ARE THE CENTRAL SERVICE NUMBER. [03:43:45] IF YOU DON'T HAVE ANY QUESTION, I WILL [03:43:47] GO TO THE PORT Y NUMBERS, [03:43:50] BUT I'LL PAUSE IT HERE. YEAH, [03:43:53] COMMISSIONER FRED HAS A QUESTION. SO I [03:43:57] KNOW WE ALWAYS ASK THESE STUPID [03:43:58] QUESTIONS ABOUT CENTRAL SERVICE BECAUSE [03:44:00] IT'S LIKE SOME ALLOCATION OF PIECES OF [03:44:03] EVERYBODY GETS TUCKED IN HERE. [03:44:06] WHEN I LOOK AT LEGISLATION, THE STAFF [03:44:09] INCENTIVIZATION THE TWO TO ONE BILL [03:44:11] MATCHES STRAIGHT UP PUBLIC AFFAIRS [03:44:15] RELATED THINGS, SO WE'RE TAKING THESE [03:44:18] ARE BUSINESS HIGHLIGHTS FOR ESSENTIAL. [03:44:20] SO SOME PORTION OF PIERCE'S TIME OF [03:44:23] OTHER FOLKS'TIME, IS THAT'S WHAT IT SEE, [03:44:27] I KNEW THE ANSWER TO THE QUESTION, BUT [03:44:29] IF YOU TOOK ALL OF THESE YOUR [03:44:33] HIGHLIGHTS AND HOW MUCH [03:44:36] IS ALL THAT REALLY? THOSE ARE THINGS [03:44:38] THAT WE ARE VERY PROUD OF AND THINGS [03:44:40] LIKE THAT. BUT IT'S PROBABLY A SMALL [03:44:42] PIECE OF OVERALL THE BUDGET FOR [03:44:45] CENTRAL SERVICES, ISN'T IT? THAT'S [03:44:48] PROBABLY TRUE IN TERMS OF THE BUDGET [03:44:50] AMOUNT, BUT THE BUSINESS HIGHLIGHT IS [03:44:52] MORE ON THE IMPACT AND SOME OF THE [03:44:54] OUTREACH THAT WE ENGAGE THE COMMUNITIES. [03:44:57] BUT IF WE JUST LOOK AT OBVIOUSLY [03:45:01] POLICE AND ENGINEERING AND CORE [03:45:03] ESSENTIAL, THESE ARE THE BIG TICKET [03:45:05] ITEMS, A LOT OF THESE ARE COMMISSIONER [03:45:09] INITIATIVES AND IMPORTANT THINGS TO OUR [03:45:11] COMMUNITIES AND THINGS LIKE THAT. BUT I [03:45:13] JUST WOULD BE INTERESTED TO KNOW IN THE [03:45:14] CONTEXT OF THE OVERALL CENTRAL SERVICES [03:45:17] BUDGET, THIS SEEMS LIKE PROBABLY [03:45:19] ROUNDING ERROR. THAT'S PROBABLY TRUE A [03:45:23] BIG PART. WE HAVE SEVERAL LARGE [03:45:25] DEPARTMENTS, AS YOU KNOW, THE POLICE IS [03:45:27] THE BIGGEST ONE, BUT ALSO THE ICT, [03:45:30] HR AND ACCOUNTING AND A [03:45:34] NUMBER OF LARGE DEPARTMENTS THAT WE [03:45:35] SUPPORTING FOR Y. YES, I THINK [03:45:39] IN THE FUTURE. THANKS FOR THAT FEEDBACK. [03:45:41] I THINK WE CAN LOOK AT WHAT ARE THE BIG [03:45:43] BUDGET DRIVERS, THE BIG ONES? WE CAN [03:45:46] REFLECT THOSE. AND ALSO I WOULD LIKE TO



[03:45:49] POINT OUT THAT IN THE VITAMIN REPORT. [03:45:51] THAT'S A TABLE THAT LISTS ALL THOSE BY [03:45:54] DEPARTMENTS AND THEIR BUDGET AMOUNT, [03:45:56] ACTUAL SPENDING AMOUNT AND THE [03:45:58] VARIANCES. THANK YOU. GREAT. ALL RIGHT, [03:46:00] WE CAN MOVE ON THE PORTWIDE. OKAY, NEXT [03:46:02] SLIDE. ONE MORE, PLEASE. [03:46:05] SO HERE'S THE POWERWIDE NUMBERS BY [03:46:12] MAJOR CATEGORY. THE BULL BAR IS THE [03:46:16] NAUTICAL REVENUE AND THE GREEN [03:46:20] BAR IS THE REVENUE [03:46:27] AND THE LIGHT BULB IS THE LONG AIRPORT [03:46:29] REVENUE. SO YOU CAN SEE THE THREE MAJOR [03:46:31] COMPONENTS AND THEN WEBB IS JUST THE [03:46:34] OPERATING EXPENSES AND BLUE LINES THE [03:46:38] NET OPERATING INCOME. SO YOU CAN SEE [03:46:41] FROM THE CHART HERE, BASICALLY WE HAVE A [03:46:43] VERY STRONG RECOVERY FROM THE PANDEMIC [03:46:46] IN THE LAST COUPLE OF YEARS. AND OUR [03:46:48] YEAR TO DATE ACTUAL IS ALSO PERFORMED [03:46:51] BETTER THAN THE BUDGET. SO OVERALL [03:46:55] WE ARE 8.3 MILLION ABOVE BUDGET ON THE [03:46:59] REVENUE SIDE AND THEN ALSO ON THE [03:47:01] EXPENSES SIDE, 15.7 MILLION BELOW BUDGET [03:47:05] AND THE NET OPERATING INCOME BEFORE [03:47:07] DEPRECIATION WAS 24 MILLION ABOVE [03:47:11] BUDGET. SO IT IS STRONG ITSELF OVERALL. [03:47:14] NEXT SLIDE, PLEASE. [03:47:17] SO, FOR THE FULL YEAR, WE ARE EXPECTING [03:47:20] 18.3 MILLION ABOUT BUDGET AND MAINLY DUE [03:47:23] TO HIGHER LONG AERONAUTICAL REVENUES AND [03:47:26] CRUISE REVENUE AND POSSIBLY OFFSET BY [03:47:30] THE LOWER AERONAUTICAL REVENUE AT THE 103:47:321 AIRPORT AND ALSO THE GRAIN VOLUME [03:47:34] REVENUE THERE. ON THE EXPENSES SIDE, WE [03:47:38] ARE FORECASTING 5 MILLION BELOW BUDGET [03:47:41] AND MEAN TO SOME VACANCIES AND LOWER [03:47:44] UTILITIES AND THIRD PARTY MANAGEMENT [03:47:46] COST. NET OPERATING INCOME BEFORE [03:47:49] DEPRECIATION. DEPRECIATION IS FORECAST [03:47:53] TO BE 23 MILLION ABOUT BUDGET AND 69 [03:47:56] MILLION OR ABOUT 20% ABOVE THE 2022 [03:48:00] LEVEL. SO IT'S PRETTY GOOD RESULT. [03:48:04] NEXT SLIDE, PLEASE. LAST BUT NOT [03:48:07] LEAST IS THE PORT Y CAPITAL SPENDING [03:48:10] NUMBER. WE SPEND ABOUT 194,000,000 [03:48:15] IN THE FIRST HALF OF THE YEAR AND WE [03:48:18] EXPECT TO SPEND ABOUT 506,000,000 FOR [03:48:23] THE YEAR. SO THESE ARE THE OVERALL PORT [03:48:26] Y SUMMARY. AND THEN AGAIN, YOU CAN SEE [03:48:29] THE DETAIL IN THE APPENDIX OR THIS LINE [03:48:32] IN THE APPENDIX AS WELL AS THE WRITTEN [03:48:34] REPORT IN YOUR PACKAGE. SO WITH THAT, [03:48:36] HAPPY TO ANSWER ANY FURTHER QUESTIONS [03:48:38] THAT YOU MAY HAVE. GREAT. ANY QUESTIONS [03:48:39] FROM COMMISSIONERS? NO. [03:48:43] ANY ADDITIONAL QUESTIONS? SO, JUST A [03:48:46] QUICK QUESTION WITH REGARDS TO IT SEEMS [03:48:48] LIKE A LOT OF THE SAVINGS THAT WE'RE [03:48:50] EXHIBITING, ESPECIALLY ON THE AVIATION [03:48:52] SIDE, IS DUE TO PROJECT DELAY. AND SO [03:48:55] WHEN IT COMES TO YEAR OVER YEAR [03:48:56] BUDGETING, DO WE JUST ROLL OVER OR DO WE



[03:49:01] I'M CURIOUS, FROM AN ACCOUNTING
[03:49:03] STANDPOINT, HOW DO WE ACCOUNT FOR THOSE
[03:49:08] SAVINGS? IT'S NOT REALLY A SAVINGS,
[03:49:10] REALLY. IT'S MORE OF A DELAY, RIGHT?
[03:49:12] YES. IF ON THE EXPENSE, OPERATING
[03:49:14] EXPENSE SIDE, THEN WE SPEND YEAR BY
[03:49:17] YEAR. IF IT'S ON TALKING ABOUT THE
[03:49:18] CAPITAL SPENDING, THEN SOME OF THEM HAVE
[03:49:21] SOME TRUE SAVING, BUT LOTS OF THEM, IF
[03:49:22] IT'S BECAUSE OF DELAY, THEN WE OBVIOUSLY
[03:49:25] HAVE TO FINISH THE PROJECT AND VOTE IT.
[03:49:26] SO WE WOULD OBVIOUSLY ACCOUNT FOR THAT
[03:49:28] IN NEXT YEAR'S BUDGET, RIGHT? WE WOULD
[03:49:30] REFLECT THAT. AND THAT'S WHY WE GO BACK
[03:49:32] TO LOOKING AT AND THIS IS WHY THE NUMBER
[03:49:34] THERE AND THE 95% EXECUTION OF THE
[03:49:37] CAPITAL BUDGET IS VERY IMPORTANT FOR US.
[03:49:39] IT GETS US CLOSER TO OUR BUDGETED
[03:49:41] SPENDING OF DOING THAT. BUT IT ALSO
[03:49:42] MEANS WE'RE DELIVERING THOSE KEY
[03:49:43] PROJECTS AS WELL WE HAVE IN OUR CAPITAL
[03:49:46] PLAN. AND YOU'RE RIGHT, MR. PRESIDENT,
• • • • • • • • • • • • • • • • • • • •
[03:49:49] THAT DELAYS KNOW IT COULD BE JUST
[03:49:51] SLIDING. THERE'S NOT SAVINGS THERE.
[03:49:53] IT'S JUST SLIDING WITHIN THAT OKAY. ALL
[03:49:56] RIGHT. THANK YOU SO MUCH, MICHAEL.
[03:49:57] THANK YOU. APPRECIATE IT. ALL RIGHT,
[03:50:00] THAT CONCLUDES OUR BUSINESS MEETING
[03:50:01] AGENDA FOR THE DAY. ARE THERE ANY
[03:50:03] CLOSING COMMENTS AT THIS TIME OR MOTIONS
[03:50:05] RELATING TO COMMITTEE REFERRALS FOR
[03:50:06] COMMISSIONER? COMMISSIONER HASEGAWA.
[03:50:10] THANK YOU. I KNOW IT'S GOING TO BE A BIT
[03:50:12] OF A RECESS BEFORE WE RECONVENE IN
[03:50:15] PUBLIC FORUM. AS A COMMISSION IN
[03:50:17] SEPTEMBER, I JUST WANTED TO INTRODUCE
[03:50:20] THE IDEA TO COMMISSIONERS, MEMBERS OF
[03:50:22] THE PUBLIC PORT STAFF,
[03:50:26] OF A POTENTIAL ORDER COMING FORWARD TO
[03:50:30] ESTABLISH AN AD HOC COMMITTEE THAT WILL
[03:50:33] ADDRESS SPECIFICALLY WORKFORCE
[03:50:35] CONDITIONS. THE PURPOSE FOR ME
[03:50:38] ESTABLISHING, SEEKING TO ESTABLISH THIS
[03:50:40] SORT OF AN AD HOC COMMITTEE IS TO BE
[03:50:43] ABLE TO ADVANCE IN A STREAMLINED FASHION
[03:50:45] SOME OF THE PRIORITY ITEMS THAT WE'VE
[03:50:47] BEEN WORKING ON ON AN AD HOC BASIS.
[03:50:51] THAT INCLUDES THE ISSUE OF CHILDCARE,
[03:50:55] WHICH IS AN EXPRESS PRIORITY BY MY
[03:50:57] COLLEAGUES UPON THE COMMISSION, AS WELL
[03:50:59] AS THE ONGOING CHALLENGE OF ADDRESSING
[03:51:01] THE NEEDS FOR HEALTH CARE FROM SOME OF
[03:51:04] OUR AIRPORT WORKERS AS WELL.
[03:51:08] AND SO THIS WOULD BE A FORUM WHERE WE'LL
[03:51:11] BE ABLE TO BE ABLE TO RECEIVE REGULAR
[03:51:14] AND DEPENDABLE UPDATES AS A COMMITTEE
[03:51:16] REPORTED OUT TO THE FULL COMMISSION ON A
[03:51:18] REGULAR BASIS AND BE ABLE TO PROVIDE
[03:51:21] INPUT AND GUIDANCE ON THESE WORKFORCE
[03:51:23] CONDITIONS ISSUES. EXCELLENT. THANK YOU
[03:51:26] SO MUCH FOR THAT. COMMISSIONER HASEGAWA.
•
[03:51:28] EXECUTIVE DIRECTOR METRUCK. ANY CLOSING
[03:51:30] COMMENTS? OH, YEAH, COMMISSIONER



[03:51:31] FELLEMAN. I JUST WANTED TO ACKNOWLEDGE [03:51:33] THIS FANTASTIC EVENT WE WERE AT ON THE [03:51:35] 30TH AT ALKAI WHEN THE MUCKLESHOOT [03:51:38] PULLED OFF A REMARKABLE EVENT OF 100 [03:51:41] PLUS CANOES FROM ALL OVER THE NORTHWEST [03:51:43] REGION, LANDING IN INCREDIBLE TIMING AND [03:51:47] FANFARE, INCREDIBLY ORGANIZED EVENT. [03:51:49] AND IT WAS GREAT FOR THE PORT TO BE [03:51:52] THERE IN FORCE AND SHOW OUR RESPECTS. [03:51:55] EXCELLENT. THANK YOU FOR BEING THERE ON [03:51:56] OUR BEHALF. EXECUTIVE DIRECTOR METRUCK. [03:51:59] ANY CLOSING COMMENTS TODAY? THANKS, [03:52:01] COMMISSIONER. I KNOW IT WAS A LONG [03:52:02] MEETING, BUT I THINK ENDING ON JUST HOW [03:52:05] WE'RE PERFORMING FINANCIALLY THROUGH THE [03:52:07] HALF THE YEAR AS WE'VE GONE TO THE [03:52:08] BUDGET SEASON IS A GREAT, AND I [03:52:10] APPRECIATE YOUR TIME ON THAT. THANK YOU. [03:52:12] EXCELLENT. WELL, HEARING NO FURTHER [03:52:14] COMMENTS OR HAVING NO FURTHER BUSINESS, [03:52:16] IF THERE IS NO OBJECTION, WE ARE [03:52:17] ADJOURNED RIGHT BEFORE 4:00, 3:58. [03:52:21] THANK YOU ALL. APPRECIATE IT. THANK YOU, [03:52:24] EVERYONE. [03:52:38] YOU OUR.

**END OF TRANSCRIPT**